

MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

Volume 45, Number 4 October 2025

General Revenue Collections for October 2025 (Sales Tax Data Reported is Unaudited)

General Revenue collections for October 2025 showed a gain of \$171.8 million (4.8 percent) against the forecast adopted by the General Revenue Estimating Conference (GR REC) in August 2025. Seventy-three percent of the gain came from Sales Tax.

After adjusting total Sales Tax collections for local taxes and distributions, audits, bad checks and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR was \$125.3 million (4.4 percent) above the estimate for the month. October collections reflect activity that largely occurred in September with several factors behind spending that continues to exceed the levels seen one year ago. After increasing to an annual rate of 14.2 percent in the 2020-21 fiscal year from the more typical 7.3 percent for 2018-19, the most recent personal income data indicated that the September personal saving rate continues to be subpar at 4.7 percent—the same as August's adjusted 4.7 percent personal savings rate. Further, according to the Federal Reserve Bank of New York's *Quarterly Report on Household Debt and Credit* released in November, aggregate household debt balances increased by \$197 billion (1.0 percent) in the third quarter over the second quarter of 2025. This includes credit card balances that had an increase of 5.75 percent above the level a year ago. While it undoubtedly also played a part in this result, the October CPI report is not available because of the federal shutdown.

Four of the sales tax categories were over-estimate for the month and two categories were under the estimate for the month.

- Consumer Nondurables...gaining \$46.5 million (4.6 percent) to the estimate for the month.
- Tourism...gaining \$12.3 million (2.0 percent) to the estimate for the month.
- Automobiles...losing \$-8.5 million (-1.5 percent) to the estimate for the month.
- Other Durables...losing \$-0.9 million (-0.5 percent) to the estimate for the month.
- Building...gaining \$8.0 million (4.0 percent) to the estimate for the month.
- Business...gaining \$94.9 million (19.0 percent) to the estimate for the month.

In addition to Sales Tax GR, ten revenue sources were also positive to their projections for the month.

- Other Nonoperating Revenues...gaining \$38.2 million (296.1 percent) during the month—partially a result of \$40.0 million in Family Empowerment Scholarship refunds.
- Earnings on Investments...gaining \$29.6 million (24.9 percent) during the month.
- Documentary Stamp Tax...gaining \$6.2 million (5.3 percent) during the month.
- Intangibles Taxes...gaining \$6.0 million (13.7 percent) during the month.
- Indian Gaming...gaining \$4.0 million (5.3 percent) during the month.
- Article V Fees and Transfers...gaining \$3.1 million (68.9 percent) during the month.
- Corporate Filing Fees...gaining \$3.1 million (17.0 percent) during the month.
- Counties' Medicaid Share...gaining \$3.0 million (8.5 percent) during the month.
- Tobacco Tax...gaining \$0.5 million (6.0 percent) during the month.
- Severance Taxes...gaining \$0.1 million (7.7 percent) during the month.

Together, these sources generated a total gain of \$93.8 million for the month.

Five revenue sources came in negative for the month.

- Corporate Income Tax...losing \$-19.5 million (-9.8 percent) during the month.
- Beverage Taxes…losing \$-15.6 million (-56.3 percent) during the month—\$15 million is a timing issue to be resolved in November.
- Service Charges...losing \$-8.0 million (-13.8 percent) during the month.
- Highway Safety Fees...losing \$-2.6 million (-8.0 percent) during the month.



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• Insurance Taxes…losing \$-2.4 million (-6.0 percent) during the month. Together, these sources generated a total loss of \$-48.1 million for the month.

Pari-mutuel Taxes and Other Taxes, Licenses, and Fees were on estimate for the month.

Finally, coming in lower than the estimate for Refunds reduces the subtraction from the General Revenue Fund for this component. For the month, refunds were \$0.8 million below the estimate.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Month	August	September	October	November
Monthly Overage (millions)	127.1	-27.5	171.8	
Year to Date Overage (millions - cumulative)	113.9	86.4	258.2	
Percent of Monthly Estimate Collected	103.4%	99.3%	104.8%	
Percent of Total Year Estimate Collected	15.1%	23.3%	30.7%	

	OCTOBER 2	025 GENERA	L REVENUE C	OLLECTIONS ((\$ MILLIONS)			
	BASED ON TH	IE AUGUST 20	25 REVENUE	ESTIMATING	CONFERENC	E		
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL	ESTIMATE	OVER/	ACTUAL	ESTIMATE	OVER/	PRIOR YEAR ACTUAL	PERCENT
	CURRENT	CURRENT	UNDER	CURRENT	CURRENT	UNDER		INCREASE/
	MONTH	MONTH	ESTIMATE	YEAR	YEAR	ESTIMATE		DECREASE
SALES TAX COLLECTIONS	2,955.7	2,830.4	125.3	11,848.6	11,597.7	250.9	11,403.7	3.9%
CORPORATE INCOME TAX	180.5	200.0	(19.5)	1,260.0	1,433.8	(173.9)	1,544.5	-18.4%
INSURANCE TAXES	37.5	39.9	(2.4)	297.8	288.4	9.4	272.2	9.4%
earnings on investments	148.6	119.0	29.6	549.1	476.0	73.1	561.0	-2.1%
DOCUMENTARY STAMP TAX	123.2	117.0	6.2	400.2	377.9	22.4	366.0	9.4%
INDIAN GAMING	79.5	75.5	4.0	325.9	299.3	26.6	9.9	N/A
CORPORATE FILING FEES	21.3	18.2	3.1	75.3	74.0	1.3	63.6	18.4%
SERVICE CHARGES	49.8	57.8	(8.0)	201.8	207.0	(5.2)	145.4	38.8%
INTANGIBLES TAXES	49.7	43.7	6.0	191.6	175.3	16.3	167.9	14.1%
HIGHWAY SAFETY FEES	29.9	32.5	(2.6)	151.0	144.9	6.1	130.5	15.7%
COUNTIES' MEDICAID SHARE	38.5	35.5	3.0	144.2	142.2	2.0	122.2	18.0%
BEVERAGE TAXES	12.1	27.7	(15.6)	57.5	72.7	(15.2)	91.9	-37.5%
OTHER NONOPERATING REVENUES	51.1	12.9	38.2	104.9	60.3	44.7	96.1	9.2%
ТОВАССО ТАХ	8.8	8.3	0.5	30.6	29.1	1.5	37.9	-19.3%
ARTICLE V FEES AND TRANSFERS	7.6	4.5	3.1	22.9	18.5	4.4	17.3	32.4%
OTHER TAXES LICENSES AND FEES	2.7	2.7	0.0	10.3	10.3	(0.1)	10.0	2.1%
PARIMUTUEL TAXES	0.7	0.7	0.0	3.2	3.0	0.2	3.6	-10.4%
SEVERANCE TAXES	1.4	1.3	0.1	3.0	3.1	(0.1)	3.6	-17.4%
TOTAL REVENUE	3,798.5	3,627.6	171.0	15,677.9	15,413.6	264.2	15,047.4	4.2%
LESS REFUNDS	31.3	32.1	(8.0)	172.2	166.2	6.0	357.2	-51.8%
NET REVENUE	3,767.3	3,595.5	171.8	15,505.7	15,247.5	258.2	14,690.2	5.6%