

**Revenue Estimating Conference
Tobacco Tax and Surcharge
Executive Summary
February 19, 2013**

The Revenue Estimating Conference met concerning Tobacco Tax and Surcharge revenues on February 19, 2013. Based on recent trends in collections relative to the July 2012 forecast, the Conference slightly increased the Cigarette Tax and Surcharge forecast and increased the forecast for Other Tobacco Products (OTP) Tax and Surcharge. The table below summarizes the changes in collections and distributions since the November 2012 forecast.

**Tobacco Tax and Surcharge Conference
Comparison of the November 2012 and February 2013 Forecasts**

| COLLECTIONS | | | | | | | |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
| Cigarette Tax | | | | | | | |
| November 2012 | 287.9 | 284.9 | 282.6 | 281.1 | 280.0 | 278.6 | 277.0 |
| February 2013 | 287.9 | 286.9 | 284.6 | 283.2 | 282.1 | 280.6 | 279.0 |
| Difference | 0.0 | 2.0 | 2.0 | 2.1 | 2.1 | 2.0 | 2.0 |
| Cigarette Surcharge | | | | | | | |
| November 2012 | 859.5 | 852.4 | 845.7 | 841.2 | 837.9 | 833.6 | 828.9 |
| February 2013 | 859.5 | 858.5 | 851.6 | 847.4 | 844.0 | 839.8 | 834.7 |
| Difference | 0.0 | 6.1 | 5.9 | 6.2 | 6.1 | 6.2 | 5.8 |
| OTP Tax | | | | | | | |
| November 2012 | 28.0 | 27.9 | 28.4 | 28.9 | 29.3 | 29.7 | 30.2 |
| February 2013 | 28.0 | 29.2 | 29.8 | 30.3 | 30.8 | 31.2 | 31.7 |
| Difference | 0.0 | 1.3 | 1.4 | 1.4 | 1.5 | 1.5 | 1.5 |
| OTP Surcharge | | | | | | | |
| November 2012 | 65.6 | 67.0 | 68.1 | 69.2 | 70.4 | 71.3 | 72.4 |
| February 2013 | 65.6 | 70.2 | 71.4 | 72.6 | 73.8 | 74.9 | 76.0 |
| Difference | 0.0 | 3.2 | 3.3 | 3.4 | 3.4 | 3.6 | 3.6 |
| DISTRIBUTIONS | | | | | | | |
| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
| Health Care Trust Fund | | | | | | | |
| November 2012 | 852.7 | 845.9 | 840.7 | 837.6 | 835.6 | 832.5 | 829.2 |
| February 2013 | 852.7 | 854.4 | 849.2 | 846.4 | 844.3 | 841.5 | 837.8 |
| Difference | 0.0 | 8.5 | 8.5 | 8.8 | 8.7 | 9.0 | 8.6 |
| General Revenue Service Charge | | | | | | | |
| November 2012 | 97.2 | 96.3 | 95.7 | 95.3 | 95.1 | 94.7 | 94.3 |
| February 2013 | 97.2 | 97.2 | 96.6 | 96.3 | 96.0 | 95.6 | 95.2 |
| Difference | 0.0 | 0.9 | 0.9 | 1.0 | 0.9 | 0.9 | 0.9 |
| General Revenue Excise Tax | | | | | | | |
| November 2012 | 171.8 | 170.2 | 161.3 | 160.4 | 159.8 | 158.9 | 157.9 |
| February 2013 | 171.8 | 171.4 | 162.6 | 161.7 | 161.0 | 160.1 | 159.1 |
| Difference | 0.0 | 1.2 | 1.3 | 1.3 | 1.2 | 1.2 | 1.2 |
| OTP General Revenue Tax | | | | | | | |
| November 2012 | 28.0 | 27.9 | 28.4 | 28.9 | 29.3 | 29.7 | 30.2 |
| February 2013 | 28.0 | 29.2 | 29.8 | 30.3 | 30.8 | 31.2 | 31.7 |
| Difference | 0.0 | 1.3 | 1.4 | 1.4 | 1.5 | 1.5 | 1.5 |
| Total GR Distributions | | | | | | | |
| November 2012 | 296.9 | 294.4 | 285.4 | 284.6 | 284.2 | 283.3 | 282.3 |
| February 2013 | 296.9 | 297.9 | 288.9 | 288.2 | 287.7 | 287.0 | 285.9 |
| Difference | 0.0 | 3.5 | 3.5 | 3.6 | 3.5 | 3.7 | 3.6 |
| All Other Funds | | | | | | | |
| November 2012 | 92.7 | 91.9 | 98.7 | 98.2 | 97.9 | 97.4 | 96.9 |
| February 2013 | 92.7 | 92.5 | 99.3 | 98.8 | 98.5 | 98.1 | 97.5 |
| Difference | 0.0 | 0.6 | 0.6 | 0.6 | 0.6 | 0.7 | 0.6 |

Tobacco Tax and Surcharge Conference
Comparison of the November 2012 and February 2013 Forecasts

| COLLECTIONS | | | | | | | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
| Cigarette Tax | | | | | | | |
| November 2012 | 287.9 | 284.9 | 282.6 | 281.1 | 280.0 | 278.6 | 277.0 |
| February 2013 | 287.9 | 286.9 | 284.6 | 283.2 | 282.1 | 280.6 | 279.0 |
| Difference | 0.0 | 2.0 | 2.0 | 2.1 | 2.1 | 2.0 | 2.0 |
| Cigarette Surcharge | | | | | | | |
| November 2012 | 859.5 | 852.4 | 845.7 | 841.2 | 837.9 | 833.6 | 828.9 |
| February 2013 | 859.5 | 858.5 | 851.6 | 847.4 | 844.0 | 839.8 | 834.7 |
| Difference | 0.0 | 6.1 | 5.9 | 6.2 | 6.1 | 6.2 | 5.8 |
| OTP Tax | | | | | | | |
| November 2012 | 28.0 | 27.9 | 28.4 | 28.9 | 29.3 | 29.7 | 30.2 |
| February 2013 | 28.0 | 29.2 | 29.8 | 30.3 | 30.8 | 31.2 | 31.7 |
| Difference | 0.0 | 1.3 | 1.4 | 1.4 | 1.5 | 1.5 | 1.5 |
| OTP Surcharge | | | | | | | |
| November 2012 | 65.6 | 67.0 | 68.1 | 69.2 | 70.4 | 71.3 | 72.4 |
| February 2013 | 65.6 | 70.2 | 71.4 | 72.6 | 73.8 | 74.9 | 76.0 |
| Difference | 0.0 | 3.2 | 3.3 | 3.4 | 3.4 | 3.6 | 3.6 |
| DISTRIBUTIONS | | | | | | | |
| | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 |
| Health Care Trust Fund | | | | | | | |
| November 2012 | 852.7 | 845.9 | 840.7 | 837.6 | 835.6 | 832.5 | 829.2 |
| February 2013 | 852.7 | 854.4 | 849.2 | 846.4 | 844.3 | 841.5 | 837.8 |
| Difference | 0.0 | 8.5 | 8.5 | 8.8 | 8.7 | 9.0 | 8.6 |
| General Revenue Service Charge | | | | | | | |
| November 2012 | 97.2 | 96.3 | 95.7 | 95.3 | 95.1 | 94.7 | 94.3 |
| February 2013 | 97.2 | 97.2 | 96.6 | 96.3 | 96.0 | 95.6 | 95.2 |
| Difference | 0.0 | 0.9 | 0.9 | 1.0 | 0.9 | 0.9 | 0.9 |
| General Revenue Excise Tax | | | | | | | |
| November 2012 | 171.8 | 170.2 | 161.3 | 160.4 | 159.8 | 158.9 | 157.9 |
| February 2013 | 171.8 | 171.4 | 162.6 | 161.7 | 161.0 | 160.1 | 159.1 |
| Difference | 0.0 | 1.2 | 1.3 | 1.3 | 1.2 | 1.2 | 1.2 |
| OTP General Revenue Tax | | | | | | | |
| November 2012 | 28.0 | 27.9 | 28.4 | 28.9 | 29.3 | 29.7 | 30.2 |
| February 2013 | 28.0 | 29.2 | 29.8 | 30.3 | 30.8 | 31.2 | 31.7 |
| Difference | 0.0 | 1.3 | 1.4 | 1.4 | 1.5 | 1.5 | 1.5 |
| Total GR Distributions | | | | | | | |
| November 2012 | 296.9 | 294.4 | 285.4 | 284.6 | 284.2 | 283.3 | 282.3 |
| February 2013 | 296.9 | 297.9 | 288.9 | 288.2 | 287.7 | 287.0 | 285.9 |
| Difference | 0.0 | 3.5 | 3.5 | 3.6 | 3.5 | 3.7 | 3.6 |
| All Other Funds | | | | | | | |
| November 2012 | 92.7 | 91.9 | 98.7 | 98.2 | 97.9 | 97.4 | 96.9 |
| February 2013 | 92.7 | 92.5 | 99.3 | 98.8 | 98.5 | 98.1 | 97.5 |
| Difference | 0.0 | 0.6 | 0.6 | 0.6 | 0.6 | 0.7 | 0.6 |

**Tobacco Tax and Surcharge Conference
Cigarette Tax and Surcharge Forecast
Feb 2013**

| | | | Cigarette Tax | | | | | | | | | | Cigarette Surcharge | | | |
|----------|-----------------------|-------------|------------------|---------|------------|----------------------|--------------------|-----------------------|-------|-------------------|---------------------------|--------------------|------------------------|-----------|----------------------|---------------------------|
| | Packs (calculated) | % Change | Cigarette Tax | Refunds | Net Tax | GR Service Charge | AB&T Trust Fund | County Rev Sharing | PMATF | Moffitt Center | Biomedical Research TF | General Revenue | Cigarette Surcharge | Floor Tax | GR Service Charge | Health Care Trust Fund |
| 2002-03 | 1,245.1 | -1.6% | 416.1 | 5.0 | 411.1 | 30.0 | 3.7 | 11.1 | 110.6 | 11.2 | 0.0 | 247.6 | | | | |
| 2003-04 | 1,252.9 | 0.6% | 418.7 | 3.0 | 415.7 | 30.5 | 3.8 | 11.1 | 113.0 | 11.2 | 0.0 | 248.5 | | | | |
| 2004-05 | 1,314.2 | 4.9% | 439.2 | 1.1 | 438.1 | 32.2 | 4.0 | 11.7 | 119.6 | 15.8 | 0.0 | 258.3 | | | | |
| 2005-06 | 1,284.7 | -2.2% | 429.3 | 1.0 | 428.3 | 31.3 | 3.9 | 11.4 | 115.2 | 16.0 | 0.0 | 250.2 | | | | |
| 2006-07 | 1,259.4 | -2.0% | 420.9 | 0.1 | 420.8 | 30.7 | 3.8 | 11.2 | 113.2 | 15.9 | 0.0 | 246.1 | | | | |
| 2007-08 | 1,232.5 | -2.1% | 411.9 | 0.3 | 411.6 | 29.9 | 3.7 | 10.9 | 110.3 | 15.9 | 0.0 | 239.3 | | | | |
| 2008-09 | 1,252.4 | 1.6% | 418.5 | 0.1 | 418.5 | 30.5 | 3.8 | 11.1 | 112.3 | 10.8 | 0.0 | 250.4 | | | | |
| 2009-10 | 959.7 | -23.4% | 300.8 | 0.3 | 300.5 | 23.6 | 2.7 | 8.0 | 80.3 | 5.7 | 0.0 | 180.2 | 856.1 | 97.5 | 76.3 | 872.0 |
| 2010-11 | 920.3 | -4.1% | 303.7 | 0.4 | 303.3 | 24.5 | 2.8 | 8.2 | 82.9 | 5.6 | 0.0 | 186.2 | 924.2 | 0.0 | 74.5 | 853.0 |
| 2011-12 | 860.1 | -6.5% | 288.1 | 0.2 | 287.9 | 23.1 | 2.6 | 7.6 | 76.8 | 5.8 | 0.0 | 171.8 | 859.5 | 0.0 | 68.8 | 792.3 |
| 2012-13 | | | | | | | | | | | | | | | | |
| Nov 2012 | 853.0 | -0.83% | 285.1 | 0.2 | 284.9 | 22.8 | 2.6 | 7.5 | 76.0 | 5.8 | 0.0 | 170.2 | 852.4 | 0.0 | 68.2 | 784.2 |
| Feb 2013 | 859.1 | -0.12% | 287.1 | 0.2 | 286.9 | 23.0 | 2.6 | 7.6 | 76.6 | 5.8 | 0.0 | 171.4 | 858.5 | 0.0 | 68.7 | 789.8 |
| 2013-14 | | | | | | | | | | | | | | | | |
| Nov 2012 | 846.3 | -0.79% | 282.8 | 0.2 | 282.6 | 22.6 | 2.5 | 7.5 | 75.4 | 10.6 | 2.6 | 161.3 | 845.7 | 0.0 | 67.7 | 778.0 |
| Feb 2013 | 852.2 | -0.80% | 284.8 | 0.2 | 284.6 | 22.8 | 2.6 | 7.5 | 76.0 | 10.6 | 2.6 | 162.6 | 851.6 | 0.0 | 68.1 | 783.5 |
| 2014-15 | | | | | | | | | | | | | | | | |
| Nov 2012 | 841.8 | -0.53% | 281.3 | 0.2 | 281.1 | 22.5 | 2.5 | 7.4 | 75.0 | 10.6 | 2.6 | 160.4 | 841.2 | 0.0 | 67.3 | 773.9 |
| Feb 2013 | 848.0 | -0.50% | 283.4 | 0.2 | 283.2 | 22.7 | 2.5 | 7.5 | 75.6 | 10.6 | 2.6 | 161.7 | 847.4 | 0.0 | 67.8 | 779.6 |
| 2015-16 | | | | | | | | | | | | | | | | |
| Nov 2012 | 838.5 | -0.39% | 280.2 | 0.2 | 280.0 | 22.4 | 2.5 | 7.4 | 74.7 | 10.6 | 2.6 | 159.8 | 837.9 | 0.0 | 67.0 | 770.9 |
| Feb 2013 | 844.6 | -0.40% | 282.3 | 0.2 | 282.1 | 22.6 | 2.5 | 7.5 | 75.3 | 10.6 | 2.6 | 161.0 | 844.0 | 0.0 | 67.5 | 776.4 |
| 2016-17 | | | | | | | | | | | | | | | | |
| Nov 2012 | 834.2 | -0.52% | 278.8 | 0.2 | 278.6 | 22.3 | 2.5 | 7.4 | 74.4 | 10.6 | 2.5 | 158.9 | 833.6 | 0.0 | 66.7 | 766.9 |
| Feb 2013 | 840.4 | -0.50% | 280.8 | 0.2 | 280.6 | 22.5 | 2.5 | 7.4 | 74.9 | 10.6 | 2.6 | 160.1 | 839.8 | 0.0 | 67.2 | 772.6 |
| 2017-18 | | | | | | | | | | | | | | | | |
| Nov 2012 | 829.5 | -0.56% | 277.2 | 0.2 | 277.0 | 22.2 | 2.5 | 7.3 | 73.9 | 10.6 | 2.5 | 157.9 | 828.9 | 0.0 | 66.3 | 762.6 |
| Feb 2013 | 835.3 | -0.60% | 279.2 | 0.2 | 279.0 | 22.3 | 2.5 | 7.4 | 74.5 | 10.6 | 2.5 | 159.1 | 834.7 | 0.0 | 66.8 | 767.9 |

Tobacco Tax and Surcharge Conference
Other Tobacco Products Tax and Surcharge Forecast
Feb 2013

| | Wholesale Volume (calculated) | % Change | Other Tobacco Products Tax to GR | Other Tobacco Products Surcharge | | | |
|----------------|-------------------------------------|-------------|--|----------------------------------|--------------|----------------------|---------------------------|
| | | | | Surcharge | Floor Tax | GR Service Charge | Health Care Trust Fund |
| 1999-2000 | 87.6 | 6.3% | 21.9 | | | | |
| 2000-01 | 94.0 | 7.3% | 23.5 | | | | |
| 2001-02 | 94.4 | 0.4% | 23.6 | | | | |
| 2002-03 | 100.8 | 6.8% | 25.2 | | | | |
| 2003-04 | 110.8 | 9.9% | 27.7 | | | | |
| 2004-05 | 116.0 | 4.7% | 29.0 | | | | |
| 2005-06 | 110.0 | -5.2% | 27.5 | | | | |
| 2006-07 | 132.4 | 20.4% | 33.1 | | | | |
| 2007-08 | 130.8 | -1.2% | 32.7 | | | | |
| 2008-09 | 114.2 | -12.7% | 28.5 | | | | |
| 2009-10 | 101.5 | -11.1% | 25.6 | 55.8 | 7.3 | 5.1 | 57.7 |
| 2010-11 | 107.1 | 5.5% | 27.3 | 63.7 | 0 | 5.1 | 58.8 |
| 2011-12 | 110.1 | 2.8% | 28.0 | 65.6 | 0 | 5.3 | 60.3 |
| 2012-13 | | | | | | | |
| Nov 2012 | 111.7 | 1.5% | 27.9 | 67.0 | 0 | 5.4 | 61.7 |
| Feb 2013 | 116.9 | 6.3% | 29.2 | 70.2 | 0 | 5.6 | 64.6 |
| 2013-14 | | | | | | | |
| Nov 2012 | 113.5 | 1.6% | 28.4 | 68.1 | 0 | 5.4 | 62.7 |
| Feb 2013 | 119.0 | 1.8% | 29.8 | 71.4 | 0 | 5.7 | 65.7 |
| 2014-15 | | | | | | | |
| Nov 2012 | 115.4 | 1.7% | 28.9 | 69.2 | 0 | 5.5 | 63.7 |
| Feb 2013 | 121.1 | 1.7% | 30.3 | 72.6 | 0 | 5.8 | 66.8 |
| 2015-16 | | | | | | | |
| Nov 2012 | 117.3 | 1.6% | 29.3 | 70.4 | 0 | 5.6 | 64.7 |
| Feb 2013 | 123.0 | 1.6% | 30.8 | 73.8 | 0 | 5.9 | 67.9 |
| 2016-17 | | | | | | | |
| Nov 2012 | 118.9 | 1.4% | 29.7 | 71.3 | 0 | 5.7 | 65.6 |
| Feb 2013 | 124.9 | 1.5% | 31.2 | 74.9 | 0 | 6.0 | 68.9 |
| 2017-18 | | | | | | | |
| Nov 2012 | 120.6 | 1.4% | 30.2 | 72.4 | 0 | 5.8 | 66.6 |
| Feb 2013 | 126.6 | 1.4% | 31.7 | 76.0 | 0 | 6.1 | 69.9 |

Monthly Tobacco Revenues 2012-13 Compared to November 2012 Estimate

| <u>Cigarettes</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Total</u> | Actual Ratio | Expected Ratio |
|--------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|--------------|----------------|
| Excise Tax | | | | | | | | | | | | | | | |
| Actual | 26.4 | 22.9 | 23.9 | 22.4 | 25.8 | 22.2 | 31.5 | | | | | | 175.0 | 33.87% | 33.42% |
| Estimate | 26.4 | 22.9 | 23.9 | 22.4 | 22.0 | 23.4 | 27.1 | 21.4 | 23.6 | 22.9 | 24.3 | 24.6 | 284.9 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 3.8 | -1.2 | 4.4 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 3.8 | 2.6 | 6.9 | | | | | | | | |
| Surcharge | | | | | | | | | | | | | | | |
| Actual | 78.7 | 67.0 | 70.5 | 64.4 | 74.7 | 67.0 | 94.4 | | | | | | 516.6 | | |
| Estimate | 78.7 | 67.0 | 70.5 | 64.4 | 66.6 | 70.7 | 81.7 | 64.7 | 71.3 | 69.2 | 73.4 | 74.2 | 852.4 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 8.1 | -3.7 | 12.6 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 8.1 | 4.4 | 17.0 | | | | | | | | |
| Total | | | | | | | | | | | | | | | |
| Actual | 105.0 | 89.8 | 94.5 | 86.8 | 100.5 | 89.2 | 125.8 | | | | | | 691.6 | | |
| Estimate | 105.0 | 89.8 | 94.5 | 86.8 | 88.6 | 94.1 | 108.8 | 86.1 | 94.9 | 92.1 | 97.7 | 98.8 | 1,137.3 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 11.9 | -5.0 | 17.0 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 11.9 | 7.0 | 23.9 | | | | | | | | |

2.1% estimate
0.1% last year

| <u>Other Tobacco Products</u> | <u>Jul</u> | <u>Aug</u> | <u>Sep</u> | <u>Oct</u> | <u>Nov</u> | <u>Dec</u> | <u>Jan</u> | <u>Feb</u> | <u>Mar</u> | <u>Apr</u> | <u>May</u> | <u>Jun</u> | <u>Total</u> | Actual Ratio | Expected Ratio |
|--------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|--------------|----------------|
| Wholesale Tax | | | | | | | | | | | | | | | |
| Actual | 2.3 | 2.3 | 2.2 | 2.2 | 2.5 | 2.8 | 3.3 | | | | | | 17.5 | 41.60% | 41.64% |
| Estimate | 2.3 | 2.3 | 2.2 | 2.2 | 2.3 | 2.3 | 2.0 | 2.3 | 2.7 | 2.5 | 2.3 | 2.6 | 27.9 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.5 | 1.2 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 | 0.7 | 1.9 | | | | | | | | |
| Surcharge | | | | | | | | | | | | | | | |
| Actual | 5.5 | 5.4 | 5.3 | 5.3 | 5.8 | 6.7 | 8.0 | | | | | | 42.0 | | |
| Estimate | 5.5 | 5.4 | 5.3 | 5.3 | 5.5 | 5.6 | 4.8 | 5.6 | 6.4 | 6.0 | 5.5 | 6.1 | 67.0 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 1.1 | 3.2 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 0.4 | 1.5 | 4.6 | | | | | | | | |
| Total | | | | | | | | | | | | | | | |
| Actual | 7.8 | 7.6 | 7.5 | 7.5 | 8.3 | 9.5 | 11.3 | | | | | | 59.4 | | |
| Estimate | 7.8 | 7.6 | 7.5 | 7.5 | 7.7 | 7.9 | 6.8 | 7.9 | 9.1 | 8.5 | 7.8 | 8.7 | 94.9 | | |
| Difference | 0.0 | 0.0 | 0.0 | 0.0 | 0.6 | 1.6 | 4.4 | | | | | | | | |
| Cumulative | 0.0 | 0.0 | 0.0 | 0.0 | 0.6 | 2.1 | 6.6 | | | | | | | | |

6.9% estimate
14.9% last year