# Revenue Estimating Conference for Tobacco Settlement Payments Executive Summary January 4, 2024

The Revenue Estimating Conference met on January 4, 2024, to revise the forecast of Tobacco Settlement payments for the 2023-24 through 2033-34 fiscal years.

Tobacco settlement payments accrue to the state from a formal settlement agreement entered on August 25, 1997, in response to a lawsuit between the State of Florida and several major tobacco companies. An annual payment is due by December 31 of each year, and a profit adjustment payment is made following the end of each participating company's fiscal year. Both payments continue in perpetuity.

When the Conference last convened in July 2023, the final payment for the 2022-23 fiscal year was already known. Since then, the December 2023 payment has been received, coming in \$40.8 million below the projection made in the summer. This was largely the combined result of a greater than expected decline in national domestic cigarette units sold and a large drop in Florida's share of sales by the original settling manufacturers. It is not clear that the second payment of the year (expected in April 2024) will be affected since cigarette companies have been aggressively raising prices to defend their profits. As a result, the Conference has maintained the profit adjustment payment for the current year previously adopted at the July Conference.

After making adjustments to incorporate the new information, combined cash payments of \$378.9 million are now expected for the 2023-24 fiscal year. This total is 9.7 percent below the amount previously forecasted. While most other assumptions are very similar to the prior forecast, the lower base of qualifying sales in FY 2023-24, feed through the outer years of the forecast. The downward revisions range from \$40.5 million in FY 2024-25 to \$37.6 million in FY 2033-24. Expectations for the Liggett payments are unchanged.

The table below shows the newly estimated settlement payments to the State of Florida and the change from the previous forecast.

|            |                | January 2024<br>Expected<br>Payments |            |
|------------|----------------|--------------------------------------|------------|
|            | Prior Forecast | Forecast with                        |            |
|            | July 2023      | Liggett                              | Difference |
| FY 2022-23 | 385.1          | 385.1                                | 0.0        |
| FY 2023-24 | 420.1          | 379.3                                | -40.8      |
| FY 2024-25 | 428.8          | 388.3                                | -40.5      |
| FY 2025-26 | 437.4          | 397.3                                | -40.1      |
| FY 2026-27 | 445.8          | 406.0                                | -39.8      |
| FY 2027-28 | 453.9          | 414.4                                | -39.5      |
| FY 2028-29 | 461.5          | 422.4                                | -39.1      |
| FY 2029-30 | 468.5          | 429.7                                | -38.8      |
| FY 2030-31 | 475.5          | 436.9                                | -38.6      |
| FY 2031-32 | 482.7          | 444.4                                | -38.3      |
| FY 2032-33 | 490.8          | 452.9                                | -37.9      |
| FY 2033-34 | 499.5          | 461.9                                | -37.6      |

#### **TOBACCO SETTLEMENT PAYMENTS FORECAST**

January 4, 2024

## Tobacco Settlement Payments to Florida Calculation of Inflation Adjustment to Annual Settlement Payment

|         |            | December       |                |                  |                 | Annual Payment |
|---------|------------|----------------|----------------|------------------|-----------------|----------------|
|         |            | Consumer Price | Percent Change | Settlement       | Settlement      | Inflation      |
|         |            | index          | (Inflation)    | Inflation Factor | Inflation Index | Adjustment     |
| CY 1997 | FY 1997-98 | 161.300        |                |                  | 100.00000       | 1.0000         |
| CY 1998 | FY 1998-99 | 163.900        | 1.61190%       | 3.00000%         | 100.00000       | 1.0000         |
| CY 1999 | FY 1999-00 | 168.300        | 2.68456%       | 3.00000%         | 103.00000       | 1.0300         |
| CY 2000 | FY 2000-01 | 174.000        | 3.38681%       | 3.38681%         | 106.48841       | 1.0649         |
| CY 2001 | FY 2001-02 | 176.700        | 1.55172%       | 3.00000%         | 109.68306       | 1.0968         |
| CY 2002 | FY 2002-03 | 180.900        | 2.37691%       | 3.00000%         | 112.97355       | 1.1297         |
| CY 2003 | FY 2003-04 | 184.300        | 1.87949%       | 3.00000%         | 116.36276       | 1.1636         |
| CY 2004 | FY 2004-05 | 190.300        | 3.25556%       | 3.25556%         | 120.15102       | 1.2015         |
| CY 2005 | FY 2005-06 | 196.800        | 3.41566%       | 3.41566%         | 124.25497       | 1.2425         |
| CY 2006 | FY 2006-07 | 201.800        | 2.54065%       | 3.00000%         | 127.98262       | 1.2798         |
| CY 2007 | FY 2007-08 | 210.036        | 4.08127%       | 4.08127%         | 133.20593       | 1.3321         |
| CY 2008 | FY 2008-09 | 210.228        | 0.09141%       | 3.00000%         | 137.20211       | 1.3720         |
| CY 2009 | FY 2009-10 | 215.949        | 2.72133%       | 3.00000%         | 141.31817       | 1.4132         |
| CY 2010 | FY 2010-11 | 219.179        | 1.49572%       | 3.00000%         | 145.55772       | 1.4556         |
| CY 2011 | FY 2011-12 | 225.672        | 2.96242%       | 3.00000%         | 149.92445       | 1.4992         |
| CY 2012 | FY 2012-13 | 229.601        | 1.74102%       | 3.00000%         | 154.42218       | 1.5442         |
| CY 2013 | FY 2013-14 | 233.049        | 1.50174%       | 3.00000%         | 159.05485       | 1.5905         |
| CY 2014 | FY 2014-15 | 234.812        | 0.75649%       | 3.00000%         | 163.82650       | 1.6383         |
| CY 2015 | FY 2015-16 | 236.525        | 0.72952%       | 3.00000%         | 168.74130       | 1.6874         |
| CY 2016 | FY 2016-17 | 241.432        | 2.07462%       | 3.00000%         | 173.80354       | 1.7380         |
| CY 2017 | FY 2017-18 | 246.524        | 2.10908%       | 3.00000%         | 179.01765       | 1.7902         |
| CY 2018 | FY 2018-19 | 251.233        | 1.91016%       | 3.00000%         | 184.38818       | 1.8439         |
| CY 2019 | FY 2019-20 | 256.974        | 2.28513%       | 3.00000%         | 189.91984       | 1.8992         |
| CY 2020 | FY 2020-21 | 260.474        | 1.36201%       | 3.00000%         | 195.61742       | 1.9562         |
| CY 2021 | FY 2021-22 | 278.802        | 7.03640%       | 7.03640%         | 209.38185       | 2.0938         |
| CY 2022 | FY 2022-23 | 296.797        | 6.45440%       | 6.45440%         | 222.89619       | 2.2290         |
| CY 2023 | FY 2023-24 | 307.051        | 3.45489%       | 3.45489%         | 230.59700       | 2.3060         |
| CY 2024 | FY 2024-25 | 314.7          | 2.500%         | 3.000%           | 237.515         | 2.3751         |
| CY 2025 | FY 2025-26 | 320.7          | 1.900%         | 3.000%           | 244.640         | 2.4464         |
| CY 2026 | FY 2026-27 | 328.7          | 2.500%         | 3.000%           | 251.980         | 2.5198         |
| CY 2027 | FY 2027-28 | 335.6          | 2.100%         | 3.000%           | 259.539         | 2.5954         |
| CY 2028 | FY 2028-29 | 343.0          | 2.200%         | 3.000%           | 267.325         | 2.6733         |
| CY 2029 | FY 2029-30 | 350.6          | 2.200%         | 3.000%           | 275.345         | 2.7534         |
| CY 2030 | FY 2030-31 | 358.3          | 2.200%         | 3.000%           | 283.605         | 2.8361         |
| CY 2031 | FY 2031-32 | 366.2          | 2.200%         | 3.000%           | 292.113         | 2.9211         |
| CY 2032 | FY 2032-33 | 374.2          | 2.200%         | 3.000%           | 300.877         | 3.0088         |
| CY 2033 | FY 2033-34 | 382.1          | 2.100%         | 3.000%           | 309.903         | 3.0990         |

#### Tobacco Settlement Payments to Florida Calculation of Volume Ratio

|         |            | TOTAL DOMESTIC  |                    |                |          | Florida Definition |                    |                 |          |
|---------|------------|-----------------|--------------------|----------------|----------|--------------------|--------------------|-----------------|----------|
|         |            | CIGARETTE UNITS |                    |                |          | Volume as share    | Florida Definition | Percent         | Volume   |
|         |            | SOLD (Billions) | Percent Change     | Prior Forecast | Change   | of U.S. volume     | Volume (Billions)  | Change          | Ratio    |
| CY 1997 | FY 1997-98 | 0012 (20)       | . di ddiit dilange | 1110110100000  | - ununga | 0, 0,0, 10,0,1     | 471.248            | ununge          | 1.000000 |
| CY 1998 | FY 1998-99 |                 |                    |                |          |                    | 449.288            | -4.66%          | 0.9534   |
| CY 1999 | FY 1999-00 |                 |                    |                |          |                    | 404.252            | -10.02%         | 0.8578   |
| CY 2000 | FY 2000-01 |                 |                    |                |          |                    | 397.858            | -1.58%          | 0.8443   |
| CY 2001 | FY 2001-02 | 398.3           |                    |                |          | 95.37%             | 379.860            | -4.52%          | 0.8061   |
| CY 2002 | FY 2002-03 | 376.4           | -5.50%             |                |          | 96.00%             | 361.335            | -4.88%          | 0.7668   |
| CY 2003 | FY 2003-04 | 360.5           | -4.22%             |                |          | 94.48%             | 340.603            | -5.74%          | 0.7228   |
| CY 2004 | FY 2004-05 | 361.3           | 0.22%              |                |          | 92.78%             | 335.232            | -1.58%          | 0.7114   |
| CY 2005 | FY 2005-06 | 351.6           | -2.68%             |                |          | 93.34%             | 328.173            | -2.11%          | 0.6964   |
| CY 2006 | FY 2006-07 | 343.3           | -2.36%             |                |          | 94.20%             | 323.395            | -1.46%          | 0.6863   |
| CY 2007 | FY 2007-08 | 337.7           | -1.63%             |                |          | 91.41%             | 308.676            | -4.55%          | 0.6550   |
| CY 2008 | FY 2008-09 | 320.0           | -5.24%             |                |          | 92.51%             | 296.025            | -4.10%          | 0.6282   |
| CY 2009 | FY 2009-10 | 290.6           | -9.19%             |                |          | 92.21%             | 267.969            | -9.48%          | 0.5686   |
| CY 2010 | FY 2010-11 | 282.9           | -2.65%             |                |          | 90.45%             | 255.883            | -4.51%          | 0.5430   |
| CY 2011 | FY 2011-12 | 274.4           | -3.00%             |                |          | 90.44%             | 248.162            | -3.02%          | 0.5266   |
| CY 2012 | FY 2012-13 | 268.4           | -2.19%             |                |          | 90.64%             | 243.277            | -1.97%          | 0.5162   |
| CY 2013 | FY 2013-14 | 255.2           | -4.92%             |                |          | 91.74%             | 234.108            | -3.77%          | 0.4968   |
| CY 2014 | FY 2014-15 | 254.7           | -0.20%             |                |          | 88.30%             | 224.895            | -3.94%          | 0.4772   |
| CY 2015 | FY 2015-16 | 244.2           | -4.12%             |                |          | 91.94%             | 224.521            | -0.17%          | 0.4764   |
| CY 2016 | FY 2016-17 | 240.5           | -1.52%             |                |          | 91.23%             | 219.402            | -2.28%          | 0.4656   |
| CY 2017 | FY 2017-18 | 229.1           | -4.74%             |                |          | 90.93%             | 208.323            | -5.05%          | 0.4421   |
| CY 2018 | FY 2018-19 | 216.9           | -5.33%             |                |          | 90.40%             | 196.080            | -5.88%          | 0.4161   |
| CY 2019 | FY 2019-20 | 202.9           | -6.45%             |                |          | 89.81%             | 182.222            | -7.07%          | 0.3867   |
| CY 2020 | FY 2020-21 | 203.7           | 0.39%              |                |          | 89.39%             | 182.094            | -0.07%          | 0.3864   |
| CY 2021 | FY 2021-22 | 190.2           | -6.63%             |                |          | 90.80%             | 172.704            | -5.16%          | 0.3665   |
| CY 2022 | FY 2022-23 | 173.5           | -8.78%             | -5.27%         | -3.51%   | 86.42%             | 149.932            | -13.19%         | 0.3182   |
| CY 2023 | FY 2023-24 | 158.7           | -8.55%             | -4.75%         | -3.80%   | 86.42%             | 137.114            | -8.55%          | 0.2910   |
| CY 2024 | FY 2024-25 | 152.7           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 131.972            | -3.75%          | 0.2800   |
| CY 2025 | FY 2025-26 | 147.0           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 127.023            | -3. <b>7</b> 5% | 0.2695   |
| CY 2026 | FY 2026-27 | 141.5           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 122.260            | -3.75%          | 0.2594   |
| CY 2027 | FY 2027-28 | 136.2           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 117.675            | -3.75%          | 0.2497   |
| CY 2028 | FY 2028-29 | 131.1           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 113.262            | -3.75%          | 0.2403   |
| CY 2029 | FY 2029-30 | 126.2           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 109.015            | -3.75%          | 0.2313   |
| CY 2030 | FY 2030-31 | 121.4           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 104.927            | -3.75%          | 0.2227   |
| CY 2031 | FY 2031-32 | 116.9           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 100.992            | -3.75%          | 0.2143   |
| CY 2032 | FY 2032-33 | 112.5           | -3.75%             | -3.75%         | 0.00%    | 86.42%             | 97.205             | -3.75%          | 0.2063   |
| CY 2033 | FY 2033-34 | 108.3           | -3.75%             | 3.75%          | 0.00%    | 86.42%             | 93.560             | -3.75%          | 0.1985   |

# Tobacco Settlement Payments to Florida Calculation of Volume Adjustment to Annual Settlement Payment

|         |            |              |                  |                  | Annual Paymen   |
|---------|------------|--------------|------------------|------------------|-----------------|
|         |            |              | Volume           | Youth Adjustment | Volume          |
|         |            |              | Adjustment       | (volume adj.     | Adjustmen       |
|         |            | Volume Ratio | (1 - vol. ratio) | X .98)           | (1 - youth adj. |
| CY 1997 | FY 1997-98 | 1.0000       |                  |                  |                 |
| CY 1998 | FY 1998-99 | 0.9534       |                  |                  |                 |
| CY 1999 | FY 1999-00 | 0.8578       | 0.1422           | 0.1393           | 0.860           |
| CY 2000 | FY 2000-01 | 0.8443       | 0.1557           | 0.1526           | 0.847           |
| CY 2001 | FY 2001-02 | 0.8061       | 0.1939           | 0.1900           | 0.810           |
| CY 2002 | FY 2002-03 | 0.7668       | 0.2332           | 0.2286           | 0.771           |
| CY 2003 | FY 2003-04 | 0.7228       | 0.2772           | 0.2717           | 0.728           |
| CY 2004 | FY 2004-05 | 0.7114       | 0.2886           | 0.2829           | 0.717           |
| CY 2005 | FY 2005-06 | 0.6964       | 0.3036           | 0.2975           | 0.702           |
| CY 2006 | FY 2006-07 | 0.6863       | 0.3137           | 0.3075           | 0.692           |
| CY 2007 | FY 2007-08 | 0.6550       | 0.3450           | 0.3381           | 0.661           |
| CY 2008 | FY 2008-09 | 0.6282       | 0.3718           | 0.3644           | 0.635           |
| CY 2009 | FY 2009-10 | 0.5686       | 0.4314           | 0.4227           | 0.577           |
| CY 2010 | FY 2010-11 | 0.5430       | 0.4570           | 0.4479           | 0.552           |
| CY 2011 | FY 2011-12 | 0.5266       | 0.4734           | 0.4639           | 0.536           |
| CY 2012 | FY 2012-13 | 0.5162       | 0.4838           | 0.4741           | 0.525           |
| CY 2013 | FY 2013-14 | 0.4968       | 0.5032           | 0.4932           | 0.506           |
| CY 2014 | FY 2014-15 | 0.4772       | 0.5228           | 0.5123           | 0.487           |
| CY 2015 | FY 2015-16 | 0.4764       | 0.5236           | 0.5131           | 0.486           |
| CY 2016 | FY 2016-17 | 0.4656       | 0.5344           | 0.5237           | 0.476           |
| CY 2017 | FY 2017-18 | 0.4421       | 0.5579           | 0.5468           | 0.453           |
| CY 2018 | FY 2018-19 | 0.4161       | 0.5839           | 0.5722           | 0.427           |
| CY 2019 | FY 2019-20 | 0.3867       | 0.6133           | 0.6011           | 0.398           |
| CY 2020 | FY 2020-21 | 0.3864       | 0.6136           | 0.6013           | 0.398           |
| CY 2021 | FY 2021-22 | 0.3665       | 0.6335           | 0.6208           | 0.379           |
| CY 2022 | FY 2022-23 | 0.3182       | 0.6818           | 0.6682           | 0.331           |
| CY 2023 | FY 2023-24 | 0.2910       | 0.7090           | 0.6949           | 0.305           |
| CY 2024 | FY 2024-25 | 0.2800       | 0.7200           | 0.7056           | 0.294           |
| CY 2025 | FY 2025-26 | 0.2695       | 0.7305           | 0.7158           | 0.284           |
| CY 2026 | FY 2026-27 | 0.2594       | 0.7406           | 0.7258           | 0.274           |
| CY 2027 | FY 2027-28 | 0.2497       | 0.7503           | 0.7353           | 0.264           |
| CY 2028 | FY 2028-29 | 0.2403       | 0.7597           | 0.7445           | 0.255           |
| CY 2029 | FY 2029-30 | 0.2313       | 0.7687           | 0.7533           | 0.246           |
| CY 2030 | FY 2030-31 | 0.2227       | 0.7773           | 0.7618           | 0.238           |
| CY 2031 | FY 2031-32 | 0.2143       | 0.7857           | 0.7700           | 0.230           |
| CY 2032 | FY 2032-33 | 0.2063       | 0.7937           | 0.7779           | 0.222           |
| CY 2033 | FY 2033-34 | 0.1985       | 0.8015           | 0.7854           | 0.214           |

## Tobacco Settlement Payments to Florida Calculation of Annual Settlement Liability Schedule after Adjustments

|         |            | Settlement       |                       |                       | Adjusted      |
|---------|------------|------------------|-----------------------|-----------------------|---------------|
|         |            | Agreement Annual | <b>Annual Payment</b> | <b>Annual Payment</b> | Settlement    |
|         |            | Payment          | Inflation             | Volume                | Liability     |
|         |            | (\$ Millions)    | Adjustment            | Adjustment            | (\$ Millions) |
| CY 1997 | FY 1997-98 | 750.0            | n/a                   | n/a                   | 750.0         |
| CY 1998 | FY 1998-99 | 343.5            | n/a                   | n/a                   | 343.5         |
| CY 1999 | FY 1999-00 | 712.1            | 1.0300                | 0.8607                | 631.3         |
| CY 2000 | FY 2000-01 | 739.6            | 1.0649                | 0.8474                | 667.4         |
| CY 2001 | FY 2001-02 | 822.1            | 1.0968                | 0.8100                | 730.3         |
| CY 2002 | FY 2002-03 | 590.3            | 1.1297                | 0.7714                | 514.5         |
| CY 2003 | FY 2003-04 | 440.0            | 1.1636                | 0.7283                | 372.9         |
| CY 2004 | FY 2004-05 | 440.0            | 1.2015                | 0.7171                | 379.1         |
| CY 2005 | FY 2005-06 | 440.0            | 1.2425                | 0.7025                | 384.1         |
| CY 2006 | FY 2006-07 | 440.0            | 1.2798                | 0.6925                | 390.0         |
| CY 2007 | FY 2007-08 | 440.0            | 1.3321                | 0.6619                | 388.0         |
| CY 2008 | FY 2008-09 | 440.0            | 1.3720                | 0.6356                | 383.7         |
| CY 2009 | FY 2009-10 | 440.0            | 1.4132                | 0.5773                | 358.9         |
| CY 2010 | FY 2010-11 | 440.0            | 1.4556                | 0.5521                | 353.          |
| CY 2011 | FY 2011-12 | 440.0            | 1.4992                | 0.5361                | 353.          |
| CY 2012 | FY 2012-13 | 440.0            | 1.5442                | 0.5259                | 357.          |
| CY 2013 | FY 2013-14 | 440.0            | 1.5905                | 0.5068                | 354.          |
| CY 2014 | FY 2014-15 | 440.0            | 1.6383                | 0.4877                | 351.          |
| CY 2015 | FY 2015-16 | 440.0            | 1.6874                | 0.4869                | 361.          |
| CY 2016 | FY 2016-17 | 440.0            | 1.7380                | 0.4763                | 364.          |
| CY 2017 | FY 2017-18 | 440.0            | 1.7902                | 0.4532                | 357.0         |
| CY 2018 | FY 2018-19 | 440.0            | 1.8439                | 0.4278                | 347.          |
| CY 2019 | FY 2019-20 | 440.0            | 1.8992                | 0.3989                | 333.4         |
| CY 2020 | FY 2020-21 | 440.0            | 1.9562                | 0.3987                | 343.          |
| CY 2021 | FY 2021-22 | 440.0            | 2.0938                | 0.3792                | 349.          |
| CY 2022 | FY 2022-23 | 440.0            | 2.2290                | 0.3318                | 325.4         |
| CY 2023 | FY 2023-24 | 440.0            | 2.3060                | 0.3051                | 309.          |
| CY 2024 | FY 2024-25 | 440.0            | 2.3751                | 0.2944                | 307.          |
| CY 2025 | FY 2025-26 | 440.0            | 2.4464                | 0.2842                | 305.          |
| CY 2026 | FY 2026-27 | 440.0            | 2.5198                | 0.2742                | 304.          |
| CY 2027 | FY 2027-28 | 440.0            | 2.5954                | 0.2647                | 302.          |
| CY 2028 | FY 2028-29 | 440.0            | 2.6733                | 0.2555                | 300.          |
| CY 2029 | FY 2029-30 | 440.0            | 2.7534                | 0.2467                | 298.          |
| CY 2030 | FY 2030-31 | 440.0            | 2.8361                | 0.2382                | 297.          |
| CY 2031 | FY 2031-32 | 440.0            | 2.9211                | 0.2300                | 295.          |
| CY 2032 | FY 2032-33 | 440.0            | 3.0088                | 0.2221                | 294.          |
| CY 2033 | FY 2033-34 | 440.0            | 3.0990                | 0.2146                | 292.          |

### Tobacco Settlement Payments to Florida Calculation of Net Operating Profit Adjustment Liability

|         |            | Α                | В           | С                  | D                 | E                 | F              | G                    | Н              |
|---------|------------|------------------|-------------|--------------------|-------------------|-------------------|----------------|----------------------|----------------|
|         |            |                  |             | Original Inflation | Recalculated Tax- |                   |                |                      | Florida Profit |
|         |            |                  |             | Adjusted Net       | Adjusted Net      |                   |                |                      | Adjustment     |
|         |            |                  | Base Profit | Operating Base     | Operating Base    | Actual Net        |                | Difference in profit | Liability      |
|         |            | Settlement       | Inflation   | Profits            | Profits           | Operating Profits |                | from adjusted base   | (5.5% of 25%)  |
|         |            | Inflation Factor | Adjustment  | (\$ Millions)      | (\$ Millions)     | (\$ Millions)     | Percent Change | (\$ Millions)        | (\$ Millions)  |
| CY 1997 | FY 1997-98 | 0.000%           | 1.0000      | 3,114.6            | 3,835.0           |                   |                |                      |                |
| CY 1998 | FY 1998-99 | 3.000%           | 1.0300      | 3,208.0            | 3,950.0           |                   |                |                      |                |
| CY 1999 | FY 1999-00 | 3.000%           | 1.0609      | 3,304.3            | 4,068.5           | 4,667.3           |                | 1,363.0              | 18.7           |
| CY 2000 | FY 2000-01 | 3.387%           | 1.0968      | 3,416.2            | 4,206.3           | 4,898.1           | 4.9%           | 1,481.9              | 20.4           |
| CY 2001 | FY 2001-02 | 3.000%           | 1.1297      | 3,518.7            | 4,332.5           | 4,885.2           | -0.3%          | 1,366.5              | 18.8           |
| CY 2002 | FY 2002-03 | 3.000%           | 1.1636      | 3,624.2            | 4,462.5           | 4,530.6           | -7.3%          | 906.4                | 12.5           |
| CY 2003 | FY 2003-04 | 3.000%           | 1.1985      | 3,733.0            | 4,596.4           | 854.7             | -81.1%         | -2,878.3             | 0.0            |
| CY 2004 | FY 2004-05 | 3.256%           | 1.2376      | 3,854.5            | 4,746.0           | 3,783.6           | 342.7%         | -70.9                | 0.0            |
| CY 2005 | FY 2005-06 | 3.416%           | 1.2798      | 3,986.1            | 4,908.1           | 4,306.2           | 13.8%          | 320.1                | 4.4            |
| CY 2006 | FY 2006-07 | 3.000%           | 1.3182      | 4,105.7            | 5,055.4           | 4,665.4           | 8.3%           | 559.7                | 7.7            |
| CY 2007 | FY 2007-08 | 4.081%           | 1.3720      | 4,273.3            | 5,261.7           | 4,727.3           | 1.3%           | 454.0                | 6.2            |
| CY 2008 | FY 2008-09 | 3.000%           | 1.4132      | 4,401.5            | 5,419.5           | 4,938.5           | 4.5%           | 537.0                | 7.4            |
| CY 2009 | FY 2009-10 | 3.000%           | 1.4556      | 4,533.5            | 5,582.1           | 5,161.2           | 4.5%           | 627.7                | 8.6            |
| CY 2010 | FY 2010-11 | 3.000%           | 1.4992      | 4,669.5            | 5,749.6           | 5,465.0           | 5.9%           | 795.5                | 10.8           |
| CY 2011 | FY 2011-12 | 3.000%           | 1.5442      | 4,809.6            | 5,922.1           | 5,610.8           | 2.7%           | 801.2                | 11.0           |
| CY 2012 | FY 2012-13 | 3.000%           | 1.5905      | 4,953.9            | 6,099.7           | 5,722.9           | 2.0%           | 769.0                | 10.6           |
| CY 2013 | FY 2013-14 | 3.000%           | 1.6383      | 5,102.5            | 6,282.7           | 6,806.1           | 18.9%          | 1,703.6              | 23.4           |
| CY 2014 | FY 2014-15 | 3.000%           | 1.6874      | 5,255.6            | 6,471.2           | 6,489.8           | -4.6%          | 1,234.2              | 17.0           |
| CY 2015 | FY 2015-16 | 3.000%           | 1.7380      | 5,413.3            | 6,665.3           | 7 <i>,</i> 349.5  | 13.2%          | 1,936.2              | 26.6           |
| CY 2016 | FY 2016-17 | 3.000%           | 1.7902      | 5,575.7            | 6,865.3           | 7,884.7           | 7.3%           | 2,309.0              | 31.7           |
| CY 2017 | FY 2017-18 | 3.000%           | 1.8439      | 5,742.9            | 7,071.3           | 8,124.9           | 3.0%           | 2,382.0              | 32.8           |
| CY 2018 | FY 2018-19 | 3.000%           | 1.8992      | 5,915.2            | 7,283.4           | 10,162.2          | 25.1%          | 2,878.8              | 39.6           |
| CY 2019 | FY 2019-20 | 3.000%           | 1.9562      | 6,092.7            | 7,501.9           | 10,936.4          | 7.6%           | 3,434.5              | 47.2           |
| CY 2020 | FY 2020-21 | 3.000%           | 2.0149      | 7,727.0            | 7,727.0           | 12,036.2          | 10.1%          | 4,309.2              | 59.3           |
| CY 2021 | FY 2021-22 | 7.036%           | 2.1566      | 8,270.7            | 8,270.7           | 13,199.6          | 9.7%           | 4,929.0              | 67.8           |
| CY 2022 | FY 2022-23 | 6.454%           | 2.2958      | 8,804.5            | 8,804.5           | 13,133.8          | -0.5%          | 4,329.3              | 59.5           |
| CY 2023 | FY 2023-24 | 3.455%           | 2.3751      | 17:7               | 9,108.7           | 14,152.3          | 7.8%           | 5,043.6              | 69.3           |
| CY 2024 | FY 2024-25 | 3.000%           | 2.4464      |                    | 9,381.9           | 15,213.7          | 7.5%           | 5,831.8              | 80.2           |
| CY 2025 | FY 2025-26 | 3.000%           | 2.5198      |                    | 9,663.4           | 16,278.7          | 7.0%           | 6,615.3              | 91.0           |
| CY 2026 | FY 2026-27 | 3.000%           | 2.5954      |                    | 9,953.3           | 17,336.8          | 6.5%           | 7,383.5              | 101.5          |
| CY 2027 | FY 2027-28 | 3.000%           | 2.6733      |                    | 10,251.9          | 18,377.0          | 6.0%           | 8,125.1              | 111.7          |
| CY 2028 | FY 2028-29 | 3.000%           | 2.7534      |                    | 10,559.4          | 19,387.8          | 5.5%           |                      | 121.4          |
| CY 2029 | FY 2029-30 | 3.000%           | 2.8361      |                    | 10,876.2          | 20,357.1          | 5.0%           | · ·                  | 130.4          |
| CY 2030 | FY 2030-31 | 3.000%           | 2.9211      |                    | 11,202.5          | 21,334.3          | 4.8%           |                      | 139.3          |
| CY 2030 | FY 2031-32 | 3.000%           | 3.0088      |                    | 11,538.6          | 22,358.3          | 4.8%           | · ·                  | 148.8          |
| CY 2031 | FY 2031-32 | 3.000%           | 3.0990      |                    | 11,884.8          | 23,431.5          | 4.8%           |                      | 158.8          |
| CY 2032 | FY 2033-34 | 3.000%           | 3.1920      |                    | 12,241.3          | 24,556.2          | 4,8%           |                      | 169.3          |

Tobacco Settlement Payments to Florida Combined Payment Liability (\$ Millions)

|                          |            |                 |                   |                | Adjustments     |                    |             |          |
|--------------------------|------------|-----------------|-------------------|----------------|-----------------|--------------------|-------------|----------|
|                          | Calculated | Adjustments for | Estimated Annual  | Calculated     | (including      | <b>Profit Plus</b> |             | Estimate |
|                          | Annual     | over/under      | Payment Liability | Florida Profit | interest) for A | djustments to      | Liggett     | Combine  |
|                          | Payment    | Payments &      | (December         | Adjustment     | Uncalculated    | Calculate          | Settlement  | Payment  |
|                          | Liability  | Interest        | Payment)          | Liability      | Adjustments     | Owed Amt           | Agreement   | Liabilit |
| FY 1997-98               | 750.0      | 0.0             | 750.0             |                |                 |                    |             | 750.0    |
| FY 1998-99               | 343.5      | 0.0             | 343.5             |                |                 |                    |             | 343.     |
| FY 1999-00               | 631.3      | 0.0             | 631.3             | 37.4           | 3.3             | 40.7               |             | 672.     |
| FY 2000-01               | 667.4      | 0.0             | 667.4             | 40.8           | 0.0             | 40.8               |             | 708.     |
| FY 2001-02               | 730.3      | -5.6            | 724.7             | 37.6           | 0.0             | 37.6               |             | 762.     |
| FY 2002-03               | 514.5      | -3.7            | 510.8             | 25.0           | -3.0            | 22.0               |             | 532.     |
| FY 2003-04               | 372.9      | -11.5           | 361.4             | 0.0            | 0.0             | 0.0                |             | 361.     |
| FY 2004-05               | 379.1      | -2.5            | 376.6             | 0.0            | 0.0             | 0.0                |             | 376.     |
| FY 2005-06               | 384.1      | -1.8            | 382.3             | 4.4            | -0.7            | 3.7                |             | 386.     |
| FY 2005-07               | 390.0      | -3.3            | 386.7             | 7.7            | -0.2            | 7.5                |             | 394.     |
| FY 2007-08               | 388.0      | -1.5            | 386.5             | 6.2            | -0.1            | 6.1                |             | 392.     |
| FY 2008-09               | 383.7      | -5.9            | 377.8             | 7.4            | 0.0             | 7.4                |             | 385.     |
| FY 2009-10               | 358.9      | -3.8            | 355.1             | 8.6            | 0.0             | 8.6                |             | 363.     |
| FY 2010-11               | 353.6      | -2.5            | 351.1             | 10.8           | -0.1            | 10.7               | 1.5         | 363.     |
| FY 2011-12               | 353.6      | -10.5           | 343.1             | 11.0           | 2.3             | 13.3               | 0,3         | 356      |
| FY 2012-13               | 357.3      | -1.8            | 355.5             | 10.6           | -0.2            | 10.4               | 0.3         | 366.     |
| FY 2013-14               | 354.7      | -0.2            | 354.5             | 23.4           | -1.8            | 21.6               | 0,3         | 376.     |
| FY 2014-15               | 351.5      | -1.7            | 349.8             | 17.0           | -0.8            | 16.2               | 0,3         | 366.     |
| FY 2015-16*              | 361.5      | 0.0             | 361.5             | 26.6           | 0.0             | 26.6               | 0.3         | 388.     |
| FY 2016-17*              | 364.2      | 0.0             | 364.2             | 31.7           | 0.0             | 31.7               | 0.3         | 396      |
| FY 2017-18*              | 357.0      | 0.0             | 357.0             | 32.8           | 0.0             | 32.8               | 0.3         | 390.     |
| FY 2018-19*              | 347.0      | 0.0             | 347.0             | 39.6           | -4.9            | 34.7               | 0.3         | 382.     |
| FY 2019-20*              | 333.4      | 0.0             | 333.4             | 47.2           | 18.5            | 65.7               | 0.3         | 399.     |
| FY 2020-21               | 343.2      | 0.0             | 343.2             | 59.3           | -0.1            | 59.2               | 0.3         | 402.     |
| FY 2021-22               | 349.3      | -1.1            | 348.2             | 67.8           | -4.2            | 63.6               | 0.3         | 412.     |
| FY 2022-23               | 325.4      | 4.9             | 330.3             | 59.5           | -5.0            | 54.5               | 0.3         | 385      |
| FY 2023-24               | 309.6      | 0.0             | 309.6             | 69.3           | 0.0             | 69.3               | 0.4         | 379.     |
| FY 2024-25               | 307.7      | 0.0             | 307.7             | 80.2           | 0.0             | 80.2               | 0.4         | 388.     |
| FY 2025-26               | 305.9      | 0.0             | 305.9             | 91.0           | 0.0             | 91.0               | 0.4         | 397.     |
| FY 2026-27               | 304.1      | 0.0             | 304.1             | 101.5          | 0.0             | 101.5              | 0.4         | 406.     |
| FY 2027-28               | 302.3      | 0.0             | 302.3             | 111.7          | 0.0             | 111.7              | 0.4         | 414.     |
| FY 2028-29               | 300.6      | 0.0             | 300.6             | 121.4          | 0.0             | 121.4              | 0.4         | 422      |
| FY 2029-30               | 298.9      | 0.0             | 298.9             | 130.4          | 0.0             | 130.4              | 0.4         | 429      |
| FY 2029-30<br>FY 2030-31 | 297.2      | 0.0             | 297.2             | 139.3          | 0.0             | 139.3              | 0.4         | 436      |
| FY 2030-31<br>FY 2031-32 | 295.6      | 0.0             | 295.6             | 148.8          | 0.0             | 148.8              |             | 444      |
| FY 2031-32<br>FY 2032-33 | 293.6      | 0.0             | 294.1             | 158.8          | 0.0             | 158.8              | 11.70       | 452      |
| FY 2032-33<br>FY 2033-34 | 294.1      | 0.0             | 294.1             | 169.3          | 0.0             | 169.3              | MA THE REST | 461.     |

<sup>\*</sup>Modified by Settlement Agreement

#### Tobacco Settlement Payments to Florida for Outlook Purposes Old vs. New Forecast of Total Payments (\$ Millions)

|             |                           |                  |                          |                     | January 2024  |
|-------------|---------------------------|------------------|--------------------------|---------------------|---------------|
|             |                           |                  | Expected                 | Payment             | Expected      |
|             | <b>Estimated Combined</b> |                  | Payments from            | Difference from     | Payments      |
|             | <b>Payments Liability</b> |                  | <b>Original Settling</b> | Liability (annual   | Forecast with |
|             | (minus Liggett)           | Percent Received | Manufacturers            | loss)               | Liggett       |
| FY 1997-98  | 750.0                     |                  |                          |                     |               |
| FY 1998-99  | 343.5                     |                  |                          |                     |               |
| FY 1999-00  | 672.0                     |                  |                          |                     |               |
| FY 2000-01  | 708.2                     |                  |                          |                     |               |
| FY 2001-02  | 762.3                     |                  |                          |                     |               |
| FY 2002-03  | 532.8                     |                  |                          |                     |               |
| FY 2003-04  | 361.4                     |                  |                          |                     |               |
| FY 2004-05  | 376.6                     |                  |                          |                     |               |
| FY 2005-06  | 386.0                     |                  |                          |                     |               |
| FY 2006-07  | 394.2                     |                  |                          |                     |               |
| FY 2007-08  | 392.6                     |                  |                          |                     |               |
| FY 2008-09  | 385.2                     |                  |                          |                     |               |
| FY 2009-10  | 363.7                     |                  |                          |                     |               |
| FY 2010-11  | 361.8                     |                  |                          |                     |               |
| FY 2011-12  | 356.4                     |                  |                          |                     |               |
| FY 2012-13  | 365.9                     |                  |                          |                     |               |
| FY 2013-14  | 376.1                     |                  |                          |                     |               |
| FY 2014-15  | 366.0                     |                  |                          |                     |               |
| FY 2015-16  | 388.1                     |                  |                          |                     | S             |
| FY 2016-17  | 395.9                     |                  |                          |                     |               |
| FY 2017-18  | 389.8                     |                  | Addressed by Settlemen   | t Payment 10/6/2020 |               |
| FY 2018-19  | 381.7                     |                  |                          |                     |               |
| FY 2019-20* | 399.1                     |                  |                          |                     |               |
| FY 2020-21  | 402.4                     | 100.0%           | 402.4                    | 0,0                 | 402.7         |
| FY 2021-22  | 411.8                     | 100.0%           | 411.8                    | 0.0                 | 412.1         |
| FY 2022-23  | 384.8                     | 100.0%           | 384.8                    | 0.0                 | 385.1         |
| FY 2023-24  | 378.9                     | 100.0%           | 378.9                    | 0.0                 | 379.3         |
| FY 2024-25  | 387.9                     | 100.0%           | 387.9                    | 0.0                 | 388.3         |
| FY 2025-26  | 396.9                     | 100.0%           | 396.9                    | 0.0                 | 397.3         |
| FY 2026-27  | 405.6                     | 100.0%           | 405.6                    | 0.0                 | 406.0         |
| FY 2027-28  | 414.0                     | 100.0%           | 414.0                    | 0.0                 | 414.4         |
| FY 2028-29  | 422.0                     | 100.0%           | 422.0                    | 0.0                 | 422.4         |
| FY 2029-30  | 429.3                     | 100.0%           | 429.3                    | 0.0                 | 429.7         |
| FY 2030-31  | 436.5                     | 100.0%           | 436.5                    | 0.0                 | 436.9         |
| FY 2031-32  | 444.4                     | 100.0%           | 444.4                    | 0.0                 | 444.4         |
| FY 2032-33  | 452.9                     | 100.0%           | 452.9                    | 0.0                 | 452.9         |
| FY 2032-33  | 461.9                     | 100.0%           | 461.9                    | 0.0                 | 461.9         |

#### Tobacco Settlement Payments to Florida for Outlook Purposes Old vs. New Forecast of Total Payments (\$ Millions)

|            |                            | January 2024<br>Expected<br>Payments |            |
|------------|----------------------------|--------------------------------------|------------|
|            | <b>Prior Forecast July</b> | Forecast with                        |            |
|            | 2023                       | Liggett                              | Difference |
| FY 2013-14 |                            |                                      |            |
| FY 2014-15 |                            |                                      |            |
| FY 2015-16 |                            |                                      |            |
| FY 2016-17 |                            |                                      |            |
| FY 2017-18 |                            |                                      |            |
| FY 2018-19 |                            |                                      |            |
| FY 2019-20 |                            |                                      |            |
| FY 2020-21 |                            |                                      |            |
| FY 2021-22 |                            |                                      |            |
| FY 2022-23 | 385.1                      | 385.1                                | 0.0        |
| FY 2023-24 | 420.1                      | 379.3                                | -40.8      |
| FY 2024-25 | 428.8                      | 388.3                                | -40.5      |
| FY 2025-26 | 437.4                      | 397.3                                | -40.1      |
| FY 2026-27 | 445.8                      | 406.0                                | -39.8      |
| FY 2027-28 | 453.9                      | 414.4                                | -39.5      |
| FY 2028-29 | 461.5                      | 422.4                                | -39.1      |
| FY 2029-30 | 468.5                      | 429.7                                | -38.8      |
| FY 2030-31 | 475.5                      | 436.9                                | -38.6      |
| FY 2031-32 | 482.7                      | 444.4                                | -38.3      |
| FY 2032-33 | 490.8                      | 452.9                                | -37.9      |
| FY 2033-34 | 499.5                      | 461.9                                | -37.6      |