

Revenue Estimating Conference
Lottery Sales
July 20, 2010
Executive Summary

The Revenue Estimating Conference met concerning Lottery revenues on July 20, 2010. The conference increased expected distributions to the Educational Enhancement Trust Fund (EETF) from current projections by \$17.8 million in 2010-11 and \$40.7 million in 2011-12. These figures translate into growth rates -5.0% in 2010-11 and 3.0% in 2011-12. Distributions are then expected to increase by 1.2% in 2012-13 and 1.6% in 2013-14.

Overall the forecast for ticket sales was increased by \$98.2 million in 2010-11, and \$87.1 million in 2011-12. The largest change in the sales forecast was to the projection for scratch-off games, which was increased by \$62.9 million in 2010-11 and \$67.8 million in 2011-12. The projections for all on-line games with the exception of the Raffle were also increased. The forecast for Raffle sales was reduced because the Department is expecting to have only one raffle-type game in 2010-11.

The projections for non-ticket income were reduced by \$4.3 million in 2010-11 and by \$6.5 million in 2011-12. The forecast for 80% unclaimed prizes available for immediate transfer to EETF was reduced slightly based on the most recent experience.

EETF transfers were negatively affected by several other changes to the forecast: the prize payout percentage was slightly increased for both scratch-off tickets and on-line tickets, and the projected administrative appropriation was increased.

The details of the forecast and changes are shown in the table on the next page.

Summary of All games				
		Feb 2010	July 2010	Difference
Scratch-off	2009-10	2034.0	2076.0	42.0
	2010-11	2042.3	2105.2	62.9
	2011-12	2058.5	2126.3	67.8
Lotto	2009-10	430.4	445.9	15.5
	2010-11	431.9	439.3	7.4
	2011-12	434.9	441.2	6.3
Powerball	2009-10	400.2	434.1	33.9
	2010-11	403.1	422.1	19.0
	2011-12	408.7	422.1	13.4
Mega Money	2009-10	87.2	92.1	4.9
	2010-11	88.1	92.2	4.1
	2011-12	89.0	90.3	1.3
Fantasy 5	2009-10	273.9	282.0	8.1
	2010-11	267.4	278.3	10.9
	2011-12	264.7	275.5	10.8
Cash 3	2009-10	299.3	304.0	4.7
	2010-11	296.3	301.0	4.7
	2011-12	298.3	299.5	1.2
Play 4	2009-10	232.0	235.0	3.0
	2010-11	233.8	235.0	1.2
	2011-12	235.6	236.9	1.3
Raffle	2009-10	31.9	29.3	-2.6
	2010-11	30.0	18.0	-12.0
	2011-12	30.0	15.0	-15.0
TOTAL	2008-09	3788.9	3898.3	109.4
	2009-10	3792.9	3891.1	98.2
	2011-12	3819.7	3906.8	87.1
EETF from Ticket sales	2009-10	1097.2	1146.5	49.3
	2010-11	1093.9	1116.1	22.2
	2011-12	1102.3	1150.4	48.1
Other Income	2009-10	24.3	46.8	22.5
	2010-11	19.3	15.0	-4.3
	2011-12	21.5	15.0	-6.5
80% unclaimed prizes	2009-10	44.0	43.8	-0.2
	2010-11	44.3	44.2	-0.1
	2011-12	46.0	45.1	-0.9
TOTAL EETF	2009-10	1165.5	1237.1	71.6
	2010-11	1157.5	1175.3	17.8
	2011-12	1169.8	1210.5	40.7

LOTTERY ESTIMATING CONFERENCE, July 2010
LOTTERY SALES PROJECTIONS
SUMMARY

Total Income			
	Feb-10	Jul-10	Diff.
1987-88	659.5	659.5	0.0
1988-89	1832.0	1832.0	0.0
1989-90	2054.8	2054.8	0.0
1990-91	2160.3	2160.3	0.0
1991-92	2191.0	2191.0	0.0
1992-93	2133.0	2133.0	0.0
1993-94	2162.6	2162.6	0.0
1994-95	2251.1	2251.1	0.0
1995-96	2074.2	2074.2	0.0
1996-97	2085.2	2085.2	0.0
1997-98	2065.5	2065.5	0.0
1998-99	2113.0	2113.0	0.0
1999-00	2266.5	2266.5	0.0
2000-01	2297.9	2297.9	0.0
2001-02	2346.8	2346.8	0.0
2002-03	2883.5	2883.5	0.0
2003-04	3086.4	3086.4	0.0
2004-05	3487.5	3487.5	0.0
2005-06	3946.6	3946.6	0.0
2006-07	4142.5	4142.5	0.0
2007-08	4203.7	4203.7	0.0
2008-09	4006.0	4006.0	0.0
2009-10	3813.2	3945.1	131.9
2010-11	3812.2	3906.1	93.9
2011-12	3841.2	3921.8	80.6
2012-13	3889.6	3971.3	81.7
2013-14	3951.6	4034.7	83.1

To EETF *			
	Feb-10	Jul-10	Diff.
1987-88	230.4	230.4	0.0
1988-89	641.2	641.2	0.0
1989-90	770.4	770.4	0.0
1990-91	820.8	820.8	0.0
1991-92	832.5	832.5	0.0
1992-93	810.5	810.5	0.0
1993-94	821.7	821.7	0.0
1994-95	855.4	855.4	0.0
1995-96	789.0	789.0	0.0
1996-97	792.3	792.3	0.0
1997-98	785.2	785.2	0.0
1998-99	802.9	802.9	0.0
1999-00	861.2	861.2	0.0
2000-01	873.1	873.1	0.0
2001-02	891.7	891.7	0.0
2002-03	966.3	966.3	0.0
2003-04	970.7	970.7	0.0
2004-05	1028.6	1028.6	0.0
2005-06	1224.6	1224.6	0.0
2006-07	1263.3	1263.3	0.0
2007-08	1279.8	1279.8	0.0
2008-09	1289.1	1289.1	0.0
2009-10	1165.5	1237.1	71.6
2010-11	1157.5	1175.3	17.8
2011-12	1169.8	1210.5	40.7
2012-13	1184.4	1225.6	41.2
2013-14	1203.0	1245.0	42.1

In 2003-04 does not include the large Lotto unclaimed prize

SCRATCH-OFF

Total Sales			Transfers to EETF		
	Feb-10	Jul-2010		Feb-10	Jul-2010
1987-88	533.1	533.1	1987-88		
1988-89	365.0	365.0	1988-89		
1989-90	409.2	409.2	1989-90		
1990-91	367.3	367.3	1990-91		
1991-92	405.4	405.4	1991-92		
1992-93	442.1	442.1	1992-93		
1993-94	513.8	513.8	1993-94		
1994-95	527.6	527.6	1994-95		
1995-96	551.5	551.5	1995-96		
1996-97	616.2	616.2	1996-97		
1997-98	583.4	583.4	1997-98		
1998-99	593.7	593.7	1998-99		
1999-00	568.4	568.4	1999-00		
2000-01	639.2	639.2	2000-01		
2001-02	662.6	662.6	2001-02	251.8	251.8
2002-03	1073.9	1073.9	2002-03	279.3	279.3
2003-04	1358.1	1358.1	2003-04	326.9	326.9
2004-05	1844.6	1844.6	2004-05	387.9	387.9
2005-06	2100.1	2100.1	2005-06	409.0	409.0
2006-07	2283.6	2283.6	2006-07	443.1	443.1
2007-08	2368.8	2368.8	2007-08	470.8	470.8
2008-09	2064.1	2064.1	2008-09	412.0	412.0
2009-10	2034.0	2076.0	2009-10	386.4	396.9
2010-11	2042.3	2105.2	2010-11	388.7	397.2
2011-12	2058.5	2126.3	2011-12	391.8	436.0

Per Capita Sales			Average Weekly Sales		
	Feb-10	Jul-2010		Feb-10	Jul-2010
1987-88	43.5	43.5	1987-88	22.2	22.2
1988-89	29.0	29.0	1988-89	7.0	7.0
1989-90	31.8	31.8	1989-90	7.9	7.9
1990-91	27.9	27.9	1990-91	7.1	7.1
1991-92	30.2	30.2	1991-92	7.8	7.8
1992-93	32.3	32.3	1992-93	8.5	8.5
1993-94	36.8	36.8	1993-94	9.9	9.9
1994-95	37.0	37.0	1994-95	10.1	10.1
1995-96	37.9	37.9	1995-96	10.6	10.6
1996-97	41.5	41.5	1996-97	11.9	11.9
1997-98	38.5	38.5	1997-98	11.2	11.2
1998-99	38.3	38.3	1998-99	11.4	11.4
1999-00	35.8	35.8	1999-00	10.9	10.9
2000-01	39.3	39.3	2000-01	12.3	12.3
2001-02	39.9	39.9	2001-02	12.7	12.7
2002-03	63.3	63.3	2002-03	20.7	20.7
2003-04	78.0	78.0	2003-04	26.1	26.1
2004-05	103.5	103.5	2004-05	35.5	35.5
2005-06	115.1	115.1	2005-06	40.4	40.4
2006-07	122.7	122.7	2006-07	43.9	43.9
2007-08	126.1	126.1	2007-08	45.6	45.6
2008-09	110.0	110.0	2008-09	39.7	39.7
2009-10	108.4	110.6	2009-10	39.1	39.9
2010-11	108.5	111.8	2010-11	39.3	40.5
2011-12	108.6	112.2	2011-12	39.6	40.9

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	400.2	434.1
2010-11	403.1	422.1
2011-12	408.7	422.1

Per Capita Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	24.9	24.9
2009-10	21.3	23.1
2010-11	21.4	22.4
2011-12	21.6	22.3

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	7.7	8.3
2010-11	7.8	8.1
2011-12	7.9	8.1

*Annualized figures

LOTTO WITH XTRA

Ticket Sales		
	Feb-10	Jul-2010
1987-88	64.9	64.9
1988-89	1046.5	1046.5
1989-90	846.2	846.2
1990-91	971.3	971.3
1991-92	998.7	998.7
1992-93	857.9	857.9
1993-94	781.5	781.5
1994-95	911.6	911.6
1995-96	738.9	738.9
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	430.4	445.9
2010-11	431.9	439.3
2011-12	434.9	441.2

Per Capita Sales		
	Feb-10	Jul-2010
1987-88	5.3	5.3
1988-89	83.2	83.2
1989-90	65.8	65.8
1990-91	73.7	73.7
1991-92	74.3	74.3
1992-93	62.8	62.8
1993-94	56.0	56.0
1994-95	63.9	63.9
1995-96	50.8	50.8
1996-97	48.5	48.5
1997-98	46.9	46.9
1998-99	47.6	47.6
1999-00	54.5	54.5
2000-01	52.0	52.0
2001-02	48.4	48.4
2002-03	54.5	54.5
2003-04	45.1	45.1
2004-05	38.7	38.7
2005-06	45.8	45.8
2006-07	39.5	39.5
2007-08	41.5	41.5
2008-09	34.7	34.7
2009-10	22.9	23.8
2010-11	22.9	23.3
2011-12	22.9	23.3

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88	2.7	2.7
1988-89	20.1	20.1
1989-90	16.3	16.3
1990-91	18.7	18.7
1991-92	19.2	19.2
1992-93	16.5	16.5
1993-94	15.0	15.0
1994-95	17.5	17.5
1995-96	14.2	14.2
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.3	8.6
2010-11	8.3	8.4
2011-12	8.4	8.5

MEGA MONEY

Ticket Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	87.2	92.1
2010-11	88.1	92.2
2011-12	89.0	90.3

Per Capita Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.6	7.6
2000-01	6.7	6.7
2001-02	5.9	5.9
2002-03	5.7	5.7
2003-04	7.2	7.2
2004-05	7.4	7.4
2005-06	7.0	7.0
2006-07	7.0	7.0
2007-08	6.5	6.5
2008-09	5.4	5.4
2009-10	4.6	4.9
2010-11	4.7	4.9
2011-12	4.7	4.8

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.7	1.8
2010-11	1.7	1.8
2011-12	1.7	1.7

FANTASY 5 (INCLUDING EZ MATCH)

Ticket Sales		
	Feb-10	Jul-2010
1987-88		
1988-89	98.2	98.2
1989-90	462.3	462.3
1990-91	453.0	453.0
1991-92	350.1	350.1
1992-93	381.4	381.4
1993-94	420.7	420.7
1994-95	346.7	346.7
1995-96	296.7	296.7
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	273.9	282.0
2010-11	267.4	278.3
2011-12	264.7	275.5

Per Capita Sales		
	Feb-10	Jul-2010
1987-88		
1988-89	7.8	7.8
1989-90	35.9	35.9
1990-91	34.4	34.4
1991-92	26.0	26.0
1992-93	27.9	27.9
1993-94	30.1	30.1
1994-95	24.3	24.3
1995-96	20.4	20.4
1996-97	18.3	18.3
1997-98	16.2	16.2
1998-99	15.6	15.6
1999-00	13.6	13.6
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.3	15.3
2003-04	14.9	14.9
2004-05	14.2	14.2
2005-06	16.8	16.8
2006-07	17.5	17.5
2007-08	16.5	16.5
2008-09	15.3	15.3
2009-10	14.6	15.0
2010-11	14.2	14.8
2011-12	14.0	14.5

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88		
1988-89	1.9	1.9
1989-90	8.9	8.9
1990-91	8.7	8.7
1991-92	6.7	6.7
1992-93	7.3	7.3
1993-94	8.1	8.1
1994-95	6.7	6.7
1995-96	5.7	5.7
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.3	5.4
2010-11	5.1	5.4
2011-12	5.1	5.3

CASH 3

Ticket Sales		
	Feb-10	Jul-2010
1987-88	55.6	55.6
1988-89	305.2	305.2
1989-90	313.9	313.9
1990-91	347.4	347.4
1991-92	279.6	279.6
1992-93	298.1	298.1
1993-94	296.5	296.5
1994-95	307.0	307.0
1995-96	319.5	319.5
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	299.3	304.0
2010-11	296.3	301.0
2011-12	298.3	299.5

Per Capita Sales		
	Feb-10	Jul-2010
1987-88	4.5	4.5
1988-89	24.3	24.3
1989-90	24.4	24.4
1990-91	26.4	26.4
1991-92	20.8	20.8
1992-93	21.8	21.8
1993-94	21.2	21.2
1994-95	21.5	21.5
1995-96	22.0	22.0
1996-97	20.8	20.8
1997-98	20.7	20.7
1998-99	21.9	21.9
1999-00	20.1	20.1
2000-01	20.1	20.1
2001-02	19.9	19.9
2002-03	19.4	19.4
2003-04	20.1	20.1
2004-05	19.4	19.4
2005-06	18.8	18.8
2006-07	18.7	18.7
2007-08	17.9	17.9
2008-09	17.1	17.1
2009-10	16.0	16.2
2010-11	15.7	16.0
2011-12	15.7	15.8

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88	2.3	2.3
1988-89	5.9	5.9
1989-90	6.0	6.0
1990-91	6.7	6.7
1991-92	5.4	5.4
1992-93	5.7	5.7
1993-94	5.7	5.7
1994-95	5.9	5.9
1995-96	6.1	6.1
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	5.8	5.8
2010-11	5.7	5.8
2011-12	5.7	5.8

PLAY 4

Ticket Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	140.8	140.8
1992-93	142.3	142.3
1993-94	140.0	140.0
1994-95	145.2	145.2
1995-96	154.9	154.9
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	232.0	235.0
2010-11	233.8	235.0
2011-12	235.6	236.9

Per Capita Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	10.5	10.5
1992-93	10.4	10.4
1993-94	10.0	10.0
1994-95	10.2	10.2
1995-96	10.6	10.6
1996-97	10.2	10.2
1997-98	10.5	10.5
1998-99	10.9	10.9
1999-00	10.0	10.0
2000-01	10.0	10.0
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.1	11.1
2004-05	11.6	11.6
2005-06	11.8	11.8
2006-07	12.1	12.1
2007-08	12.1	12.1
2008-09	12.7	12.7
2009-10	12.4	12.5
2010-11	12.4	12.5
2011-12	12.4	12.5

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	2.7	2.7
1992-93	2.7	2.7
1993-94	2.7	2.7
1994-95	2.8	2.8
1995-96	3.0	3.0
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.5	4.5
2010-11	4.5	4.5
2011-12	4.5	4.6

Raffle

Ticket Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	31.9	29.3
2010-11	30.0	18.0
2011-12	30.0	15.0

Per Capita Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	3.9	3.9
2007-08	1.6	1.6
2008-09	2.2	2.2
2009-10	1.7	1.6
2010-11	1.6	1.0
2011-12	1.6	0.8

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.6	0.3
2011-12	0.6	0.3

ON-LINE SALES

Ticket Sales			Transfers to EETF		
	Feb-10	Jul-2010		Feb-10	Jul-2010
1987-88	120.5	120.5	1987-88		
1988-89	1449.9	1449.9	1988-89		
1989-90	1622.4	1622.4	1989-90		
1990-91	1771.7	1771.7	1990-91		
1991-92	1769.2	1769.2	1991-92		
1992-93	1679.7	1679.7	1992-93		
1993-94	1638.7	1638.7	1993-94		
1994-95	1710.5	1710.5	1994-95		
1995-96	1510.0	1510.0	1995-96		
1996-97	1453.9	1453.9	1996-97		
1997-98	1466.6	1466.6	1997-98		
1998-99	1503.0	1503.0	1998-99		
1999-00	1680.1	1680.1	1999-00		
2000-01	1635.5	1635.5	2000-01		
2001-02	1693.8	1693.8	2001-02		
2002-03	1794.1	1794.1	2002-03		
2003-04	1712.9	1712.9	2003-04		
2004-05	1626.1	1626.1	2004-05		
2005-06	1828.9	1828.9	2005-06	755.9	755.9
2006-07	1838.5	1838.5	2006-07	761.3	761.3
2007-08	1806.0	1806.0	2007-08	713.4	713.4
2008-09	1873.9	1873.9	2008-09	762.3	762.3
2009-10	1754.9	1822.4	2009-10	710.7	749.6
2010-11	1750.6	1785.9	2010-11	705.2	718.9
2011-12	1761.2	1780.5	2011-12	710.5	714.4

Per Capita Sales			Average Weekly Sales		
	Feb-10	Jul-2010		Feb-10	Jul-2010
1987-88	9.8	9.8	1987-88	5.0	5.0
1988-89	115.3	115.3	1988-89	27.9	27.9
1989-90	126.1	126.1	1989-90	31.2	31.2
1990-91	134.4	134.4	1990-91	34.1	34.1
1991-92	131.6	131.6	1991-92	34.0	34.0
1992-93	122.9	122.9	1992-93	32.3	32.3
1993-94	117.4	117.4	1993-94	31.5	31.5
1994-95	119.9	119.9	1994-95	32.9	32.9
1995-96	103.8	103.8	1995-96	29.0	29.0
1996-97	97.8	97.8	1996-97	28.0	28.0
1997-98	96.8	96.8	1997-98	28.2	28.2
1998-99	97.0	97.0	1998-99	28.9	28.9
1999-00	105.8	105.8	1999-00	32.3	32.3
2000-01	100.7	100.7	2000-01	31.5	31.5
2001-02	102.1	102.1	2001-02	32.6	32.6
2002-03	105.7	105.7	2002-03	34.5	34.5
2003-04	98.4	98.4	2003-04	32.9	32.9
2004-05	91.3	91.3	2004-05	31.3	31.3
2005-06	100.3	100.3	2005-06	35.2	35.2
2006-07	98.8	98.8	2006-07	35.4	35.4
2007-08	96.1	96.1	2007-08	34.7	34.7
2008-09	99.8	99.8	2008-09	36.0	36.0
2009-10	93.5	97.1	2009-10	33.7	35.0
2010-11	93.0	94.8	2010-11	33.7	34.3
2011-12	92.9	93.9	2011-12	33.9	34.2

TOTAL TICKET SALES

Ticket Sales		
	Feb-10	Jul-2010
1987-88	653.6	653.6
1988-89	1814.9	1814.9
1989-90	2031.6	2031.6
1990-91	2139.0	2139.0
1991-92	2174.6	2174.6
1992-93	2121.9	2121.9
1993-94	2152.5	2152.5
1994-95	2238.1	2238.1
1995-96	2061.5	2061.5
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3788.9	3898.3
2010-11	3792.9	3891.1
2011-12	3819.7	3906.8

Per Capita Sales		
	Feb-10	Jul-2010
1987-88	53.4	53.4
1988-89	144.4	144.4
1989-90	157.9	157.9
1990-91	162.3	162.3
1991-92	161.8	161.8
1992-93	155.2	155.2
1993-94	154.2	154.2
1994-95	156.9	156.9
1995-96	141.7	141.7
1996-97	139.3	139.3
1997-98	135.2	135.2
1998-99	135.4	135.4
1999-00	141.6	141.6
2000-01	140.0	140.0
2001-02	142.1	142.1
2002-03	169.0	169.0
2003-04	176.4	176.4
2004-05	194.8	194.8
2005-06	215.4	215.4
2006-07	221.6	221.6
2007-08	222.2	222.2
2008-09	209.8	209.8
2009-10	201.9	207.8
2010-11	201.4	206.6
2011-12	201.5	206.1

Average Weekly Sales		
	Feb-10	Jul-2010
1987-88	27.2	27.2
1988-89	34.9	34.9
1989-90	39.1	39.1
1990-91	41.1	41.1
1991-92	41.8	41.8
1992-93	40.8	40.8
1993-94	41.4	41.4
1994-95	43.0	43.0
1995-96	39.6	39.6
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	72.9	75.0
2010-11	72.9	74.8
2011-12	73.5	75.1

Other Income (Security Lending, Interest Earnings, On-Line Communication Fees, Retailer Fees, Prize Money Held in Reserve)		
	Feb-10	Jul-2010
1987-88	3.7	3.7
1988-89	17.4	17.4
1989-90	23.0	23.0
1990-91	21.3	21.3
1991-92	16.4	16.4
1992-93	11.0	11.0
1993-94	10.0	10.0
1994-95	13.0	13.0
1995-96	15.0	15.0
1996-97	15.2	15.2
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	24.3	46.8
2010-11	19.3	15.0
2011-12	21.5	15.0

80% Unclaimed Prizes for Transfer		
	Feb-10	Jul-2010
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	44.0	43.8
2010-11	44.3	44.2
2011-12	46.0	45.1

Long Term Transfer calculations

Jul-10						
<u>Assumptions:</u>						
	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2008-09	-12.86%	3.76%	19.96%	40.68%	46.8	68.0
2009-10	0.57%	-2.75%	19.12%	41.13%	43.8	46.8
2010-11	1.41%	-2.00%	18.87%	40.25%	44.2	15.0
2011-12	1.00%	-0.30%	20.51%	40.12%	45.1	15.0
2012-13	1.27%	1.27%	20.51%	40.12%	45.7	15.0
2013-14	1.60%	1.60%	20.51%	40.12%	46.4	15.0

<u>Sales and Transfers:</u>						
	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers	
2008-09	2064.1	1873.9	412.0	762.3	1289.1	
2009-10	2076.0	1822.4	396.9	749.6	1237.1	
2010-11	2105.2	1785.9	397.2	718.9	1175.3	
2011-12	2126.3	1780.5	436.0	714.4	1210.5	
2012-13	2153.2	1803.0	441.6	723.4	1225.6	
2013-14	2187.7	1831.9	448.6	735.0	1245.0	

Feb-10						
<u>Assumptions:</u>						
	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2008-09	-12.86%	3.76%	19.96%	40.68%	46.8	68.0
2009-10	-1.46%	-6.35%	19.00%	40.50%	44.0	24.3
2010-11	0.41%	-0.25%	19.03%	40.28%	44.3	19.3
2011-12	0.79%	0.61%	19.03%	40.34%	46.0	21.5
2012-13	1.27%	1.27%	19.03%	40.34%	46.6	21.5
2013-14	1.60%	1.60%	19.03%	40.34%	47.3	21.5

<u>Sales and Transfers:</u>						
	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers	
2008-09	2064.1	1873.9	412.0	762.3	1289.1	
2009-10	2034.0	1754.9	386.4	710.7	1165.4	
2010-11	2042.3	1750.6	388.7	705.2	1157.5	
2011-12	2058.5	1761.2	391.8	710.5	1169.8	
2012-13	2084.6	1783.5	396.7	719.5	1184.4	
2013-14	2118.0	1812.1	403.1	731.1	1203.0	

Factors Affecting EETF Transfers

	2009-10		2010-11		2011-12	
	Feb-10	Jul-10	Feb-10	Jul-10	Feb-10	Jul-10
Prize Percentage Scratch-off	71.75%	71.66%	71.75%	71.95%	71.75%	71.75%
Prize Percentage On-line	50.50%	49.95%	50.75%	50.75%	50.75%	50.82%
Retailer Commission Rate	5.60%	5.55%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$ 73.900	\$ 74.105	\$ 72.700	\$ 73.759	\$ 73.200	\$ 76.488
Vendor Rate Scratch-off *	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
Vendor Rate On-line	1.45%	1.66%	1.45%	1.50%	1.39%	1.50%

*Does not include additional fees of \$3,948,000 for ITVM's

EDUCATIONAL ENHANCEMENT TRUST FUND
FINANCIAL OUTLOOK STATEMENT
including results of the July, 2010 Revenue Estimating Conference
FY 2009-10 through FY 2013-14
(\$ MILLIONS)

DATE: 20-Jul-2010
TIME: 3:00 PM

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2009-10			
Balance forward from 2008-09	0.0	111.1	111.1
Revenues from Lottery ticket sales	1,237.9	(0.8)	1,237.1
Revenues from slot machine activity	196.2	(59.8)	136.4
Transfer from DOL Administrative TF	7.9	0.0	7.9
Interest earnings	3.0	0.0	3.0
Total 2009-10 funds available	<u>1,445.0</u>	<u>50.5</u>	<u>1,495.5</u>
APPROPRIATIONS 2009-10			
Public Schools	295.3	33.5	328.8
Workforce Education	3.8	0.0	3.8
State University System	201.2	0.0	201.2
Community Colleges	117.0	0.0	117.0
Bright Futures	418.9	0.0	418.9
Student Financial Assistance	35.3	0.0	35.3
SMART Schools/Classrooms First	167.0	0.0	167.0
Class Size Reduction/Debt Service	154.3	(2.4)	151.9
HB5001 (2010), Section 41	0.0	(0.2)	(0.2)
HB5001 (2010), Section 42	0.0	(7.3)	(7.3)
HB5001 (2010), Section 43	0.0	7.4	7.4
HB5001 (2010), Section 46	0.0	(6.7)	(6.7)
Total 09-10 appropriations	<u>1,392.8</u>	<u>24.3</u>	<u>1,417.1</u>
AVAILABLE RESERVES	<u>52.2</u>	<u>26.2</u>	<u>78.4</u>
FUNDS AVAILABLE 2010-11			
Balance forward from 2009-10	0.0	78.4	78.4
Revenues from Lottery ticket sales	1,175.3	0.0	1,175.3
Revenues from slot machine activity	207.3	(65.6)	141.7
Interest earnings	3.0	0.0	3.0
Total 2010-11 funds available	<u>1,385.6</u>	<u>12.8</u>	<u>1,398.4</u>
APPROPRIATIONS 2010-11			
Public Schools	242.7	0.0	242.7
Workforce Education	7.3	0.0	7.3
State University System	230.7	0.0	230.7
Community Colleges	127.0	0.0	127.0
Bright Futures	338.4	0.0	338.4
Student Financial Assistance	35.1	0.0	35.1
SMART Schools/Classrooms First	164.8	0.0	164.8
Class Size Reduction/Debt Service	154.7	0.0	154.7
Total 10-11 appropriations	<u>1300.6</u>	<u>0.0</u>	<u>1300.6</u>
AVAILABLE RESERVES	<u>85.0</u>	<u>12.8</u>	<u>97.8</u>

EDUCATIONAL ENHANCEMENT TRUST FUND
FINANCIAL OUTLOOK STATEMENT
including results of the July, 2010 Revenue Estimating Conference
FY 2009-10 through FY 2013-14
(\$ MILLIONS)

DATE: 20-Jul-2010
TIME: 3:00 PM

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2011-12			
Balance forward from 2010-11	0.0	97.8	97.8
Revenues from Lottery ticket sales	1,210.5	0.0	1,210.5
Revenues from slot machine activity	207.7	(23.4)	184.3
Interest earnings	3.0	0.0	3.0
Total 2011-12 funds available	<u>1,421.2</u>	<u>74.4</u>	<u>1,495.6</u>
FUNDS AVAILABLE 2012-13			
Balance forward from 2011-12	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,225.6	0.0	1,225.6
Revenues from slot machine activity	212.5	(21.5)	191.0
Interest earnings	3.0	0.0	3.0
Total 2012-13 funds available	<u>1,441.1</u>	<u>(21.5)</u>	<u>1,419.6</u>
FUNDS AVAILABLE 2013-14			
Balance forward from 2012-13	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,245.0	0.0	1,245.0
Revenues from slot machine activity	218.1	0.0	218.1
Interest earnings	3.0	0.0	3.0
Total 2013-14 funds available	<u>1,466.1</u>	<u>0.0</u>	<u>1,466.1</u>

EDUCATIONAL ENHANCEMENT (LOTTERY) TRUST FUND
CONSENSUS REVENUE ESTIMATING CONFERENCE
RETROSPECT
FY 2007-08 and FY 2008-09
(\$ MILLIONS)

21-Oct-2009

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2007-08			
Balance forward from 2006-07	0.0	208.1	208.1
Revenues from Lottery ticket sales	1,275.5	1.6	1,277.1
Revenues from slot machine activity	280.0	(157.7)	122.3
Transfer from DOL Administrative TF	0.0	6.9	6.9
Fixed Capital Outlay reversions	0.0	5.9	5.9
Interest earnings	7.0	0.0	7.0
Nonoperating revenue	0.0	1.9	1.9
Total 2007-08 funds available	<u>1,562.5</u>	<u>66.7</u>	<u>1,629.2</u>
EXENDITURES 2007-08			
Public Schools	408.2	15.0	423.2
State University System	160.2	78.8	239.0
Community Colleges	112.6	48.7	161.3
Bright Futures	380.7	0.0	380.7
Student Financial Assistance	38.8	0.0	38.8
SMART Schools/Classrooms First	0.3	0.0	0.3
Class Size Reduction/Debt Service	236.5	0.0	236.5
Total 07-08 expenditures	<u>1,337.3</u>	<u>142.5</u>	<u>1,479.8</u>
AVAILABLE RESERVES	<u><u>225.2</u></u>	<u><u>(75.8)</u></u>	<u><u>149.4</u></u>
FUNDS AVAILABLE 2008-09			
Balance forward from 2007-08	0.0	149.4	149.4
Revenues from Lottery ticket sales	1,279.5	0.5	1,280.0
Revenues from slot machine activity	177.7	(73.6)	104.1
Transfer from DOL Administrative TF	6.3	0.0	6.3
Interest earnings	2.6	0.0	2.6
Miscellaneous revenue	0.0	0.8	0.8
Total 2008-09 funds available	<u>1,466.1</u>	<u>77.1</u>	<u>1,543.2</u>
EXPENDITURES 2008-09			
Public Schools	338.8	(8.8)	330.0
State University System	196.8	22.6	219.4
Community Colleges	116.7	8.1	124.8
Bright Futures	415.7	13.5	429.2
Student Financial Assistance	38.8	0.0	38.8
Other	9.9	0.7	10.6
Classrooms First/Class Size Reduction	314.7	(35.4)	279.3
Total 08-09 expenditures	<u>1,431.4</u>	<u>0.7</u>	<u>1,432.1</u>
AVAILABLE RESERVES	<u><u>34.7</u></u>	<u><u>76.4</u></u>	<u><u>111.1</u></u>