

Revenue Estimating Conference  
Lottery Sales  
October 14, 2009  
Executive Summary

The Revenue Estimating Conference met concerning Lottery revenues on October 14, 2009. The conference increased expected distributions to the Educational Enhancement Trust Fund (EETF) from current projections by \$14.4 million in 2009-10 and \$12.5 million in 2010-11. These figures translate into growth rates of -5.9% in 2009-10 and -.6% in 2010-11. Distributions are then expected to increase by 0.7% in 2011-12 and 1.3% in 2012-13.

Overall the forecast for ticket sales was increased slightly, by \$28.3 million in 2009-10 and \$6.2 million in 2010-11. The increased sales anticipated for scratch-off games was a result of several factors related to the 1,000 new Instant Ticket Vending Machines (ITVMs) recently put in place. First, the new machines are expected to heighten awareness and participation in the scratch-off games. Second, a permanent increase in the inventories held by retailers is expected in order to keep the machines fully stocked. The forecast for Powerball was increased, but that increase was more than offset by a reduction in the Lotto forecast, as players appear to have shifted more of their purchases from Lotto to Powerball than was previously expected. The forecast for Mega Money was reduced, while the Fantasy 5 (including EZ Match) forecast was increased, due to recent trends. The forecasts for Cash 3 and Play 4 remained unchanged, while the Raffle forecast was reduced by \$.5 in the current year due to adjustments made in the final audited figures for the early part of the current fiscal year.

The projections for non-ticket income were reduced due to the fact that there will be no security lending income for this fiscal year, and that prize money held in reserve will no longer be available after the Advance Play period for Lotto Plus runs out. The forecast for 80% unclaimed prizes available for immediate transfer to EETF was increased as the Powerball unclaimed prizes are beginning to be recognized.

EETF transfers were positively impacted by two other changes to the forecast. The forecasts for prize payout percentages were reduced for both scratch-off and online games, resulting in higher transfer rates. Additionally, the projected administrative appropriation was reduced for 2010-11, resulting in more money being available to transfer to EETF.

The details of the forecast and changes are shown in the table on the next page.

Summary of All games				
		July 2009	October 2009	Difference
<b>Scratch-off</b>	<b>2009-10</b>	1988.3	2013.4	25.1
	<b>2010-11</b>	2011.1	2018.4	7.3
<b>Lotto</b>	<b>2009-10</b>	538.9	461.5	-77.4
	<b>2010-11</b>	542.1	463.3	-78.8
<b>Powerball</b>	<b>2009-10</b>	390.6	467.4	76.8
	<b>2010-11</b>	392.9	459.9	67.0
<b>Mega Money</b>	<b>2009-10</b>	92.9	89.9	-3.0
	<b>2010-11</b>	94.2	90.8	-3.4
<b>Fantasy 5</b>	<b>2009-10</b>	266.6	273.9	7.3
	<b>2010-11</b>	253.3	267.4	14.1
<b>Cash 3</b>	<b>2009-10</b>	309.5	309.5	0.0
	<b>2010-11</b>	306.4	306.4	0.0
<b>Play 4</b>	<b>2009-10</b>	239.0	239.0	0.0
	<b>2010-11</b>	245.2	245.2	0.0
<b>Raffle</b>	<b>2009-10</b>	32.5	32.0	-0.5
	<b>2010-11</b>	30.0	30.0	0.0
<b>TOTAL</b>	<b>2008-09</b>	3858.3	3886.6	28.3
	<b>2009-10</b>	3875.2	3881.4	6.2
<b>EETF from Ticket sales</b>	<b>2009-10</b>	1132.0	1148.4	16.4
	<b>2010-11</b>	1126.8	1145.2	18.4
<b>Other Income</b>	<b>2009-10</b>	33.5	24.9	-8.6
	<b>2010-11</b>	36.5	21.3	-15.2
<b>80% unclaimed prizes</b>	<b>2009-10</b>	33.6	40.3	6.7
	<b>2010-11</b>	31.0	40.3	9.3
<b>TOTAL</b>	<b>2009-10</b>	1199.1	1213.5	14.4
	<b>EETF</b>	1194.3	1206.8	12.5

**LOTTERY ESTIMATING CONFERENCE, October 2009**  
**LOTTERY SALES PROJECTIONS**  
**SUMMARY**

<b>Total Income</b>			
	<b>Jul-09</b>	<b>Oct-09</b>	<b>Diff.</b>
1987-88	659.5	659.5	0.0
1988-89	1832.0	1832.0	0.0
1989-90	2054.8	2054.8	0.0
1990-91	2160.3	2160.3	0.0
1991-92	2191.0	2191.0	0.0
1992-93	2133.0	2133.0	0.0
1993-94	2162.6	2162.6	0.0
1994-95	2251.1	2251.1	0.0
1995-96	2074.2	2074.2	0.0
1996-97	2085.2	2085.2	0.0
1997-98	2065.5	2065.5	0.0
1998-99	2113.0	2113.0	0.0
1999-00	2266.5	2266.5	0.0
2000-01	2297.9	2297.9	0.0
2001-02	2346.8	2346.8	0.0
2002-03	2883.5	2883.5	0.0
2003-04	3086.4	3086.4	0.0
2004-05	3487.5	3487.5	0.0
2005-06	3946.6	3946.6	0.0
2006-07	4142.5	4142.5	0.0
2007-08	4203.7	4203.7	0.0
2008-09	4009.4	4006.0	-3.4
2009-10	3891.8	3911.5	19.7
2010-11	3911.7	3902.7	-8.9
2011-12	3938.1	3929.2	-8.9
2012-13	3989.8	3981.0	-8.8

<b>To EETF *</b>			
	<b>Jul-09</b>	<b>Oct-09</b>	<b>Diff.</b>
1987-88	230.4	230.4	0.0
1988-89	641.2	641.2	0.0
1989-90	770.4	770.4	0.0
1990-91	820.8	820.8	0.0
1991-92	832.5	832.5	0.0
1992-93	810.5	810.5	0.0
1993-94	821.7	821.7	0.0
1994-95	855.4	855.4	0.0
1995-96	789.0	789.0	0.0
1996-97	792.3	792.3	0.0
1997-98	785.2	785.2	0.0
1998-99	802.9	802.9	0.0
1999-00	861.2	861.2	0.0
2000-01	873.1	873.1	0.0
2001-02	891.7	891.7	0.0
2002-03	966.3	966.3	0.0
2003-04	970.7	970.7	0.0
2004-05	1028.6	1028.6	0.0
2005-06	1224.6	1224.6	0.0
2006-07	1263.3	1263.3	0.0
2007-08	1279.8	1279.8	0.0
2008-09	1285.2	1289.1	3.9
2009-10	1199.1	1213.5	14.4
2010-11	1194.3	1206.8	12.5
2011-12	1202.2	1214.9	12.7
2012-13	1217.6	1230.7	13.0

In 2003-04 does not include the large Lotto unclaimed prize

**SCRATCH-OFF**

<b>Total Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	533.1	533.1
<b>1988-89</b>	365.0	365.0
<b>1989-90</b>	409.2	409.2
<b>1990-91</b>	367.3	367.3
<b>1991-92</b>	405.4	405.4
<b>1992-93</b>	442.1	442.1
<b>1993-94</b>	513.8	513.8
<b>1994-95</b>	527.6	527.6
<b>1995-96</b>	551.5	551.5
<b>1996-97</b>	616.2	616.2
<b>1997-98</b>	583.4	583.4
<b>1998-99</b>	593.7	593.7
<b>1999-00</b>	568.4	568.4
<b>2000-01</b>	639.2	639.2
<b>2001-02</b>	662.6	662.6
<b>2002-03</b>	1073.9	1073.9
<b>2003-04</b>	1358.1	1358.1
<b>2004-05</b>	1844.6	1844.6
<b>2005-06</b>	2100.1	2100.1
<b>2006-07</b>	2283.6	2283.6
<b>2007-08</b>	2368.8	2368.8
<b>2008-09</b>	2068.1	2064.1
<b>2009-10</b>	1988.3	2013.4
<b>2010-11</b>	2011.1	2018.4

<b>Transfers to EETF</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>		
<b>1988-89</b>		
<b>1989-90</b>		
<b>1990-91</b>		
<b>1991-92</b>		
<b>1992-93</b>		
<b>1993-94</b>		
<b>1994-95</b>		
<b>1995-96</b>		
<b>1996-97</b>		
<b>1997-98</b>		
<b>1998-99</b>		
<b>1999-00</b>		
<b>2000-01</b>		
<b>2001-02</b>	251.8	251.8
<b>2002-03</b>	279.3	279.3
<b>2003-04</b>	326.9	326.9
<b>2004-05</b>	387.9	387.9
<b>2005-06</b>	409.0	409.0
<b>2006-07</b>	443.1	443.1
<b>2007-08</b>	470.8	470.8
<b>2008-09</b>	412.8	412.0
<b>2009-10</b>	383.4	393.6
<b>2010-11</b>	381.6	394.5

<b>Per Capita Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	43.5	43.5
<b>1988-89</b>	29.0	29.0
<b>1989-90</b>	31.8	31.8
<b>1990-91</b>	27.9	27.9
<b>1991-92</b>	30.2	30.2
<b>1992-93</b>	32.3	32.3
<b>1993-94</b>	36.8	36.8
<b>1994-95</b>	37.0	37.0
<b>1995-96</b>	37.9	37.9
<b>1996-97</b>	41.5	41.5
<b>1997-98</b>	38.5	38.5
<b>1998-99</b>	38.3	38.3
<b>1999-00</b>	35.8	35.8
<b>2000-01</b>	39.3	39.3
<b>2001-02</b>	39.9	39.9
<b>2002-03</b>	63.3	63.3
<b>2003-04</b>	78.0	78.0
<b>2004-05</b>	103.5	103.5
<b>2005-06</b>	115.1	115.1
<b>2006-07</b>	122.7	122.7
<b>2007-08</b>	126.1	126.1
<b>2008-09</b>	109.9	109.7
<b>2009-10</b>	105.4	106.8
<b>2010-11</b>	106.2	106.6

<b>Average Weekly Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	22.2	22.2
<b>1988-89</b>	7.0	7.0
<b>1989-90</b>	7.9	7.9
<b>1990-91</b>	7.1	7.1
<b>1991-92</b>	7.8	7.8
<b>1992-93</b>	8.5	8.5
<b>1993-94</b>	9.9	9.9
<b>1994-95</b>	10.1	10.1
<b>1995-96</b>	10.6	10.6
<b>1996-97</b>	11.9	11.9
<b>1997-98</b>	11.2	11.2
<b>1998-99</b>	11.4	11.4
<b>1999-00</b>	10.9	10.9
<b>2000-01</b>	12.3	12.3
<b>2001-02</b>	12.7	12.7
<b>2002-03</b>	20.7	20.7
<b>2003-04</b>	26.1	26.1
<b>2004-05</b>	35.5	35.5
<b>2005-06</b>	40.4	40.4
<b>2006-07</b>	43.9	43.9
<b>2007-08</b>	45.6	45.6
<b>2008-09</b>	39.8	39.7
<b>2009-10</b>	38.2	38.7
<b>2010-11</b>	38.7	38.8

**POWERBALL (INCLUDING POWER PLAY)**

Ticket Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	390.6	467.4
2010-11	392.9	459.9

Per Capita Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	24.8	24.8
2009-10	20.7	24.8
2010-11	20.7	24.3

Average Weekly Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	7.5	9.0
2010-11	7.6	8.8

\*Annualized figures

**LOTTO WITH XTRA**

<b>Ticket Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	64.9	64.9
<b>1988-89</b>	1046.5	1046.5
<b>1989-90</b>	846.2	846.2
<b>1990-91</b>	971.3	971.3
<b>1991-92</b>	998.7	998.7
<b>1992-93</b>	857.9	857.9
<b>1993-94</b>	781.5	781.5
<b>1994-95</b>	911.6	911.6
<b>1995-96</b>	738.9	738.9
<b>1996-97</b>	721.1	721.1
<b>1997-98</b>	711.3	711.3
<b>1998-99</b>	737.7	737.7
<b>1999-00</b>	865.0	865.0
<b>2000-01</b>	845.4	845.4
<b>2001-02</b>	802.0	802.0
<b>2002-03</b>	925.5	925.5
<b>2003-04</b>	785.4	785.4
<b>2004-05</b>	689.8	689.8
<b>2005-06</b>	835.0	835.0
<b>2006-07</b>	735.6	735.6
<b>2007-08</b>	779.0	779.0
<b>2008-09</b>	650.6	650.6
<b>2009-10</b>	538.9	461.5
<b>2010-11</b>	542.1	463.3

<b>Per Capita Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	5.3	5.3
<b>1988-89</b>	83.2	83.2
<b>1989-90</b>	65.8	65.8
<b>1990-91</b>	73.7	73.7
<b>1991-92</b>	74.3	74.3
<b>1992-93</b>	62.8	62.8
<b>1993-94</b>	56.0	56.0
<b>1994-95</b>	63.9	63.9
<b>1995-96</b>	50.8	50.8
<b>1996-97</b>	48.5	48.5
<b>1997-98</b>	46.9	46.9
<b>1998-99</b>	47.6	47.6
<b>1999-00</b>	54.5	54.5
<b>2000-01</b>	52.0	52.0
<b>2001-02</b>	48.3	48.3
<b>2002-03</b>	54.5	54.5
<b>2003-04</b>	45.1	45.1
<b>2004-05</b>	38.7	38.7
<b>2005-06</b>	45.8	45.8
<b>2006-07</b>	39.5	39.5
<b>2007-08</b>	41.5	41.5
<b>2008-09</b>	34.6	34.6
<b>2009-10</b>	28.6	24.5
<b>2010-11</b>	28.6	24.5

<b>Average Weekly Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
<b>1987-88</b>	2.7	2.7
<b>1988-89</b>	20.1	20.1
<b>1989-90</b>	16.3	16.3
<b>1990-91</b>	18.7	18.7
<b>1991-92</b>	19.2	19.2
<b>1992-93</b>	16.5	16.5
<b>1993-94</b>	15.0	15.0
<b>1994-95</b>	17.5	17.5
<b>1995-96</b>	14.2	14.2
<b>1996-97</b>	13.9	13.9
<b>1997-98</b>	13.7	13.7
<b>1998-99</b>	14.2	14.2
<b>1999-00</b>	16.6	16.6
<b>2000-01</b>	16.3	16.3
<b>2001-02</b>	15.4	15.4
<b>2002-03</b>	17.8	17.8
<b>2003-04</b>	15.1	15.1
<b>2004-05</b>	13.3	13.3
<b>2005-06</b>	16.1	16.1
<b>2006-07</b>	14.1	14.1
<b>2007-08</b>	15.0	15.0
<b>2008-09</b>	12.5	12.5
<b>2009-10</b>	10.4	8.9
<b>2010-11</b>	10.4	8.9

## MEGA MONEY

Ticket Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.9	89.9
2010-11	94.2	90.8

Per Capita Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.6	7.6
2000-01	6.7	6.7
2001-02	5.9	5.9
2002-03	5.7	5.7
2003-04	7.2	7.2
2004-05	7.4	7.4
2005-06	7.0	7.0
2006-07	7.0	7.0
2007-08	6.5	6.5
2008-09	5.4	5.4
2009-10	4.9	4.8
2010-11	5.0	4.8

Average Weekly Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.7
2010-11	1.8	1.7

**FANTASY 5 (INCLUDING EZ MATCH)**

Ticket Sales		
	Jul-09	Oct-2009
<b>1987-88</b>		
1988-89	98.2	98.2
1989-90	462.3	462.3
1990-91	453.0	453.0
1991-92	350.1	350.1
1992-93	381.4	381.4
1993-94	420.7	420.7
1994-95	346.7	346.7
1995-96	296.7	296.7
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	266.6	273.9
<b>2010-11</b>	253.3	267.4

Per Capita Sales		
	Jul-09	Oct-2009
<b>1987-88</b>		
1988-89	7.8	7.8
1989-90	35.9	35.9
1990-91	34.4	34.4
1991-92	26.0	26.0
1992-93	27.9	27.9
1993-94	30.1	30.1
1994-95	24.3	24.3
1995-96	20.4	20.4
1996-97	18.3	18.3
1997-98	16.2	16.2
1998-99	15.6	15.6
1999-00	13.6	13.6
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.3	15.3
2003-04	14.9	14.9
2004-05	14.2	14.2
2005-06	16.8	16.8
2006-07	17.5	17.5
2007-08	16.5	16.5
2008-09	15.3	15.3
2009-10	14.1	14.5
<b>2010-11</b>	13.4	14.1

Average Weekly Sales		
	Jul-09	Oct-2009
<b>1987-88</b>		
1988-89	1.9	1.9
1989-90	8.9	8.9
1990-91	8.7	8.7
1991-92	6.7	6.7
1992-93	7.3	7.3
1993-94	8.1	8.1
1994-95	6.7	6.7
1995-96	5.7	5.7
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.1	5.3
<b>2010-11</b>	4.9	5.1

**CASH 3**

Ticket Sales		
	Jul-09	Oct-2009
1987-88	55.6	55.6
1988-89	305.2	305.2
1989-90	313.9	313.9
1990-91	347.4	347.4
1991-92	279.6	279.6
1992-93	298.1	298.1
1993-94	296.5	296.5
1994-95	307.0	307.0
1995-96	319.5	319.5
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	309.5	309.5
2010-11	306.4	306.4

Per Capita Sales		
	Jul-09	Oct-2009
1987-88	4.5	4.5
1988-89	24.3	24.3
1989-90	24.4	24.4
1990-91	26.4	26.4
1991-92	20.8	20.8
1992-93	21.8	21.8
1993-94	21.2	21.2
1994-95	21.5	21.5
1995-96	22.0	22.0
1996-97	20.8	20.8
1997-98	20.7	20.7
1998-99	21.9	21.9
1999-00	20.1	20.1
2000-01	20.1	20.1
2001-02	19.9	19.9
2002-03	19.4	19.4
2003-04	20.1	20.1
2004-05	19.4	19.4
2005-06	18.8	18.8
2006-07	18.7	18.7
2007-08	17.9	17.9
2008-09	17.0	17.0
2009-10	16.4	16.4
2010-11	16.2	16.2

Average Weekly Sales		
	Jul-09	Oct-2009
1987-88	2.3	2.3
1988-89	5.9	5.9
1989-90	6.0	6.0
1990-91	6.7	6.7
1991-92	5.4	5.4
1992-93	5.7	5.7
1993-94	5.7	5.7
1994-95	5.9	5.9
1995-96	6.1	6.1
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	6.0	6.0
2010-11	5.9	5.9

#### PLAY 4

Ticket Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	140.8	140.8
1992-93	142.3	142.3
1993-94	140.0	140.0
1994-95	145.2	145.2
1995-96	154.9	154.9
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	239.0	239.0
2010-11	245.2	245.2

Per Capita Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	10.5	10.5
1992-93	10.4	10.4
1993-94	10.0	10.0
1994-95	10.2	10.2
1995-96	10.6	10.6
1996-97	10.2	10.2
1997-98	10.5	10.5
1998-99	10.9	10.9
1999-00	10.0	10.0
2000-01	10.0	10.0
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.1	11.1
2004-05	11.6	11.6
2005-06	11.8	11.8
2006-07	12.1	12.1
2007-08	12.1	12.1
2008-09	12.7	12.7
2009-10	12.7	12.7
2010-11	12.9	12.9

Average Weekly Sales		
	Jul-09	Oct-2009
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	2.7	2.7
1992-93	2.7	2.7
1993-94	2.7	2.7
1994-95	2.8	2.8
1995-96	3.0	3.0
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.6	4.6
2010-11	4.7	4.7

**Raffle**

<b>Ticket Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	32.5	32.0
2010-11	30.0	30.0

<b>Per Capita Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	3.9	3.9
2007-08	1.6	1.6
2008-09	2.2	2.2
2009-10	1.7	1.7
2010-11	1.6	1.6

<b>Average Weekly Sales</b>		
	<b>Jul-09</b>	<b>Oct-2009</b>
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.6	0.6

### ON-LINE SALES

Ticket Sales			Transfers to EETF		
	Jul-09	Oct-2009		Jul-09	Oct-2009
1987-88	120.5	120.5	1987-88		
1988-89	1449.9	1449.9	1988-89		
1989-90	1622.4	1622.4	1989-90		
1990-91	1771.7	1771.7	1990-91		
1991-92	1769.2	1769.2	1991-92		
1992-93	1679.7	1679.7	1992-93		
1993-94	1638.7	1638.7	1993-94		
1994-95	1710.5	1710.5	1994-95		
1995-96	1510.0	1510.0	1995-96		
1996-97	1453.9	1453.9	1996-97		
1997-98	1466.6	1466.6	1997-98		
1998-99	1503.0	1503.0	1998-99		
1999-00	1680.1	1680.1	1999-00		
2000-01	1635.5	1635.5	2000-01		
2001-02	1693.8	1693.8	2001-02		
2002-03	1794.1	1794.1	2002-03		
2003-04	1712.9	1712.9	2003-04		
2004-05	1626.1	1626.1	2004-05		
2005-06	1828.9	1828.9	2005-06	755.9	755.9
2006-07	1838.5	1838.5	2006-07	761.3	761.3
2007-08	1806.0	1806.0	2007-08	713.4	713.4
2008-09	1873.9	1873.9	2008-09	759.1	762.3
2009-10	1870.0	1873.2	2009-10	748.6	754.8
2010-11	1864.1	1863.0	2010-11	745.2	750.7

Per Capita Sales			Average Weekly Sales		
	Jul-09	Oct-2009		Jul-09	Oct-2009
1987-88	9.8	9.8	1987-88	5.0	5.0
1988-89	115.3	115.3	1988-89	27.9	27.9
1989-90	126.1	126.1	1989-90	31.2	31.2
1990-91	134.4	134.4	1990-91	34.1	34.1
1991-92	131.6	131.6	1991-92	34.0	34.0
1992-93	122.9	122.9	1992-93	32.3	32.3
1993-94	117.4	117.4	1993-94	31.5	31.5
1994-95	119.9	119.9	1994-95	32.9	32.9
1995-96	103.8	103.8	1995-96	29.0	29.0
1996-97	97.8	97.8	1996-97	28.0	28.0
1997-98	96.8	96.8	1997-98	28.2	28.2
1998-99	97.0	97.0	1998-99	28.9	28.9
1999-00	105.8	105.8	1999-00	32.3	32.3
2000-01	100.7	100.7	2000-01	31.5	31.5
2001-02	102.1	102.1	2001-02	32.6	32.6
2002-03	105.7	105.7	2002-03	34.5	34.5
2003-04	98.4	98.4	2003-04	32.9	32.9
2004-05	91.3	91.3	2004-05	31.3	31.3
2005-06	100.3	100.3	2005-06	35.2	35.2
2006-07	98.8	98.8	2006-07	35.4	35.4
2007-08	96.1	96.1	2007-08	34.7	34.7
2008-09	99.6	99.6	2008-09	36.0	36.0
2009-10	99.2	99.3	2009-10	36.0	36.0
2010-11	98.4	98.4	2010-11	35.8	35.8

### TOTAL TICKET SALES

Ticket Sales		
	Jul-09	Oct-2009
1987-88	653.6	653.6
1988-89	1814.9	1814.9
1989-90	2031.6	2031.6
1990-91	2139.0	2139.0
1991-92	2174.6	2174.6
1992-93	2121.9	2121.9
1993-94	2152.5	2152.5
1994-95	2238.1	2238.1
1995-96	2061.5	2061.5
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3942.0	3938.0
2009-10	3858.3	3886.6
2010-11	3875.2	3881.4

Per Capita Sales		
	Jul-09	Oct-2009
1987-88	53.4	53.4
1988-89	144.4	144.4
1989-90	157.9	157.9
1990-91	162.3	162.3
1991-92	161.8	161.8
1992-93	155.2	155.2
1993-94	154.2	154.2
1994-95	156.9	156.9
1995-96	141.7	141.7
1996-97	139.3	139.3
1997-98	135.2	135.2
1998-99	135.4	135.4
1999-00	141.6	141.6
2000-01	140.0	140.0
2001-02	142.1	142.1
2002-03	169.0	169.0
2003-04	176.4	176.4
2004-05	194.8	194.8
2005-06	215.4	215.4
2006-07	221.6	221.6
2007-08	222.2	222.2
2008-09	209.6	209.4
2009-10	204.6	206.1
2010-11	204.6	205.0

Average Weekly Sales		
	Jul-09	Oct-2009
1987-88	27.2	27.2
1988-89	34.9	34.9
1989-90	39.1	39.1
1990-91	41.1	41.1
1991-92	41.8	41.8
1992-93	40.8	40.8
1993-94	41.4	41.4
1994-95	43.0	43.0
1995-96	39.6	39.6
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.8	75.7
2009-10	74.2	74.7
2010-11	74.5	74.6

<b>Other Income</b> <b>(Security Lending, Interest Earnings, On-Line Communication Fees, Retailer Fees, Prize Money Held in Reserve)</b>		
	<b>Jul-2009</b>	<b>Oct-2009</b>
1987-88	3.7	3.7
1988-89	17.4	17.4
1989-90	23.0	23.0
1990-91	21.3	21.3
1991-92	16.4	16.4
1992-93	11.0	11.0
1993-94	10.0	10.0
1994-95	13.0	13.0
1995-96	15.0	15.0
1996-97	15.2	15.2
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	67.4	68.0
2009-10	33.5	24.9
2010-11	36.5	21.3

<b>80% Unclaimed Prizes for Transfer</b>		
	<b>Jul-2009</b>	<b>Oct-2009</b>
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	45.8	46.8
2009-10	33.6	40.3
2010-11	31.0	40.3

## Long Term Transfer calculations

Oct-09						
<u>Assumptions:</u>						
	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2007-08	3.73%	-1.77%	19.88%	39.50%	66.6	29.0
2008-09	-12.86%	3.76%	19.96%	40.68%	46.8	68.0
2009-10	-2.46%	-0.04%	19.55%	40.30%	40.3	24.9
2010-11	0.25%	-0.54%	19.54%	40.29%	40.3	21.3
2011-12	0.68%	0.68%	19.54%	40.29%	40.6	21.3
2012-13	1.32%	1.32%	19.54%	40.29%	41.1	21.3

  

<u>Sales and Transfers:</u>						
	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers	
2007-08	2368.8	1806.0	470.8	713.4	1279.8	
2008-09	2064.1	1873.9	412.0	762.3	1289.1	
2009-10	2013.4	1873.2	393.6	754.8	1213.5	
2010-11	2018.4	1863.0	394.5	750.7	1206.8	
2011-12	2032.2	1875.7	397.2	755.8	1214.9	
2012-13	2059.1	1900.6	402.4	765.8	1230.7	

Jul-09						
<u>Assumptions:</u>						
	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2007-08	3.73%	-1.77%	19.88%	39.50%	66.6	29.0
2008-09	-12.69%	3.76%	19.96%	40.51%	45.8	67.4
2009-10	-3.86%	-0.21%	19.28%	40.03%	33.6	33.5
2010-11	1.15%	-0.32%	18.98%	39.98%	31.0	36.5
2011-12	0.68%	0.68%	18.98%	39.98%	31.2	36.5
2012-13	1.32%	1.32%	18.98%	39.98%	31.6	36.5

  

<u>Sales and Transfers:</u>						
	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers	
2007-08	2368.8	1806.0	470.8	713.4	1279.8	
2008-09	2068.1	1873.9	412.8	759.1	1285.2	
2009-10	1988.3	1870.0	383.4	748.6	1199.1	
2010-11	2011.1	1864.1	381.6	745.2	1194.3	
2011-12	2024.8	1876.8	384.2	750.3	1202.2	
2012-13	2051.6	1901.7	389.3	760.2	1217.6	

## **Factors Affecting EETF Transfers**

	2009-10		2010-11	
	Jul-09	Oct-09	Jul-09	Oct-09
Prize Percentage Scratch-off	71.50%	71.25%	71.75%	71.25%
Prize Percentage On-line	51.00%	50.75%	51.00%	50.75%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$ 73.976	\$ 73.976	\$ 76.525	\$ 73.976
Vendor Rate Scratch-off	1.70%	1.70%	1.70%	1.70%
Vendor Rate On-line	1.45%	1.45%	1.45%	1.45%

**EDUCATIONAL ENHANCEMENT (LOTTERY) TRUST FUND**  
**CONSENSUS REVENUE ESTIMATING CONFERENCE**  
**RETROSPECT**  
**FY 2007-08 and FY 2008-09**  
**(\$ MILLIONS)**

21-Oct-2009

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
<b>FUNDS AVAILABLE 2007-08</b>			
Balance forward from 2006-07	0.0	208.1	208.1
Revenues from Lottery ticket sales	1,275.5	1.6	1,277.1
Revenues from slot machine activity	280.0	(157.7)	122.3
Transfer from DOL Administrative TF	0.0	6.9	6.9
Fixed Capital Outlay reversions	0.0	5.9	5.9
Interest earnings	7.0	0.0	7.0
Nonoperating revenue	0.0	1.9	1.9
Total 2007-08 funds available	<u>1,562.5</u>	<u>66.7</u>	<u>1,629.2</u>
<b>EXENDITURES 2007-08</b>			
Public Schools	408.2	15.0	423.2
State University System	160.2	78.8	239.0
Community Colleges	112.6	48.7	161.3
Bright Futures	380.7	0.0	380.7
Student Financial Assistance	38.8	0.0	38.8
SMART Schools/Classrooms First	0.3	0.0	0.3
Class Size Reduction/Debt Service	236.5	0.0	236.5
Total 07-08 expenditures	<u>1,337.3</u>	<u>142.5</u>	<u>1,479.8</u>
AVAILABLE RESERVES	<u><u>225.2</u></u>	<u><u>(75.8)</u></u>	<u><u>149.4</u></u>
<b>FUNDS AVAILABLE 2008-09</b>			
Balance forward from 2007-08	0.0	149.4	149.4
Revenues from Lottery ticket sales	1,279.5	0.5	1,280.0
Revenues from slot machine activity	177.7	(73.6)	104.1
Transfer from DOL Administrative TF	6.3	0.0	6.3
Interest earnings	2.6	0.0	2.6
Miscellaneous revenue	0.0	0.8	0.8
Total 2008-09 funds available	<u>1,466.1</u>	<u>77.1</u>	<u>1,543.2</u>
<b>EXPENDITURES 2008-09</b>			
Public Schools	338.8	(8.8)	330.0
State University System	196.8	22.6	219.4
Community Colleges	116.7	8.1	124.8
Bright Futures	415.7	13.5	429.2
Student Financial Assistance	38.8	0.0	38.8
Other	9.9	0.7	10.6
Classrooms First/Class Size Reduction	314.7	(35.4)	279.3
Total 08-09 expenditures	<u>1,431.4</u>	<u>0.7</u>	<u>1,432.1</u>
AVAILABLE RESERVES	<u><u>34.7</u></u>	<u><u>76.4</u></u>	<u><u>111.1</u></u>

**EDUCATIONAL ENHANCEMENT TRUST FUND**  
**FINANCIAL OUTLOOK STATEMENT**  
including results of the October 2009 Revenue Estimating Conferences  
FY 2009-10 through FY 2012-13  
(\$ MILLIONS)

DATE: 21-Oct-09  
TIME: 10:00 AM

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
<b>FUNDS AVAILABLE 2009-10</b>			
Balance forward from 2008-09	0.0	111.1	111.1
Revenues from Lottery ticket sales	1,214.3	(0.8)	1,213.5
Revenues from slot machine activity	175.8	(47.9)	127.9
Transfer from DOL Administrative TF	4.8	0.0	4.8
Interest earnings	3.0	0.0	3.0
Total 2009-10 funds available (A)	<u>1,397.9</u>	<u>62.4</u>	<u>1,460.3</u>
<b>APPROPRIATIONS 2009-10</b>			
Public Schools	295.3	33.5	328.8
Workforce Education	3.8	0.0	3.8
State University System	201.2	0.0	201.2
Community Colleges	117.0	0.0	117.0
Bright Futures	418.9	0.0	418.9
Student Financial Assistance	35.3	0.0	35.3
SMART Schools/Classrooms First	167.0	0.0	167.0
Class Size Reduction/Debt Service	154.3	(2.4)	151.9
Total 09-10 appropriations	<u>1,392.8</u>	<u>31.1</u>	<u>1,423.9</u>
AVAILABLE RESERVES	<u>5.1</u>	<u>31.3</u>	<u>36.4</u>
<b>FUNDS AVAILABLE 2010-11</b>			
Balance forward from 2009-10	0.0	36.4	36.4
Revenues from Lottery ticket sales	1,206.8	0.0	1,206.8
Revenues from slot machine activity	175.8	0.0	175.8
Interest earnings	3.0	0.0	3.0
Total 2010-11 funds available (A)	<u>1,385.6</u>	<u>36.4</u>	<u>1,422.0</u>
<b>FUNDS AVAILABLE 2011-12</b>			
Balance forward from 2010-11	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,214.9	0.0	1,214.9
Revenues from slot machine activity	181.0	0.0	181.0
Interest earnings	3.0	0.0	3.0
Total 2011-12 funds available (A)	<u>1,398.9</u>	<u>0.0</u>	<u>1,398.9</u>
<b>FUNDS AVAILABLE 2012-13</b>			
Balance forward from 2011-12	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,230.7	0.0	1,230.7
Revenues from slot machine activity	188.4	0.0	188.4
Interest earnings	3.0	0.0	3.0
Total 2012-13 funds available (A)	<u>1,422.1</u>	<u>0.0</u>	<u>1,422.1</u>

(A) Senate Bill 788 authorizes the ratification of an Indian Gaming Compact by the Florida Legislature after execution by the Governor. Revenue from the ratification which would be available for appropriation from the Educational Enhancement Trust Fund (EETF) is not included here. The bill also authorizes the transfer of any Indian Gaming revenues already received by the state to the EETF once the U.S. Department of Interior approves the ratification; those contingent receipts also are not shown at this time.