Revenue Estimating Conference Indian Gaming Revenues Executive Summary

March 7, 2017

The Revenue Estimating Conference met on March 7, 2017 to adopt new estimates for Indian Gaming revenues. The forecast was reduced in each year.

The 2010 Compact provides that if the authorization for banking or banked card games (including baccarat, chemin de fer, and blackjack) expires, revenue share payments from all banked card games and all Broward activity shall end. It also provides that the Tribe has 90 days to cease operation of the banked card games. The authorization for banked card games expired on July 31, 2015, and the grace period ended October 31, 2015. Despite these deadlines and pending legal decisions, the Tribe has continued to operate the banked card games and make revenue share payments to the State as though they were authorized under the Compact.

This forecast includes revenue sharing for banked card games and all Broward activity during the 90-day grace period only and excludes those elements beyond that period. Any funds received from the Tribe in excess of the adopted forecast are being effectively held in reserve by the State until the final resolution of the legal dispute regarding the operation of banked card games. Therefore, the portion of each monthly payment associated with banked card games is not included in the reported collections. As of January 2017, the total posted payments being accounted for separately equal \$170.7 million.

To forecast the allowable share for the state, the Conference continues to project the growth in traditional net win (including the shares for Broward County and banked card games). Expected growth over the prior year has been reduced in the short run, resulting in lower receipts that affect both General Revenue and the local distributions throughout the forecast.

The following table compares the March 2017 and December 2016 forecasts, showing the decreases in projected revenues by year.

			In	dian Gamir	ig Revenue	es			
	Millions of \$								
		Receipts		Loc	al Distribu	tion	Net G	eneral Re	venue
	Dec	Mar		Dec	Mar		Dec	Mar	
	2016	2017	Difference	2016	2017	Difference	2016	2017	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	129.7	122.3	-7.4	6.3	6.3	0.0	123.4	116.0	-7.4
2017-18	127.5	117.2	-10.3	3.8	3.5	-0.2	123.7	113.7	-10.0
2018-19	129.9	118.5	-11.4	3.8	3.5	-0.3	126.1	115.0	-11.1
2019-20	131.5	119.9	-11.6	3.9	3.6	-0.3	127.6	116.3	-11.3
2020-21	133.1	121.3	-11.8	3.9	3.6	-0.3	129.1	117.7	-11.4
2021-22	134.7	122.8	-11.9	4.0	3.6	-0.4	130.7	119.1	-11.6
2022-23	136.3	124.3	-12.1	4.0	3.7	-0.4	132.3	120.6	-11.7
2023-24	137.9	125.7	-12.2	4.1	3.8	-0.4	133.8	122.0	-11.8
2024-25	139.6	127.3	-12.3	4.1	3.8	-0.4	135.5	123.5	-12.0
2025-26	141.3	128.8	-12.5	4.2	3.9	-0.4	137.0	124.9	-12.1

Distributions may not sum to the totals due to rounding. FY15-16 includes revenues from banked card games during the 90-day grace period.

	Indian Gaming Revenues								
				Million	s of \$				
		Receipts		Loc	al Distribu	tion	Net G	eneral Re	venue
	Dec	Mar		Dec	Mar		Dec	Mar	
	2016	2017	Difference	2016	2017	Difference	2016	2017	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	129.7	122.3	-7.4	6.3	6.3	0.0	123.4	116.0	-7.4
2017-18	127.5	117.2	-10.3	3.8	3.5	-0.2	123.7	113.7	-10.0
2018-19	129.9	118.5	-11.4	3.8	3.5	-0.3	126.1	115.0	-11.1
2019-20	131.5	119.9	-11.6	3.9	3.6	-0.3	127.6	116.3	-11.3
2020-21	133.1	121.3	-11.8	3.9	3.6	-0.3	129.1	117.7	-11.4
2021-22	134.7	122.8	-11.9	4.0	3.6	-0.4	130.7	119.1	-11.6
2022-23	136.3	124.3	-12.1	4.0	3.7	-0.4	132.3	120.6	-11.7
2023-24	137.9	125.7	-12.2	4.1	3.8	-0.4	133.8	122.0	-11.8
2024-25	139.6	127.3	-12.3	4.1	3.8	-0.4	135.5	123.5	-12.0
2025-26	141.3	128.8	-12.5	4.2	3.9	-0.4	137.0	124.9	-12.1

Distributions may not sum to the totals due to rounding. FY15-16 includes revenues from banked card games during the 90-day grace period.

Indian Gaming Revenue Estimating Conference March 2017 Forecast

		2010-11		
	D	ec 16	Μ	lar 17
		Local		Local
	Receipts	Distribution	Receipts	Distribution
Jul-10	0.00		0.00	
Aug-10	12.50		12.50	
Sep-10	12.50		12.50	
Oct-10	12.50		12.50	
Nov-10	12.50		12.50	
Dec-10	15.42		15.42	
Jan-11	12.50		12.50	
Feb-11	12.50		12.50	
Mar-11	12.50	0.8	12.50	0.8
Apr-11	12.50		12.50	
May-11	12.50		12.50	
Jun-11	12.50		12.50	
2010-11	140.42	0.8	140.42	0.8
Net GR		139.7		139.7

December 2010 includes a \$2.917m payment due from pre-compact activity

		2012-13			
	D	ec 16	Mar 17		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-12	12.50		12.50		
Aug-12	19.42		19.42		
Sep-12	19.42		19.42		
Oct-12	19.42		19.42		
Nov-12	19.42		19.42		
Dec-12	19.42		19.42		
Jan-13	19.42		19.42		
Feb-13	19.42		19.42		
Mar-13	19.42	4.5	19.42	4.5	
Apr-13	19.42		19.42		
May-13	19.42		19.42		
Jun-13	19.42		19.42		
2012-13	226.08	4.5	226.08	4.5	
Total Receipts					
Net GR		221.6		221.6	

			2014-15				
		Dec 16		Mar 17			
		Local	True-up		Local	True-up	
	Receipts	Distribution	Payment	Receipts	Distribution	Payment	
Jul-14	19.42			19.42			
Aug-14	19.50		21.7	19.50		21.7	
Sep-14	19.50			19.50			
Oct-14	19.50			19.50			
Nov-14	19.50			19.50			
Dec-14	19.50	7.1		19.50	7.1		
Jan-15	19.50			19.50			
Feb-15	19.50			19.50			
Mar-15	19.50			19.50			
Apr-15	19.50			19.50			
May-15	19.50			19.50			
Jun-15	19.50			19.50			
2014-15	233.92	7.1	21.7	233.92	7.1	21.7	
Total Reciepts	255.61			255.61			
Net GR	-	248.5		-	248.5		

JCt-13	19.42	· ·		19.42		
lov-13	19.42			19.42		
Dec-13	19.42			19.42		
lan-14	19.42			19.42		
eb-14	19.42			19.42		
/lar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
/ay-14	19.42	/		19.42		
lun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
otal Receipts	237.3			237.3		
let GR		230.3			230.3	
			2015-16			
		Dec 16			Mar 17	
		Local	True-up		Local	True-up
	Receipts	Distribution	Payment	Receipts	Distribution	Payment
lul-15	19.50			19.50		
Aug-15	14.28		38.8	14.28		38.8
Sep-15	14.28			14.28		
Dct-15	14.28			14.28		

	Receipts	Distribution	Payment	Receipts	Distribution	Payment
Jul-15	19.50			19.50		
Aug-15	14.28		38.8	14.28		38.8
Sep-15	14.28			14.28		
Oct-15	14.28			14.28		
Nov-15	14.28	7.7		14.28	7.7	
Dec-15	14.28			14.28		
Jan-16	14.28			14.28		
Feb-16	14.28			14.28		
Mar-16	14.28			14.28		
Apr-16	14.28			14.28		
May-16	14.28			14.28		
Jun-16	14.28			14.28		
2015-16	176.58	7.7	38.8	176.58	7.7	38.8
Total Reciepts	215.42			215.42		
Net GR		207.7			207.7	

NOTE: True-up payments are based on prior year's activity.

		2011-12			
	De	ec 16	Mar 17		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-11	12.50		12.50		
Aug-11	12.50		12.50		
Sep-11	12.50		12.50		
Oct-11	12.50		12.50		
Nov-11	12.50		12.50		
Dec-11	12.50		12.50		
Jan-12	12.50		12.50		
Feb-12	12.50		12.50		
Mar-12	12.50	3.8	12.50	3.8	
Apr-12	12.50		12.50		
May-12	12.50		12.50		
Jun-12	12.50		12.50		
2011-12	150.00	3.8	150.00	3.8	
Net GR		146.2		146.2	

			2013-14			
		Dec 16		Mar 17		
		Local	True-up		Local	True-up
	Receipts	Distribution	Payment	Receipts	Distribution	Payment
Jul-13	19.42			19.42		
Aug-13	19.42		4.3	19.42		4.3
Sep-13	19.42			19.42		
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
Total Receipts	237.3			237.3		
Net GR		230.3			230.3	

2016-17									
		Dec 16		Mar 17					
		Local	True-up		Local	True-up			
	Receipts	Distribution	Payment	Receipts	Distribution	Payment			
Jul-16	14.28			14.28					
Aug-16	10.36		1.4	9.70		1.4			
Sep-16	10.36			9.70					
Oct-16	10.36			9.70					
Nov-16	10.36			9.70					
Dec-16	10.36			9.70					
Jan-17	10.36			9.70					
Feb-17	10.36			9.70					
Mar-17	10.36	6.3		9.70	6.3				
Apr-17	10.36			9.70					
May-17	10.36			9.70					
Jun-17	10.36			9.70					
2016-17	128.22	6.3	1.4	120.94	6.3	1.4			
Total Reciepts	128.22			122.34					
Net GR		123.3			116.0				

		2017-18			
	De	ec 16	Mar 17		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-17	10.36		9.70		
Aug-17	10.65		9.77		
Sep-17	10.65		9.77		
Oct-17	10.65		9.77		
Nov-17	10.65		9.77		
Dec-17	10.65		9.77		
Jan-18	10.65		9.77		
Feb-18	10.65		9.77		
Mar-18	10.65	3.8	9.77	3.5	
Apr-18	10.65		9.77		
May-18	10.65		9.77		
Jun-18	10.65		9.77		
2017-18	127.49	3.8	117.21	3.5	
Total Reciepts	127.49		117.21		
Net GR		123.7		113.7	

2018-19							
	D	ec 16	Mar 17				
		Local		Local			
	Receipts	Distribution	Receipts	Distribution			
Jul-18	10.65		9.77				
Aug-18	10.84		9.88				
Sep-18	10.84		9.88				
Oct-18	10.84		9.88				
Nov-18	10.84		9.88				
Dec-18	10.84		9.88				
Jan-19	10.84		9.88				
Feb-19	10.84		9.88				
Mar-19	10.84	3.8	9.88	3.5			
Apr-19	10.84		9.88				
May-19	10.84		9.88				
Jun-19	10.84		9.88				
2018-19	129.89	3.8	118.47	3.5			
Total Reciepts	129.89		118.47				
Net GR		126.1		115.0			

2020-21								
	D	ec 16	Mar 17					
		Local		Local				
	Receipts	Receipts Distribution F		Distribution				
Jul-20	10.97		10.00					
Aug-20	11.10		10.12					
Sep-20	11.10		10.12					
Oct-20	11.10		10.12					
Nov-20	11.10		10.12					
Dec-20	11.10	11.10						
Jan-21	11.10		10.12					
Feb-21	11.10		10.12					
Mar-21	11.10	3.9	10.12	3.6				
Apr-21	11.10		10.12					
May-21	11.10		10.12					
Jun-21	11.10	<u> </u>	10.12					
2020-21	133.09	3.9	121.32	3.6				
Total Reciepts	133.09		121.32					
Net GR		129.1		117.7				

2022-23							
	D	ec 16	Mar 17				
	Local		Local				
	Receipts	Distribution	Receipts	Distribution			
Jul-22	11.24		10.24				
Aug-22	11.37		10.36				
Sep-22	11.37		10.36				
Oct-22	11.37		10.36				
Nov-22	11.37		10.36				
Dec-22	11.37		10.36				
Jan-23	11.37		10.36				
Feb-23	11.37		10.36				
Mar-23	11.37	4.0	10.36	3.7			
Apr-23	11.37		10.36				
May-23	11.37		10.36				
Jun-23	11.37		10.36				
2022-23	136.30	4.0	124.25	3.7			
Total Reciepts	136.30		124.25				
Net GR		132.3	-	120.6			

2019-20								
	De	ec 16	Mar 17					
		Local		Local				
	Receipts	Distribution	Receipts	Distribution				
Jul-19	10.84		9.88					
Aug-19	10.97		10.00					
Sep-19	10.97		10.00					
Oct-19	10.97		10.00					
Nov-19	10.97		10.00					
Dec-19	10.97		10.00					
Jan-20	10.97		10.00					
Feb-20	10.97		10.00					
Mar-20	10.97	3.9	10.00	3.6				
Apr-20	10.97		10.00					
May-20	10.97		10.00					
Jun-20	10.97		10.00					
2019-20	131.51	3.9	119.88	3.6				
Total Reciepts	131.51		119.88					
Net GR		127.6		116.3				

2021-22									
	De	ec 16	Mar 17						
		Local		Local					
	Receipts	Distribution	Receipts	Distribution					
Jul-21	11.10		10.12						
Aug-21	11.24		10.24						
Sep-21	11.24		10.24						
Oct-21	11.24		10.24						
Nov-21	11.24		10.24						
Dec-21	11.24		10.24						
Jan-22	11.24		10.24						
Feb-22	11.24		10.24						
Mar-22	11.24	4.0	10.24	3.6					
Apr-22	11.24		10.24						
May-22	11.24		10.24						
Jun-22	11.24		10.24						
2021-22	134.69	4.0	122.78	3.6					
Total Reciepts	134.69		122.78						
Net GR		130.7		119.1					

	D	ec 16	M	ar 17			
		Local		Local			
	Receipts	Distribution	Receipts	Distribution			
Jul-22	11.37		10.36				
Aug-22	11.51		10.49				
Sep-22	11.51		10.49				
Oct-22	11.51		10.49				
Nov-22	11.51		10.49				
Dec-22	11.51		10.49				
Jan-23	11.51		10.49				
Feb-23	11.51		10.49				
Mar-23	11.51	4.1	10.49	3.8			
Apr-23	11.51		10.49				
May-23	11.51		10.49				
Jun-23	11.51		10.49				
2023-24	137.94	4.1	125.74	3.8			
Total Reciepts	137.94		125.74				
		133.8		122.0			
		133.8 2025-26					
		133.8 2025-26 ec 16		ar 17			
	D	133.8 2025-26 ec 16 Local	М	ar 17 Local			
Net GR	Do Receipts	133.8 2025-26 ec 16	M Receipts	ar 17			
Net GR	D Receipts 11.64	133.8 2025-26 ec 16 Local Distribution	M Receipts 10.61	ar 17 Local			
Net GR Jul-22 Aug-22	Do Receipts 11.64 11.78	133.8 2025-26 ec 16 Local Distribution	M <u>Receipts</u> 10.61 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22	Di Receipts 11.64 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M <u>Receipts</u> 10.61 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22	De Receipts 11.64 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M <u>Receipts</u> 10.61 10.74 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22	Deceipts 11.64 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M <u>Receipts</u> 10.61 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22	De Receipts 11.64 11.78 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23	Deceipts 11.64 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M <u>Receipts</u> 10.61 10.74 10.74 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23	De Receipts 11.64 11.78 11.78 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23	De Receipts 11.64 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution 4.2	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local Distribution			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23	De Receipts 11.64 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78 11.78	133.8 2025-26 ec 16 Local Distribution 4.2	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local Distribution			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23	De Receipts 11.64 11.78 1.	133.8 2025-26 ec 16 Local Distribution 4.2	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local Distribution			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23	Di Receipts 11.64 11.78	133.8 2025-26 ec 16 Local Distribution 4.2	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local Distribution			
Net GR Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23	De Receipts 11.64 11.78 1.	133.8 2025-26 ec 16 Local Distribution 4.2	M Receipts 10.61 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74 10.74	ar 17 Local Distribution 3.9			

2024-25								
	D	ec 16	Mar 17					
		Local		Local				
	Receipts	Distribution	Receipts	Distribution				
Jul-22	11.51		10.49					
Aug-22	11.64		10.61					
Sep-22	11.64		10.61					
Oct-22	11.64		10.61					
Nov-22	11.64		10.61					
Dec-22	11.64		10.61					
Jan-23	11.64		10.61					
Feb-23	11.64		10.61					
Mar-23	11.64	4.1	10.61	3.8				
Apr-23	11.64		10.61					
May-23	11.64		10.61					
Jun-23	11.64		10.61					
2024-25	139.59	4.1	127.25	3.8				
Total Reciepts	139.59		127.25					
Net GR		135.5		123.5				

	Indian Gaming Revenues									
			Loss From	Loss from						
Fiscal			Broward	other table games	Remaining	Net	Revenues	Minimum	True-up	
Year	Net Win	% change	50.13%	8.38%	Net Win	Revenues	Collected	Payment	Payment	
2010-11										
2011-12										
2012-13	1,977.6				1,977.6	237.3	226.1	233.0	4.3	
2013-14	2,098.0	6.09%			2,098.0	254.7	237.3	233.0	21.7	
2014-15	2,218.9	5.77%			2,218.9	272.8	255.6	234.0	38.8	
2015-16	2,325.6	4.81%	(777.2)	(130.0)	1,418.4	170.2	215.4		1.4	
2016-17	2,337.2	0.50%	(1,171.7)	(195.9)	969.6	116.4	122.3			
2017-18	2,355.9	0.80%	(1,181.0)	(197.5)	977.4	117.3	117.2			
2018-19	2,381.8	1.10%	(1,194.0)	(199.7)	988.2	118.6	118.5			
2019-20	2,410.4	1.20%	(1,208.4)	(202.1)	1,000.0	120.0	119.9			
2020-21	2,439.4	1.20%	(1,222.9)	(204.5)	1,012.0	121.4	121.3			
2021-22	2,468.6	1.20%	(1,237.5)	(206.9)	1,024.2	122.9	122.8			
2022-23	2,498.2	1.20%	(1,252.4)	(209.4)	1,036.4	124.4	124.3			
2023-24	2,528.2	1.20%	(1,267.4)	(211.9)	1,048.9	125.9	125.7			
2024-25	2,558.6	1.20%	(1,282.6)	(214.5)	1,061.5	127.4	127.3			
2025-26	2,589.3	1.20%	(1,298.0)	(217.0)	1,074.2	128.9	128.8			

NOTE: Revenues collected are lagged by one month

Assumptions: Beginning in November of 2015-16, table games are no longer active Lose all of Broward County Revenues (50.13% of net win, source: financial reports for the quarter ending December 31, 2016) Lose table game revenues for non-Broward facilities (8.38% of net win, source: financial reports for the quarter ending December 31, 2016) True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages12% of net win up to \$2 billion15% of net win between \$2 billion and \$3 billion17.5% of net win between \$3 billion and \$3.5 billion20% of net win between \$3.5 billion and \$4 billion22.5% of net win between \$4 billion and \$4.5 billion

25% of net win over \$4.5 billion