Revenue Estimating Conference Indian Gaming Revenues Executive Summary

November 13, 2014

The Revenue Estimating Conference met on November 13, 2014, and adopted estimates for Indian Gaming revenues for Fiscal Years 2014-15 through 2022-23. Pursuant to the Indian Gaming Compact, the Seminole Tribe is required to make a minimum guaranteed payment for each of the first five years of the Compact unless 12 percent of Net Win produces a larger amount. Net Win in Fiscal Year 2013-14, remained above the minimum guarantee threshold, which generated a true-up payment of \$21.8 million, which was received in August 2014. The true-up payment was \$2.1 million less than estimated at the July 2014 conference. An additional true-up payment is expected to be generated in Fiscal Year 2014-15 and those dollars will be received in Fiscal Years 2015-16. In addition, Net Win exceeded \$2 billion for the first time in Fiscal Year 2013-14, which triggered a higher revenue sharing rate of 15 percent for the amount between \$2 billion and \$3 billion.

The forecast has been updated based on information from recent quarterly financial reports. Growth rates for Net Win for Fiscal Years 2014-15 through 2019-20 generally match the July 2014 slot machine tax revenue forecast, and the remaining years flatten out at 1.5 percent.

	Indian Gaming Revenues										
Millions of \$											
		Receipts		Loc	al Distribu	ition	Net	General Reve	enue		
	July	Nov		July	Nov		July	Nov			
	2014	2014	Difference	2014	2014	Difference	2014	2014	Difference		
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0		
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0		
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0		
2014-15	257.7	255.6	-2.1	7.1	7.1	0.0	250.6	248.5	-2.1		
2015-16	169.8	164.2	-5.6	7.7	7.7	-0.1	162.0	156.5	-5.5		
2016-17	119.3	115.8	-3.5	4.8	4.7	-0.2	114.4	111.1	-3.3		
2017-18	120.7	116.5	-4.2	3.6	3.4	-0.1	117.2	113.0	-4.2		
2018-19	123.2	118.3	-4.9	-4.9 3.6 3.5 -0.1				114.8	-4.8		
2019-20	125.6	120.1	-5.6	3.7	3.6	-0.1	121.9	116.5	-5.4		

	Indian Gaming Revenues									
	Millions of \$									
		Receipts		Local Distribution			Net G	eneral Re	venue	
	July	Nov		July	Nov		July	Nov		
	2014	2014	Difference	2014	2014	Difference	2014	2014	Difference	
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0	
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0	
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0	
2014-15	257.7	255.6	-2.1	7.1	7.1	0.0	250.6	248.5	-2.1	
2015-16	169.8	164.2	-5.6	7.7	7.7	-0.1	162.0	156.5	-5.5	
2016-17	119.3	115.8	-3.5	4.8	4.7	-0.2	114.4	111.1	-3.3	
2017-18	120.7	116.5	-4.2	3.6	3.4	-0.1	117.2	113.0	-4.2	
2018-19	123.2	118.3	-4.9	3.6	3.5	-0.1	119.6	114.8	-4.8	
2019-20	125.6	120.1	-5.6	3.7	3.6	-0.1	121.9	116.5	-5.4	

Distributions may not sum to the totals due to rounding.

Revenue Estimating Conference Indian Gaming Revenues November 2014 Forecast

		2010-11			ſ
	Ju	uly 14	N	ov 14	
		Local		Local	
		Distribution	Receipts	Distribution	
Jul-10	0.00		0.00		
Aug-10	12.50		12.50		
Sep-10	12.50		12.50		
Oct-10	12.50		12.50		
Nov-10	12.50		12.50		
Dec-10	15.42		15.42		
Jan-11	12.50		12.50		
Feb-11	12.50		12.50		
Mar-11	12.50	0.8	12.50	0.8	
Apr-11	12.50		12.50		
May-11	12.50		12.50		
Jun-11	12.50		12.50		
2010-11	140.42	0.8	140.42	0.8	
Net GR	-	139.7	-	139.7	[
December 2010	includes a		nent due fro	m pre-compact	activity
		2012-13			Ļ
	Ju	uly 14	N	ov 14	
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-12	12.50		12.50		
Aug-12	19.42		19.42		

Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR		221.6		221.6

			2014-15				
		July 14		Nov 14			
		Local	True-up		Local	True-up	
	Receipts	Distribution	Payment	Receipts	Distribution	Payment	
Jul-14	19.42			19.42			
Aug-14	19.50		23.8	19.50		21.7	
Sep-14	19.50			19.50			
Oct-14	19.50			19.50			
Nov-14	19.50			19.50			
Dec-14	19.50			19.50			
Jan-15	19.50			19.50			
Feb-15	19.50			19.50			
Mar-15	19.50	7.1		19.50	7.1		
Apr-15	19.50			19.50			
May-15	19.50			19.50			
Jun-15	19.50			19.50			
2014-15	233.92		23.8	233.92	7.1	21.7	
Total Reciepts	257.73			255.61			
Net GR		250.6			248.5		

		2016-17				
	Ju	uly 14	N	Nov 14		
		Local		Local		
	Receipts	Distribution	Receipts	Distribution		
Jul-16	10.72		10.47			
Aug-16	9.87		9.57			
Sep-16	9.87		9.57			
Oct-16	9.87		9.57			
Nov-16	9.87		9.57			
Dec-16	9.87		9.57			
Jan-17	9.87		9.57			
Feb-17	9.87		9.57			
Mar-17	9.87	4.8	9.57	4.		
Apr-17	9.87		9.57			
May-17	9.87		9.57			
Jun-17	9.87		9.57			
2016-17	119.25	4.8	115.76	4.		
Total Reciepts	119.25		115.76			
Net GR		114.4		111.1		

		2018-19			
	Ju	uly 14	Nov 14		
	Receipts	Local Distribution	Receipts	Local Distribution	
Jul-18	10.08		9.72		
Aug-18	10.28		9.87		
Sep-18	10.28		9.87		
Oct-18	10.28		9.87		
Nov-18	10.28		9.87		
Dec-18	10.28		9.87		
Jan-19	10.28		9.87		
Feb-19	10.28		9.87		
Mar-19	10.28	3.6	9.87	3.5	
Apr-19	10.28		9.87		
May-19	10.28		9.87		
Jun-19	10.28		9.87		
2018-19	123.18	3.6	118.27	3.5	
Total Reciepts	123.18		118.27		
Net GR		119.6		114.8	

		2020-21		
	Ju	uly 14	N	ov 14
		Local		Local
		Distribution	Receipts	Distribution
Jul-20	10.28		10.02	
Aug-20	10.70		10.17	
Sep-20	10.70		10.17	
Oct-20	10.70		10.17	
Nov-20	10.70		10.17	
Dec-20	10.70		10.17	
Jan-21	10.70		10.17	
Feb-21	10.70		10.17	
Mar-21	10.70	3.8	10.17	3.6
Apr-21	10.70		10.17	
May-21	10.70		10.17	
Jun-21	10.70		10.17	
2020-21	127.96	3.8	121.92	3.6
Total Reciepts	127.96		121.92	
Net GR		124.2		118.3

	Ju	uly 14	Nov 14		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-22	10.91		10.33		
Aug-22	11.13		10.49		
Sep-22	11.13		10.49		
Oct-22	11.13		10.49		
Nov-22	11.13		10.49		
Dec-22	11.13		10.49		
Jan-23	11.13		10.49		
Feb-23	11.13		10.49		
Mar-23	11.13	3.9	10.49	3.7	
Apr-23	11.13		10.49		
May-23	11.13		10.49		
Jun-23	11.13		10.49		
2022-23	133.34	3.9	125.68	3.7	
Total Reciepts	133.34		125.68		

		2011-12		
	Ju	ıly 14	N	ov 14
		Local		Local
	Receipts	Distribution	Receipts	Distribution
Jul-11	12.50		12.50	
Aug-11	12.50		12.50	
Sep-11	12.50		12.50	
Oct-11	12.50		12.50	
Nov-11	12.50		12.50	
Dec-11	12.50		12.50	
Jan-12	12.50		12.50	
Feb-12	12.50		12.50	
Mar-12	12.50	3.8	12.50	3.8
Apr-12	12.50		12.50	
May-12	12.50		12.50	
Jun-12	12.50		12.50	
2011-12	150.00	3.8	150.00	3.8
Net GR		146.2		146.2

			2013-14				
		July 14		Nov 14			
		Local	True-up		Local	True-up	
	Receipts	Distribution	Payment	Receipts	Distribution	Payment	
Jul-13	19.42			19.42			
Aug-13	19.42		4.3	19.42		4.3	
Sep-13	19.42			19.42			
Oct-13	19.42			19.42			
Nov-13	19.42			19.42			
Dec-13	19.42			19.42			
Jan-14	19.42			19.42			
Feb-14	19.42			19.42			
Mar-14	19.42	7.0		19.42	7.0		
Apr-14	19.42			19.42			
May-14	19.42			19.42			
Jun-14	19.42			19.42			
2013-14	233.00	7.0	4.3	233.00	7.0	4.3	
Total Receipts	237.3			237.3			
Net GR		230.3			230.3		
			2015-16				
		July 14			Nov 14		
		Local	True-up		Local	True-up	
	Receipts	Distribution	Payment	Receipts	Distribution	Payment	
Jul-15	19.50			19.50			

Jul-15	19.50			19.50		
Aug-15	10.72		32.3	10.47		29.5
Sep-15	10.72			10.47		
Oct-15	10.72			10.47		
Nov-15	10.72			10.47		
Dec-15	10.72			10.47		
Jan-16	10.72			10.47		
Feb-16	10.72			10.47		
Mar-16	10.72	7.7		10.47	7.7	
Apr-16	10.72			10.47		
May-16	10.72			10.47		1
Jun-16	10.72			10.47		
2015-16	137.44	7.7	32.3	134.71	7.7	29.5
Total Reciepts	169.75			164.20		
Net GR		162.0			156.5	

		2017-18			
	Ju	ıly 14	Nov 14		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-17	9.87		9.57		
Aug-17	10.08		9.72		
Sep-17	10.08		9.72		
Oct-17	10.08		9.72		
Nov-17	10.08		9.72		
Dec-17	10.08		9.72		
Jan-18	10.08		9.72		
Feb-18	10.08		9.72		
Mar-18	10.08	3.6	9.72	3.4	
Apr-18	10.08		9.72		
May-18	10.08		9.72		
Jun-18	10.08		9.72		
2017-18	120.72	3.6	116.48	3.4	
Total Reciepts	120.72		116.48		
Net GR	•	117.2		113.0	

2019-20						
	Ju	ıly 14	Nov 14			
	Local			Local		
		Distribution	Receipts	Distribution		
Jul-19	10.28		9.87			
Aug-19	10.49		10.02			
Sep-19	10.49		10.02			
Oct-19	10.49		10.02			
Nov-19	10.49		10.02			
Dec-19	10.49		10.02			
Jan-20	10.49		10.02			
Feb-20	10.49		10.02			
Mar-20	10.49	3.7	10.02	3.6		
Apr-20	10.49		10.02			
May-20	10.49		10.02			
Jun-20	10.49		10.02			
2019-20	125.65		120.08			
Total Reciepts	125.65		120.08			
Net GR		121.9		116.5		

	Ju	ıly 14	Nov 14		
		Local		Local	
	Receipts	Distribution	Receipts	Distribution	
Jul-21	10.53		10.17		
Aug-21	10.91		10.33		
Sep-21	10.91		10.33		
Oct-21	10.91		10.33		
Nov-21	10.91		10.33		
Dec-21	10.91		10.33		
Jan-22	10.91		10.33		
Feb-22	10.91		10.33		
Mar-22	10.91	3.8	10.33	3.	
Apr-22	10.91		10.33		
May-22	10.91		10.33		
Jun-22	10.91		10.33		
2021-22	130.56	3.8	123.79	3.	
Total Reciepts	130.56		123.79		
Net GR		126.7	-	120.1	

NOTE: True-up payments are based on prior year's activity.

NOTE: This estimate anticipates that the operation of slot machines will remain limited to eight pari-mutuel facilities in Miami-Dade and Broward counties. If additional slot machine operations or other casino-style gaming are authorized in other locations in Miami-Dade or Broward counties or in locations elsewhere in the state, payments to the state under the Gaming Compact Between the Seminole Tribe of Florida and the State of Florida may be reduced.

Indian Gaming Revenues									
			Loss From	Loss from					
Fiscal			Broward	other table games	Remaining	Net	Revenues	Minimum	True-up
Year	Net Win	% change	48.69%	8.47%	Net Win	Revenues	Collected	Payment	Paymen
2010-11									
2011-12									
2012-13	1,977.6				1,977.6	237.3	226.1	233.0	4.3
2013-14	2,098.0	6.09%			2,098.0	254.7	237.3	233.0	21.7
2014-15	2,156.6	2.80%			2,156.6	263.5	255.6	234.0	29.5
2015-16	2,200.1	2.02%	(982.0)	(170.8)	1,047.3	125.7	164.2		
2016-17	2,234.2	1.55%	(1,087.8)	(189.2)	957.1	114.9	115.8		
2017-18	2,268.7	1.55%	(1,104.7)	(192.2)	971.9	116.6	116.5		
2018-19	2,303.5	1.53%	(1,121.6)	(195.1)	986.8	118.4	118.3		
2019-20	2,338.8	1.53%	(1,138.7)	(198.1)	1,001.9	120.2	120.1		
2020-21	2,374.6	1.53%	(1,156.2)	(201.1)	1,017.3	122.1	121.9		
2021-22	2,411.0	1.53%	(1,173.9)	(204.2)	1,032.9	123.9	123.8		
2022-23	2,447.9	1.53%	(1,191.9)	(207.3)	1,048.7	125.8	125.7		

NOTE: Revenues collected are lagged by one month

Assumptions: Beginning in August of 2015-16, table games are no longer authorized Lose all of Broward County Revenues (48.69% of net win, source: financial reports for the quarter ending June 30, 2014) Lose table game revenues for non-Broward facilties (8.47% of net win, source: financial reports for the quarter ending June 30, 2014) True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages 12% of net win up to \$2 billion 15% of net win between \$2 billion and \$3 billion 17.5% of net win between \$3 billion and \$3.5 billion 20% of net win between \$3.5 billion and \$4 billion 22.5% of net win between \$4 billion and \$4.5 billion 25% of net win over \$4.5 billion