

**Revenue Estimating Conference**  
**Highway Safety Licenses and Fees**  
**December 2, 2010**  
**Executive Summary**

The Revenue Estimating Conference (REC) was held on December 2, 2010. A proposed revenue forecast was provided jointly by the staffs of the Department of Highway Safety and Motor Vehicles (HSMV), Department of Transportation, Executive Office of the Governor, and Legislative Office of Economic and Demographic Research. Actual revenue collections for the first third of FY 2010-11 and the results of the November 22, 2010 Florida Economic Forecast were applied to the August 2, 2010 forecast to adjust the revenue base estimate for FY 2010-11 and the following years.

Overall, HSMV revenues collected in the first four months of FY 2010-11 were very close to the revenue estimate adopted on August 2, 2010. However, on a revenue category by category basis, revenues were modestly over or under estimate in several areas requiring minor adjustments to the forecast.

Red light camera revenues were reduced by the amount of increased revenues resulting from law enforcement issued citations authorized in the 2010 Legislative Session. These revenues were moved in total to the other traffic fine revenue category of Article V Fees and Transfers. This change will ultimately result in zero impact to General Revenue, only now they will be attributed to Article V instead of HSMV.

Commercial and private drivers' license revenues were increased as a result of the carryover of revenues from individuals whose driver's licenses would have originated or renewed in FY 2009-10, but did not due to a lag resulting from implementation of the federal Real ID Act of 2005. These requirements became effective in January 2010 and have resulted in a delay in individuals receiving original licenses and renewing licenses. In addition, replacement drivers' license revenues were reduced due to a reduction in the number of individuals obtaining replacement licenses in the first four months of FY 2010-11. It is believed that this is occurring due to some individuals choosing to renew their license up to eighteen months early rather than obtain a replacement license when necessitated by an address change or other event.

Finally, consensus growth rates for motor vehicle initial registrations, titles, and motor vehicle license revenues were reduced for each year of the forecast period as a result of actual revenue collections during the first four months of FY 2010-11 and revisions made to the Florida Economic Forecast on November 22, 2010. This resulted in a reduction in initial registration, title, and motor vehicle license revenues for the four-year forecast period.

Overall, these changes resulted in a decrease in the prior forecast for General Revenue: FY 2010-11 – \$23.6 million; FY 2011-12 – \$38.8 million; FY 2012-13 – \$40.8 million; and FY 2013-14 – \$39.9 million. The revenue categories resulting in the greatest decrease in General Revenue funds were titles, initial registrations, and motor vehicle licenses. The forecast for State Transportation Trust Fund revenues decreased more modestly by \$4.8, \$11.5, \$12.7 and \$10.9 million, beginning in FY 2010-11 and running through FY 2013-14. Decreases in the Highway Safety and Motor Vehicles Operating Trust Fund were even more modest at \$2.8, \$1.4, \$1.5, and \$0.6 million over the 4 year period. The forecast did not change for Department of Education revenues and increased slightly for the funds that make up the Other category.

**HIGHWAY SAFETY LICENSES AND FEES  
REVENUE ESTIMATING CONFERENCE  
December 2, 2010**

**Variables:**

1. Red Light Camera Violations
2. Miscellaneous Fees & Licenses
3. DL Tests
4. Transcripts/Records
5. CDL (Commercial Driver Licenses)
6. Private Drivers Licenses
7. ID Card
8. Reinstatement
9. DUI
10. Suspension
11. Titles
12. Motor Vehicle License Fees
13. Initial Regis.
14. Other Vehicles
15. Private Vehicles
16. Trucks/Tractors
17. For Hire
18. Surcharges
19. HSMV Plates
20. Vessel Registrations

**Funds:**

1. **GR** – General Revenue
2. **HSOTF** – Highway Safety Operating Trust Fund
3. **STTF** – State Transportation Trust Fund
4. **TDTF** – Transportation Disadvantaged Trust Fund
5. **DOETF** – Department of Education Trust Fund
6. **Other Funds** – Roll up of all other revenues collected by HSMV and distributed to funds other than those specifically listed.

**Revenue Forecast by Variable (transactions) Forecast Change**

Fiscal Year		Red Light Cameras	Misc. Fees & Lic.	DL Tests	Transcripts/Records	Com. Driver Lic.	Private Driver Lic.	ID Cards	Reinstatement	DUI	Suspension	Titles	Motor Veh. Lic. Fees	Initial Reg.	Other Veh.	Private Veh.	Trucks/Tractors	For Hire	Surcharges	HSMV Plates	Vessel Reg.	Total
2009-10	Actual	--	10,293,123	325,805	59,222	140,695	4,989,562	535,053	766,382	85,892	89,229	24,413,389	123,646,422	820,068	3,388,704	11,746,089	854,022	2,814,417	39,476,018	21,374,485	19,885,862	265,704,439
2010-11	OLD	438,659	7,368,320	325,805	61,959	135,225	4,734,655	446,151	741,730	86,867	35,862	25,710,113	125,872,058	858,611	3,449,701	11,957,519	869,394	2,865,077	33,011,616	22,168,523	20,184,150	261,321,994
2010-11	EDR	377,003	7,368,320	325,805	61,959	137,939	4,736,821	446,151	741,730	86,867	35,862	24,640,434	125,426,930	805,553	3,437,501	11,915,233	866,320	2,854,945	32,895,839	22,048,343	20,172,218	259,381,773
2010-11	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	NEW	377,003	7,368,320	325,805	61,959	137,939	4,736,821	446,151	741,730	86,867	35,862	24,640,434	125,426,930	805,553	3,437,501	11,915,233	866,320	2,854,945	32,895,839	22,048,343	20,172,218	259,381,773
2011-12	OLD	963,997	7,186,865	329,063	62,114	130,609	4,964,314	454,567	736,322	86,867	35,862	27,715,502	128,606,803	958,210	3,535,943	12,256,457	891,129	2,936,703	33,557,636	22,722,736	20,688,754	268,820,453
2011-12	EDR	889,841	7,186,865	329,063	62,114	130,609	4,964,314	454,567	736,322	86,867	35,862	25,971,017	128,499,890	859,928	3,521,720	12,207,156	887,545	2,924,891	33,422,653	22,589,528	20,666,438	266,427,190
2011-12	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	NEW	889,841	7,186,865	329,063	62,114	130,609	4,964,314	454,567	736,322	86,867	35,862	25,971,017	128,499,890	859,928	3,521,720	12,207,156	887,545	2,924,891	33,422,653	22,589,528	20,666,438	266,427,190
2012-13	OLD	1,242,839	7,469,700	332,354	62,269	126,870	4,854,877	443,920	727,702	86,867	35,862	29,184,423	133,405,500	1,060,739	3,656,165	12,673,176	921,428	3,036,551	34,698,595	23,495,309	21,392,171	278,907,318
2012-13	EDR	1,168,178	7,469,700	332,354	62,269	126,870	4,854,877	443,920	727,702	86,867	35,862	27,568,234	133,087,337	936,633	3,647,446	12,642,951	919,230	3,029,309	34,615,841	23,392,489	21,404,230	276,552,299
2012-13	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	NEW	1,168,178	7,469,700	332,354	62,269	126,870	4,854,877	443,920	727,702	86,867	35,862	27,568,234	133,087,337	936,633	3,647,446	12,642,951	919,230	3,029,309	34,615,841	23,392,489	21,404,230	276,552,299
2013-14	OLD	1,459,406	7,753,218	335,677	61,959	106,367	4,443,395	391,053	719,086	86,867	35,862	30,526,907	137,674,476	1,127,565	3,773,163	13,078,718	950,913	3,133,721	35,808,950	24,247,159	22,076,721	287,791,183
2013-14	EDR	1,383,707	7,753,218	335,677	61,959	106,367	4,443,395	391,053	719,086	86,867	35,862	28,861,185	137,465,910	1,014,467	3,767,446	13,058,904	949,473	3,128,974	35,754,703	24,195,908	22,108,429	285,622,590
2013-14	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	NEW	1,383,707	7,753,218	335,677	61,959	106,367	4,443,395	391,053	719,086	86,867	35,862	28,861,185	137,465,910	1,014,467	3,767,446	13,058,904	949,473	3,128,974	35,754,703	24,195,908	22,108,429	285,622,590

Note: The values provided under Trnscripts/Records "Old" are on an individual driver license records basis. HSMV has subsequently changed from individual basis to a "batched" transaction basis, which are reflected in the acutal 2009-10 and EDR and New forecasts.

**Growth Rates by Variable**

2010-11	OLD	--	-28.42%	0.00%	4.62%	-3.89%	-5.11%	-16.62%	-3.22%	1.14%	-59.81%	5.31%	1.80%	4.70%	1.80%	1.80%	1.80%	1.80%	-16.38%	3.71%	1.50%	-1.65%
2010-11	EDR	--	-28.42%	0.00%	4.62%	-1.96%	-5.07%	-16.62%	-3.22%	1.14%	-59.81%	0.93%	1.44%	-1.77%	1.44%	1.44%	1.44%	1.44%	-16.67%	3.15%	1.44%	-2.38%
2010-11	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	NEW	--	-28.42%	0.00%	4.62%	-1.96%	-5.07%	-16.62%	-3.22%	1.14%	-59.81%	0.93%	1.44%	-1.77%	1.44%	1.44%	1.44%	1.44%	-16.67%	3.15%	1.44%	-2.38%
2011-12	OLD	--	-2.46%	1.00%	0.25%	-3.41%	4.85%	1.89%	-0.73%	0.00%	0.00%	7.80%	2.17%	11.60%	2.50%	2.50%	2.50%	2.50%	1.65%	2.50%	2.50%	2.87%
2011-12	EDR	136.03%	-2.46%	1.00%	0.25%	-5.31%	4.80%	1.89%	-0.73%	0.00%	0.00%	5.40%	2.45%	6.75%	2.45%	2.45%	2.45%	2.45%	1.60%	2.45%	2.45%	2.72%
2011-12	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	NEW	136.03%	-2.46%	1.00%	0.25%	-5.31%	4.80%	1.89%	-0.73%	0.00%	0.00%	5.40%	2.45%	6.75%	2.45%	2.45%	2.45%	2.45%	1.60%	2.45%	2.45%	2.72%
2012-13	OLD	--	3.94%	1.00%	0.25%	-2.86%	-2.20%	-2.34%	-1.17%	0.00%	0.00%	5.30%	3.73%	10.70%	3.40%	3.40%	3.40%	3.40%	3.40%	3.40%	3.40%	3.75%
2012-13	EDR	31.28%	3.94%	1.00%	0.25%	-2.86%	-2.20%	-2.34%	-1.17%	0.00%	0.00%	6.15%	3.57%	8.92%	3.57%	3.57%	3.57%	3.57%	3.57%	3.57%	3.57%	3.80%
2012-13	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	NEW	31.28%	3.94%	1.00%	0.25%	-2.86%	-2.20%	-2.34%	-1.17%	0.00%	0.00%	6.15%	3.57%	8.92%	3.57%	3.57%	3.57%	3.57%	3.57%	3.57%	3.57%	3.80%
2013-14	OLD	--	3.80%	1.00%	-0.50%	-16.16%	-8.48%	-11.91%	-1.18%	0.00%	0.00%	4.60%	3.20%	6.30%	3.20%	3.20%	3.20%	3.20%	3.20%	3.20%	3.20%	3.19%
2013-14	EDR	18.45%	3.80%	1.00%	-0.50%	-16.16%	-8.48%	-11.91%	-1.18%	0.00%	0.00%	4.69%	3.29%	8.31%	3.29%	3.29%	3.29%	3.29%	3.29%	3.43%	3.29%	3.28%
2013-14	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	NEW	18.45%	3.80%	1.00%	-0.50%	-16.16%	-8.48%	-11.91%	-1.18%	0.00%	0.00%	4.69%	3.29%	8.31%	3.29%	3.29%	3.29%	3.29%	3.29%	3.43%	3.29%	3.28%

Revenue Forecast by Variable (millions)

Fiscal Year	Red Light Camera	Misc. Fees & Lic.	DL Tests	Transcript s/Records	Com. Driver Lic.	Private Driver Lic.	ID Cards	Reinstatement	DUI	Suspension	Titles	Motor Veh. Lic. Fees	Initial Reg.	Other Veh.	Private Veh.	Trucks/ Tractors	For Hire	Surcharges	HSMV Plates	Vessel Reg.	Subtotal	Biennial Adjustment	Total	
2009-10	Actual	--	42.4	4.2	72.5	9.2	156.6	11.3	44.9	6.1	3.3	305.1	272.5	157.7	82.1	428.0	141.6	79.5	131.3	139.2	28.3	2,115.8	-	2,115.8
2010-11	OLD	33.5	37.4	4.2	79.7	9.2	167.1	11.2	44.1	6.2	2.5	334.2	250.6	187.1	61.8	436.5	145.8	87.7	157.4	111.9	21.3	2,189.4	89.0	2,278.4
2010-11	EDR	31.5	37.4	4.2	79.7	9.4	168.4	11.2	44.1	6.2	2.5	318.3	249.7	175.5	61.6	434.9	145.3	87.4	156.8	111.7	22.5	2,158.3	90.1	2,248.5
2010-11	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2010-11	NEW	31.5	37.4	4.2	79.7	9.4	168.4	11.2	44.1	6.2	2.5	318.3	249.7	175.5	61.6	434.9	145.3	87.4	156.8	111.7	22.5	2,158.3	90.1	2,248.5
2011-12	OLD	77.2	37.8	4.3	79.9	8.9	177.2	11.4	43.8	6.2	2.5	360.2	256.2	208.8	63.3	447.4	149.4	89.9	161.6	114.7	21.9	2,322.8	90.6	2,413.2
2011-12	EDR	74.8	37.8	4.3	79.9	8.9	177.2	11.4	43.8	6.2	2.5	335.5	255.8	187.4	63.1	445.6	148.8	89.6	160.9	114.5	23.0	2,271.0	91.4	2,362.7
2011-12	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2011-12	NEW	74.8	37.8	4.3	79.9	8.9	177.2	11.4	43.8	6.2	2.5	335.5	255.8	187.4	63.1	445.6	148.8	89.6	160.9	114.5	23.0	2,271.0	91.4	2,362.7
2012-13	OLD	101.2	38.7	4.3	80.1	8.6	172.0	11.1	43.3	6.2	2.5	379.3	265.5	231.1	65.5	462.6	154.5	93.0	167.1	118.6	22.6	2,427.9	92.9	2,520.8
2012-13	EDR	98.7	38.7	4.3	80.1	8.6	172.0	11.1	43.3	6.2	2.5	356.1	264.9	204.1	65.3	461.5	154.1	92.8	166.7	118.4	23.9	2,373.3	93.6	2,467.0
2012-13	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2012-13	NEW	98.7	38.7	4.3	80.1	8.6	172	11.1	43.3	6.2	2.5	356.1	264.9	204.1	65.3	461.5	154.1	92.8	166.7	118.4	23.9	2,373.3	93.6	2,467.0
2013-14	OLD	119.7	39.7	4.4	79.7	7.2	154.7	9.8	42.8	6.2	2.5	396.8	274.0	245.7	67.6	477.4	159.4	96.0	172.4	122.4	23.3	2,501.9	95.8	2,597.7
2013-14	EDR	117.2	39.7	4.4	79.7	7.2	154.7	9.8	42.8	6.2	2.5	372.8	273.6	221.0	67.5	476.7	159.2	95.8	172.2	123.3	24.6	2,451.0	97.0	2,547.9
2013-14	EOG	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	DPT	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
2013-14	NEW	117.2	39.7	4.4	79.7	7.2	154.7	9.8	42.8	6.2	2.5	372.8	273.6	221.0	67.5	476.7	159.2	95.8	172.2	123.3	24.6	2,451.0	97.0	2,547.9

**Revenue Forecast by Fund (millions)**

<b>Fiscal Year</b>		<b>GR</b>	<b>HSOTF</b>	<b>STTF</b>	<b>TDTF</b>	<b>DOETF</b>	<b>Other</b>	<b>Total</b>
2007-08	HIS	119.0	209.9	773.7	20.3	114.8	215.1	1,237.7
2008-09	HIS	124.2	226.4	701.6	19.7	119.2	191.5	1,191.1
2009-10	HIS	746.2	328.7	669.1	20.0	119.6	172.8	1,883.6
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2010-11	OLD	984.0	352.2	701.2	21.2	121.2	98.6	2,278.4
2010-11	EDR	960.4	349.4	696.4	21.2	121.2	99.9	2,248.5
2010-11	EOG							
2010-11	DPT							
2010-11	NEW	960.4	349.4	696.4	21.2	121.2	99.9	2,248.5
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2011-12	OLD	1,072.5	355.7	733.6	21.8	121.2	108.5	2,413.2
2011-12	EDR	1,033.7	354.3	722.1	21.7	121.2	109.7	2,362.7
2011-12	EOG							
2011-12	DPT							
2011-12	NEW	1,033.7	354.3	722.1	21.7	121.2	109.7	2,362.7
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2012-13	OLD	1,127.2	363.1	770.8	22.5	121.2	116.0	2,520.8
2012-13	EDR	1,086.4	361.6	758.1	22.4	121.2	117.3	2,467.0
2012-13	EOG							
2012-13	DPT							
2012-13	NEW	1,086.4	361.6	758.1	22.4	121.2	117.3	2,467.0
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2013-14	OLD	1,157.4	369.4	803.9	23.2	121.2	122.6	2,597.7
2013-14	EDR	1,117.6	368.8	793.0	23.2	121.2	124.1	2,547.9
2013-14	EOG							
2013-14	DPT							
2013-14	NEW	1,117.6	368.8	793.0	23.2	121.2	124.1	2,547.9
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<b>Growth Rates</b>								
2010-11	OLD	31.87%	7.15%	4.80%	6.00%	1.34%	-42.94%	20.96%
2010-11	EDR	28.71%	6.30%	4.08%	6.00%	1.34%	-42.19%	19.37%
2010-11	EOG	--	--	--	--	--	--	--
2010-11	DPT	--	--	--	--	--	--	--
2010-11	NEW	28.71%	6.30%	4.08%	6.00%	1.34%	-42.19%	19.37%
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2011-12	OLD	8.99%	0.99%	4.62%	2.83%	0.00%	10.04%	5.92%
2011-12	EDR	7.63%	1.40%	3.69%	2.36%	0.00%	9.81%	5.08%
2011-12	EOG	--	--	--	--	--	--	--
2011-12	DPT	--	--	--	--	--	--	--
2011-12	NEW	7.63%	1.40%	3.69%	2.36%	0.00%	9.81%	5.08%
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2012-13	OLD	5.10%	2.08%	5.07%	3.21%	0.00%	6.91%	4.46%
2012-13	EDR	5.10%	2.06%	4.99%	3.23%	0.00%	6.93%	4.41%
2012-13	EOG	--	--	--	--	--	--	--
2012-13	DPT	--	--	--	--	--	--	--
2012-13	NEW	5.10%	2.06%	4.99%	3.23%	0.00%	6.93%	4.41%
<hr/>								
2013-14	OLD	2.68%	1.74%	4.29%	3.11%	0.00%	5.69%	3.05%
2013-14	EDR	2.87%	1.99%	4.60%	3.57%	0.00%	5.80%	3.28%
2013-14	EOG	--	--	--	--	--	--	--
2013-14	DPT	--	--	--	--	--	--	--
2013-14	NEW	2.87%	1.99%	4.60%	3.57%	0.00%	5.80%	3.28%

TABLE 24  
HIGHWAY SAFETY LICENSES AND FEES

		TOTAL Highway Safety Fees & Licenses
2009-10		<b>746.2</b>
<hr/>		
2010-11	OLD	984.0
2010-11	EDR	960.4
2010-11	EOG	
2010-11	DPT	
2010-11	NEW	960.4
<hr/>		
2011-12	OLD	1,072.5
2011-12	EDR	1,033.7
2011-12	EOG	
2011-12	DPT	
2011-12	NEW	1,033.7
<hr/>		
2012-13	OLD	1,127.2
2012-13	EDR	1,086.4
2012-13	EOG	
2012-13	DPT	
2012-13	NEW	1,086.4
<hr/>		
2013-14	OLD	1,157.4
2013-14	EDR	1,117.6
2013-14	EOG	
2013-14	DPT	
2013-14	NEW	1,117.6

## MVL Growth Rates for the Transportation Revenue Estimating Conference (Percent)

<b>Fiscal Year</b>	<b>Aug. 2 REC</b>	<b>Dec. 2 REC</b>
2010-11	4.8%	4.1%
2011-12	4.6%	3.7%
2012-13	5.1%	5.0%
2013-14	4.3%	4.6%
2014-15	3.2%	3.3%
2015-16	2.8%	2.8%
2016-17	2.4%	2.5%
2017-18	2.2%	2.2%
2018-19	2.0%	2.1%
2019-20	1.9%	2.0%