### Revenue Estimating Conference Tobacco Tax and Surcharge Executive Summary December 3, 2015

The Revenue Estimating Conference reviewed Tobacco Tax and Surcharge revenues on December 3, 2015 and increased the forecasts for both cigarette and other tobacco products revenues from the July 2015 forecast.

Cigarette tax and surcharge revenues were \$12.8 million over estimate for July through November 2015. The revenues were also higher than the same period in the previous fiscal year. As a result, the conference added to the estimate for Fiscal Year 2015-16. The conference does not believe that this increasing trend will continue, as the overall downward trend in cigarette consumption over the past ten years is likely to continue in the future. Therefore, the expected revenues in Fiscal Years 2016-17 through 2020-21 are expected to decline, although at a slower rate than expected at the July 2015 conference.

Other Tobacco Products tax and surcharge revenues were \$1.4 million over estimate for July through November 2015. The conference increased the forecast for Fiscal Year 2015-16 because of strong performance fiscal-year-to-date and kept the growth rates in Fiscal Years 2016-17 through 2020-21 the same as the previous forecast, resulting in about \$1.4 million in additional revenues each fiscal year.

The table below summarizes the changes in collections and distributions since the last forecast.

# Tobacco Tax and Surcharge Conference Comparison of the July and December 2015 Forecasts

	COLLECTIONS										
	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21					
Cigarette Tax											
July 2015	266.9	261.2	256.0	251.2	246.6	242.2					
December 2015	274.9	272.7	268.6	264.5	260.6	256.6					
Difference	8.0	11.5	12.6	13.3	14.0	14.4					
Cigarette Surcharge											
July 2015	798.5	781.7	766.1	751.5	738.0	724.7					
December 2015	822.6	815.8	803.6	791.5	779.6	767.9					
Difference	24.1	34.1	37.5	40.0	41.6	43.2					
OTP Tax											
July 2015	31.4	32.1	32.8								
December 2015	31.8	32.5	33.2	33.9	34.6	35.3					
Difference	0.4	0.4	0.4	0.4	0.4	0.5					
OTP Surcharge											
July 2015	75.4		78.8	80.4							
December 2015	76.3		79.8	81.4							
Difference	0.9	1.0	1.0	1.0	1.0	1.1					
DISTRIBUTIONS											
	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21					
Health Care Trust Fund											
July 2015	804.0	790.1	777.3	765.3	754.3	743.6					
December 2015	827.0	822.4	812.7	803.1	793.6	784.4					
Difference	23.0	32.3	35.4	37.8	39.3	40.8					
General Revenue Service Charge											
July 2015	91.3	89.6	88.1	86.6	85.3	84.0					
December 2015	93.9	93.3	92.2	91.0	89.9	88.7					
Difference	2.6	3.7	4.1	4.4	4.6	4.7					
General Revenue Excise Tax											
July 2015	146.8		140.2	137.2							
December 2015	151.7	150.3	147.8	145.3	142.9	140.5					
Difference	4.9	7.0	7.6	8.1	8.5	8.8					
OTP General Revenue Tax											
July 2015	31.4		32.8	33.5							
December 2015	31.8		33.2								
Difference	0.4	0.4	0.4	0.4	0.4	0.5					
Total GR Distributions		<i>(</i>									
July 2015	269.4		261.1	257.3							
December 2015	277.4		273.1	270.2							
Difference	8.0	11.0	12.0	12.9	13.5	14.0					
All Other Funds		07.0	05.4	<u> </u>							
July 2015	98.8		95.4								
December 2015	101.3		99.3								
Difference	2.5	3.6	3.9	4.1	4.3	4.5					

	COLLECTIONS									
	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21				
Cigarette Tax										
July 2015	266.9	261.2	256.0	251.2	246.6	242.2				
December 2015	274.9	272.7	268.6	264.5	260.6	256.6				
Difference	8.0	11.5	12.6	13.3	14.0	14.4				
Cigarette Surcharge										
July 2015	798.5	781.7	766.1	751.5	738.0	724.7				
December 2015	822.6	815.8	803.6	791.5	779.6	767.9				
Difference	24.1	34.1	37.5	40.0	41.6	43.2				
OTP Tax										
July 2015	31.4	32.1	32.8	33.5	34.2	34.8				
December 2015	31.8	32.5	33.2	33.9	34.6	35.3				
Difference	0.4	0.4	0.4	0.4	0.4	0.5				
OTP Surcharge										
July 2015	75.4	77.1	78.8	80.4	82.0	83.6				
December 2015	76.3	78.1	79.8		83.0					
Difference	0.9	1.0	1.0	1.0	1.0	1.1				
DISTRIBUTIONS										
	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21				
Health Care Trust Fund										
July 2015	804.0	790.1	777.3	765.3	754.3	743.6				
December 2015	827.0	822.4		803.1						
Difference	23.0	32.3	35.4	37.8	39.3					
General Revenue Service Charge										
July 2015	91.3	89.6	88.1	86.6	85.3	84.0				
December 2015	93.9	93.3	92.2	91.0	89.9	88.7				
Difference	2.6	3.7	4.1	4.4	4.6	4.7				
General Revenue Excise Tax										
July 2015	146.8	143.3	140.2	137.2	134.4	131.7				
December 2015	151.7	150.3	147.8	145.3	142.9	140.5				
Difference	4.9	7.0	7.6	8.1	8.5	8.8				
OTP General Revenue Tax										
July 2015	31.4	32.1	32.8	33.5	34.2					
December 2015	31.8	32.5		33.9						
Difference	0.4	0.4	0.4	0.4	0.4	0.5				
Total GR Distributions										
July 2015	269.4	265.1	261.1	257.3						
December 2015	277.4	276.1	273.1	270.2	267.4					
Difference	8.0	11.0	12.0	12.9	13.5	14.0				
All Other Funds										
July 2015	98.8	97.0		93.9	92.5					
December 2015	101.3	100.6	99.3		96.8					
Difference	2.5	3.6	3.9	4.1	4.3	4.5				

## Tobacco Tax and Surcharge Conference Comparison of the July and December 2015 Forecasts

#### Tobacco Tax and Surcharge Conference Cigarette Tax and Surcharge Forecast December 2015

2003-04 1,252.9   2004-05 1,314.2   2005-06 1,284.7   2006-07 1,259.4   2007-08 1,232.5   2008-09 1,252.4	% Change 0.6% 4.9% -2.2% -2.0% -2.1% 1.6%	Cigarette Tax 418.7 439.2 429.3 420.9 411.9	Refunds 3.0 1.1 1.0 0.1	Net Tax 415.7 438.1 428.3	GR Service Charge 30.5 32.2		County Rev Sharing	PMATF	Moffitt	Biomedical	General	Cigarette		GR Service	Health Care
2003-04 1,252.9   2004-05 1,314.2   2005-06 1,284.7   2006-07 1,259.4   2007-08 1,232.5   2008-09 1,252.4	0.6% 4.9% -2.2% -2.0% -2.1% 1.6%	418.7 439.2 429.3 420.9	3.0 1.1 1.0	415.7 438.1	30.5			PMATE	Contor	Decession TC					
2004-05 1,314.2   2005-06 1,284.7   2006-07 1,259.4   2007-08 1,232.5   2008-09 1,252.4	4.9% -2.2% -2.0% -2.1% 1.6%	439.2 429.3 420.9	1.1 1.0	438.1		3.8			Center	Research TF	Revenue	Surcharge	Floor Tax	Charge	Trust Fund
2005-061,284.72006-071,259.42007-081,232.52008-091,252.4	-2.2% -2.0% -2.1% 1.6%	429.3 420.9	1.0		32.2		11.1	113.0	11.2	0.0	248.5				
2006-071,259.42007-081,232.52008-091,252.4	-2.0% -2.1% 1.6%	420.9		428.3		4.0	11.7	119.6	15.8	0.0	258.3				
2007-081,232.52008-091,252.4	-2.1% 1.6%		0.1		31.3	3.9	11.4	115.2	16.0	0.0	250.2				
2008-09 1,252.4	1.6%	411.9		420.8	30.7	3.8	11.2	113.2	15.9	0.0	246.1				
			0.3	411.6	29.9	3.7	10.9	110.3	15.9	0.0	239.3				
2009-10 959.7		418.5	0.1	418.5	30.5	3.8	11.1	112.3	10.8	0.0	250.4				
	-23.4%	300.8	0.3	300.5	23.6	2.7	8.0	80.3	5.7	0.0	180.2	856.1	97.5	76.3	872.0
2010-11 920.3	-4.1%	303.7	0.4	303.3	24.5	2.8	8.2	82.9	5.6	0.0	186.2	924.2		74.5	853.0
2011-12 860.1	-6.5%	288.1	0.2	287.9	23.0	2.6	7.6	76.8	5.8	0.0	171.8	859.5		68.7	792.3
2012-13 846.3	-1.6%	285.3	0.4	284.9	22.8	2.6	7.7	77.5	5.7	0.0	173.7	843.8		67.5	770.2
2013-14 810.7	-4.2%	271.3	0.7	270.7	21.7	2.4	7.0	70.7	10.6	2.5	150.6	810.3		64.8	752.8
2014-15 817.4	0.8%	274.5	0.3	274.2	21.9	2.5	7.2	73.2	15.5	2.5	151.3	816.1	0.0	65.3	750.6
2015-16															
	-2.20%	267.2	0.3	266.9	21.3	2.4	7.1	71.2	15.6	2.4	146.8	798.5	0.0	63.9	734.6
	0.75%	275.2	0.3	274.9	22.0	2.5	7.3	73.4	15.6	2.5	151.7	822.6		65.8	756.8
2016-17															
	-2.10%	261.5	0.3	261.2	20.9	2.4	6.9	69.7	15.6	2.4	143.3	781.7		62.5	719.2
Dec 2015 816.7	-0.82%	273.0	0.3	272.7	21.8	2.5	7.2	72.8	15.6	2.5	150.3	815.8	0.0	65.3	750.6
2017-18															
	-2.00%	256.3	0.3	256.0	20.5	2.3	6.8	68.3	15.6	2.3	140.2	766.1	0.0	61.3	704.8
	-1.50%	268.9	0.3	268.6	20.3	2.3	7.1	71.7	15.6	2.3	147.8	803.6		64.3	739.3
Dec 2013 004.0	-1.5076	200.5	0.5	200.0	21.5	2.4	7.1	/ 1./	15.0	2.4	147.0	000.0	0.0	04.0	739.5
2018-19															
July 2015 752.4	-1.90%	251.5	0.3	251.2	20.1	2.3	6.6	67.0	15.6	2.3	137.2	751.5	0.0	60.1	691.4
Dec 2015 792.4	-1.50%	264.8	0.3	264.5	21.2	2.4	7.0	70.6	15.6	2.4	145.3	791.5	0.0	63.3	728.2
2019-20															
	4.000/	0.40.0	0.0	246.6	40.7		0.5	05.0	45.0		404.4	700.0	0.0	50.0	678.9
	-1.80%	246.9	0.3		19.7	2.2	6.5	65.8	15.6	2.2 2.4	134.4	738.0		59.0	
Dec 2015 780.5	-1.50%	260.9	0.3	260.6	20.8	2.3	6.9	69.5	15.6	2.4	142.9	779.6	0.0	62.4	717.3
2020-21															
	-1.80%	242.5	0.3	242.2	19.4	2.2	6.4	64.6	15.6	2.2	131.7	724.7	0.0	58.0	666.7
	-1.50%	256.9	0.3	256.6	20.5	2.3	6.8	68.5	15.6	2.3	140.5	767.9		61.4	706.5
					2010	2.0	010	2 510		2.0			510	2	

#### Tobacco Tax and Surcharge Conference Other Tobacco Products Tax and Surcharge Forecast December 2015

	]		Other Tobacco	Other Tobacco Products Surcharge				
	Total		Products Tax		Floor	<b>GR Service</b>	Health Care	
	Revenue	% change	to GR	Surcharge	Тах	Charge	Trust Fund	
2003-04	27.7		27.7					
2004-05	29.0	4.7%	29.0					
2005-06	27.5	-5.2%	27.5					
2006-07	33.1	20.4%	33.1					
2007-08	32.7	-1.2%	32.7					
2008-09	28.5	-12.7%	28.5					
2009-10	81.4	185.2%	25.6	55.8	7.3	5.1	57.7	
2010-11	91.0	11.7%	27.3	63.7	0	5.1	58.8	
2011-12	93.5	2.8%	28.0	65.6	0	5.2	60.3	
2012-13	98.5	5.3%	28.4	70.1	0	5.6	64.5	
2013-14	91.5	-7.1%	27.6	64.0	0	5.1	58.8	
2014-15	102.7	12.2%	30.0	72.7	0	5.8	66.9	
2015-16								
July 2015	106.8	4.0%	31.4	75.4	0	6.0	69.3	
Dec 2015	108.1	5.3%	31.8	76.3	0	6.1	70.2	
2016-17								
July 2015	109.2	2.3%	32.1	77.1	0	6.2	70.9	
Dec 2015	110.6	2.3%	32.5	78.1	0	6.2	71.9	
2017-18								
July 2015	111.6	2.2%	32.8	78.8	0	6.3	72.5	
Dec 2015	113.0	2.2%	33.2	79.8	0	6.4	73.4	
2018-19								
July 2015	113.8	2.0%	33.5	80.4	0	6.4	73.9	
Dec 2015	115.3	2.0%	33.9	81.4	0	6.5	74.9	
2019-20								
July 2015	116.1	2.0%	34.2	82.0	0		75.4	
Dec 2015	117.6	2.0%	34.6	83.0	0	6.6	76.4	
2020-21								
July 2015	118.4	2.0%	34.8	83.6	0	6.7	76.9	
Dec 2015	120.0	2.0%	35.3	84.7	0	6.8	77.9	