

MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

Volume 43, Number 4 October 2022

Revised General Revenue Collections for October 2022 (Sales Tax Data Reported is Unaudited)

General Revenue collections for October 2022 showed a gain of \$141.4 million (4.6 percent) over the forecast assumptions made by the General Revenue Estimating Conference (GR REC) in August 2022. Almost 78 percent of the total gain came from Sales Tax.

After adjusting total Sales Tax collections for local taxes and distributions, audits, bad checks and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR was \$109.9 million (4.2 percent) over estimate for the month. October collections reflect activity that largely occurred in September. The Office of Economic and Demographic Research's preliminary analysis shows that final liability would likely have been even higher than the reported amount, but at least \$67 million was lost to the crisis within the hurricane-affected areas and the general dampening of sales activity elsewhere, with another \$16 million likely delayed by the Department of Revenue's Emergency Order to push back the due date in six of the hardest-hit counties. The final reported overage mostly reflected the continued reliance on savings to support personal consumption and first-round inflationary effects. After increasing to a historic peak rate of 33.7 percent in April 2020 from the 7.9 percent for the entire 2018-19 fiscal year, the most recent personal income data indicated that the personal saving rate continues to be subpar. October dropped from a revised September rate of 2.4 percent to 2.3 percent. It is also notable that the Consumer Price Index for the all-items index increased 7.7 percent for the 12 months ending October—the smallest 12-month increase since the period ending January 2022. The immediate response to inflation is an increase in sales tax collections that reflects the higher prices. Persistent inflation conditions, however, ultimately suppress collections as consumers begin to spend more money on non-taxable necessities like food and healthcare. In this regard, prices for food at home increased by 12.4 percent in October, but this is down from the 13.0 percent in September.

All six sales tax components were over estimate for the month.

- Consumer Nondurables...gaining \$126.0 million (15.0 percent) to the estimate for the month.
- Tourism...gaining \$29.2 million (5.2 percent) to the estimate for the month.
- Automobiles...gaining \$25.0 million (4.9 percent) to the estimate for the month.
- Other Durables...gaining \$7.9 million (4.9 percent) to the estimate for the month.
- Building...gaining \$29.3 million (16.4 percent) to the estimate for the month.
- Business...gaining \$38.3 million (6.7 percent) to the estimate for the month.

Along with Sales Tax GR, five of the 17 active revenue sources were also positive to their latest projections for the month.

- Corporate Income Tax...gaining \$53.7 million (50.6 percent) during the month.
- Earnings on Investments...gaining \$23.9 million (126.5 percent) during the month; \$18.7 million actually was the delayed September earnings. October by itself was \$5.2 million (27.5 percent) over estimate for the month.
- Other Nonoperating Revenues...gaining \$17.3 million (192.2 percent) during the month, primarily from unanticipated bridge loan repayments.
- Beverage Taxes...gaining \$7.8 million (38.4 percent) during the month; \$10 million is a timing issue from September. Otherwise, October itself would be \$-2.2 million under estimate for the month.
- Intangibles Taxes...gaining \$1.2 million (2.7 percent) during the month.

Together, these sources generated a total gain of \$103.9 million for the month.

Eleven revenue sources came in negative for the month.

- Service Charges...losing \$-36.1 million (-53.6 percent) during the month; \$-30.1 million is a timing issue to be resolved in November and \$-4.0 million is related to Documentary Stamp Tax revenues.
- Documentary Stamp Tax...losing \$-27.0 million (-20.9 percent) during the month.
- Corporate Filing Fees...losing \$-7.0 million (-30.6 percent) during the month.
- Counties' Medicaid Share...losing \$-5.3 million (-22.1 percent) during the month; \$-5.0 million is a timing issue to be resolved in November.
- Tobacco Tax...losing \$-1.1 million (-8.6 percent) during the month.
- Pari-mutuel Taxes...losing \$-0.8 million (-100.0 percent) during the month—a timing issue to be resolved in November.
- Other Taxes, Licenses and Fees...losing \$-0.5 million (-16.7 percent) during the month.
- Highway Safety Fees...losing \$-0.3 million (-1.2 percent).
- Severance Taxes…losing \$-0.2 million (-10.0 percent) during the month.



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- Article V Fees and Transfers...losing \$-0.1 million (-1.3 percent) during the month.
- Insurance Taxes...losing \$-0.1 million (-0.4 percent) during the month.

Together, these sources generated a total loss of \$-78.5 million for the month.

Finally, coming in lower than the estimate for Refunds adds to the General Revenue Fund. For the month, Refunds were \$-6.1 million under the estimate.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Month	August	September	October	November	December
Monthly Overage (millions)	20.4	471.2	141.4		
Year to Date Overage (millions - cumulative)	38.7	509.9	651.3		
Percent of Monthly Estimate Collected	100.6%	113.1%	104.6%		
Percent of Total Year Estimate Collected	16.1%	25.8%	33.5%		

	OCTO	BER 2022 GEN	ERAL REVENUE	COLLECTIONS ((\$ MILLIONS)				
	BASED C	N THE AUGU	ST 2022 REVENU	JE ESTIMATING	CONFERENCE				
		MONTH		FISCAL YEAR TO DATE					
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/ UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/ UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/ DECREASE	
SALES TAX COLLECTIONS	2,711.1	2,601.2	109.9	11,246.0	10,857.1	389.0	9,947.2	13.1%	
CORPORATE INCOME TAX	159.8	106.1	53.7	1,282.8	1,074.3	208.5	971.2	32.1%	
DOCUMENTARY STAMP TAX	102.3	129.3	(27.0)	460.4	467.8	(7.3)	514.8	-10.6%	
INSURANCE TAXES	27.6	27.7	(0.1)		232.3	28.8	153.4	70.2%	
SERVICE CHARGES	31.2	67.3	(36.1)	182.2	218.6	(36.4)	212.2	-14.1%	
CORPORATE FILING FEES	15.9	22.9	(7.0)	74.2	78.2	(3.9)	75.2	-1.4%	
INTANGIBLES TAXES	44.9	43.7	1.2	218.1	205.2	12.9	280. I	-22.1%	
HIGHWAY SAFETY FEES	25.7	26.0	(0.3)	131.8	128.6	3.2	145.2	-9.2%	
BEVERAGE TAXES	28.1	20.3	7.8	99.5	108.2	(8.7)	117.6	-15.4%	
COUNTIES' MEDICAID SHARE	18.7	24.0	(5.3)	88.5	93.9	(5.4)	98.9	-10.5%	
earnings on investments	42.8	18.9	23.9	90.0	71.0	19.0	101.7	-11.5%	
TOBACCO TAX	11.7	12.8	(1.1)	41.6	44.1	(2.4)	46.1	-9.7%	
OTHER NONOPERATING REVENUES	26.3	9.0	17.3	87.0	48.1	38.9	53.8	61.8%	
ARTICLE V FEES AND TRANSFERS	7.4	7.5	(0.1)	32.0	31.8	0.3	28.0	14.4%	
OTHER TAXES LICENSES AND FEES	2.5	3.0	(0.5)	11.2	13.0	(1.8)	13.2	-15.3%	
SEVERANCE TAXES	1.8	2.0	(0.2)	4.3	4.2	0.1	3.9	9.7%	
PARIMUTUEL TAXES	0.0	0.8	(8.0)	2.5	3.3	(0.8)	8.0	-68.4%	
INDIAN GAMING	0.0	0.0	0.0	0.0	0.0	0.0	37.5	-100.0%	
TOTAL REVENUE	3,257.8	3,122.5	135.3	14,313.4	13,679.4	633.9	12,808.0	11.8%	
LESS REFUNDS	24.6	30.7	(6.1)	249.2	266.5	(17.4)	123.6	101.6%	
NET REVENUE	3,233.2	3,091.8	141.4	14,064.2	13,412.9	651.3	12,684.4	10.9%	