



Monthly Revenue Report

Office of Economic & Demographic Research

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Revised General Revenue Collections for March 2011 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for March 2011 were \$39.7 M over the estimates adopted by the General Revenue Estimating Conference (GR REC) on March 18, 2011. Sales Tax GR came in \$26.2 M over estimate. Looking at the details, five of the six Sales Tax components were over estimate. The Consumer Non-Durables component was over estimate by \$17.3 M (about 3.8%); the Automobiles component over estimate by \$12.9 M (about 5.7%); Building over estimate by \$4.5 M (about 6.7%); Tourism just over estimate by \$1.4 M (about 0.4%); and Other Durables over estimate by \$1.2 M (about 1.3%). The only component under estimate this month was Business, which fell \$4.5 M (about 1.6%) under estimate. Note that this Sales Tax report largely reflects activity that actually occurred in February.

In addition to Sales GR, sources notably over estimate include Corporate Income Tax, Beverage Taxes and Highway Safety Fees. Corporate Income Tax was \$30.7 M over estimate (13.5%), boding well for the increased estimate that was adopted at the March 2011 GR REC. Beverage Taxes were over estimate by \$3.9 M, which is within the normal plus-minus range for this relatively volatile source. Highway Safety Fees, which include Drivers License, Auto Title and Lien Fees, and a large collection of other new fees, was over estimate by \$3.1 M. The surplus this month came

from Drivers Licenses (over estimate by \$2.7 M) and Auto Title and Lien Fees (over estimate by \$1.3 M).

A number of the smaller sources came in below estimate. Notable shortfalls occurred in a few sources. Corporate Filing Fees, largely made up of annual reports and supplemental filing fees paid by corporations and partnerships, was \$6.8 M under estimate. With the change in timing due to the late and reinstatement fees law change, the monthly pattern of collections may be changing. We still expect to make estimate for the year. Intangibles Taxes were under estimate by \$1.6 M; the tax is paid on obligations secured by liens on Florida realty.

Intangibles Taxes are usually highly correlated with the performance of the Documentary Stamp Tax. Total collections of Documentary Stamp Tax fell under estimate for the month by \$3.7 M, a relatively small amount, but the transfer to GR was under estimate by \$6.4 M due to timing. Transfers to GR are made on the last day of the month, based on the cash balance in the Documentary Stamp Tax trust fund. There is a time lag between receipt and posting of funds, which impacts monthly transfers.

Other sources under estimate include Medical Hospital Fees, reimbursements to the state by counties for medical services, primarily nursing home care. These payments were \$3.0 M under estimate for the month, although the estimate for this fiscal year was lowered slightly. Tobacco collections, surcharge and transfer to GR were all under estimate for the month. Because this is a volatile source like Beverage Taxes, we still expect to meet estimate for the year. Although Refunds were just barely under estimate for the month (by \$0.6 M), shortfalls in Refunds increase Net GR's bottom line.

In summary, Net GR collections for March were \$39.7 M over estimate for the month and \$45.0 M over estimate for the fiscal year. The table below is based on monthly estimates from the March 18, 2011 GR REC. That Conference increased estimates just slightly for the current fiscal year by \$31.2 M (a bit more than 1/10th of one percent). Details of changes to the estimates made at the March Conference can be found at <http://edr.state.fl.us/Content>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

General Revenue Collections

Month: \$39.7 M over the March 2011 estimate; \$61.6 M under the March 2010 estimate adjusted for Legislative changes

Year: \$45.0 M over the March 2011 estimate; \$219.2 M under the March 2010 estimate adjusted for Legislative changes

March Lottery Transfers to DOE

Month: \$112.453 M, \$5.882 M over the February 2011 estimate

Year: \$867.710 M, \$8.430 M over the February 2011 estimate; \$19.621 M under the July 2010 estimate

MARCH 2011 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE MARCH 2011 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/DECREASE
SALES TAX COLLECTIONS	1,405.8	1,379.6	26.2	12,251.6	12,220.9	30.7	11,826.7	3.6%
CORPORATE INCOME TAX	259.1	228.4	30.7	1,191.1	1,160.4	30.7	1,141.4	4.4%
HIGHWAY SAFETY FEES	95.3	92.2	3.1	725.6	722.5	3.1	519.2	39.7%
INSURANCE PREMIUM TAX	2.7	2.6	0.1	255.2	255.0	0.1	265.6	-3.9%
BEVERAGE TAXES	44.4	40.5	3.9	399.7	395.8	3.9	428.6	-6.7%
SERVICE CHARGES	19.7	22.2	(2.5)	321.8	324.3	(2.5)	288.6	11.5%
ARTICLE V FEES AND TRANSFERS	13.7	14.4	(0.7)	125.4	126.1	(0.7)	145.4	-13.8%
TOBACCO TAX	14.5	17.6	(3.1)	143.5	145.8	(2.2)	138.2	3.9%
CORPORATE FILING FEES	38.2	45.0	(6.8)	156.7	163.5	(6.8)	133.1	17.7%
MEDICAL HOSPITAL FEES	13.8	16.8	(3.0)	136.2	139.2	(3.0)	164.1	-17.0%
INTANGIBLES TAXES	13.9	15.5	(1.6)	123.5	125.1	(1.6)	122.2	1.1%
INDIAN GAMING	11.8	11.8	(0.0)	102.2	102.2	(0.0)	0.0	100.0%
EARNINGS ON INVESTMENTS	8.9	8.5	0.4	97.8	97.4	0.4	81.3	20.4%
DOCUMENTARY STAMP TAX	13.4	19.8	(6.4)	113.2	119.6	(6.4)	98.8	14.5%
PARIMUTUEL TAXES	0.6	0.6	(0.0)	14.5	14.6	(0.0)	13.8	5.5%
SEVERANCE TAXES	0.7	0.5	0.2	11.2	11.0	0.2	6.5	73.2%
OTHER TAXES LICENSES AND FEES	4.1	4.4	(0.3)	30.0	30.3	(0.3)	35.2	-14.9%
OTHER NONOPERATING REVENUES	11.6	12.5	(0.9)	125.3	126.2	(0.9)	144.4	-13.3%
TOTAL REVENUE	1,972.0	1,932.9	39.1	16,324.4	16,280.0	44.5	15,553.2	5.0%
LESS REFUNDS	15.2	15.8	(0.6)	292.5	293.1	(0.6)	484.8	-39.7%
NET REVENUE	1,956.8	1,917.1	39.7	16,031.9	15,986.8	45.0	15,068.4	6.4%