



MONTHLY REVENUE REPORT

Office of Economic &
Demographic Research

Volume 42, Number 1
July 2021

Revised General Revenue Collections for July 2021 (Sales Tax Data Reported is Unaudited)

General Revenue collections for July 2021 were \$619.8 million (24.3 percent) over the estimates adopted by the General Revenue Estimating Conference (GR REC) in April 2021, as adjusted for law changes occurring during the 2021 Regular Session and the 2021A Special Session. Slightly less than 89 percent of the total gain came from Sales Tax. Overall, collections were \$23.9 million (4.0 percent) more than the Revenue Estimating Conference anticipated after reviewing the preliminary numbers at its conference in August. The report for that month will be the first reflecting the changes made in the new forecast.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR was \$550.2 million (25.2 percent) over estimate for the month. July collections reflect activity that largely occurred in June, which continued to benefit from the most recent round of stimulus checks to households, redirected spending from the hard-hit service sector and some consumers' ability to draw down atypically large savings that built up during the pandemic. After increasing to a historic peak rate of 33.7 percent in April 2020 from the 7.9 percent for the entire 2018-19 fiscal year, just released personal income data indicated that the personal saving rate dropped to 9.6 percent in July 2021.

Similar to June, all six of the sales tax categories were over estimate for the month.

- Consumer Nondurables...gaining \$138.1 million (19.6 percent) to the estimate for the month.
- Tourism...gaining \$158.6 million (32.8 percent) to the estimate for the month.
- Automobiles...gaining \$128.8 million (31.0 percent) to the estimate for the month.
- Other Durables...gaining \$32.1 million (22.5 percent) to the estimate for the month.
- Building...gaining \$69.0 million (41.3 percent) to the estimate for the month.
- Business...gaining \$55.8 million (11.0 percent) to the estimate for the month.

In addition to Sales Tax GR, 11 of the 17 active revenue sources were also positive to their latest projections for the month.

- Documentary Stamp Tax...gaining \$36.6 million (121.2 percent) during the month as the housing market prices and activity were stronger than expected.
- Intangibles Taxes...gaining \$32.9 million (79.5 percent) during the month as refinancing activity was stronger than expected.
- Highway Safety Fees...gaining \$13.8 million (32.4 percent) during the month as a portion of last fiscal year's motor vehicle license fees were actually transferred this fiscal year.
- Corporate Income Tax...gaining \$9.7 million (12.3 percent) during the month.
- Corporate Filing Fees...gaining \$2.7 million (16.6 percent) during the month.
- Insurance Taxes...gaining \$2.7 million (11.8 percent) during the month.
- Counties' Medicaid Share...gaining \$2.4 million (9.9 percent) during the month.
- Tobacco Tax...gaining \$2.3 million (57.5 percent) during the month as a portion of last year's tax was actually transferred this fiscal year.
- Beverage Taxes...gaining \$1.5 million (3.7 percent) during the month.
- Service Charges...gaining \$0.3 million (0.5 percent) during the month.
- Parimutuel Taxes...gaining \$0.2 million (33.3 percent) during the month.

Together, these sources generated a total gain of \$105.1 million for the month.

Five revenue sources came in negative for the month.

- Earnings on Investments...losing \$-17.1 million (-99.4 percent) during the month—a timing issue that should be resolved in the following month.



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- Other Nonoperating Revenues...losing \$-2.8 million (-16.1 percent) during the month.
- Other Taxes, Licenses and Fees...losing of \$-0.7 million (-20.0 percent) during the month.
- Article V Fees and Transfers...losing \$-0.7 million (-9.1 percent) during the month.
- Severance Taxes...losing \$-0.3 million (-13.6 percent) for the month.

Together, these sources generated a total loss of \$-21.6 million for the month.

Finally, coming in higher than the estimate for regular refunds reduces the General Revenue Fund. For the month, refunds were \$13.9 million above the estimate.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Month	July
Monthly Overage (millions)	619.8
Year to Date Overage (millions - cumulative)	619.8
Percent of Monthly Estimate Collected	124.3%
Percent of Total Year Estimate Collected	8.9%

JULY 2021 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE APRIL 2021 REVENUE ESTIMATING CONFERENCE (adjusted for Legislative changes)								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL	ESTIMATE	OVER/ UNDER	ACTUAL	ESTIMATE	OVER/ UNDER	PRIOR YEAR	PERCENT
	CURRENT	CURRENT		CURRENT	CURRENT			
	MONTH	MONTH	ESTIMATE	YEAR	YEAR	ESTIMATE		DECREASE
SALES TAX COLLECTIONS	2,730.3	2,180.1	550.2	2,730.3	2,180.1	550.2	2,085.3	30.9%
CORPORATE INCOME TAX	88.6	78.9	9.7	88.6	78.9	9.7	209.8	-57.8%
DOCUMENTARY STAMP TAX	66.8	30.2	36.6	66.8	30.2	36.6	111.7	-40.2%
INSURANCE TAXES	25.6	22.9	2.7	25.6	22.9	2.7	21.4	19.6%
INTANGIBLES TAXES	74.3	41.4	32.9	74.3	41.4	32.9	46.7	59.0%
SERVICE CHARGES	64.5	64.2	0.3	64.5	64.2	0.3	52.3	23.3%
CORPORATE FILING FEES	19.0	16.3	2.7	19.0	16.3	2.7	51.8	-63.3%
HIGHWAY SAFETY FEES	56.4	42.6	13.8	56.4	42.6	13.8	48.0	17.6%
EARNINGS ON INVESTMENTS	0.1	17.2	(17.1)	0.1	17.2	(17.1)	38.3	-99.8%
TOBACCO TAX	6.3	4.0	2.3	6.3	4.0	2.3	5.2	20.4%
COUNTIES' MEDICAID SHARE	26.7	24.3	2.4	26.7	24.3	2.4	25.7	4.1%
BEVERAGE TAXES	42.4	40.9	1.5	42.4	40.9	1.5	32.8	29.2%
OTHER NONOPERATING REVENUES	14.6	17.4	(2.8)	14.6	17.4	(2.8)	18.3	-20.3%
ARTICLE V FEES AND TRANSFERS	7.0	7.7	(0.7)	7.0	7.7	(0.7)	5.0	41.1%
OTHER TAXES LICENSES AND FEES	2.8	3.5	(0.7)	2.8	3.5	(0.7)	3.1	-7.2%
PARIMUTUEL TAXES	0.8	0.6	0.2	0.8	0.6	0.2	0.4	77.7%
SEVERANCE TAXES	1.9	2.2	(0.3)	1.9	2.2	(0.3)	2.0	-8.8%
INDIAN GAMING	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0%
TOTAL REVENUE	3,228.1	2,594.4	633.7	3,228.1	2,594.4	633.7	2,757.8	17.1%
LESS REFUNDS	62.2	48.3	13.9	62.2	48.3	13.9	58.1	7.0%
NET REVENUE	3,165.9	2,546.1	619.8	3,165.9	2,546.1	619.8	2,699.7	17.3%