



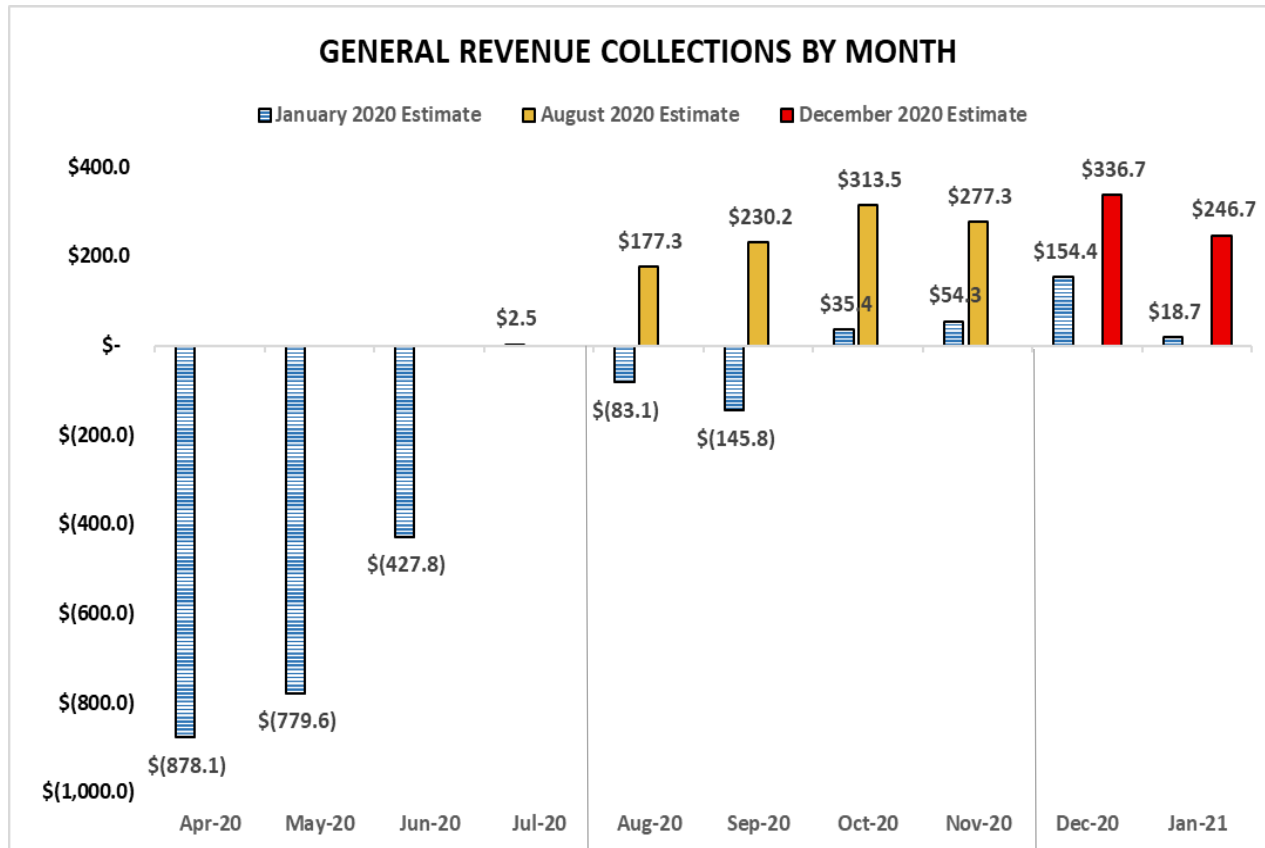
MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

Volume 41, Number 7
January 2021

Revised General Revenue Collections for January 2021 (Sales Tax Data Reported is Unaudited)

General Revenue collections posted three consecutive months of losses attributable to the Coronavirus outbreak in the last quarter of Fiscal Year 2019-20, before breaking even in July against the pre-pandemic estimates. Monthly results for August through November (measured against the post-pandemic forecast adopted in August 2020) and December (measured against the newly adopted December 2020 forecast) were all in positive territory against the lowered expectations. January also gained to the estimate, coming in \$246.7 million above the most recent forecast but by a lower margin than the prior month. The revenue gain to that pre-pandemic estimate would have been \$18.7 million; however, given the nature of the fiscal shock, comparisons to the same month in the prior year produce more meaningful metrics. In this respect, overall collections in January 2021 were -1.0 percent below the collections in January 2020.



Note: The bars are used to indicate the beginning and endpoints of different vintages of estimates arising from the August 2020 and December 2020 conferences.

Slightly more than 74 percent of the total gain for January came from Sales Tax. After plunging almost \$1.8 billion across a four-month period, Sales Tax collections for August through November turned positive against the revised estimates made in August 2020 and December was positive against the new estimate adopted earlier in that month. January also posted a gain of \$183.2 million against the most recent forecast. This reflects activity that largely occurred in December, which benefited again from the redirected spending from the hard-hit service sector and some consumers' ability to draw down atypically large savings that built up during the pandemic. After increasing to a 33.7 percent rate in April from the 7.9 percent for the entire 2018-19 fiscal year, just released personal income data indicated that the personal savings rate soared to 20.5 percent in January from a revised 13.4 percent in December as the most recent round of federal stimulus payments hit household accounts. By EDR's analysis, reduced savings had been responsible for at least \$183.4 million in sales tax collections from the beginning of the fiscal year through November—and likely more as purchasing stayed focused on taxable goods rather than services. For this month, each of the six sales tax categories came in above estimate, with five actually gaining over the January 2020 levels. The only over-the-year loss is attributed to declines in the tourism and hospitality-related industries, dropping receipts 21.3 percent below collections for the Tourism category in January 2020. Even though a significant part of the loss arises from a reduction in the number of out-of-state tourists, this category also includes sales to Florida residents at restaurants, local attractions and other leisure-based activities that have likewise been negatively affected by the pandemic. Against the pre-pandemic estimate, sales tax collections across all categories would have fallen below the prior projection as shown on the graph below. While January shows an improvement over last month, it still follows the string of months since the pandemic began where sales tax fails to break above the pre-pandemic forecast.

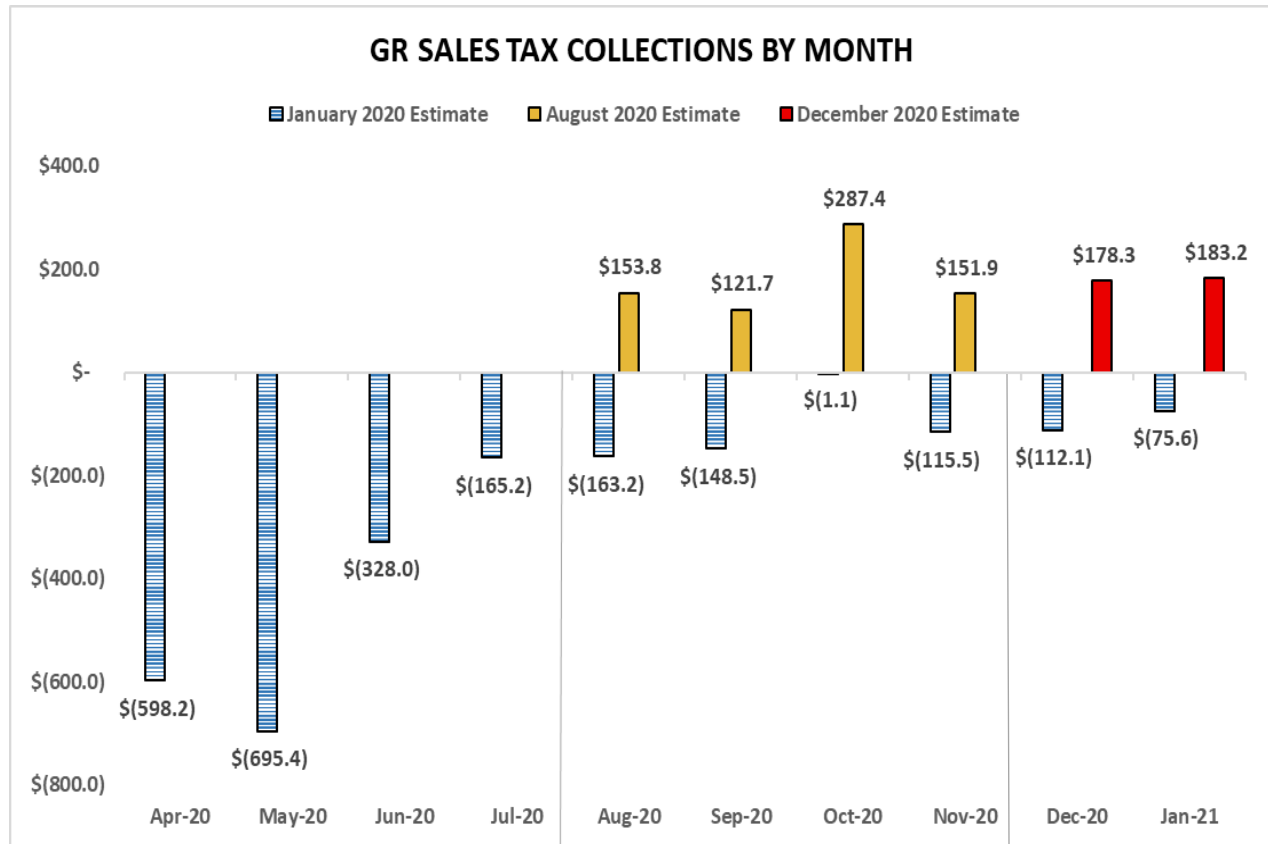


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Even though 12 of 17 revenue sources were positive to their latest projections for the month, five of these were below their prior year collection levels for January.

- Corporate Income Tax...gaining \$6.3 million during the month, but monthly collections were -10.4 percent below January 2020.
- Service Charges...gaining \$5.7 million during the month, but monthly collections were -0.2 percent below January 2020.
- Highway Safety Fees...gaining \$2.8 million during the month, but monthly collections were -51.9 percent below January 2020.
- Other Nonoperating Revenues...gaining \$2.6 million during the month, but monthly collections were -53.2 percent below January 2020.
- Other Taxes, Licenses and Fees...gaining of \$0.1 million during the month, but monthly collections were -8.6 percent below January 2020.

Together, these sources generated a total gain of \$17.5 million for the month.

Seven revenue sources came in above their estimates for the month and over the prior year.

- Sales Tax Distribution to General Revenue...gaining of \$183.2 million during the month and coming in 0.7 percent above January 2020.
- Earnings on Investments...gaining \$44.2 million during the month and coming in 108.4 percent above January 2020, although \$33.8 million is from an adjustment for the prior fiscal year.
- Documentary Stamp Tax...gaining \$43.3 million during the month and coming in 14.8 percent above January 2020.
- Intangibles Taxes...gaining \$16.7 million during the month and coming in 39.9 percent above January 2020.
- Corporate Filing Fees...gaining \$9.6 million during the month and coming in 14.4 percent above January 2020.
- Beverage Taxes...gaining \$2.5 million during the month and coming in 7.0 percent above January 2020.
- Tobacco Tax...gaining \$1.3 million during the month and coming in 24.8 percent above January 2020.

Together, these sources generated a total gain of \$300.8 million for the month.



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Three revenue sources came in negative for the month and negative over the prior year.

- Insurance Taxes...losing \$-1.5 million during the month and coming in -24.3 percent below January 2020.
- Article V Fees and Transfers...losing \$-0.6 million during the month and coming in -65.7 percent below January 2020.
- Pari-mutuel Taxes...losing \$-0.1 million during the month and coming in -14.3 percent below January 2020.

Together, these sources generated a total loss of \$-2.2 million for the month.

Counties' Medicaid Share came in \$-0.4 below the estimate for the month, but monthly collections were 20.5 percent above January 2020 collections.

Severance Taxes were essentially on estimate for the month, but were 122.2 percent above the January 2020 collections.

Finally, coming in higher than the estimate for refunds subtracts from the General Revenue Fund. For the month, refunds produced a loss of \$-69.1 million.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

| Month | December | January | February | March |
|--|----------|---------|----------|-------|
| Monthly Overage (millions) | 336.7 | 246.7 | | |
| Year to Date Overage (millions - cumulative) | 336.7 | 583.4 | | |
| Percent of Monthly Estimate Collected | 112.6% | 109.0% | | |
| Percent of Total Year Estimate Collected | 49.3% | 58.5% | | |

| JANUARY 2021 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE DECEMBER 2020 REVENUE ESTIMATING CONFERENCE | | | | | | | | |
|--|----------------------------|------------------------------|----------------------------|---------------------------|-----------------------------|----------------------------|----------------------|----------------------------------|
| | MONTH | | | FISCAL YEAR TO DATE | | | | |
| | ACTUAL CURRENT MONTH | ESTIMATE CURRENT MONTH | OVER/ UNDER ESTIMATE | ACTUAL CURRENT YEAR | ESTIMATE CURRENT YEAR | OVER/ UNDER ESTIMATE | PRIOR YEAR ACTUAL | PERCENT INCREASE/ DECREASE |
| SALES TAX COLLECTIONS | 2,554.7 | 2,371.5 | 183.2 | 14,827.6 | 14,466.0 | 361.6 | 15,093.7 | -1.8% |
| CORPORATE INCOME TAX | 99.7 | 93.4 | 6.3 | 1,520.7 | 1,405.8 | 114.9 | 1,478.6 | 2.8% |
| DOCUMENTARY STAMP TAX | 112.6 | 69.3 | 43.3 | 736.9 | 676.4 | 60.6 | 619.4 | 19.0% |
| INSURANCE TAXES | 15.3 | 16.8 | (1.5) | 356.3 | 358.1 | (1.8) | 375.3 | -5.1% |
| INTANGIBLES TAXES | 56.8 | 40.1 | 16.7 | 376.3 | 355.4 | 20.9 | 287.1 | 31.1% |
| SERVICE CHARGES | 61.9 | 56.3 | 5.7 | 306.0 | 297.5 | 8.5 | 301.6 | 1.4% |
| CORPORATE FILING FEES | 48.5 | 38.9 | 9.6 | 188.6 | 176.0 | 12.6 | 114.0 | 65.4% |
| HIGHWAY SAFETY FEES | 30.6 | 27.8 | 2.8 | 218.3 | 216.4 | 1.9 | 267.5 | -18.4% |
| COUNTIES' MEDICAID SHARE | 25.9 | 26.3 | (0.4) | 179.3 | 175.2 | 4.1 | 172.2 | 4.1% |
| BEVERAGE TAXES | 24.6 | 22.1 | 2.5 | 166.9 | 160.0 | 6.9 | 157.9 | 5.7% |
| EARNINGS ON INVESTMENTS | 59.6 | 15.4 | 44.2 | 240.2 | 189.1 | 51.1 | 219.3 | 9.5% |
| TOBACCO TAX | 15.6 | 14.3 | 1.3 | 94.9 | 92.7 | 2.2 | 84.3 | 12.6% |
| OTHER NONOPERATING REVENUES | 18.1 | 15.5 | 2.6 | 112.3 | 100.6 | 11.7 | 119.2 | -5.7% |
| ARTICLE V FEES AND TRANSFERS | 6.2 | 6.8 | (0.6) | 41.2 | 42.1 | (0.8) | 70.6 | -41.6% |
| OTHER TAXES LICENSES AND FEES | 5.3 | 5.2 | 0.1 | 20.6 | 20.3 | 0.2 | 23.4 | -12.1% |
| PARIMUTUEL TAXES | 0.6 | 0.7 | (0.1) | 12.6 | 13.1 | (0.5) | 12.8 | -1.6% |
| SEVERANCE TAXES | 2.0 | 2.0 | 0.0 | 6.2 | 6.2 | (0.0) | 6.4 | -2.7% |
| INDIAN GAMING | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0% |
| TOTAL REVENUE | 3,138.1 | 2,822.3 | 315.8 | 19,405.0 | 18,750.9 | 654.1 | 19,403.1 | 0.0% |
| LESS REFUNDS | 136.7 | 67.6 | 69.1 | 394.6 | 323.9 | 70.7 | 286.6 | 37.7% |
| NET REVENUE | 3,001.4 | 2,754.7 | 246.7 | 19,010.4 | 18,427.0 | 583.4 | 19,116.5 | -0.6% |