

"SMALL ARMS" CONTRACTS, 2014-2019

	2014	2015	2016	2017	2018	2019	2014-2019
Grand Total for "Small Arms"	11,819,551	6,572,883	3,720,532	76,886,241	9,267,016	7,604,747	115,870,969
Grand Total for All Federal Contracts	13,703,483	25,112,292	70,860,583	82,866,748	11,137,788	8,307,476	211,988,369
Gross Sales (SUT)					333,875,993		
							Annual Average
Contracts for Small Arms--All Firms (n=63)	11,819,551	6,572,883	3,720,532	76,886,241	9,267,016	7,604,747	19,311,828
All Federal Contracts--All Firms (n=63)	13,539,256	9,067,798	44,749,023	43,650,471	10,307,432	8,069,136	21,563,853
Contracts for Small Arms--Firms With > 50% Small Arms (n=37)	11,223,798	6,203,767	3,617,936	4,427,582	9,013,096	7,505,721	6,998,650
All Federal Contracts--Firms With > 50% Small Arms (n=37)	12,016,059	7,582,812	3,924,627	4,774,973	9,343,394	7,588,506	7,538,395
Count	16	21	21	32	27	13	21.7

								Annual Median
Contracts for Small Arms--All Firms (n=63)								8,435,881
All Federal Contracts--All Firms (n=63)								11,923,344
Contracts for Small Arms--Firms With > 50% Small Arms (n=37)								6,854,744
All Federal Contracts--Firms With > 50% Small Arms (n=37)								7,585,659

Highlights for Firms With "Small Arms" Contracts for the Period 2014-2019

Top firm accounts for 1/3 of "small arms" contracts. This was all in a single year. Only 48% of its federal contracts were in "small arms".

Top 3 firms account for 92% of contracts over the period.

Top 10 firms account for 98% of the value.

- o 6 have "small arms" contracts accounting for at least 75% of their federal contracts.
- o 2 have "small arms" contracts accounting for 44%-48% of their federal contracts.
- o 2 have "small arms" contracts accounting for less than 31% of their federal contracts.

Only 14 firms had "small arms" contracts in any year totalling more than \$100,000.

20 firms had contracts in 3 or more of the 6 years.

13 firms had contracts in 4 or more of the 6 years.

6 of the top 10 had contracts in 3 or more of the 6 years.

5 of the top 10 had contracts in 4 or more of the 6 years.

Only 2 of the top 10 had contracts in each of the 6 years.

Obligated Contract Amounts for "Small Arms" Produced in Florida^{*}

Rank	Years with Contracts	2014	2015	2016	2017	2018	2019	2014-2019 Grand Total (Small Arms)		2014-2019 Grand Total (All Contracts)		2018 Gross Sales	2018 Contracts % of GS
								Total	Ann. Avg	Total	Ann. Avg		
2	6	9,800,623	4,981,871	2,677,635	3,345,828	6,240,730	7,253,876	34,300,564	5,716,761	35,984,723	5,997,454	17,081,734	36.53%
4	6	780,587	970,856	95,230	300,113	185,674	4,803	2,337,263	389,544	3,101,989	516,998	2,819,150	6.59%
5	4	0	8,124	164,087	33,434	1,003,288	0	1,208,933	201,489	1,469,964	244,994	1,121,829	89.43%
6	6	440,109	110,516	32,580	65,205	386,970	109,157	1,144,537	190,756	1,198,717	199,786	152,801	253.25%
11	3	0	0	33,142	150,639	51,000	0	234,781	39,130	401,436	66,906	47,545	107.27%
13	3	0	0	0	73,169	37,851	74,149	185,168	30,861	185,168	30,861	(NA)	(NA)
14	4	17,183	14,681	78,408	46,749	0	0	157,021	26,170	171,388	28,565	(NA)	(NA)
15	5	26,594	28,285	59,529	19,876	0	15,375	149,659	24,943	149,659	24,943	13,426,124	0.00%
19	3	0	53,545	0	12,470	43,048	0	109,063	18,177	204,571	34,095	3,979,849	1.08%
59	3	0	0	0	491	188	592	1,271	212	1,271	212	294,843	0.06%
		11,065,095	6,167,878	3,140,611	4,047,974	7,948,749	7,457,953	39,828,260	6,638,043	42,868,886	7,144,814	38,923,875	

**"Small Arms" contracts greater than 50% of all federal contracts*