# Workforce Estimating Conference 

117 Knott Building February 25, 2010<br>2:00-4:00 pm<br>1-888-808-6959<br>Pass Code 6724792 \#<br>\section*{Agenda}

> Welcome and Opening Remarks
> Florida Labor Market Update
> Employment Projections 2017 for University Level Occupations
> College and University Degree Production Initiative
> Other Items, Closing Remarks

Lisa Saliba, Executive Office of the Governor, Chair

Rebecca Rust, Agency for Workforce Innovation

Bill Dobson, Agency for Workforce Innovation

Dr. Willis N. Holcombe, Chancellor, Division of Florida Colleges

Lisa Saliba

## Principals of the Workforce Estimating Conference:

Conference Chair: Lisa Saliba, Executive Office of the Governor
Kurt Hamon, Florida Senate, Education Appropriations Committees
Amy Baker, Economic and Demographic Research
Alicia Trexler, Florida House,
State Universities and Private Colleges Appropriations Committee

# Florida Labor Market and Economic Update 

## Workforce Estimating Conference

Florida Agency for Workforce Innovation
Labor Market Statistics Center

March 2010
Revised with January 2010 preliminary statistics

## Labor Force Conditions <br> January 2010, Seasonally Adjusted

-Florida's unemployment rate has been higher than the nation since February 2008
-Florida's highest unemployment rate recorded was 11.9 percent in May 1975, tied with the January 2010 rate

| Area | Labor Force | Employment | Unemployment | Unemployment <br> Rate | Year Ago <br> Unemployment <br> Rate |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Florida | $9,231,000$ | $8,131,000$ | $1,100,000$ | 11.9 |  |
|  |  |  |  |  | 8.7 |
| United States | $153,170,000$ | $138,333,000$ | $14,837,000$ | 9.7 | 7.7 |

## Unemployment Rates in the Ten Most Populous States

January 2010, Seasonally Adjusted

|  | January 2010 <br> Unemployment Rate <br> $(\%)$ | January 2009 <br> Unemployment Rate <br> $(\%)$ | Change |
| :--- | :---: | :---: | :---: |
| State | 14.3 | 11.3 |  |
|  | 12.5 | 9.7 | 3.0 |
| Michigan | 11.9 | 8.7 | 2.8 |
| California | 11.3 | 8.1 | 3.2 |
| Florida | 11.1 | 9.2 | 3.2 |
| Illinois | 10.8 | 8.6 | 1.9 |
| North Carolina | 10.4 | 8.4 | 2.2 |
| Ohio | 8.8 | 7.1 | 2.0 |
| Georgia | 8.8 | 6.8 | 1.7 |
| New York | 8.2 | 6.4 | 2.0 |
| Pennsylvania |  |  | 1.8 |
| Texas |  |  |  |

## Unemployment Rates Florida and United States

## January 1974 - January 2010

Seasonally Adjusted


## Recession

## Nonagricultural Employment

## Seasonally Adjusted

-Florida's rate of job decline has moderated from -6.9 percent in March 2009 to the current -4.1 percent
-These are the steepest rates of decline since 1975

| Area | January 2010 | January 2009 | Over-the-Year <br> Change | Over-the-Year <br> Percent <br> Change |
| :--- | ---: | ---: | ---: | :---: |
| Florida | $7,144,300$ | $7,447,500$ | $-303,200$ | -4.1 |
| United States | $129,562,000$ | $133,549,000$ | $-3,987,000$ | -3.0 |

## Employment in the Ten Most Populous States

## Seasonally Adjusted

|  | January 2009 - January 2010 |  |  |
| :--- | :---: | :---: | :---: |
| State | January <br> $\mathbf{2 0 1 0}$ | Percent <br> Change | Level <br> Change |
| New York | $8,486,400$ | -2.1 | $-183,200$ |
| Pennsylvania | $5,563,800$ | -2.5 | $-143,300$ |
| Texas | $10,233,700$ | -2.7 | $-287,800$ |
| Michigan | $3,850,600$ | -2.8 | $-111,100$ |
| North Carolina | $3,894,300$ | -2.8 | $-114,200$ |
| Illinois | $5,584,200$ | -3.8 | $-219,700$ |
| Georgia | $3,815,900$ | -4.0 | $-158,700$ |
| Florida | $7,144,300$ | -4.1 | $-303,200$ |
| Ohio | $4,985,600$ | -4.3 | $-222,000$ |
| California | $13,842,100$ | -4.8 | $-701,700$ |

## Nonagricultural Employment Growth Rates Florida and United States

## January 1974 - January 2010 <br> Not Seasonally Adjusted



## Recession

## Florida Nonagricultural Employment

January 1990 - January 2010, Seasonally Adjusted


## Florida's Nonagricultural Employment by Industry

 January 2010, Seasonally Adjusted

Note: Percents may not add to 100.0 due to rounding.

## Nonagricultural Employment by Industry

January 2010, Seasonally Adjusted, Over-the-Year Percent Change


## Florida Employment Change by Industry

## January 2009 - January 2010, Seasonally Adjusted



Florida Average Annual Wages Range from \$45,163 to \$26,701


## Florida Wages by Industry

## Information and Financial Activities Lead the State

| Industry | 2008 <br> Average Annual <br> Wages |
| :--- | :---: |
| Total, All Industries | $\$ 40,579$ |
| Information | $\$ 58,194$ |
| Financial Activities | $\$ 55,748$ |
| Manufacturing | $\$ 48,652$ |
| Professional and Business Services | $\$ 46,997$ |
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| Leisure and Hospitality | $\$ 21,200$ |

## Average Annual Wage



## Education and Training pay ...

## Unemployment Rate <br> (Percent)




Median Earnings
(Dollars)


Notes: Unemployment and earnings for workers 25 and older, by educational attainment; earnings for full-time wage and salary workers.

## Florida

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# Employment Projections 2017 Workforce Estimating Conference 

Florida
Agency for Workforce Innovation
Labor Market Statistics Center

August 2009

## Employment Projections -General Information

- Employment forecast covers the projection period 2009-2017.
- Independent variables used were historical and projected national industry employment, population, income data, U.S. and Florida unemployment rates, and housing starts.
- Staffing patterns derived from our 2008 occupational survey, with 54,300 employer responses, representing more than 4.5 million workers were used to produce the occupational projections.
- Some of the job growth projected in this forecast will include the recapturing of jobs lost during the recent economic downturn.


## Employment Projections -Issues and Considerations

- Reviewed the results of the Florida Economic Estimating Conference.
- Used a population forecast with a significantly slower growth rate.
- Incorporated information on numerous plant openings and closings.
- Assumed that tighter credit standards would result in slower job growth.


## Employment Projections -Issues and Considerations

- Used current data on NASA contractors to help predict job losses resulting from the shutdown of the Space Shuttle Program.
- Based projections of Professional Employment Organizations (PEOs) on the Accurate Employment Statistics Enhancement Act that requires clients' industry codes.


## Industry Employment Projections to 2017

- Florida is projected to gain more than 1.1 million new jobs between 2009 and 2017 (1.76\% annual growth).
- All major industry sectors will see employment gains, except agriculture, forestry and fishing.
- Some of the industries hardest hit by job losses between 2006 and 2009 will experience some of the larger job gains as these industries recover, over the long term, from recent employment declines.


## Industry Employment Projections to 2017

- Major industry sectors growing the fastest: education and health, and construction.
- Major industry sectors gaining the most new jobs: education and health, and professional and business services.
- Major sectors growing the slowest: manufacturing and mining.
- Due to recessionary declines in construction, this will be one of the fastest-growing industries in the long term as it recoups a portion of recent job losses (job growth of $86,759,21.1 \%$ ).

Florida Construction Employment


## Industry Employment Projections to 2017

- Manufacturing employment will remain flat: the recouping of some of the construction-related manufacturing job losses combined with growth in pharmaceutical and medical instruments manufacturing will offset other manufacturing job losses.
- Retail trade will grow slower than average due to weaker consumer demand. Almost all retail sectors will grow much slower than average.
- The information sector will be driven by gains in software publishing, wireless telecommunications, and Internet-related service providers.

Florida Manufacturing Employment


## Industry Employment Projections to 2017

- The recent economic downturn has resulted in structural changes in the financial activities industry, resulting in less projected employment growth.
- Professional and business services will be strong due to faster than average growth in two of its larger industries, employment services and services to buildings.
- Education, both private and public, will have 63 percent of its job growth in elementary and secondary schools and 22 percent in fouryear colleges and universities.


## Florida Financial Activities Employment



Industry Employment Projections to 2017

- Healthcare will be the fastest-growing single industry, driven by advances in medical technology and an aging population.
- The leisure and hospitality sector is projected to grow faster than the average rate as tourism rebounds, helping food services and drinking places to account for two-thirds of the new jobs in leisure and hospitality.
- Government will be one of the slower-growing industry sectors, but due to the industry's size it will generate a large number of new jobs. More than 80 percent of the new jobs in government will be in local government.
- Growth in jobs in the self-employed and unpaid family workers sector will be much slower than average, accounting for only 5.5 percent of the new jobs.

Florida Healthcare Employment


Florida Leisure and Hospitality Employment


## Florida Employment Forecast by Major I ndustry Sector 2009-2017

|  | Employment |  | Annual Change |  | 2009-17 Change |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Industry Title | 2009 | 2017 | Total | Percent | Total | Percent |
|  |  |  |  |  |  |  |
| Total, All Industries | $8,111,474$ | $9,256,339$ | 143,108 | 1.76 | $1,144,865$ | 14.11 |
|  |  |  |  |  |  |  |
| Agriculture, Forestry, Fishing and Hunting | 85,509 | 84,709 | -100 | -0.12 | -800 | -0.94 |
| Mining | 3,692 | 3,800 | 14 | 0.37 | 108 | 2.93 |
| Construction | 412,238 | 498,997 | 10,845 | 2.63 | 86,759 | 21.05 |
| Manufacturing | 337,607 | 344,921 | 914 | 0.27 | 7,314 | 2.17 |
| Trade, Transportation, and Utilities | $1,511,633$ | $1,669,468$ | 19,729 | 1.31 | 157,835 | 10.44 |
| Information | 144,191 | 155,671 | 1,435 | 1.00 | 11,480 | 7.96 |
| Financial Activities | 500,467 | 556,387 | 6,990 | 1.40 | 55,920 | 11.17 |
| Professional and Business Services | $1,062,439$ | $1,273,134$ | 26,337 | 2.48 | 210,695 | 19.83 |
| Education and Health Services | $1,059,356$ | $1,291,711$ | 29,044 | 2.74 | 232,355 | 21.93 |
| Leisure and Hospitality | 900,246 | $1,064,576$ | 20,541 | 2.28 | 164,330 | 18.25 |
| Other Services | 319,036 | 364,842 | 5,726 | 1.79 | 45,806 | 14.36 |
| Government | $1,098,280$ | $1,208,010$ | 13,716 | 1.25 | 109,730 | 9.99 |
| Self-Employed and Unpaid Family Workers | 676,780 | 740,113 | 7,917 | 1.17 | 63,333 | 9.36 |

## Florida Employment Growth Rates by Major Industry Sector 2009-2017



## Florida Employment Growth by Major Industry Sector 2009-2017



## Fastest-Growing Detailed Industries*

|  |  | ANNUAL CHANGE |  |
| ---: | :--- | ---: | ---: |
| RANK | INDUSTRY TITLE | NUMERICAL | PERCENT |
|  |  |  |  |
| 1 | Social Assistance | 4,445 | 4.03 |
| 2 | Ambulatory Healthcare Services | 12,697 | 3.33 |
| 3 | ISPs, Web Search Portals, and Data Processing Services | 514 | 3.17 |
| 4 | Specialty Trade Contractors | 7,992 | 2.99 |
| 5 | Administrative and Support Services | 14,448 | 2.81 |
| 6 | Nursing and Residential Care Facilities | 4,773 | 2.75 |
| 7 | Amusement, Gambling, and Recreation Industries | 3,651 | 2.68 |
| 8 | Repair and Maintenance | 1,753 | 2.64 |
| 9 | Other Information Services | 111 | 2.54 |
| 10 | Warehousing and Storage | 658 | 2.47 |

*includes industries with a minimum of 3,500 jobs in 2009

## Detailed Industries Gaining the Most New Jobs

| RANK INDUSTRY TITLE |  | ANNUAL CHANGE |  |
| :---: | :---: | :---: | :---: |
|  |  | NUMERICAL PERCENT |  |
| 1 | Administrative and Support Services | 14,448 | 2.81 |
| 2 | Food Services and Drinking Places | 13,581 | 2.36 |
| 3 | Ambulatory Healthcare Services | 12,697 | 3.33 |
| 4 | Local Government | 11,094 | 1.45 |
| 5 | Professional, Scientific, and Technical Services | 10,286 | 2.31 |
| 6 | Specialty Trade Contractors | 7,992 | 2.99 |
| 7 | Nursing and Residential Care Facilities | 4,773 | 2.75 |
| 8 | Social Assistance | 4,445 | 4.03 |
| 9 | Hospitals | 4,052 | 1.59 |
| 10 | Amusement, Gambling, and Recreation Industries | 3,651 | 2.68 |

## Occupational Employment Projections to 2017

- All 22 major occupational groups are projected to grow.
- Five occupational groups; clerical, food service, sales, healthcare professionals, and construction will account for 50 percent of the new jobs.
- Healthcare support, healthcare professionals, and construction occupations will grow the fastest.
- Clerical, food service, and sales occupations will gain the most new jobs.


## Occupational Employment Projections to 2017

- 7 of the 10 fastest-growing occupations are in the healthcare field.
- All of the 10 fast-growing occupations require either postsecondary vocational training or a community college certificate or degree.
- Half of the fastest-growing occupations earn more than $\$ 21$ per hour.
- Of the top 10 occupations expected to gain the most new jobs, most are the largest occupations in the state, have widespread demand among numerous industries, include a lot of part-time work, and have minimal requirements for entry into the occupation.
- Overall, more job openings will be due to replacement of workers who retire or change occupations than due to economic growth.


# Florida Employment Forecast by Major Occupational Group <br> 2009-2017 

| Occupational Group | Employment |  | 2009-17 Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2017 | Numerical | Percent |
| Total, All Occupations | 8,111,473 | 9,256,339 | 1,144,866 | 14.11 |
| Management | 321,900 | 354,671 | 32,771 | 10.18 |
| Business and Financial Operations | 417,361 | 479,439 | 62,078 | 14.87 |
| Computer and Mathematical | 161,587 | 192,789 | 31,202 | 19.31 |
| Architecture and Engineering | 123,207 | 139,072 | 15,865 | 12.88 |
| Life, Physical, and Social Science | 49,554 | 56,028 | 6,474 | 13.06 |
| Community and Social Services | 111,736 | 133,278 | 21,542 | 19.28 |
| Legal | 82,466 | 95,721 | 13,255 | 16.07 |
| Education, Training, and Library | 428,682 | 499,236 | 70,554 | 16.46 |
| Arts, Entertainment, Sports, and Media | 139,566 | 157,216 | 17,650 | 12.65 |
| Healthcare Practitioners and Technical | 442,835 | 535,121 | 92,286 | 20.84 |
| Healthcare Support | 227,761 | 284,039 | 56,278 | 24.71 |
| Protective Service | 217,311 | 246,376 | 29,065 | 13.37 |
| Food Preparation and Serving Related | 707,440 | 844,516 | 137,076 | 19.38 |
| Building and Grounds Cleaning and Maintenance | 337,755 | 394,609 | 56,854 | 16.83 |
| Personal Care and Service | 272,280 | 315,186 | 42,906 | 15.76 |
| Sales and Related | 1,072,601 | 1,195,350 | 122,749 | 11.44 |
| Office and Administrative Support | 1,464,686 | 1,605,744 | 141,058 | 9.63 |
| Farming, Fishing, and Forestry | 69,432 | 71,970 | 2,538 | 3.66 |
| Construction and Extraction | 408,043 | 488,789 | 80,746 | 19.79 |
| Installation, Maintenance, and Repair | 325,409 | 372,531 | 47,122 | 14.48 |
| Production | 295,449 | 316,246 | 20,797 | 7.04 |
| Transportation and Material-Moving | 434,412 | 478,412 | 44,000 | 10.13 |

## Florida Employment Growth Rates

by Major Occupational Group
2009-2017


## Florida Employment Growth by Major Occupational Group 2009-2017



## - Fastest-Growing Detailed Occupations*

| RANK | OCCUPATIONAL TITLE | ANNUAL | GROWTH | AVERAGE HOURLY | EDUCATIONAL |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PERCENT | NUMERICAL | WAGE | ATTAINMENT |
| 1 | Home Health Aides | 5.43 | 1,746 | 10.52 | PSAV Cert. |
| 2 | Network Systems and Data Communications Analysts | 4.88 | 1,103 | 32.76 | PSAV Cert. |
| 3 | Personal and Home Care Aides | 4.63 | 574 | 9.84 | PSAV Cert. |
| 4 | Veterinary Technologists and Technicians | 4.19 | 261 | 13.00 | CC Cert./Degree |
| 5 | Computer Software Engineers, Applications | 4.12 | 790 | 38.94 | CC Cert./Degree |
| 6 | Pharmacy Technicians | 4.12 | 868 | 13.69 | PSAV Cert. |
| 7 | Medical Assistants | 3.77 | 1,352 | 13.75 | PSAV Cert. |
| 8 | Dental Hygienists | 3.49 | 328 | 28.97 | CC Cert./Degree |
| 9 | Medical and Public Health Social Workers | 3.41 | 209 | 21.68 | Master's or Highe |
| 10 | Physician Assistants | 3.37 | 144 | 40.33 | Bachelor's |

* includes occupations with a minimum of 4,000 jobs in 2009


## Detailed Occupations Gaining the Most New Jobs

|  |  | AVERAGE |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | ANNUAL GROWTH | HOURLY | EDUCATIONAL |
| RANK | OCCUPATIONAL TITLE | PERCENT NUMERICAL | WAGE | ATTAINMENT |


| 1 | Retail Salespersons | 1.92 | 5,078 | 13.23 | High School |
| ---: | :--- | ---: | ---: | ---: | :--- |
| 2 | Waiters and Waitresses | 2.45 | 4,446 | 10.14 | Less Than H.S. |
| 3 | Customer Service Representatives | 2.82 | 4,339 | 14.36 | PSAV Cert. |
| 4 | Food Preparation \& Serving Workers | 2.63 | 4,263 | 8.52 | Less Than H.S. |
| 5 | Registered Nurses | 2.80 | 4,192 | 30.08 | CC Cert./Degree |
| 6 | Office Clerks, General | 2.70 | 2,690 | 12.11 | High School |
| 7 | Nursing Aides, Orderlies, and Attendants | 2,379 | 11.54 | PSAV Cert. |  |
| 8 | Janitors and Cleaners, Exc. Maids and Housekeeping | 1.97 | 2,347 | 10.48 | Less Than H.S. |
| 9 | Landscaping and Groundskeeping Workers | 2.30 | 2,334 | 11.29 | Less Than H.S. |
| 10 | Bookkeeping, Accounting, and Auditing Clerks | 1.84 | 2,211 | 15.79 | CC Cert./Degree |

## Occupational Wages

- The 2009 average hourly wage for all occupations is $\$ 18.78$, up from \$18.47 (1.7\%) in 2008.
- 19 of 22 major occupational groups had increases in their 2009 average hourly wage. Changes in wages ranged from -3.0 percent for personal care occupations to +3.7 percent for production occupations.
- The sales, education, and personal care occupational groups had a decrease in their 2009 average hourly wage.
- The 2009 overall average hourly wage for occupations requiring postsecondary training below a bachelor's degree was $\$ 21.39$, up from \$21.13 (1.2\%) in 2008.


# Florida Labor Market and Economic Update 

## Workforce Estimating Conference

Florida Agency for Workforce Innovation Labor Market Statistics Center

## Labor Force Conditions

## December 2009, Seasonally Adjusted

-Florida's unemployment rate has been higher than the nation since January 2008
-Florida's highest unemployment rate recorded was 11.9 percent in May 1975

| Area | Labor Force | Employment | Unemployment | Unemployment <br> Rate | Year Ago <br> Unemployment <br> Rate |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Florida | $9,180,000$ | $8,093,000$ | $1,087,000$ | 11.8 |  |
|  |  |  |  |  | 7.6 |
| United States | $153,059,000$ | $137,792,000$ | $15,267,000$ | 10.0 | 7.4 |

## Unemployment Rates in the Ten Most Populous States

## December 2009, Seasonally Adjusted

|  | December 2009 <br> Unemployment Rate <br> $(\%)$ | December 2008 <br> Unemployment Rate <br> $(\%)$ | Change |
| :--- | :---: | :---: | :---: | | State | 14.6 | 10.2 | 4.4 |
| :--- | :---: | :---: | :---: |
| Michigan | 12.4 | 8.7 | 3.7 |
| California | 11.8 | 7.6 | 4.2 |
| Florida | 11.2 | 8.1 | 3.1 |
| North Carolina | 11.1 | 7.2 | 3.9 |
| Illinois | 10.9 | 7.4 | 3.5 |
| Ohio | 10.3 | 7.5 | 2.8 |
| Georgia | 9.0 | 6.6 | 2.4 |
| New York | 8.9 | 6.4 | 2.5 |
| Pennsylvania | 8.3 | 5.6 | 2.7 |
| Texas |  |  |  |

## Unemployment Rates Florida and United States

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Seasonally Adjusted


## Nonagricultural Employment

## Seasonally Adjusted

-Florida's rate of job decline has moderated from -5.4 percent in March 2009 to the current -3.1 percent
-These are the steepest rates of decline since 1975

| Area | December 2009 | December 2008 | Over-the-Year <br> Change | Over-the-Year <br> Percent <br> Change |
| :--- | :---: | :---: | :---: | :---: |
| Florida | $7,343,700$ | $7,576,100$ | $-232,400$ | -3.1 |
| United States | $129,547,000$ | $134,328,000$ | $-4,781,000$ | -3.6 |

## Employment in the Ten Most Populous States

## Seasonally Adjusted

|  | Decem ber 2008-December 2009 |  |  |
| :--- | :---: | :---: | :---: |
| State | December <br> 2009 | Percent <br> Change | Level <br> Change |
| New York | $8,544,900$ | -1.9 | $-168,600$ |
| Texas | $10,355,300$ | -2.6 | $-276,000$ |
| Pennsylvania | $5,598,900$ | -2.6 | $-150,300$ |
| Florida | $7,343,700$ | -3.1 | $-232,400$ |
| North Carolina | $3,924,000$ | -3.1 | $-124,200$ |
| Ohio | $5,086,900$ | -3.5 | $-184,900$ |
| California | $14,148,000$ | -3.9 | $-579,400$ |
| Illinois | $5,612,200$ | -4.1 | $-237,300$ |
| Georgia | $3,839,700$ | -4.3 | $-173,900$ |
| Michigan | $3,831,000$ | -5.1 | $-207,100$ |

## Nonagricultural Employment Growth Rates Florida and United States

## January 1974 - December 2009

Not Seasonally Adjusted


## Florida Nonagricultural Employment

 January 1990 - December 2009, Seasonally Adjusted

## Florida's Nonagricultural Employment by Industry

December 2009, Seasonally Adjusted


Note: Percents may not add to 100.0 due to rounding.

## Nonagricultural Employment by Industry

## December 2009, Seasonally Adjusted, Over-the-Year Percent Change



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## Average Annual Wage



## Education and Training pay ...

## Unemployment Rate <br> (Percent)




Median Earnings
(Dollars)


Notes: Unemployment and earnings for workers 25 and older, by educational attainment; earnings for full-time wage and salary workers.

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State University System of Florida





## Statewide Collaboration

Task \#1) Formulate a strategic vision for the future of higher education in Florida by identifying the state's economic and employment needs using data-driven research.

Task \#2) Create an inventory of postsecondary certificate and degree programs that are currently offered by both public and private institutions in the state. This should also include the annual degree/certificate production of these programs.

Task \#3) Revise any policy areas that are critical to improving Florida's educational performance to ensure maximum coordination and adherence to the state's higher education strategic goals.

## State University System of Florida chancellor@flbog.edu

# 2010-11 <br> Florida Demand Occupations List 

Florida
Agency for Workforce Innovation
Labor Market Statistics Center
August 2009

## Indexing Wage Thresholds Using the Employment Cost Index (ECI)

- The ECI, which is produced by the U.S. Department of Labor, Bureau of Labor Statistics, is a quarterly measure of changes in labor costs.
- WEC uses an ECI that includes wages and salaries, all civilian workers for all occupational groups.
- $2^{\text {nd }}$ Quarter $2009 \mathrm{ECI}=110.4,2^{\text {nd }}$ quarter $2008 \mathrm{ECl}=108.4$, Annual change $=1.8 \%$.
- Change in ECI for last year's Demand List was 3.2\%.


## 2010-11 Statewide Demand List Occupational Criteria

- Requires postsecondary adult vocational training or a community college credit certificate, applied technology diploma, associate of applied science or associate's degree. 2009-10 Criteria: same.
- Has 150 projected annual openings and a growth rate above the average growth rate for all occupations (1.76\%) or 360 projected annual openings with any positive growth. 2009-10 Criteria: growth rate $1.65 \%$, openings same.
- Has a mean wage of at least $\$ 12.66 /$ hour and entry wage of $\$ 10.29 /$ hour to be eligible for an Individual Training Account. 2009-10 Criteria: mean wage $\$ 12.44$, entry wage $\$ 10.11$.
- Requires a mean wage of at least $\$ 19.84 /$ hour and entry wage of \$12.66/hour for a High Skill/High Wage designation. 2009-10 Criteria: mean wage $\$ 19.49$, entry wage $\$ 12.44$.


## 2010-11 Statewide Demand List

- 110 occupations meet the 2010-11 occupational criteria vs. 116 occupations meeting the 2009-10 criteria.
- 9 occupations were added to the 2010-11 list and 15 occupations on the 2009-10 list were dropped from the list.
- Primary reason for occupations being added to or dropped from the list: Changes in projected occupational openings and wage.


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## 2010-11 Florida Statewide Demand Occupations List Sorted by Occupational Title

\(\left.$$
\begin{array}{c}\text { Workforce Estimating Conference Selection Criteria: } \\
\hline 1\end{array}
$$ $$
\begin{array}{l}\text { FLDOE Training Codes 3 (PSAV Certificate) } \\
\text { and } 4 \text { (Community College Credit/Degree) } \\
2\end{array}
$$ \quad \begin{array}{l}150 annual openings and average growth rate of 1.76 \% or <br>

360 annual openings with any positive growth\end{array}\right\}\)\begin{tabular}{l}
Mean Wage of \$12.66/hour and Entry Wage of \$10.29/hour <br>
4

$\quad$

High Skill/High Wage (HSHW) Occupations: <br>
Mean Wage of \$19.84/hour and Entry Wage of \$12.66/hour
\end{tabular}



[^0]| 132011 | HSHW | Accountants and Auditors | 1.99 | 3,031 | 29.77 | 18.65 | 4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 413011 |  | Advertising Sales Agents | 2.53 | 407 | 23.39 | 12.13 | 3 |  |
| 274011 |  | Audio and Video Equipment Technicians | 2.76 | 235 | 17.93 | 12.16 | 4 |  |
| 493021 |  | Automotive Body and Related Repairers* | 1.94 | 310 | 18.16 | 12.04 | 3 | Yes |
| 493023 |  | Automotive Service Technicians and Mechanics | 2.16 | 1,843 | 17.71 | 11.04 | 3 |  |
| 433031 |  | Bookkeeping, Accounting, and Auditing Clerks | 1.84 | 4,019 | 15.79 | 11.07 | 4 |  |
| 472021 |  | Brickmasons and Blockmasons* | 2.84 | 318 | 18.32 | 12.63 | 3 |  |
| 274012 |  | Broadcast Technicians | 2.04 | 157 | 19.76 | 11.60 | 4 |  |
| 493031 | HSHW | Bus and Truck Mechanics and Diesel Engine Specialists* | 1.55 | 424 | 20.05 | 14.91 | 3 |  |
| 131199 | HSHW | Business Operations Specialists, All Other | 2.88 | 2,670 | 29.50 | 16.89 | 4 |  |
| 517011 |  | Cabinetmakers and Bench Carpenters* | 2.02 | 199 | 15.79 | 10.84 | 3 | Yes |
| 292031 |  | Cardiovascular Technologists and Technicians | 2.57 | 193 | 19.58 | 11.53 | 3 |  |
| 472031 |  | Carpenters* | 2.38 | 2,319 | 17.37 | 11.89 | 3 |  |
| 472051 |  | Cement Masons and Concrete Finishers* | 3.00 | 576 | 15.67 | 11.35 | 3 |  |
| 351011 | HSHW | Chefs and Head Cooks | 1.87 | 206 | 23.07 | 14.78 | 3 | Yes |
| 131031 | HSHW | Claims Adjusters, Examiners, and Investigators* | 1.53 | 723 | 26.57 | 17.12 | 3 |  |
| 272022 | HSHW | Coaches and Scouts | 1.62 | 420 | 25.61 | 13.55 | 4 |  |
| 131072 | HSHW | Compensation, Benefits, and Job Analysis Specialists* | 2.12 | 166 | 24.67 | 16.60 | 4 |  |
| 131041 | HSHW | Compliance Officers, Exc. Safety, Agri, Constr \& Transp. | 0.91 | 371 | 22.96 | 15.25 | 3 |  |
| 151031 | HSHW | Computer Software Engineers, Applications | 4.12 | 1,047 | 38.94 | 24.20 | 4 |  |
| 151041 | HSHW | Computer Support Specialists | 1.44 | 1,369 | 19.85 | 13.42 | 3 |  |
| 151051 | HSHW | Computer Systems Analysts* | 2.87 | 1,207 | 33.85 | 22.05 | 4 |  |
| 474011 | HSHW | Construction and Building Inspectors | 2.15 | 295 | 25.55 | 18.15 | 3 |  |
| 119021 | HSHW | Construction Managers* | 2.57 | 1,196 | 48.09 | 27.24 | 4 |  |
| 333012 | HSHW | Correctional Officers and Jailers | 1.71 | 1,455 | 20.83 | 15.82 | 3 |  |
| 131051 | HSHW | Cost Estimators* | 3.31 | 591 | 27.23 | 16.50 | 4 |  |
| 151061 | HSHW | Database Administrators | 2.80 | 229 | 32.60 | 21.13 | 4 |  |
| 319091 |  | Dental Assistants | 3.34 | 782 | 16.55 | 12.76 | 3 |  |
| 292021 | HSHW | Dental Hygienists | 3.49 | 495 | 28.97 | 22.37 | 4 |  |
| 333021 | HSHW | Detectives and Criminal Investigators | 2.13 | 314 | 30.48 | 20.91 | 3 |  |
| 472081 |  | Drywall and Ceiling Tile Installers* | 2.46 | 290 | 16.13 | 11.94 | 3 |  |
| 499051 | HSHW | Electrical Power-Line Installers and Repairers | 2.06 | 246 | 24.09 | 15.69 | 3 | Yes |
| 472111 |  | Electricians* | 2.45 | 1,674 | 19.27 | 14.01 | 3 |  |
| 492094 | HSHW | Electronics Repairers, Commercial and Industrial Equip. | 2.17 | 271 | 21.32 | 13.99 | 3 |  |
| 131071 | HSHW | Employment, Recruitment, and Placement Specialists* | 2.43 | 595 | 21.23 | 14.14 | 4 |  |
| 436011 |  | Executive Secretaries and Administrative Assistants | 1.81 | 3,322 | 18.99 | 13.40 | 3 |  |
| 132051 | HSHW | Financial Analysts | 2.57 | 253 | 33.31 | 20.74 | 4 |  |
| 113031 | HSHW | Financial Managers | 1.52 | 555 | 53.12 | 30.63 | 4 |  |
| 332011 | HSHW | Fire Fighters | 1.36 | 1,048 | 22.37 | 14.35 | 3 |  |
| 471011 | HSHW | First-Line Superv. of Construction and Extraction Workers* | 2.27 | 1,886 | 28.78 | 19.02 | 4 |  |
| 351012 |  | First-Line Superv. of Food Preparation \& Serving Workers | 2.23 | 1,225 | 16.47 | 11.36 | 3 |  |

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High Skill/High Wage (HSHW) Occupations: <br>
Mean Wage of \$19.84/hour and Entry Wage of \$12.66/hour
\end{tabular}

|  |  | Annual |  |  |  | FLDOE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent | Annual | 2009 H | Wage | Training | New |
| SOC Code† HSHW†t | Occupational Title $\dagger$ | Growth | Openings | Mean | Entry | Code | to List? |


| 371011 |  | First-Line Superv. of Housekeeping \& Janitorial Workers | 2.12 | 399 | 17.21 | 11.44 | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 371012 | HSHW | First-Line Superv. of Landscaping and Groundskeeping | 2.18 | 377 | 21.31 | 14.33 | 3 |
| 531031 | HSHW | First-Line Superv. of Material-Moving Vehicle Operators* | 1.69 | 401 | 26.80 | 17.83 | 3 |
| 491011 | HSHW | First-Line Superv. of Mechanics, Installers, and Repairers* | 1.65 | 847 | 28.44 | 19.30 | 3 |
| 431011 | HSHW | First-Line Superv. of Office and Admin. Support Workers | 1.23 | 2,432 | 22.64 | 14.58 | 4 |
| 511011 | HSHW | First-Line Superv. of Production and Operating Workers* | 0.84 | 475 | 26.26 | 16.39 | 3 |
| 411012 | HSHW | First-Line Supervisors of Non-Retail Sales Workers* | 0.86 | 724 | 37.68 | 21.10 | 4 |
| 391021 | HSHW | First-Line Supervisors of Personal Service Workers* | 1.72 | 525 | 20.80 | 12.73 | 3 |
| 411011 | HSHW | First-Line Supervisors of Retail Sales Workers | 1.28 | 3,240 | 20.85 | 12.82 | 3 |
| 119051 | HSHW | Food Service Managers | 1.64 | 687 | 26.58 | 16.96 | 4 |
| 111021 | HSHW | General and Operations Managers* | 0.82 | 1,549 | 48.89 | 24.97 | 4 |
| 472121 |  | Glaziers* | 2.64 | 159 | 16.67 | 11.89 | 3 |
| 271024 | HSHW | Graphic Designers | 1.54 | 670 | 19.93 | 13.43 | 4 |
| 292099 |  | Health Technologists and Technicians, All Other | 2.26 | 155 | 18.46 | 12.81 | 3 |
| 319099 |  | Healthcare Support Workers, All Other | 2.17 | 266 | 13.97 | 10.35 | 3 |
| 499021 |  | Heating, A.C., and Refrigeration Mechanics and Installers | 2.55 | 977 | 18.61 | 12.97 | 3 |
| 434161 |  | Human Resources Assistants, Exc. Payroll | 2.29 | 317 | 17.05 | 12.72 | 3 |
| 499041 | HSHW | Industrial Machinery Mechanics | 2.34 | 426 | 21.45 | 15.20 | 3 |
| 537051 |  | Industrial Truck and Tractor Operators* | 0.70 | 642 | 13.70 | 10.31 | 3 |
| 259031 | HSHW | Instructional Coordinators | 2.47 | 261 | 25.89 | 15.71 | 4 |
| 413021 | HSHW | Insurance Sales Agents | 1.60 | 1,890 | 28.07 | 14.06 | 3 |
| 271025 | HSHW | Interior Designers* | 2.83 | 283 | 23.34 | 13.54 | 4 |
| 436012 |  | Legal Secretaries | 1.97 | 649 | 19.43 | 13.67 | 3 |
| 292061 |  | Licensed Practical and Licensed Vocational Nurses | 2.63 | 2,369 | 19.44 | 16.13 | 3 |
| 132072 | HSHW | Loan Officers* | 1.61 | 691 | 28.40 | 16.29 | 4 |
| 499042 |  | Maintenance and Repair Workers, General | 1.61 | 1,423 | 15.44 | 10.36 | 3 |
| 112021 | HSHW | Marketing Managers* | 1.92 | 234 | 53.02 | 27.77 | 4 |
| 292012 |  | Medical and Clinical Laboratory Technicians | 2.02 | 244 | 17.75 | 12.16 | 4 |
| 119111 | HSHW | Medical and Health Services Managers | 2.42 | 367 | 48.58 | 30.25 | 4 |
| 319092 |  | Medical Assistants | 3.77 | 1,763 | 13.75 | 10.73 | 3 |
| 292071 |  | Medical Records and Health Information Technicians | 2.28 | 490 | 15.63 | 10.30 | 4 |
| 436013 |  | Medical Secretaries | 2.08 | 807 | 13.78 | 10.72 | 3 |
| 319094 |  | Medical Transcriptionists | 2.35 | 194 | 15.38 | 12.30 | 3 |
| 493042 |  | Mobile Heavy Equipment Mechanics, Except Engines* | 2.80 | 214 | 19.66 | 13.88 | 3 |
| 151071 | HSHW | Network and Computer Systems Administrators | 2.76 | 677 | 33.69 | 21.62 | 4 |
| 151081 | HSHW | Network Systems and Data Communications Analysts | 4.88 | 1,519 | 32.76 | 20.11 | 3 |
| 472073 |  | Operating Engineers/Construction Equipment Operators* | 2.30 | 720 | 16.75 | 12.62 | 3 |
| 232011 | HSHW | Paralegals and Legal Assistants | 3.00 | 868 | 22.29 | 15.42 | 3 |
| 132052 | HSHW | Personal Financial Advisors | 2.09 | 638 | 32.18 | 16.21 | 4 |
| 372021 |  | Pest Control Workers | 1.93 | 432 | 14.49 | 10.29 | 3 |
| 312021 | HSHW | Physical Therapist Assistants | 3.67 | 180 | 24.70 | 17.56 | 4 |

$$
\begin{aligned}
& \text { Yes } \\
& \text { Yes } \\
& \text { Yes } \\
& \text { Yes } \\
& \\
& \hline \text { Yes }
\end{aligned}
$$

are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.

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| Workforce Estimating Conference Selection Criteria: |  |
| :---: | :--- |
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|  | High Skill/High Wage (HSHW) Occupations: <br> Mean Wage of \$19.84/hour and Entry Wage of \$12.66/hour |


|  |  | Annual |  |  |  | FLDOE |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent | Annual | 2009 | Wage | Training | New |
| SOC Code $\dagger$ HSHW†t | Occupational Title $\dagger$ | Growth | Openings | Mean | Entry | Code | to List? |

An asterisk (*) after the Occupation Title means that these occupations
are found in declining industries and are not projected to return to their historical peak during the forecast period. They may have an oversupply of trained workers.

| 472151 |  | Pipelayers* | 2.11 | 190 | 15.58 | 12.15 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 472161 |  | Plasterers and Stucco Masons* | 2.77 | 206 | 18.11 | 12.87 |
| 472152 |  | Plumbers, Pipefitters, and Steamfitters* | 2.60 | 1,041 | 18.45 | 13.01 |
| 333051 | HSHW | Police and Sheriff's Patrol Officers | 1.34 | 1,431 | 25.21 | 17.72 |
| 119141 | HSHW | Property, Real Estate \& Community Association Managers | 0.89 | 473 | 29.63 | 16.14 |
| 273031 | HSHW | Public Relations Specialists | 1.91 | 441 | 27.17 | 16.62 |
| 131023 | HSHW | Purchasing Agents, Except Farm Products \& Trade* | 0.93 | 423 | 25.38 | 16.48 |
| 292034 | HSHW | Radiologic Technologists and Technicians | 1.85 | 431 | 25.10 | 18.91 |
| 419021 | HSHW | Real Estate Brokers | 1.10 | 438 | 34.44 | 14.31 |
| 419022 |  | Real Estate Sales Agents* | 0.72 | 1,181 | 20.26 | 10.56 |
| 291111 | HSHW | Registered Nurses | 2.80 | 6,528 | 30.08 | 21.90 |
| 291126 | HSHW | Respiratory Therapists | 2.54 | 264 | 24.02 | 19.18 |
| 472181 |  | Roofers* | 3.31 | 696 | 15.81 | 11.72 |
| 112022 | HSHW | Sales Managers | 1.65 | 596 | 60.96 | 31.40 |
| 414011 | HSHW | Sales Representatives, Wholesale \& Mfg, Tech. \& Sci. Products | 1.86 | 1,185 | 34.59 | 17.40 |
| 414012 | HSHW | Sales Representatives, Wholesale and Manufacturing, Other* | 1.61 | 3,399 | 27.24 | 13.21 |
| 413031 | HSHW | Securities and Financial Services Sales Agents* | 0.47 | 556 | 37.79 | 16.41 |
| 492098 |  | Security and Fire Alarm Systems Installers | 2.97 | 268 | 17.16 | 12.84 |
| 253021 |  | Self-Enrichment Education Teachers* | 2.21 | 434 | 18.60 | 10.42 |
| 472211 |  | Sheet Metal Workers* | 2.50 | 307 | 17.46 | 12.37 |
| 211011 |  | Substance Abuse and Behavioral Disorder Counselors | 3.78 | 172 | 19.62 | 12.23 |
| 292055 |  | Surgical Technologists | 2.72 | 320 | 18.13 | 14.11 |
| 173031 |  | Surveying and Mapping Technicians | 2.28 | 382 | 17.09 | 11.54 |
| 171022 | HSHW | Surveyors* | 2.50 | 167 | 28.74 | 16.57 |
| 259041 |  | Teacher Assistants | 1.74 | 1,495 | 13.94 | 10.54 |
| 533032 |  | Truck Drivers, Heavy and Tractor-Trailer | 1.85 | 2,745 | 17.25 | 12.20 |
| 251194 | HSHW | Vocational Education Teachers, Postsecondary | 2.96 | 371 | 24.10 | 14.48 |
| 514121 |  | Welders, Cutters, Solderers, and Brazers* | 1.96 | 512 | 16.78 | 12.03 |

[^1]
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[^1]:    †SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles. $\dagger \dagger H S H W=$ High Skill/High Wage.

