

**Revenue Estimating Conference**  
**Lottery Sales**  
**November 5, 2013**  
**Executive Summary**

The Revenue Estimating Conference reviewed Lottery revenues on November 5, 2013 and increased the overall forecast from the July 2013 forecast. The conference increased expected distributions to the EETF from previous projections by about \$50 to \$60 million each fiscal year, as total ticket sales are expected to continue to grow. The forecast for total ticket sales was increased from the July estimate by approximately \$185 to \$197 million each fiscal year. The growth rates vary across games based on historical sales data and trends, but most of the growth in the estimate is generated from increased Scratch-off and Powerball ticket sales.

Scratch-off ticket sales have seen very strong and consistent growth recently, with growth rates of 7.1%, 15.3% and 18.0% in fiscal years 2010-11, 2011-12, and 2012-13, respectively. Scratch-off ticket sales for the first 18 weeks of Fiscal Year 2013-14 are 15% above the same period last fiscal year. Because of this strong performance and the persistent upward trend in Scratch-off sales over the past several fiscal years, the conference increased the growth rate for Fiscal Year 2013-14 to 10%, increasing ticket sales to \$3.3 billion. The growth in Scratch-off ticket sales is a result of the Department's marketing efforts, frequent introduction of new games, and the introduction of full service vending machines at many retail locations throughout the state. At this time, it is estimated that the level of Scratch-off ticket sales is at or near its peak, so the conference adopted much more moderate growth rates of 2.0% or less in fiscal years 2014-15 through 2018-19.

Florida began selling Mega Millions tickets in May 2013, and it was initially expected that ticket sales would average \$4 million per week. Based on lower than expected performance, the July conference revised the estimate downward to approximately \$2.2 million per week. Since that time, Mega Millions ticket sales have continued to be under estimate, so the conference further reduced the forecast from \$124.9 million to \$114.9 million for Fiscal Year 2013-14. Recently, a change to the game was implemented which is expected to result in faster rollovers and higher jackpots. Because of this, the growth rate for Fiscal year 2014-15 was increased to 5.2% and then sales are expected to increase at the rate of population growth thereafter.

Projections for Powerball were increased from the prior forecast by \$65.5 million in Fiscal Year 2013-14, reducing the expected year-over-year decline from 22.5% to 12.5%. This decline is expected to occur because Powerball sales in Fiscal Year 2012-13 were very high, due to record-setting jackpot amounts which generated two weeks of sales that were \$45 million over estimate. For Fiscal Year 2013-14 to date, Powerball ticket sales have exceeded the July estimate by \$32 million, due primarily to a high number of rollovers and two sizeable jackpots.

The forecast for Lotto and Mega Money ticket sales were unchanged from the July estimates. Fantasy Five, Cash 3, and Play 4 ticket sales were all revised upward slightly, based on positive performance fiscal year-to-date and the relatively stable historical trends that these games have seen.

The projections for non-ticket income were unchanged from the July forecast. The forecast for unclaimed prizes available for transfer to EETF was increased by about \$1.4 million each fiscal year from the previous forecast due to the higher level of projected ticket sales.

The details of the forecast and changes are shown in the following table.

Summary of All Games				
		July 2013	Nov 2013	Difference
Scratch-off	2013-14	3206.1	3335.2	129.1
	2014-15	3286.2	3401.9	115.6
	2015-16	3345.4	3463.1	117.7
	2016-17	3402.2	3522.0	119.7
	2017-18	3453.3	3574.8	121.5
	2018-19		3628.4	
Lotto	2013-14	357.5	357.5	0.0
	2014-15	362.1	362.1	0.0
	2015-16	367.2	367.2	0.0
	2016-17	372.4	372.4	0.0
	2017-18	377.6	377.6	0.0
	2018-19		382.9	
Powerball	2013-14	506.8	572.3	65.5
	2014-15	517.8	579.7	61.9
	2015-16	526.3	587.9	61.5
	2016-17	531.4	596.1	64.7
	2017-18	536.3	604.4	68.1
	2018-19		612.0	
Mega Millions	2013-14	124.9	114.9	-10.0
	2014-15	126.5	120.9	-5.6
	2015-16	128.3	122.6	-5.7
	2016-17	130.1	124.3	-5.8
	2017-18	131.9	126.1	-5.8
	2018-19		127.8	
Mega Money	2013-14	79.9	79.9	0.0
	2014-15	78.7	78.7	0.0
	2015-16	78.3	78.3	0.0
	2016-17	77.9	77.9	0.0
	2017-18	77.5	77.5	0.0
	2018-19		77.1	
Fantasy 5	2013-14	277.1	280.1	3.0
	2014-15	275.7	278.7	3.0
	2015-16	276.3	279.2	3.0
	2016-17	277.1	280.1	3.0
	2017-18	277.6	280.6	3.0
	2018-19		281.2	
Cash 3	2013-14	327.4	336.3	8.9
	2014-15	331.6	341.0	9.4
	2015-16	336.2	345.7	9.5
	2016-17	341.0	350.6	9.6
	2017-18	345.7	355.5	9.8
	2018-19		360.5	
Play 4	2013-14	246.3	247.0	0.7
	2014-15	249.5	250.1	0.6
	2015-16	253.0	253.6	0.6
	2016-17	256.5	257.2	0.6
	2017-18	260.1	260.8	0.6
	2018-19		264.4	
TOTAL	2013-14	5125.9	5323.1	197.2
	2014-15	5228.2	5413.1	184.9
	2015-16	5311.0	5497.6	186.6
	2016-17	5388.7	5580.5	191.8
	2017-18	5460.0	5657.3	197.2
	2018-19		5734.3	
EETF Receipts from Ticket Sales	2013-14	1366.8	1426.8	60.0
	2014-15	1390.3	1438.7	48.4
	2015-16	1408.5	1456.7	48.2
	2016-17	1433.3	1483.1	49.9
	2017-18	1451.2	1503.3	52.2
	2018-19		1554.8	
Other Income	2013-14	12.4	12.4	0.0
	2014-15	12.6	12.6	0.0
	2015-16	12.6	12.6	0.0
	2016-17	12.6	12.6	0.0
	2017-18	12.6	12.6	0.0
	2018-19		12.6	
80% unclaimed prizes	2013-14	38.1	39.5	1.4
	2014-15	39.0	40.4	1.4
	2015-16	39.5	40.9	1.4
	2016-17	40.2	41.6	1.4
	2017-18	40.7	42.2	1.5
	2018-19		52.2	
Distribution to EETF from Lottery Receipts	2013-14	1417.3	1478.7	61.4
	2014-15	1441.9	1491.7	49.8
	2015-16	1460.6	1510.2	49.6
	2016-17	1486.0	1537.3	51.3
	2017-18	1504.4	1558.1	53.7
	2018-19		1619.6	

Consensus Estimating Conference on Lottery

November 5, 2013

**LOTTERY ESTIMATING CONFERENCE, November 5, 2013**  
**LOTTERY SALES PROJECTIONS**  
**SUMMARY**

**Ticket Sales**

	July 2013	Nov 2013	Diff.
2012-13	5013.0	5013.0	0.0
2013-14	5125.9	5323.1	197.2
2014-15	5228.2	5413.1	184.9
2015-16	5311.0	5497.6	186.6
2016-17	5388.7	5580.5	191.8
2017-18	5460.0	5657.3	197.2
2018-19		5734.3	

**Other Income**

	July 2013	Nov 2013	Diff.
2012-13	11.1	11.1	0.0
2013-14	12.4	12.4	0.0
2014-15	12.6	12.6	0.0
2015-16	12.6	12.6	0.0
2016-17	12.6	12.6	0.0
2017-18	12.6	12.6	0.0
2018-19		12.6	

**Unclaimed Prizes**

	July 2013	Nov 2013	Diff.
2012-13	37.1	37.1	0.0
2013-14	38.1	39.5	1.4
2014-15	39.0	40.4	1.4
2015-16	39.5	40.9	1.4
2016-17	40.2	41.6	1.4
2017-18	40.7	42.2	1.5
2018-19		52.2	

**Distribution to EETF from Lottery Receipts\***

	July 2013	Nov 2013	Diff.
2012-13	1383.3	1383.3	0.0
2013-14	1417.3	1478.7	61.4
2014-15	1441.9	1491.7	49.8
2015-16	1460.6	1510.2	49.6
2016-17	1486.0	1537.3	51.3
2017-18	1504.4	1558.1	53.7
2018-19		1619.6	

\* The conference has changed the methodology for estimating Lottery distributions to EETF. The change is described on page 16.

**SCRATCH-OFF**

<b>Total Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	616.2	616.2
<b>1997-98</b>	583.4	583.4
<b>1998-99</b>	593.7	593.7
<b>1999-00</b>	568.4	568.4
<b>2000-01</b>	639.2	639.2
<b>2001-02</b>	662.6	662.6
<b>2002-03</b>	1073.9	1073.9
<b>2003-04</b>	1358.1	1358.1
<b>2004-05</b>	1844.6	1844.6
<b>2005-06</b>	2100.1	2100.1
<b>2006-07</b>	2283.6	2283.6
<b>2007-08</b>	2368.8	2368.8
<b>2008-09</b>	2064.1	2064.1
<b>2009-10</b>	2078.1	2078.1
<b>2010-11</b>	2225.7	2225.7
<b>2011-12</b>	2567.0	2567.0
<b>2012-13</b>	3028.5	3028.5
<b>2013-14</b>	3206.1	3335.2
<b>2014-15</b>	3286.2	3401.9
<b>2015-16</b>	3345.4	3463.1
<b>2016-17</b>	3402.2	3522.0
<b>2017-18</b>	3453.3	3574.8
<b>2018-19</b>		3628.4

<b>Due to EETF from Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>		
<b>1997-98</b>		
<b>1998-99</b>		
<b>1999-00</b>		
<b>2000-01</b>		
<b>2001-02</b>	251.8	251.8
<b>2002-03</b>	279.3	279.3
<b>2003-04</b>	326.9	326.9
<b>2004-05</b>	387.9	387.9
<b>2005-06</b>	409.0	409.0
<b>2006-07</b>	443.1	443.1
<b>2007-08</b>	470.8	470.8
<b>2008-09</b>	412.0	412.0
<b>2009-10</b>	402.7	402.7
<b>2010-11</b>	414.3	414.3
<b>2011-12</b>	502.3	502.3
<b>2012-13</b>	564.1	564.1
<b>2013-14</b>	590.6	625.0
<b>2014-15</b>	606.8	627.8
<b>2015-16</b>	619.1	640.5
<b>2016-17</b>	631.0	652.8
<b>2017-18</b>	641.8	664.0
<b>2018-19</b>		675.0

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	41.5	41.5
<b>1997-98</b>	38.5	38.5
<b>1998-99</b>	38.3	38.3
<b>1999-00</b>	35.8	35.8
<b>2000-01</b>	39.4	39.4
<b>2001-02</b>	40.0	40.0
<b>2002-03</b>	63.6	63.6
<b>2003-04</b>	78.6	78.6
<b>2004-05</b>	104.3	104.3
<b>2005-06</b>	116.3	116.3
<b>2006-07</b>	124.3	124.3
<b>2007-08</b>	127.5	127.5
<b>2008-09</b>	110.6	110.6
<b>2009-10</b>	110.7	110.7
<b>2010-11</b>	117.9	117.9
<b>2011-12</b>	134.9	134.9
<b>2012-13</b>	157.6	157.6
<b>2013-14</b>	165.0	171.9
<b>2014-15</b>	166.9	173.2
<b>2015-16</b>	167.6	173.9
<b>2016-17</b>	168.1	174.3
<b>2017-18</b>	168.3	174.5
<b>2018-19</b>		174.8

<b>Average Weekly Sales</b>			
	<b>July 2013</b>	<b>Nov 2013</b>	
<b>1996-97</b>	11.9	11.9	
<b>1997-98</b>	11.2	11.2	
<b>1998-99</b>	11.4	11.4	
<b>1999-00</b>	10.9	10.9	
<b>2000-01</b>	12.3	12.3	
<b>2001-02</b>	12.7	12.7	
<b>2002-03</b>	20.7	20.7	
<b>2003-04</b>	26.1	26.1	
<b>2004-05</b>	35.5	35.5	
<b>2005-06</b>	40.4	40.4	
<b>2006-07</b>	43.9	43.9	
<b>2007-08</b>	45.6	45.6	
<b>2008-09</b>	39.7	39.7	
<b>2009-10</b>	40.0	40.0	
<b>2010-11</b>	42.8	42.8	
<b>2011-12</b>	49.4	49.4	
<b>2012-13</b>	58.2	58.2	
<b>2013-14</b>	61.7	64.1	
<b>2014-15</b>	63.2	65.4	
<b>2015-16</b>	64.3	66.6	
<b>2016-17</b>	65.4	67.7	
<b>2017-18</b>	66.4	68.7	
<b>2018-19</b>		69.8	

<b>Growth Rates</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>2008-09</b>	-12.9%	-12.9%
<b>2009-10</b>	0.7%	0.7%
<b>2010-11</b>	7.1%	7.1%
<b>2011-12</b>	15.3%	15.3%
<b>2012-13</b>	18.0%	18.0%
<b>2013-14</b>	5.9%	10.1%
<b>2014-15</b>	2.5%	2.0%
<b>2015-16</b>	1.8%	1.8%
<b>2016-17</b>	1.7%	1.7%
<b>2017-18</b>	1.5%	1.5%
<b>2018-19</b>		1.5%

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>2009-10</b>	40.0	40.0
<b>2010-11</b>	42.8	42.8
<b>2011-12</b>	49.4	49.4
<b>2012-13</b>	58.2	58.2
<b>2013-14</b>	61.7	64.1
<b>2014-15</b>	63.2	65.4
<b>2015-16</b>	64.3	66.6
<b>2016-17</b>	65.4	67.7
<b>2017-18</b>	66.4	68.7
<b>2018-19</b>		69.8

**POWERBALL (INCLUDING POWER PLAY)**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	506.8	572.3
2014-15	517.8	579.7
2015-16	526.3	587.9
2016-17	531.4	596.1
2017-18	536.3	604.4
2018-19		612.0

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.0	34.0
2013-14	26.1	29.5
2014-15	26.3	29.5
2015-16	26.4	29.5
2016-17	26.3	29.5
2017-18	26.1	29.5
2018-19		29.5

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.7	11.0
2014-15	10.0	11.1
2015-16	10.1	11.3
2016-17	10.2	11.5
2017-18	10.3	11.6
2018-19		11.8

<b>Growth Rates</b>		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-22.5%	-12.5%
2014-15	2.2%	1.3%
2015-16	1.6%	1.4%
2016-17	1.0%	1.4%
2017-18	0.9%	1.4%
2018-19		1.3%

\*Annualized figures

**Mega Millions**

<b>Ticket Sales</b>		
	July 2013	Nov 2013
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	124.9	114.9
2014-15	126.5	120.9
2015-16	128.3	122.6
2016-17	130.1	124.3
2017-18	131.9	126.1
2018-19		127.8

<b>Per Capita Sales</b>		
	July 2013	Nov 2013
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	6.4	5.9
2014-15	6.4	6.2
2015-16	6.4	6.2
2016-17	6.4	6.2
2017-18	6.4	6.2
2018-19		6.2

<b>Average Weekly Sales</b>		
	July 2013	Nov 2013
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	2.4	2.2
2014-15	2.4	2.3
2015-16	2.5	2.4
2016-17	2.5	2.4
2017-18	2.5	2.4
2018-19		2.5

<b>Growth Rates</b>		
2013-14	n/a	
2014-15	1.3%	5.2%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19		1.4%

**LOTTO WITH XTRA**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	721.1	721.1
<b>1997-98</b>	711.3	711.3
<b>1998-99</b>	737.7	737.7
<b>1999-00</b>	865.0	865.0
<b>2000-01</b>	845.4	845.4
<b>2001-02</b>	802.0	802.0
<b>2002-03</b>	925.5	925.5
<b>2003-04</b>	785.4	785.4
<b>2004-05</b>	689.8	689.8
<b>2005-06</b>	835.0	835.0
<b>2006-07</b>	735.6	735.6
<b>2007-08</b>	779.0	779.0
<b>2008-09</b>	650.6	650.6
<b>2009-10</b>	445.9	445.9
<b>2010-11</b>	411.4	411.4
<b>2011-12</b>	419.0	419.0
<b>2012-13</b>	352.4	352.4
<b>2013-14</b>	357.5	357.5
<b>2014-15</b>	362.1	362.1
<b>2015-16</b>	367.2	367.2
<b>2016-17</b>	372.4	372.4
<b>2017-18</b>	377.6	377.6
<b>2018-19</b>		382.9

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	48.5	48.5
<b>1997-98</b>	46.9	46.9
<b>1998-99</b>	47.6	47.6
<b>1999-00</b>	54.5	54.5
<b>2000-01</b>	52.1	52.1
<b>2001-02</b>	48.5	48.5
<b>2002-03</b>	54.8	54.8
<b>2003-04</b>	45.5	45.5
<b>2004-05</b>	39.0	39.0
<b>2005-06</b>	46.2	46.2
<b>2006-07</b>	40.0	40.0
<b>2007-08</b>	41.9	41.9
<b>2008-09</b>	34.8	34.8
<b>2009-10</b>	23.8	23.8
<b>2010-11</b>	21.8	21.8
<b>2011-12</b>	22.0	22.0
<b>2012-13</b>	18.3	18.3
<b>2013-14</b>	18.4	18.4
<b>2014-15</b>	18.4	18.4
<b>2015-16</b>	18.4	18.4
<b>2016-17</b>	18.4	18.4
<b>2017-18</b>	18.4	18.4
<b>2018-19</b>		18.4

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	13.9	13.9
<b>1997-98</b>	13.7	13.7
<b>1998-99</b>	14.2	14.2
<b>1999-00</b>	16.6	16.6
<b>2000-01</b>	16.3	16.3
<b>2001-02</b>	15.4	15.4
<b>2002-03</b>	17.8	17.8
<b>2003-04</b>	15.1	15.1
<b>2004-05</b>	13.3	13.3
<b>2005-06</b>	16.1	16.1
<b>2006-07</b>	14.1	14.1
<b>2007-08</b>	15.0	15.0
<b>2008-09</b>	12.5	12.5
<b>2009-10</b>	8.6	8.6
<b>2010-11</b>	7.9	7.9
<b>2011-12</b>	8.1	8.1
<b>2012-13</b>	6.8	6.8
<b>2013-14</b>	6.9	6.9
<b>2014-15</b>	7.0	7.0
<b>2015-16</b>	7.1	7.1
<b>2016-17</b>	7.2	7.2
<b>2017-18</b>	7.3	7.3
<b>2018-19</b>		7.4

<b>Growth Rates</b>		
<b>2008-09</b>	-16.5%	-16.5%
<b>2009-10</b>	-31.5%	-31.5%
<b>2010-11</b>	-7.7%	-7.7%
<b>2011-12</b>	1.9%	1.9%
<b>2012-13</b>	-15.9%	-15.9%
<b>2013-14</b>	1.5%	1.5%
<b>2014-15</b>	1.3%	1.3%
<b>2015-16</b>	1.4%	1.4%
<b>2016-17</b>	1.4%	1.4%
<b>2017-18</b>	1.4%	1.4%
<b>2018-19</b>		1.4%



**MEGA MONEY**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>		
<b>1997-98</b>	36.0	36.0
<b>1998-99</b>	14.9	14.9
<b>1999-00</b>	121.3	121.3
<b>2000-01</b>	108.8	108.8
<b>2001-02</b>	98.3	98.3
<b>2002-03</b>	95.9	95.9
<b>2003-04</b>	125.9	125.9
<b>2004-05</b>	131.2	131.2
<b>2005-06</b>	128.5	128.5
<b>2006-07</b>	130.1	130.1
<b>2007-08</b>	122.7	122.7
<b>2008-09</b>	102.2	102.2
<b>2009-10</b>	92.1	92.1
<b>2010-11</b>	89.0	89.0
<b>2011-12</b>	92.3	92.3
<b>2012-13</b>	89.5	89.5
<b>2013-14</b>	79.9	79.9
<b>2014-15</b>	78.7	78.7
<b>2015-16</b>	78.3	78.3
<b>2016-17</b>	77.9	77.9
<b>2017-18</b>	77.5	77.5
<b>2018-19</b>		77.1

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>		
<b>1997-98</b>	2.4	2.4
<b>1998-99</b>	1.0	1.0
<b>1999-00</b>	7.6	7.6
<b>2000-01</b>	6.7	6.7
<b>2001-02</b>	5.9	5.9
<b>2002-03</b>	5.7	5.7
<b>2003-04</b>	7.3	7.3
<b>2004-05</b>	7.4	7.4
<b>2005-06</b>	7.1	7.1
<b>2006-07</b>	7.1	7.1
<b>2007-08</b>	6.6	6.6
<b>2008-09</b>	5.5	5.5
<b>2009-10</b>	4.9	4.9
<b>2010-11</b>	4.7	4.7
<b>2011-12</b>	4.9	4.9
<b>2012-13</b>	4.7	4.7
<b>2013-14</b>	4.1	4.1
<b>2014-15</b>	4.0	4.0
<b>2015-16</b>	3.9	3.9
<b>2016-17</b>	3.8	3.9
<b>2017-18</b>	3.8	3.8
<b>2018-19</b>		3.7

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>		
<b>1997-98</b>	0.7	0.7
<b>1998-99</b>	0.3	0.3
<b>1999-00</b>	2.3	2.3
<b>2000-01</b>	2.1	2.1
<b>2001-02</b>	1.9	1.9
<b>2002-03</b>	1.8	1.8
<b>2003-04</b>	2.4	2.4
<b>2004-05</b>	2.5	2.5
<b>2005-06</b>	2.5	2.5
<b>2006-07</b>	2.5	2.5
<b>2007-08</b>	2.4	2.4
<b>2008-09</b>	2.0	2.0
<b>2009-10</b>	1.8	1.8
<b>2010-11</b>	1.7	1.7
<b>2011-12</b>	1.8	1.8
<b>2012-13</b>	1.7	1.7
<b>2013-14</b>	1.5	1.5
<b>2014-15</b>	1.5	1.5
<b>2015-16</b>	1.5	1.5
<b>2016-17</b>	1.5	1.5
<b>2017-18</b>	1.5	1.5
<b>2018-19</b>		1.5

<b>Growth Rates</b>		
<b>2008-09</b>	-16.7%	-16.7%
<b>2009-10</b>	-9.9%	-9.9%
<b>2010-11</b>	-3.4%	-3.4%
<b>2011-12</b>	3.8%	3.8%
<b>2012-13</b>	-3.1%	-3.1%
<b>2013-14</b>	-10.7%	-10.7%
<b>2014-15</b>	-1.5%	-1.5%
<b>2015-16</b>	-0.5%	-0.5%
<b>2016-17</b>	-0.5%	-0.5%
<b>2017-18</b>	-0.5%	-0.5%
<b>2018-19</b>		-0.5%

**FANTASY 5 (INCLUDING EZ MATCH)**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	272.3	272.3
<b>1997-98</b>	245.7	245.7
<b>1998-99</b>	241.8	241.8
<b>1999-00</b>	216.3	216.3
<b>2000-01</b>	191.6	191.6
<b>2001-02</b>	292.9	292.9
<b>2002-03</b>	260.0	260.0
<b>2003-04</b>	259.7	259.7
<b>2004-05</b>	252.5	252.5
<b>2005-06</b>	306.7	306.7
<b>2006-07</b>	326.2	326.2
<b>2007-08</b>	309.4	309.4
<b>2008-09</b>	287.3	287.3
<b>2009-10</b>	282.0	282.0
<b>2010-11</b>	282.8	282.8
<b>2011-12</b>	290.7	290.7
<b>2012-13</b>	281.5	281.5
<b>2013-14</b>	277.1	280.1
<b>2014-15</b>	275.7	278.7
<b>2015-16</b>	276.3	279.2
<b>2016-17</b>	277.1	280.1
<b>2017-18</b>	277.6	280.6
<b>2018-19</b>		281.2

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	18.3	18.3
<b>1997-98</b>	16.2	16.2
<b>1998-99</b>	15.6	15.6
<b>1999-00</b>	13.6	13.6
<b>2000-01</b>	11.8	11.8
<b>2001-02</b>	17.7	17.7
<b>2002-03</b>	15.4	15.4
<b>2003-04</b>	15.0	15.0
<b>2004-05</b>	14.3	14.3
<b>2005-06</b>	17.0	17.0
<b>2006-07</b>	17.8	17.8
<b>2007-08</b>	16.7	16.7
<b>2008-09</b>	15.4	15.4
<b>2009-10</b>	15.0	15.0
<b>2010-11</b>	15.0	15.0
<b>2011-12</b>	15.3	15.3
<b>2012-13</b>	14.6	14.6
<b>2013-14</b>	14.3	14.4
<b>2014-15</b>	14.0	14.2
<b>2015-16</b>	13.8	14.0
<b>2016-17</b>	13.7	13.9
<b>2017-18</b>	13.5	13.7
<b>2018-19</b>		13.5

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	5.2	5.2
<b>1997-98</b>	4.7	4.7
<b>1998-99</b>	4.6	4.6
<b>1999-00</b>	4.2	4.2
<b>2000-01</b>	3.7	3.7
<b>2001-02</b>	5.6	5.6
<b>2002-03</b>	5.0	5.0
<b>2003-04</b>	5.0	5.0
<b>2004-05</b>	4.9	4.9
<b>2005-06</b>	5.9	5.9
<b>2006-07</b>	6.3	6.3
<b>2007-08</b>	6.0	6.0
<b>2008-09</b>	5.5	5.5
<b>2009-10</b>	5.4	5.4
<b>2010-11</b>	5.4	5.4
<b>2011-12</b>	5.6	5.6
<b>2012-13</b>	5.4	5.4
<b>2013-14</b>	5.3	5.4
<b>2014-15</b>	5.3	5.4
<b>2015-16</b>	5.3	5.4
<b>2016-17</b>	5.3	5.4
<b>2017-18</b>	5.3	5.4
<b>2018-19</b>		5.4

<b>Growth Rates</b>		
<b>2008-09</b>	-7.2%	-7.2%
<b>2009-10</b>	-1.9%	-1.9%
<b>2010-11</b>	0.3%	0.3%
<b>2011-12</b>	2.8%	2.8%
<b>2012-13</b>	-3.2%	-3.2%
<b>2013-14</b>	-1.6%	-0.5%
<b>2014-15</b>	-0.5%	-0.5%
<b>2015-16</b>	0.2%	0.2%
<b>2016-17</b>	0.3%	0.3%
<b>2017-18</b>	0.2%	0.2%
<b>2018-19</b>		0.2%

**CASH 3**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	309.4	309.4
<b>1997-98</b>	313.9	313.9
<b>1998-99</b>	339.3	339.3
<b>1999-00</b>	319.0	319.0
<b>2000-01</b>	326.5	326.5
<b>2001-02</b>	329.8	329.8
<b>2002-03</b>	330.0	330.0
<b>2003-04</b>	349.2	349.2
<b>2004-05</b>	345.6	345.6
<b>2005-06</b>	343.2	343.2
<b>2006-07</b>	348.7	348.7
<b>2007-08</b>	336.1	336.1
<b>2008-09</b>	320.2	320.2
<b>2009-10</b>	304.0	304.0
<b>2010-11</b>	313.3	313.3
<b>2011-12</b>	314.7	314.7
<b>2012-13</b>	324.5	324.5
<b>2013-14</b>	327.4	336.3
<b>2014-15</b>	331.6	341.0
<b>2015-16</b>	336.2	345.7
<b>2016-17</b>	341.0	350.6
<b>2017-18</b>	345.7	355.5
<b>2018-19</b>		360.5

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	20.8	20.8
<b>1997-98</b>	20.7	20.7
<b>1998-99</b>	21.9	21.9
<b>1999-00</b>	20.1	20.1
<b>2000-01</b>	20.1	20.1
<b>2001-02</b>	19.9	19.9
<b>2002-03</b>	19.5	19.5
<b>2003-04</b>	20.2	20.2
<b>2004-05</b>	19.6	19.6
<b>2005-06</b>	19.0	19.0
<b>2006-07</b>	19.0	19.0
<b>2007-08</b>	18.1	18.1
<b>2008-09</b>	17.1	17.1
<b>2009-10</b>	16.2	16.2
<b>2010-11</b>	16.6	16.6
<b>2011-12</b>	16.5	16.5
<b>2012-13</b>	16.9	16.9
<b>2013-14</b>	16.8	17.3
<b>2014-15</b>	16.8	17.4
<b>2015-16</b>	16.8	17.4
<b>2016-17</b>	16.8	17.4
<b>2017-18</b>	16.8	17.4
<b>2018-19</b>		17.4

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	6.0	6.0
<b>1997-98</b>	6.0	6.0
<b>1998-99</b>	6.5	6.5
<b>1999-00</b>	6.1	6.1
<b>2000-01</b>	6.3	6.3
<b>2001-02</b>	6.3	6.3
<b>2002-03</b>	6.3	6.3
<b>2003-04</b>	6.7	6.7
<b>2004-05</b>	6.6	6.6
<b>2005-06</b>	6.6	6.6
<b>2006-07</b>	6.7	6.7
<b>2007-08</b>	6.5	6.5
<b>2008-09</b>	6.2	6.2
<b>2009-10</b>	5.8	5.8
<b>2010-11</b>	6.0	6.0
<b>2011-12</b>	6.1	6.1
<b>2012-13</b>	6.2	6.2
<b>2013-14</b>	6.3	6.5
<b>2014-15</b>	6.4	6.6
<b>2015-16</b>	6.5	6.6
<b>2016-17</b>	6.6	6.7
<b>2017-18</b>	6.6	6.8
<b>2018-19</b>		6.9

<b>Growth Rates</b>		
<b>2008-09</b>	-4.7%	-4.7%
<b>2009-10</b>	-5.0%	-5.0%
<b>2010-11</b>	3.0%	3.0%
<b>2011-12</b>	0.5%	0.5%
<b>2012-13</b>	3.1%	3.1%
<b>2013-14</b>	0.9%	3.6%
<b>2014-15</b>	1.3%	1.4%
<b>2015-16</b>	1.4%	1.4%
<b>2016-17</b>	1.4%	1.4%
<b>2017-18</b>	1.4%	1.4%
<b>2018-19</b>		1.4%

**PLAY 4**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	151.1	151.1
<b>1997-98</b>	159.6	159.6
<b>1998-99</b>	169.4	169.4
<b>1999-00</b>	158.6	158.6
<b>2000-01</b>	163.2	163.2
<b>2001-02</b>	170.7	170.7
<b>2002-03</b>	182.7	182.7
<b>2003-04</b>	192.6	192.6
<b>2004-05</b>	207.0	207.0
<b>2005-06</b>	215.5	215.5
<b>2006-07</b>	225.3	225.3
<b>2007-08</b>	227.9	227.9
<b>2008-09</b>	239.0	239.0
<b>2009-10</b>	235.0	235.0
<b>2010-11</b>	235.7	235.7
<b>2011-12</b>	244.7	244.7
<b>2012-13</b>	244.1	244.1
<b>2013-14</b>	246.3	247.0
<b>2014-15</b>	249.5	250.1
<b>2015-16</b>	253.0	253.6
<b>2016-17</b>	256.5	257.2
<b>2017-18</b>	260.1	260.8
<b>2018-19</b>		264.4

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	10.2	10.2
<b>1997-98</b>	10.5	10.5
<b>1998-99</b>	10.9	10.9
<b>1999-00</b>	10.0	10.0
<b>2000-01</b>	10.1	10.1
<b>2001-02</b>	10.3	10.3
<b>2002-03</b>	10.8	10.8
<b>2003-04</b>	11.1	11.1
<b>2004-05</b>	11.7	11.7
<b>2005-06</b>	11.9	11.9
<b>2006-07</b>	12.3	12.3
<b>2007-08</b>	12.3	12.3
<b>2008-09</b>	12.8	12.8
<b>2009-10</b>	12.5	12.5
<b>2010-11</b>	12.5	12.5
<b>2011-12</b>	12.9	12.9
<b>2012-13</b>	12.7	12.7
<b>2013-14</b>	12.7	12.7
<b>2014-15</b>	12.7	12.7
<b>2015-16</b>	12.7	12.7
<b>2016-17</b>	12.7	12.7
<b>2017-18</b>	12.7	12.7
<b>2018-19</b>		12.7

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	2.9	2.9
<b>1997-98</b>	3.1	3.1
<b>1998-99</b>	3.3	3.3
<b>1999-00</b>	3.1	3.1
<b>2000-01</b>	3.1	3.1
<b>2001-02</b>	3.3	3.3
<b>2002-03</b>	3.5	3.5
<b>2003-04</b>	3.7	3.7
<b>2004-05</b>	4.0	4.0
<b>2005-06</b>	4.1	4.1
<b>2006-07</b>	4.3	4.3
<b>2007-08</b>	4.4	4.4
<b>2008-09</b>	4.6	4.6
<b>2009-10</b>	4.5	4.5
<b>2010-11</b>	4.5	4.5
<b>2011-12</b>	4.7	4.7
<b>2012-13</b>	4.7	4.7
<b>2013-14</b>	4.7	4.8
<b>2014-15</b>	4.8	4.8
<b>2015-16</b>	4.9	4.9
<b>2016-17</b>	4.9	4.9
<b>2017-18</b>	5.0	5.0
<b>2018-19</b>		5.1

<b>Growth Rates</b>		
<b>2008-09</b>	4.8%	4.8%
<b>2009-10</b>	-1.6%	-1.6%
<b>2010-11</b>	0.3%	0.3%
<b>2011-12</b>	3.8%	3.8%
<b>2012-13</b>	-0.2%	-0.2%
<b>2013-14</b>	0.9%	1.2%
<b>2014-15</b>	1.3%	1.3%
<b>2015-16</b>	1.4%	1.4%
<b>2016-17</b>	1.4%	1.4%
<b>2017-18</b>	1.4%	1.4%
<b>2018-19</b>		1.4%

### Raffle

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2006-07</b>	72.5	3.9	1.4
<b>2007-08</b>	30.8	1.7	0.6
<b>2008-09</b>	41.3	2.2	0.8
<b>2009-10</b>	29.3	1.6	0.6
<b>2010-11</b>	12.6	0.7	0.2
<b>2011-12</b>	0.0	0.0	0.0
<b>2012-13</b>	12.9	0.7	0.2

### Lucky Lines

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2010-11</b>	45.4	2.4	0.9
<b>2011-12</b>	17.7	0.9	0.3
<b>2012-13</b>	8.6	0.4	0.2

**TERMINAL GAME SALES**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1919.9	1988.0
2014-15	1942.0	2011.2
2015-16	1965.6	2034.5
2016-17	1986.4	2058.5
2017-18	2006.8	2082.5
2018-19		2105.8

<b>Due to EETF from Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	779.3	806.1
2014-15	787.6	814.8
2015-16	797.7	824.7
2016-17	806.6	835.1
2017-18	815.3	845.2
2018-19		855.0

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97	97.8	97.8
1997-98	96.8	96.8
1998-99	97.0	97.0
1999-00	105.8	105.8
2000-01	100.8	100.8
2001-02	102.3	102.3
2002-03	106.2	106.2
2003-04	99.2	99.2
2004-05	92.0	92.0
2005-06	101.3	101.3
2006-07	100.0	100.0
2007-08	97.2	97.2
2008-09	100.4	100.4
2009-10	97.1	97.1
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	98.8	102.5
2014-15	98.7	102.4
2015-16	98.5	102.1
2016-17	98.1	101.9
2017-18	97.8	101.7
2018-19		101.4

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
1996-97	28.0	28.0
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	36.9	38.2
2014-15	37.3	38.7
2015-16	37.8	39.1
2016-17	38.2	39.6
2017-18	38.6	40.0
2018-19		40.5

<b>Growth Rates</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
2008-09	3.8%	3.8%
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-3.3%	0.2%
2014-15	1.2%	1.2%
2015-16	1.2%	1.2%
2016-17	1.1%	1.2%
2017-18	1.0%	1.2%
2018-19		1.1%

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	36.9	38.2
2014-15	37.3	38.7
2015-16	37.8	39.1
2016-17	38.2	39.6
2017-18	38.6	40.0
2018-19		40.5

**TOTAL TICKET SALES**

<b>Ticket Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	2070.1	2070.1
<b>1997-98</b>	2050.0	2050.0
<b>1998-99</b>	2096.7	2096.7
<b>1999-00</b>	2248.5	2248.5
<b>2000-01</b>	2274.7	2274.7
<b>2001-02</b>	2356.4	2356.4
<b>2002-03</b>	2868.0	2868.0
<b>2003-04</b>	3071.0	3071.0
<b>2004-05</b>	3470.7	3470.7
<b>2005-06</b>	3929.0	3929.0
<b>2006-07</b>	4122.1	4122.1
<b>2007-08</b>	4174.8	4174.8
<b>2008-09</b>	3938.0	3938.0
<b>2009-10</b>	3900.5	3900.5
<b>2010-11</b>	4008.7	4008.7
<b>2011-12</b>	4449.9	4449.9
<b>2012-13</b>	5013.0	5013.0
<b>2013-14</b>	5125.9	5323.1
<b>2014-15</b>	5228.2	5413.1
<b>2015-16</b>	5311.0	5497.6
<b>2016-17</b>	5388.7	5580.5
<b>2017-18</b>	5460.0	5657.3
<b>2018-19</b>		5734.3

<b>Per Capita Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	139.3	139.3
<b>1997-98</b>	135.2	135.2
<b>1998-99</b>	135.4	135.4
<b>1999-00</b>	141.6	141.6
<b>2000-01</b>	140.2	140.2
<b>2001-02</b>	142.4	142.4
<b>2002-03</b>	169.8	169.8
<b>2003-04</b>	177.8	177.8
<b>2004-05</b>	196.3	196.3
<b>2005-06</b>	217.5	217.5
<b>2006-07</b>	224.3	224.3
<b>2007-08</b>	224.7	224.7
<b>2008-09</b>	210.9	210.9
<b>2009-10</b>	207.8	207.8
<b>2010-11</b>	212.3	212.3
<b>2011-12</b>	233.8	233.8
<b>2012-13</b>	260.8	260.8
<b>2013-14</b>	263.8	274.4
<b>2014-15</b>	265.6	275.5
<b>2015-16</b>	266.1	276.0
<b>2016-17</b>	266.2	276.3
<b>2017-18</b>	266.0	276.2
<b>2018-19</b>		276.2

<b>Average Weekly Sales</b>		
	<b>July 2013</b>	<b>Nov 2013</b>
<b>1996-97</b>	39.8	39.8
<b>1997-98</b>	39.4	39.4
<b>1998-99</b>	40.3	40.3
<b>1999-00</b>	43.2	43.2
<b>2000-01</b>	43.7	43.7
<b>2001-02</b>	45.3	45.3
<b>2002-03</b>	55.2	55.2
<b>2003-04</b>	59.1	59.1
<b>2004-05</b>	66.7	66.7
<b>2005-06</b>	75.6	75.6
<b>2006-07</b>	79.3	79.3
<b>2007-08</b>	80.3	80.3
<b>2008-09</b>	75.7	75.7
<b>2009-10</b>	75.0	75.0
<b>2010-11</b>	77.1	77.1
<b>2011-12</b>	85.6	85.6
<b>2012-13</b>	96.4	96.4
<b>2013-14</b>	98.6	102.4
<b>2014-15</b>	100.5	104.1
<b>2015-16</b>	102.1	105.7
<b>2016-17</b>	103.6	107.3
<b>2017-18</b>	105.0	108.8
<b>2018-19</b>		110.3

<b>Growth Rates</b>		
<b>2008-09</b>	-5.7%	-5.7%
<b>2009-10</b>	-1.0%	-1.0%
<b>2010-11</b>	2.8%	2.8%
<b>2011-12</b>	11.0%	11.0%
<b>2012-13</b>	12.7%	12.7%
<b>2013-14</b>	2.3%	6.2%
<b>2014-15</b>	2.0%	1.7%
<b>2015-16</b>	1.6%	1.6%
<b>2016-17</b>	1.5%	1.5%
<b>2017-18</b>	1.3%	1.4%
<b>2018-19</b>		1.4%

Scratch-off Ticket Sales		
	July 2013	Nov 2013
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3206.1	3335.2
2014-15	3286.2	3401.9
2015-16	3345.4	3463.1
2016-17	3402.2	3522.0
2017-18	3453.3	3574.8
2018-19		3628.4

Terminal Games Ticket Sales		
	July 2013	Nov 2013
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1919.9	1988.0
2014-15	1942.0	2011.2
2015-16	1965.6	2034.5
2016-17	1986.4	2058.5
2017-18	2006.8	2082.5
2018-19		2105.8

Total Ticket Sales		
	July 2013	Nov 2013
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5125.9	5323.1
2014-15	5228.2	5413.1
2015-16	5311.0	5497.6
2016-17	5388.7	5580.5
2017-18	5460.0	5657.3
2018-19		5734.3

Scratch-off - percent of total		
	July 2013	Nov 2013
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	62.5%	62.7%
2014-15	62.9%	62.8%
2015-16	63.0%	63.0%
2016-17	63.1%	63.1%
2017-18	63.2%	63.2%
2018-19		63.3%

Terminal Games - percent of total		
	July 2013	Nov 2013
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	37.5%	37.3%
2014-15	37.1%	37.2%
2015-16	37.0%	37.0%
2016-17	36.9%	36.9%
2017-18	36.8%	36.8%
2018-19		36.7%





### Factors Affecting EETF Transfers

	2012-13		2013-14		2014-15		2015-16		2016-17		2017-18		2018-19	
	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013
Prize Percentage Scratch-off	72.91%	72.91%	73.00%	72.72%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%		73.00%
Prize Percentage Terminal Games	51.30%	51.30%	50.73%	50.85%	50.72%	50.85%	50.72%	50.85%	50.72%	50.85%	50.72%	50.85%		50.85%
Retailer Commission Rate	5.50%	5.50%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%		5.60%
Administrative Appropriation	\$75.40	\$75.40	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14	\$76.14		\$76.14
Vendor Rate Scratch-off	1.46%	1.46%	1.49%	1.51%	1.48%	1.54%	1.46%	1.52%	1.44%	1.50%	1.42%	1.48%		1.47%
Vendor Rate Terminal Games	1.56%	1.56%	1.59%	1.57%	1.67%	1.63%	1.66%	1.63%	1.66%	1.62%	1.66%	1.62%		1.62%
Unclaimed Prize Rate	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%		1.40%

**Calculation of Fiscal Year Distributions to EETF from Lottery Receipts**

	2012-13		2013-14		2014-15		2015-16		2016-17		2017-18		2018-19	
	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013	July 2013	Nov 2013
% Week 51 scratch-off *	1.8721%	1.8721%	1.8721%	1.9241%	1.8721%	1.9241%	1.8721%	1.9241%	1.8721%	1.9241%	1.8721%	1.9241%		1.9241%
% Week 51 terminal games *	1.8509%	1.8509%	1.8509%	1.7956%	1.8509%	1.7956%	1.8509%	1.7956%	1.8509%	1.7956%	1.8509%	1.7956%		1.7956%
% Week 52 scratch-off *	1.8614%	1.8614%	1.8614%	2.0061%	1.8614%	2.0061%	1.8614%	2.0061%	1.8614%	2.0061%	1.8614%	2.0061%		2.0061%
% Week 52 terminal games *	1.8394%	1.8394%	1.8394%	1.6916%	1.8394%	1.6916%	1.8394%	1.6916%	1.8394%	1.6916%	1.8394%	1.6916%		1.6916%
% of Week 51 to subsequent year **	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		0.00%
% of Week 52 to subsequent year **	100.00%	100.00%	12.31%	12.51%	26.21%	26.28%	56.10%	56.21%	70.40%	71.33%	90.30%	89.99%		100.00%
% of scratch-off rec'd subsequent year	1.8614%	1.8614%	2.1012%	2.1752%	2.3599%	2.4512%	2.9163%	3.0518%	3.1825%	3.3550%	3.5529%	3.7295%		2.0061%
% of terminal games rec'd subsequent year	1.8394%	1.8394%	2.0773%	2.0073%	2.3330%	2.2400%	2.8828%	2.7464%	3.1459%	3.0021%	3.5119%	3.3179%		1.6916%
EETF Transfer rate scratch-off	18.63%	18.63%	18.42%	18.74%	18.46%	18.45%	18.51%	18.49%	18.55%	18.54%	18.59%	18.57%		18.60%
EETF Transfer rate terminal games	40.14%	40.14%	40.59%	40.55%	40.56%	40.51%	40.58%	40.53%	40.61%	40.57%	40.63%	40.58%		40.60%

\* based on weekly sales figures for 2012-13

\*\* based on daily sales figures for 2012-13

July 2013 Forecast	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Scratch-Off Sales	3028.5	3206.1	3286.2	3345.4	3402.2	3453.3
Terminal Game Sales	1984.5	1919.9	1942.0	1965.6	1986.4	2006.8
EETF transfer due from current year ticket sales and other income	1408.8	1420.5	1446.0	1469.0	1490.4	1510.4
less collection lag loss	-25.4	-28.6	-32.7	-41.1	-45.5	-51.4
plus collection lag gain from prior year	0.0	25.4	28.6	32.7	41.1	45.5
Distribution to EETF from Lottery Receipts	1383.3	1417.3	1441.9	1460.6	1486.0	1504.4

November 2013 Forecast	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Scratch-Off Sales	3028.5	3335.2	3401.9	3463.1	3522.0	3574.8	3628.4
Terminal Game Sales	1984.5	1988.0	2011.2	2034.5	2058.5	2082.5	2105.8
EETF transfer due from current year ticket sales and other income	1408.8	1483.0	1495.5	1518.7	1542.0	1563.9	1594.8
less collection lag loss	-25.4	-29.8	-33.6	-42.2	-47.0	-52.8	-28.0
plus collection lag gain from prior year	0.0	25.4	29.8	33.6	42.2	47.0	52.8
Distribution to EETF from Lottery Receipts	1383.3	1478.7	1491.7	1510.2	1537.3	1558.1	1619.6

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.