

Revenue Estimating Conference
Lottery Sales
February 8, 2011
Executive Summary

The Revenue Estimating Conference met concerning Lottery revenues on February 8, 2011. The conference reduced expected distributions to the Educational Enhancement Trust Fund (EETF) from current projections by \$39.8 million in 2010-11 and by \$12.0 million in 2011-12. These figures translate into growth rates of -8.5% in 2010-11 and 2.9% in 2011-12. Distributions are then expected to increase by 1.7% in 2012-13, 1.6% in 2013-14, and 1.6% in 2014-15.

Overall the forecast for ticket sales was decreased by \$7.6 million in 2010-11, and increased by \$17.1 million in 2011-12. The largest reduction in the sales forecast was to the projection for Powerball, which was reduced by \$33.2 million in 2010-11 and \$25.1 million in 2011-12. There were also reductions in the projections for Lotto, Mega Money, and Lucky Lines. On the positive side, projected sales of scratch-off games were increased by \$28.6 million in 2010-11 and \$40.0 million in 2011-12, while smaller positive adjustments were made to sales projections for Fantasy 5 and Cash 3. The outlook for Play 4 and Raffle sales remains unchanged.

The projections for non-ticket income were reduced by \$1.0 million in 2010-11 and left unchanged in 2011-12. The forecast for 80% unclaimed prizes available for immediate transfer to EETF was reduced by \$11.0 million in 2010-11 and \$4.1 million in 2011-12, due to recent experience in the percentage of prizes which are unclaimed.

The details of the forecast and changes are shown in the table on the next page.

Summary of All games				
		November 2010	February 2011	Difference
Scratch-off	2010-11	2143.1	2171.7	28.6
	2011-12	2186.0	2226.0	40.0
	2012-13		2270.5	
Lotto	2010-11	401.7	400.0	-1.7
	2011-12	400.0	400.0	0.0
	2012-13		400.0	
Powerball	2010-11	393.9	360.7	-33.2
	2011-12	402.0	376.9	-25.1
	2012-13		382.2	
Mega Money	2010-11	92.0	90.7	-1.3
	2011-12	91.3	90.0	-1.3
	2012-13		89.2	
Fantasy 5	2010-11	277.8	280.3	2.5
	2011-12	275.0	280.3	5.3
	2012-13		280.3	
Cash 3	2010-11	308.4	310.0	1.6
	2011-12	311.0	312.7	1.7
	2012-13		314.2	
Play 4	2010-11	231.5	231.5	0.0
	2011-12	233.8	233.8	0.0
	2012-13		237.0	
Raffle	2010-11	13.0	13.0	0.0
	2011-12	15.0	15.0	0.0
	2012-13		15.0	
Lucky Lines	2010-11	54.1	50.0	-4.1
	2011-12	36.7	33.2	-3.5
	2012-13		30.0	
TOTAL	2010-11	3915.5	3907.9	-7.6
	2011-12	3950.8	3967.9	17.1
	2012-13		4018.4	
EETF from Ticket sales	2010-11	1121.6	1093.8	-27.8
	2011-12	1126.0	1118.1	-7.9
	2012-13		1136.3	
Other Income	2010-11	14.3	13.3	-1.0
	2011-12	15.0	15.0	0.0
	2012-13		15.0	
80% unclaimed prizes	2010-11	44.9	33.9	-11.0
	2011-12	45.0	40.9	-4.1
	2012-13		42.2	
TOTAL EETF	2010-11	1180.8	1141.0	-39.8
	2011-12	1186.0	1174.0	-12.0
	2012-13		1193.5	

**LOTTERY ESTIMATING CONFERENCE, February 2011
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Total Income			
	Nov-10	Feb-11	Diff.
1987-88	659.5	659.5	0.0
1988-89	1832.0	1832.0	0.0
1989-90	2054.8	2054.8	0.0
1990-91	2160.3	2160.3	0.0
1991-92	2191.0	2191.0	0.0
1992-93	2133.0	2133.0	0.0
1993-94	2162.6	2162.6	0.0
1994-95	2251.1	2251.1	0.0
1995-96	2074.2	2074.2	0.0
1996-97	2085.2	2085.2	0.0
1997-98	2065.5	2065.5	0.0
1998-99	2113.0	2113.0	0.0
1999-00	2266.5	2266.5	0.0
2000-01	2297.9	2297.9	0.0
2001-02	2346.8	2346.8	0.0
2002-03	2883.5	2883.5	0.0
2003-04	3086.4	3086.4	0.0
2004-05	3487.5	3487.5	0.0
2005-06	3946.6	3946.6	0.0
2006-07	4142.5	4142.5	0.0
2007-08	4203.7	4203.7	0.0
2008-09	4006.0	4006.0	0.0
2009-10	3953.7	3953.7	0.0
2010-11	3929.8	3921.2	-8.6
2011-12	3965.8	3982.9	17.1
2012-13	4014.8	4033.4	18.6
2013-14	4078.2	4097.1	18.9
2014-15		4161.1	

To EETF *			
	Nov-10	Feb-11	Diff.
1987-88	230.4	230.4	0.0
1988-89	641.2	641.2	0.0
1989-90	770.4	770.4	0.0
1990-91	820.8	820.8	0.0
1991-92	832.5	832.5	0.0
1992-93	810.5	810.5	0.0
1993-94	821.7	821.7	0.0
1994-95	855.4	855.4	0.0
1995-96	789.0	789.0	0.0
1996-97	792.3	792.3	0.0
1997-98	785.2	785.2	0.0
1998-99	802.9	802.9	0.0
1999-00	861.2	861.2	0.0
2000-01	873.1	873.1	0.0
2001-02	891.7	891.7	0.0
2002-03	966.3	966.3	0.0
2003-04	970.7	970.7	0.0
2004-05	1028.6	1028.6	0.0
2005-06	1224.6	1224.6	0.0
2006-07	1263.3	1263.3	0.0
2007-08	1279.8	1279.8	0.0
2008-09	1289.1	1289.1	0.0
2009-10	1247.2	1246.8	-0.4
2010-11	1180.8	1141.0	-39.8
2011-12	1186.0	1174.0	-12.0
2012-13	1200.6	1193.5	-7.1
2013-14	1219.3	1212.2	-7.2
2014-15		1231.0	

In 2003-04 does not include the large Lotto unclaimed prize

SCRATCH-OFF

Total Sales		
	Nov-10	Feb-2011
1987-88	533.1	533.1
1988-89	365.0	365.0
1989-90	409.2	409.2
1990-91	367.3	367.3
1991-92	405.4	405.4
1992-93	442.1	442.1
1993-94	513.8	513.8
1994-95	527.6	527.6
1995-96	551.5	551.5
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2143.1	2171.7
2011-12	2186.0	2226.0
2012-13		2270.5

Transfers to EETF		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	410.3	410.2
2011-12	417.5	418.3
2012-13		433.1

Per Capita Sales		
	Nov-10	Feb-2011
1987-88	43.5	43.9
1988-89	29.0	29.3
1989-90	31.8	31.9
1990-91	27.9	27.9
1991-92	30.2	30.2
1992-93	32.3	32.3
1993-94	36.8	36.8
1994-95	37.0	37.0
1995-96	37.9	37.9
1996-97	41.5	41.5
1997-98	38.5	38.5
1998-99	38.3	38.3
1999-00	35.8	35.8
2000-01	39.3	39.3
2001-02	39.9	39.9
2002-03	63.3	63.3
2003-04	78.0	78.0
2004-05	103.5	103.5
2005-06	115.1	115.1
2006-07	122.7	122.7
2007-08	126.1	126.1
2008-09	110.0	110.0
2009-10	110.8	110.8
2010-11	113.8	115.3
2011-12	115.3	117.3
2012-13		118.2

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88	22.2	22.2
1988-89	7.0	7.0
1989-90	7.9	7.9
1990-91	7.1	7.1
1991-92	7.8	7.8
1992-93	8.5	8.5
1993-94	9.9	9.9
1994-95	10.1	10.1
1995-96	10.6	10.6
1996-97	11.9	11.9
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	41.2	41.8
2011-12	42.0	42.8
2012-13		43.7

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.9	360.7
2011-12	402.0	376.9
2012-13		382.2

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	24.9	24.9
2009-10	23.1	23.1
2010-11	20.9	19.1
2011-12	21.2	19.9
2012-13		19.9

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	6.9
2011-12	7.7	7.2
2012-13		7.4

*Annualized figures

LOTTO WITH XTRA

Ticket Sales		
	Nov-10	Feb-2011
1987-88	64.9	64.9
1988-89	1046.5	1046.5
1989-90	846.2	846.2
1990-91	971.3	971.3
1991-92	998.7	998.7
1992-93	857.9	857.9
1993-94	781.5	781.5
1994-95	911.6	911.6
1995-96	738.9	738.9
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	401.7	400.0
2011-12	400.0	400.0
2012-13		400.0

Per Capita Sales		
	Nov-10	Feb-2011
1987-88	5.3	5.3
1988-89	83.2	83.9
1989-90	65.8	65.9
1990-91	73.7	73.7
1991-92	74.3	74.3
1992-93	62.8	62.8
1993-94	56.0	56.0
1994-95	63.9	63.9
1995-96	50.8	50.8
1996-97	48.5	48.5
1997-98	46.9	46.9
1998-99	47.6	47.6
1999-00	54.5	54.5
2000-01	52.0	52.0
2001-02	48.4	48.4
2002-03	54.5	54.5
2003-04	45.1	45.1
2004-05	38.7	38.7
2005-06	45.8	45.8
2006-07	39.5	39.5
2007-08	41.5	41.5
2008-09	34.7	34.7
2009-10	23.8	23.8
2010-11	21.3	21.2
2011-12	21.1	21.1
2012-13		20.8

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88	2.7	2.7
1988-89	20.1	20.1
1989-90	16.3	16.3
1990-91	18.7	18.7
1991-92	19.2	19.2
1992-93	16.5	16.5
1993-94	15.0	15.0
1994-95	17.5	17.5
1995-96	14.2	14.2
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.7	7.7
2011-12	7.7	7.7
2012-13		7.7

MEGA MONEY

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	92.0	90.7
2011-12	91.3	90.0
2012-13		89.2

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.6	7.6
2000-01	6.7	6.7
2001-02	5.9	5.9
2002-03	5.7	5.7
2003-04	7.2	7.2
2004-05	7.4	7.4
2005-06	7.0	7.0
2006-07	7.0	7.0
2007-08	6.5	6.5
2008-09	5.4	5.4
2009-10	4.9	4.9
2010-11	4.9	4.8
2011-12	4.8	4.7
2012-13		4.6

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.8	1.7
2011-12	1.8	1.7
2012-13		1.7

FANTASY 5 (INCLUDING EZ MATCH)

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89	98.2	98.2
1989-90	462.3	462.3
1990-91	453.0	453.0
1991-92	350.1	350.1
1992-93	381.4	381.4
1993-94	420.7	420.7
1994-95	346.7	346.7
1995-96	296.7	296.7
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	277.8	280.3
2011-12	275.0	280.3
2012-13		280.3

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89	7.8	7.9
1989-90	35.9	36.0
1990-91	34.4	34.4
1991-92	26.0	26.0
1992-93	27.9	27.9
1993-94	30.1	30.1
1994-95	24.3	24.3
1995-96	20.4	20.4
1996-97	18.3	18.3
1997-98	16.2	16.2
1998-99	15.6	15.6
1999-00	13.6	13.6
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.3	15.3
2003-04	14.9	14.9
2004-05	14.2	14.2
2005-06	16.8	16.8
2006-07	17.5	17.5
2007-08	16.5	16.5
2008-09	15.3	15.3
2009-10	15.0	15.0
2010-11	14.8	14.9
2011-12	14.5	14.8
2012-13		14.6

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89	1.9	1.9
1989-90	8.9	8.9
1990-91	8.7	8.7
1991-92	6.7	6.7
1992-93	7.3	7.3
1993-94	8.1	8.1
1994-95	6.7	6.7
1995-96	5.7	5.7
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.3	5.4
2011-12	5.3	5.4
2012-13		5.4

CASH 3

Ticket Sales		
	Nov-10	Feb-2011
1987-88	55.6	55.6
1988-89	305.2	305.2
1989-90	313.9	313.9
1990-91	347.4	347.4
1991-92	279.6	279.6
1992-93	298.1	298.1
1993-94	296.5	296.5
1994-95	307.0	307.0
1995-96	319.5	319.5
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	304.0	304.0
2010-11	308.4	310.0
2011-12	311.0	312.7
2012-13		314.2

Per Capita Sales		
	Nov-10	Feb-2011
1987-88	4.5	4.6
1988-89	24.3	24.5
1989-90	24.4	24.4
1990-91	26.4	26.4
1991-92	20.8	20.8
1992-93	21.8	21.8
1993-94	21.2	21.2
1994-95	21.5	21.5
1995-96	22.0	22.0
1996-97	20.8	20.8
1997-98	20.7	20.7
1998-99	21.9	21.9
1999-00	20.1	20.1
2000-01	20.1	20.1
2001-02	19.9	19.9
2002-03	19.4	19.4
2003-04	20.1	20.1
2004-05	19.4	19.4
2005-06	18.8	18.8
2006-07	18.7	18.7
2007-08	17.9	17.9
2008-09	17.1	17.1
2009-10	16.2	16.2
2010-11	16.4	16.5
2011-12	16.4	16.5
2012-13		16.4

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88	2.3	2.3
1988-89	5.9	5.9
1989-90	6.0	6.0
1990-91	6.7	6.7
1991-92	5.4	5.4
1992-93	5.7	5.7
1993-94	5.7	5.7
1994-95	5.9	5.9
1995-96	6.1	6.1
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	5.8	5.8
2010-11	5.9	6.0
2011-12	6.0	6.0
2012-13		6.0

PLAY 4

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	140.8	140.8
1992-93	142.3	142.3
1993-94	140.0	140.0
1994-95	145.2	145.2
1995-96	154.9	154.9
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	235.0	235.0
2010-11	231.5	231.5
2011-12	233.8	233.8
2012-13		237.0

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	10.5	10.5
1992-93	10.4	10.4
1993-94	10.0	10.0
1994-95	10.2	10.2
1995-96	10.6	10.6
1996-97	10.2	10.2
1997-98	10.5	10.5
1998-99	10.9	10.9
1999-00	10.0	10.0
2000-01	10.0	10.0
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.1	11.1
2004-05	11.6	11.6
2005-06	11.8	11.8
2006-07	12.1	12.1
2007-08	12.1	12.1
2008-09	12.7	12.7
2009-10	12.5	12.5
2010-11	12.3	12.3
2011-12	12.3	12.3
2012-13		12.3

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	2.7	2.7
1992-93	2.7	2.7
1993-94	2.7	2.7
1994-95	2.8	2.8
1995-96	3.0	3.0
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.5	4.5
2010-11	4.5	4.5
2011-12	4.5	4.5
2012-13		4.6

Raffle

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	13.0	13.0
2011-12	15.0	15.0
2012-13		15.0

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	3.9	3.9
2007-08	1.6	1.6
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.8	0.8
2012-13		0.8

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.3	0.3
2011-12	0.3	0.3
2012-13		0.3

Lucky Lines

Ticket Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	54.1	50.0
2011-12	36.7	33.2
2012-13		30.0

Per Capita Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	2.9	2.7
2011-12	1.9	1.8
2012-13		1.6

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	1.0	1.0
2011-12	0.7	0.6
2012-13		0.6

ON-LINE SALES

Ticket Sales		
	Nov-10	Feb-2011
1987-88	120.5	120.5
1988-89	1449.9	1449.9
1989-90	1622.4	1622.4
1990-91	1771.7	1771.7
1991-92	1769.2	1769.2
1992-93	1679.7	1679.7
1993-94	1638.7	1638.7
1994-95	1710.5	1710.5
1995-96	1510.0	1510.0
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1772.4	1736.2
2011-12	1764.8	1741.9
2012-13		1747.9

Transfers to EETF		
	Nov-10	Feb-2011
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	711.3	683.7
2011-12	708.5	699.9
2012-13		703.2

Per Capita Sales		
	Nov-10	Feb-2011
1987-88	9.8	9.9
1988-89	115.3	116.3
1989-90	126.1	126.4
1990-91	134.4	134.4
1991-92	131.6	131.6
1992-93	122.9	122.9
1993-94	117.4	117.4
1994-95	119.9	119.9
1995-96	103.8	103.8
1996-97	97.8	97.8
1997-98	96.8	96.8
1998-99	97.0	97.0
1999-00	105.8	105.8
2000-01	100.7	100.7
2001-02	102.1	102.1
2002-03	105.7	105.7
2003-04	98.4	98.4
2004-05	91.3	91.3
2005-06	100.3	100.3
2006-07	98.8	98.8
2007-08	96.1	96.1
2008-09	99.8	99.8
2009-10	97.1	97.1
2010-11	94.1	92.2
2011-12	93.1	91.8
2012-13		91.0

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88	5.0	5.0
1988-89	27.9	27.9
1989-90	31.2	31.2
1990-91	34.1	34.1
1991-92	34.0	34.0
1992-93	32.3	32.3
1993-94	31.5	31.5
1994-95	32.9	32.9
1995-96	29.0	29.0
1996-97	28.0	28.0
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.1	33.4
2011-12	33.9	33.5
2012-13		33.6

TOTAL TICKET SALES

Ticket Sales		
	Nov-10	Feb-2011
1987-88	653.6	653.6
1988-89	1814.9	1814.9
1989-90	2031.6	2031.6
1990-91	2139.0	2139.0
1991-92	2174.6	2174.6
1992-93	2121.9	2121.9
1993-94	2152.5	2152.5
1994-95	2238.1	2238.1
1995-96	2061.5	2061.5
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	3915.5	3907.9
2011-12	3950.8	3967.9
2012-13		4018.4

Per Capita Sales		
	Nov-10	Feb-2011
1987-88	53.4	53.8
1988-89	144.4	145.5
1989-90	157.9	158.2
1990-91	162.3	162.3
1991-92	161.8	161.8
1992-93	155.2	155.2
1993-94	154.2	154.2
1994-95	156.9	156.9
1995-96	141.7	141.7
1996-97	139.3	139.3
1997-98	135.2	135.2
1998-99	135.4	135.4
1999-00	141.6	141.6
2000-01	140.0	140.0
2001-02	142.1	142.1
2002-03	169.0	169.0
2003-04	176.4	176.4
2004-05	194.8	194.8
2005-06	215.4	215.4
2006-07	221.6	221.6
2007-08	222.2	222.2
2008-09	209.8	209.8
2009-10	207.9	207.9
2010-11	207.9	207.4
2011-12	208.4	209.2
2012-13		209.2

Average Weekly Sales		
	Nov-10	Feb-2011
1987-88	27.2	27.2
1988-89	34.9	34.9
1989-90	39.1	39.1
1990-91	41.1	41.1
1991-92	41.8	41.8
1992-93	40.8	40.8
1993-94	41.4	41.4
1994-95	43.0	43.0
1995-96	39.6	39.6
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	75.3	75.2
2011-12	76.0	76.3
2012-13		77.3

Other Income (Security Lending, Interest Earnings, On-Line Communication Fees, Retailer Fees, Prize Money Held in Reserve)		
	Nov-10	Feb-2011
1987-88	3.7	3.7
1988-89	17.4	17.4
1989-90	23.0	23.0
1990-91	21.3	21.3
1991-92	16.4	16.4
1992-93	11.0	11.0
1993-94	10.0	10.0
1994-95	13.0	13.0
1995-96	15.0	15.0
1996-97	15.2	15.2
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	14.3	13.3
2011-12	15.0	15.0
2012-13		15.0

80% Unclaimed Prizes for Transfer		
	Nov-10	Feb-2011
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.9	33.9
2011-12	45.0	40.9
2012-13		42.2

Long Term Transfer calculations

Feb-11

Assumptions:

	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2010-11	4.50%	-4.73%	18.89%	39.38%	33.9	13.3
2011-12	2.50%	0.33%	18.79%	40.18%	40.9	15.0
2012-13	1.24%	1.24%	19.07%	40.23%	42.2	15.0
2013-14	1.59%	1.59%	19.07%	40.23%	42.9	15.0
2014-15	1.57%	1.57%	19.07%	40.23%	43.5	15.0

Sales and Transfers:

	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers
2010-11	2171.7	1736.2	410.2	683.7	1141.0
2011-12	2226.0	1741.9	418.3	699.9	1174.0
2012-13	2270.5	1747.9	433.1	703.2	1193.5
2013-14	2306.5	1775.6	439.9	714.4	1212.2
2014-15	2342.7	1803.4	446.8	725.6	1231.0

Nov-10

Assumptions:

	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2010-11	3.13%	-2.74%	19.14%	40.13%	44.9	14.3
2011-12	2.00%	-0.43%	19.10%	40.15%	45.0	15.0
2012-13	1.24%	1.24%	19.10%	40.15%	45.6	15.0
2013-14	1.59%	1.59%	19.10%	40.15%	46.3	15.0

Sales and Transfers:

	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers
2010-11	2143.1	1772.4	410.3	711.3	1180.8
2011-12	2186.0	1764.8	417.5	708.5	1186.0
2012-13	2213.1	1786.7	422.7	717.3	1200.6
2013-14	2248.2	1815.0	429.4	728.7	1219.3

Factors Affecting EETF Transfers

	2010-11		2011-12	
	Nov 10	Feb-11	Nov 10	Feb-11
Prize Percentage Scratch-off	71.75%	72.00%	71.75%	72.00%
Prize Percentage On-line	50.80%	51.54%	50.80%	50.79%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$ 73.864	\$ 73.994	\$ 75.921	\$ 75.803
Vendor Rate Scratch-off	1.62%	1.62%	1.63%	1.70%
Vendor Rate On-line	1.58%	1.59%	1.53%	1.52%