

Revenue Estimating Conference
Lottery Sales
February 8, 2010
Executive Summary

The Revenue Estimating Conference met concerning Lottery revenues on February 8, 2010. The conference reduced expected distributions to the Educational Enhancement Trust Fund (EETF) from current projections by \$48.1 million in 2009-10, \$49.2 million in 2010-11, and \$46.1 million in 2011-12. These figures translate into growth rates of -9.6% in 2009-10, -7% in 2010-11, and 1.0% in 2011-12. Distributions are then expected to increase by 1.2% in 2012-13 and 1.6% in 2013-14.

Overall the forecast for ticket sales was decreased, by \$98.3 million in 2009-10, \$90.5 million in 2010-11, and \$88.0 million in 2011-12. The largest change in sales forecast was to the projections for Lotto and Powerball, which were reduced by a total of \$98.3 million in 2009-10 and \$88.2 million in 2010-11. Both of these two games have been running significantly behind our previous forecast, and have been negatively impacted by having fewer rollovers than expected. Mega Money, Cash 3, and Play 4 sales have also been running behind estimate, and the associated forecasts have been adjusted downward accordingly. The Fantasy 5 and Raffle forecasts remained essentially the same.

Scratch-off sales have been running very close to estimate and have begun to show some growth over the same week in 2008-09. The forecast for scratch-off sales was increased slightly by \$20.6 million in 2009-10 and \$23.9 million in 2010-11.

The projections for non-ticket income were reduced slightly, by \$.6 million in 2009-10 and by \$2.0 million in 2010-11. The forecast for 80% unclaimed prizes available for immediate transfer to EETF was increased by about \$4.0 million per year based on the most recent experience.

EETF transfers were affected by several other changes to the forecast. On the negative side, the prize payout percentage was increased for scratch-off tickets. Positively affecting the EETF transfers is a reduction in the projected administrative appropriation and a reduction in the 2010-11 on-line prize payout percentage.

The details of the forecast and changes are shown in the table on the next page.

Summary of All games				
		October 2009	Feb. 2010 2009	Difference
Scratch-off	2009-10	2013.4	2034.0	20.6
	2010-11	2018.4	2042.3	23.9
	2011-12		2058.5	
Lotto	2009-10	461.5	430.4	-31.1
	2010-11	463.3	431.9	-31.4
	2011-12		434.9	
Powerball	2009-10	467.4	400.2	-67.2
	2010-11	459.9	403.1	-56.8
	2011-12		408.7	
Mega Money	2009-10	89.9	87.2	-2.7
	2010-11	90.8	88.1	-2.7
	2011-12		89.0	
Fantasy 5	2009-10	273.9	273.9	0.0
	2010-11	267.4	267.4	0.0
	2011-12		264.7	
Cash 3	2009-10	309.5	299.3	-10.2
	2010-11	306.4	296.3	-10.1
	2011-12		298.3	
Play 4	2009-10	239.0	232.0	-7.0
	2010-11	245.2	233.8	-11.4
	2011-12		235.6	
Raffle	2009-10	32.0	31.9	-0.1
	2010-11	30.0	30.0	0.0
	2011-12		30.0	
TOTAL	2008-09	3886.6	3788.9	-97.7
	2009-10	3881.4	3792.9	-88.5
	2011-12		3819.7	
EETF from Ticket sales	2009-10	1148.4	1097.2	-51.2
	2010-11	1145.2	1093.9	-51.3
	2011-12		1102.3	
Other Income	2009-10	24.9	24.3	-0.6
	2010-11	21.3	19.3	-2.0
	2011-12		21.5	
80% unclaimed prizes	2009-10	40.3	44.0	3.7
	2010-11	40.3	44.3	4.0
	2011-12		46.0	
TOTAL EETF	2009-10	1213.5	1165.5	-48.1
	2010-11	1206.8	1157.5	-49.2
	2011-12		1169.8	

LOTTERY ESTIMATING CONFERENCE, February 2010
LOTTERY SALES PROJECTIONS
SUMMARY

Total Income			
	Oct-09	Feb-10	Diff.
1987-88	659.5	659.5	0.0
1988-89	1832.0	1832.0	0.0
1989-90	2054.8	2054.8	0.0
1990-91	2160.3	2160.3	0.0
1991-92	2191.0	2191.0	0.0
1992-93	2133.0	2133.0	0.0
1993-94	2162.6	2162.6	0.0
1994-95	2251.1	2251.1	0.0
1995-96	2074.2	2074.2	0.0
1996-97	2085.2	2085.2	0.0
1997-98	2065.5	2065.5	0.0
1998-99	2113.0	2113.0	0.0
1999-00	2266.5	2266.5	0.0
2000-01	2297.9	2297.9	0.0
2001-02	2346.8	2346.8	0.0
2002-03	2883.5	2883.5	0.0
2003-04	3086.4	3086.4	0.0
2004-05	3487.5	3487.5	0.0
2005-06	3946.6	3946.6	0.0
2006-07	4142.5	4142.5	0.0
2007-08	4203.7	4203.7	0.0
2008-09	4006.0	4006.0	0.0
2009-10	3911.5	3813.2	-98.3
2010-11	3902.7	3812.2	-90.5
2011-12	3929.2	3841.2	-88.0
2012-13	3981.0	3889.6	-91.4
2013-14		3951.6	

To EETF *			
	Oct-09	Feb-10	Diff.
1987-88	230.4	230.4	0.0
1988-89	641.2	641.2	0.0
1989-90	770.4	770.4	0.0
1990-91	820.8	820.8	0.0
1991-92	832.5	832.5	0.0
1992-93	810.5	810.5	0.0
1993-94	821.7	821.7	0.0
1994-95	855.4	855.4	0.0
1995-96	789.0	789.0	0.0
1996-97	792.3	792.3	0.0
1997-98	785.2	785.2	0.0
1998-99	802.9	802.9	0.0
1999-00	861.2	861.2	0.0
2000-01	873.1	873.1	0.0
2001-02	891.7	891.7	0.0
2002-03	966.3	966.3	0.0
2003-04	970.7	970.7	0.0
2004-05	1028.6	1028.6	0.0
2005-06	1224.6	1224.6	0.0
2006-07	1263.3	1263.3	0.0
2007-08	1279.8	1279.8	0.0
2008-09	1289.1	1289.1	0.0
2009-10	1213.5	1165.5	-48.1
2010-11	1206.8	1157.5	-49.2
2011-12	1214.9	1169.8	-45.0
2012-13	1230.7	1184.4	-46.3
2013-14		1203.0	

In 2003-04 does not include the large Lotto unclaimed prize

SCRATCH-OFF

Total Sales		
	Oct-09	Feb-2010
1987-88	533.1	533.1
1988-89	365.0	365.0
1989-90	409.2	409.2
1990-91	367.3	367.3
1991-92	405.4	405.4
1992-93	442.1	442.1
1993-94	513.8	513.8
1994-95	527.6	527.6
1995-96	551.5	551.5
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2013.4	2034.0
2010-11	2018.4	2042.3
2011-12		2058.5

Transfers to EETF		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	393.6	386.5
2010-11	394.5	388.7
2011-12		391.8

Per Capita Sales		
	Oct-09	Feb-2010
1987-88	43.5	43.5
1988-89	29.0	29.0
1989-90	31.8	31.8
1990-91	27.9	27.9
1991-92	30.2	30.2
1992-93	32.3	32.3
1993-94	36.8	36.8
1994-95	37.0	37.0
1995-96	37.9	37.9
1996-97	41.5	41.5
1997-98	38.5	38.5
1998-99	38.3	38.3
1999-00	35.8	35.8
2000-01	39.3	39.3
2001-02	39.9	39.9
2002-03	63.3	63.3
2003-04	78.0	78.0
2004-05	103.5	103.5
2005-06	115.1	115.1
2006-07	122.7	122.7
2007-08	126.1	126.1
2008-09	109.7	110.0
2009-10	106.8	108.4
2010-11	106.6	108.5
2011-12		108.6

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88	22.2	22.2
1988-89	7.0	7.0
1989-90	7.9	7.9
1990-91	7.1	7.1
1991-92	7.8	7.8
1992-93	8.5	8.5
1993-94	9.9	9.9
1994-95	10.1	10.1
1995-96	10.6	10.6
1996-97	11.9	11.9
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	38.7	39.1
2010-11	38.8	39.3
2011-12		39.6

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	467.4	400.2
2010-11	459.9	403.1
2011-12		408.7

Per Capita Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	24.8	24.9
2009-10	24.8	21.3
2010-11	24.3	21.4
2011-12		21.6

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	9.0	7.7
2010-11	8.8	7.8
2011-12		7.9

*Annualized figures

LOTTO WITH XTRA

Ticket Sales		
	Oct-09	Feb-2010
1987-88	64.9	64.9
1988-89	1046.5	1046.5
1989-90	846.2	846.2
1990-91	971.3	971.3
1991-92	998.7	998.7
1992-93	857.9	857.9
1993-94	781.5	781.5
1994-95	911.6	911.6
1995-96	738.9	738.9
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	461.5	430.4
2010-11	463.3	431.9
2011-12		434.9

Per Capita Sales		
	Oct-09	Feb-2010
1987-88	5.3	5.3
1988-89	83.2	83.2
1989-90	65.8	65.8
1990-91	73.7	73.7
1991-92	74.3	74.3
1992-93	62.8	62.8
1993-94	56.0	56.0
1994-95	63.9	63.9
1995-96	50.8	50.8
1996-97	48.5	48.5
1997-98	46.9	46.9
1998-99	47.6	47.6
1999-00	54.5	54.5
2000-01	52.0	52.0
2001-02	48.3	48.4
2002-03	54.5	54.5
2003-04	45.1	45.1
2004-05	38.7	38.7
2005-06	45.8	45.8
2006-07	39.5	39.5
2007-08	41.5	41.5
2008-09	34.6	34.7
2009-10	24.5	22.9
2010-11	24.5	22.9
2011-12		22.9

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88	2.7	2.7
1988-89	20.1	20.1
1989-90	16.3	16.3
1990-91	18.7	18.7
1991-92	19.2	19.2
1992-93	16.5	16.5
1993-94	15.0	15.0
1994-95	17.5	17.5
1995-96	14.2	14.2
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.9	8.3
2010-11	8.9	8.3
2011-12		8.4

MEGA MONEY

Ticket Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	89.9	87.2
2010-11	90.8	88.1
2011-12		89.0

Per Capita Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.6	7.6
2000-01	6.7	6.7
2001-02	5.9	5.9
2002-03	5.7	5.7
2003-04	7.2	7.2
2004-05	7.4	7.4
2005-06	7.0	7.0
2006-07	7.0	7.0
2007-08	6.5	6.5
2008-09	5.4	5.4
2009-10	4.8	4.6
2010-11	4.8	4.7
2011-12		4.7

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.7	1.7
2010-11	1.7	1.7
2011-12		1.7

FANTASY 5 (INCLUDING EZ MATCH)

Ticket Sales		
	Oct-09	Feb-2010
1987-88		
1988-89	98.2	98.2
1989-90	462.3	462.3
1990-91	453.0	453.0
1991-92	350.1	350.1
1992-93	381.4	381.4
1993-94	420.7	420.7
1994-95	346.7	346.7
1995-96	296.7	296.7
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	273.9	273.9
2010-11	267.4	267.4
2011-12		264.7

Per Capita Sales		
	Oct-09	Feb-2010
1987-88		
1988-89	7.8	7.8
1989-90	35.9	35.9
1990-91	34.4	34.4
1991-92	26.0	26.0
1992-93	27.9	27.9
1993-94	30.1	30.1
1994-95	24.3	24.3
1995-96	20.4	20.4
1996-97	18.3	18.3
1997-98	16.2	16.2
1998-99	15.6	15.6
1999-00	13.6	13.6
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.3	15.3
2003-04	14.9	14.9
2004-05	14.2	14.2
2005-06	16.8	16.8
2006-07	17.5	17.5
2007-08	16.5	16.5
2008-09	15.3	15.3
2009-10	14.5	14.6
2010-11	14.1	14.2
2011-12		14.0

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88		
1988-89	1.9	1.9
1989-90	8.9	8.9
1990-91	8.7	8.7
1991-92	6.7	6.7
1992-93	7.3	7.3
1993-94	8.1	8.1
1994-95	6.7	6.7
1995-96	5.7	5.7
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.3	5.3
2010-11	5.1	5.1
2011-12		5.1

CASH 3

Ticket Sales		
	Oct-09	Feb-2010
1987-88	55.6	55.6
1988-89	305.2	305.2
1989-90	313.9	313.9
1990-91	347.4	347.4
1991-92	279.6	279.6
1992-93	298.1	298.1
1993-94	296.5	296.5
1994-95	307.0	307.0
1995-96	319.5	319.5
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	309.5	299.3
2010-11	306.4	296.3
2011-12		298.3

Per Capita Sales		
	Oct-09	Feb-2010
1987-88	4.5	4.5
1988-89	24.3	24.3
1989-90	24.4	24.4
1990-91	26.4	26.4
1991-92	20.8	20.8
1992-93	21.8	21.8
1993-94	21.2	21.2
1994-95	21.5	21.5
1995-96	22.0	22.0
1996-97	20.8	20.8
1997-98	20.7	20.7
1998-99	21.9	21.9
1999-00	20.1	20.1
2000-01	20.1	20.1
2001-02	19.9	19.9
2002-03	19.4	19.4
2003-04	20.1	20.1
2004-05	19.4	19.4
2005-06	18.8	18.8
2006-07	18.7	18.7
2007-08	17.9	17.9
2008-09	17.0	17.1
2009-10	16.4	16.0
2010-11	16.2	15.7
2011-12		15.7

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88	2.3	2.3
1988-89	5.9	5.9
1989-90	6.0	6.0
1990-91	6.7	6.7
1991-92	5.4	5.4
1992-93	5.7	5.7
1993-94	5.7	5.7
1994-95	5.9	5.9
1995-96	6.1	6.1
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	6.0	5.8
2010-11	5.9	5.7
2011-12		5.7

PLAY 4

Ticket Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	140.8	140.8
1992-93	142.3	142.3
1993-94	140.0	140.0
1994-95	145.2	145.2
1995-96	154.9	154.9
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	239.0	232.0
2010-11	245.2	233.8
2011-12		235.6

Per Capita Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	10.5	10.5
1992-93	10.4	10.4
1993-94	10.0	10.0
1994-95	10.2	10.2
1995-96	10.6	10.6
1996-97	10.2	10.2
1997-98	10.5	10.5
1998-99	10.9	10.9
1999-00	10.0	10.0
2000-01	10.0	10.0
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.1	11.1
2004-05	11.6	11.6
2005-06	11.8	11.8
2006-07	12.1	12.1
2007-08	12.1	12.1
2008-09	12.7	12.7
2009-10	12.7	12.4
2010-11	12.9	12.4
2011-12		12.4

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92	2.7	2.7
1992-93	2.7	2.7
1993-94	2.7	2.7
1994-95	2.8	2.8
1995-96	3.0	3.0
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.6	4.5
2010-11	4.7	4.5
2011-12		4.5

Raffle

Ticket Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	32.0	31.9
2010-11	30.0	30.0
2011-12		30.0

Per Capita Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	3.9	3.9
2007-08	1.6	1.6
2008-09	2.2	2.2
2009-10	1.7	1.7
2010-11	1.6	1.6
2011-12		1.6

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.6	0.6
2011-12		0.6

ON-LINE SALES

Ticket Sales		
	Oct-09	Feb-2010
1987-88	120.5	120.5
1988-89	1449.9	1449.9
1989-90	1622.4	1622.4
1990-91	1771.7	1771.7
1991-92	1769.2	1769.2
1992-93	1679.7	1679.7
1993-94	1638.7	1638.7
1994-95	1710.5	1710.5
1995-96	1510.0	1510.0
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1873.2	1754.9
2010-11	1863.0	1750.6
2011-12		1761.2

Transfers to EETF		
	Oct-09	Feb-2010
1987-88		
1988-89		
1989-90		
1990-91		
1991-92		
1992-93		
1993-94		
1994-95		
1995-96		
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	754.8	710.7
2010-11	750.7	705.2
2011-12		710.5

Per Capita Sales		
	Oct-09	Feb-2010
1987-88	9.8	9.8
1988-89	115.3	115.3
1989-90	126.1	126.1
1990-91	134.4	134.4
1991-92	131.6	131.6
1992-93	122.9	122.9
1993-94	117.4	117.4
1994-95	119.9	119.9
1995-96	103.8	103.8
1996-97	97.8	97.8
1997-98	96.8	96.8
1998-99	97.0	97.0
1999-00	105.8	105.8
2000-01	100.7	100.7
2001-02	102.1	102.1
2002-03	105.7	105.7
2003-04	98.4	98.4
2004-05	91.3	91.3
2005-06	100.3	100.3
2006-07	98.8	98.8
2007-08	96.1	96.1
2008-09	99.6	99.8
2009-10	99.3	93.5
2010-11	98.4	93.0
2011-12		92.9

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88	5.0	5.0
1988-89	27.9	27.9
1989-90	31.2	31.2
1990-91	34.1	34.1
1991-92	34.0	34.0
1992-93	32.3	32.3
1993-94	31.5	31.5
1994-95	32.9	32.9
1995-96	29.0	29.0
1996-97	28.0	28.0
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	36.0	33.7
2010-11	35.8	33.7
2011-12		33.9

TOTAL TICKET SALES

Ticket Sales		
	Oct-09	Feb-2010
1987-88	653.6	653.6
1988-89	1814.9	1814.9
1989-90	2031.6	2031.6
1990-91	2139.0	2139.0
1991-92	2174.6	2174.6
1992-93	2121.9	2121.9
1993-94	2152.5	2152.5
1994-95	2238.1	2238.1
1995-96	2061.5	2061.5
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3886.6	3788.9
2010-11	3881.4	3792.9
2011-12		3819.7

Per Capita Sales		
	Oct-09	Feb-2010
1987-88	53.4	53.4
1988-89	144.4	144.4
1989-90	157.9	157.9
1990-91	162.3	162.3
1991-92	161.8	161.8
1992-93	155.2	155.2
1993-94	154.2	154.2
1994-95	156.9	156.9
1995-96	141.7	141.7
1996-97	139.3	139.3
1997-98	135.2	135.2
1998-99	135.4	135.4
1999-00	141.6	141.6
2000-01	140.0	140.0
2001-02	142.1	142.1
2002-03	169.0	169.0
2003-04	176.4	176.4
2004-05	194.8	194.8
2005-06	215.4	215.4
2006-07	221.6	221.6
2007-08	222.2	222.2
2008-09	209.4	209.8
2009-10	206.1	201.9
2010-11	205.0	201.4
2011-12		201.5

Average Weekly Sales		
	Oct-09	Feb-2010
1987-88	27.2	27.2
1988-89	34.9	34.9
1989-90	39.1	39.1
1990-91	41.1	41.1
1991-92	41.8	41.8
1992-93	40.8	40.8
1993-94	41.4	41.4
1994-95	43.0	43.0
1995-96	39.6	39.6
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	74.7	72.9
2010-11	74.6	72.9
2011-12		73.5

Long Term Transfer calculations

Feb-10

Assumptions:

	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2008-09	-12.86%	3.76%	19.96%	40.68%	46.8	68.0
2009-10	-1.46%	-6.35%	19.00%	40.50%	44.0	24.3
2010-11	0.41%	-0.25%	19.03%	40.28%	44.3	19.3
2011-12	0.79%	0.61%	19.03%	40.34%	46.0	21.5
2012-13	1.27%	1.27%	19.03%	40.34%	46.6	21.5
2013-14	1.60%	1.60%	19.03%	40.34%	47.3	21.5

Sales and Transfers:

	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers
2008-09	2064.1	1873.9	412.0	762.3	1289.1
2009-10	2034.0	1754.9	386.5	710.7	1165.5
2010-11	2042.3	1750.6	388.7	705.2	1157.5
2011-12	2058.5	1761.2	391.8	710.5	1169.8
2012-13	2084.6	1783.5	396.8	719.5	1184.4
2013-14	2118.0	1812.1	403.1	731.1	1203.0

Oct-09

Assumptions:

	Scratch-off Growth Rate	On-Line Growth Rate	Scratch-off Transfer %	On-Line Transfer %	Unclaimed Prizes 80%	Other Income
2008-09	-12.86%	3.76%	19.96%	40.68%	46.8	68.0
2009-10	-2.46%	-0.04%	19.55%	40.30%	40.3	24.9
2010-11	0.25%	-0.54%	19.54%	40.29%	40.3	21.3
2011-12	0.68%	0.68%	19.54%	40.29%	40.6	21.3
2012-13	1.32%	1.32%	19.54%	40.29%	41.1	21.3

Sales and Transfers:

	Scratch-off Dollars	On-Line Dollars	Scratch-off Transfers	On-Line Transfers	Total Transfers
2008-09	2064.1	1873.9	412.0	762.3	1289.1
2009-10	2013.4	1873.2	393.6	754.8	1213.5
2010-11	2018.4	1863.0	394.5	750.7	1206.8
2011-12	2032.2	1875.7	397.2	755.8	1214.9
2012-13	2059.1	1900.6	402.4	765.8	1230.7

Factors Affecting EETF Transfers

	2009-10		2010-11		2011-12	
	Oct-09	Feb-10	Oct-09	Feb-10	Oct-09	Feb-10
Prize Percentage Scratch-off	71.25%	71.75%	71.25%	71.75%		71.75%
Prize Percentage On-line	50.75%	50.50%	50.75%	50.75%		50.75%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%		5.60%
Administrative Appropriation	\$ 73.976	\$ 73.900	\$ 73.976	\$ 72.700		\$ 73.200
Vendor Rate Scratch-off	1.70%	1.70%	1.70%	1.70%		1.70%
Vendor Rate On-line	1.45%	1.45%	1.45%	1.45%		1.39%

EDUCATIONAL ENHANCEMENT (LOTTERY) TRUST FUND
 CONSENSUS REVENUE ESTIMATING CONFERENCE
 RETROSPECT
 FY 2007-08 and FY 2008-09
 (\$ MILLIONS)

21-Oct-2009

	<u>RECURRING</u>	NON- <u>RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2007-08			
Balance forward from 2006-07	0.0	208.1	208.1
Revenues from Lottery ticket sales	1,275.5	1.6	1,277.1
Revenues from slot machine activity	280.0	(157.7)	122.3
Transfer from DOL Administrative TF	0.0	6.9	6.9
Fixed Capital Outlay reversions	0.0	5.9	5.9
Interest earnings	7.0	0.0	7.0
Nonoperating revenue	0.0	1.9	1.9
Total 2007-08 funds available	1,562.5	66.7	1,629.2
EXENDITURES 2007-08			
Public Schools	408.2	15.0	423.2
State University System	160.2	78.8	239.0
Community Colleges	112.6	48.7	161.3
Bright Futures	380.7	0.0	380.7
Student Financial Assistance	38.8	0.0	38.8
SMART Schools/Classrooms First	0.3	0.0	0.3
Class Size Reduction/Debt Service	236.5	0.0	236.5
Total 07-08 expenditures	1,337.3	142.5	1,479.8
AVAILABLE RESERVES	225.2	(75.8)	149.4
FUNDS AVAILABLE 2008-09			
Balance forward from 2007-08	0.0	149.4	149.4
Revenues from Lottery ticket sales	1,279.5	0.5	1,280.0
Revenues from slot machine activity	177.7	(73.6)	104.1
Transfer from DOL Administrative TF	6.3	0.0	6.3
Interest earnings	2.6	0.0	2.6
Miscellaneous revenue	0.0	0.8	0.8
Total 2008-09 funds available	1,466.1	77.1	1,543.2
EXPENDITURES 2008-09			
Public Schools	338.8	(8.8)	330.0
State University System	196.8	22.6	219.4
Community Colleges	116.7	8.1	124.8
Bright Futures	415.7	13.5	429.2
Student Financial Assistance	38.8	0.0	38.8
Other	9.9	0.7	10.6
Classrooms First/Class Size Reduction	314.7	(35.4)	279.3
Total 08-09 expenditures	1,431.4	0.7	1,432.1
AVAILABLE RESERVES	34.7	76.4	111.1

EDUCATIONAL ENHANCEMENT TRUST FUND
FINANCIAL OUTLOOK STATEMENT
from the 2010 Regular Legislative Session
FY 2009-10 through FY 2013-14
(\$ MILLIONS)

DATE: 15-Jul-10

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2009-10			
Balance forward from 2008-09	0.0	111.1	111.1
Revenues from Lottery ticket sales	1,166.3	(0.8)	1,165.5
Revenues from slot machine activity	189.4	(59.8)	129.6
Transfer from DOL Administrative TF	7.9	0.0	7.9
Interest earnings	3.0	0.0	3.0
Total 2009-10 funds available	<u>1,366.6</u>	<u>50.5</u>	<u>1,417.1</u>
APPROPRIATIONS 2009-10			
Public Schools	295.3	33.5	328.8
Workforce Education	3.8	0.0	3.8
State University System	201.2	0.0	201.2
Community Colleges	117.0	0.0	117.0
Bright Futures	418.9	0.0	418.9
Student Financial Assistance	35.3	0.0	35.3
SMART Schools/Classrooms First	167.0	0.0	167.0
Class Size Reduction/Debt Service	154.3	(2.4)	151.9
HB5001 (2010), Section 41	0.0	(0.2)	(0.2)
HB5001 (2010), Section 42	0.0	(7.3)	(7.3)
HB5001 (2010), Section 43	0.0	7.4	7.4
HB5001 (2010), Section 46	0.0	(6.7)	(6.7)
Total 09-10 appropriations	<u>1,392.8</u>	<u>24.3</u>	<u>1,417.1</u>
AVAILABLE RESERVES	(26.2)	26.2	0.0
FUNDS AVAILABLE 2010-11			
Balance forward from 2009-10	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,157.5	0.0	1,157.5
Revenues from slot machine activity	189.4	(22.7)	166.7
Measures affecting revenues (slot machines)	17.9	(42.9)	(25.0)
Interest earnings	3.0	0.0	3.0
Total 2010-11 funds available	<u>1,367.8</u>	<u>(65.6)</u>	<u>1,302.2</u>
APPROPRIATIONS 2010-11			
Public Schools	242.7	0.0	242.7
Workforce Education	7.3	0.0	7.3
State University System	230.7	0.0	230.7
Community Colleges	127.0	0.0	127.0
Bright Futures	338.4	0.0	338.4
Student Financial Assistance	35.1	0.0	35.1
SMART Schools/Classrooms First	164.8	0.0	164.8
Class Size Reduction/Debt Service	154.7	0.0	154.7
Total 10-11 appropriations	<u>1300.6</u>	<u>0.0</u>	<u>1300.6</u>
AVAILABLE RESERVES	67.2	(65.6)	1.6

EDUCATIONAL ENHANCEMENT TRUST FUND
FINANCIAL OUTLOOK STATEMENT
from the 2010 Regular Legislative Session
FY 2009-10 through FY 2013-14
(\$ MILLIONS)

DATE: 15-Jul-10

	<u>RECURRING</u>	<u>NON-RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2011-12			
Balance forward from 2010-11	0.0	1.6	1.6
Revenues from Lottery ticket sales	1,169.8	0.0	1,169.8
Revenues from slot machine activity	189.4	0.0	189.4
Measures affecting revenues (slot machines)	18.3	(23.4)	(5.1)
Interest earnings	3.0	0.0	3.0
Total 2011-12 funds available	1,380.5	(21.8)	1,358.7
FUNDS AVAILABLE 2012-13			
Balance forward from 2011-12	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,184.4	0.0	1,184.4
Revenues from slot machine activity	193.8	0.0	193.8
Measures affecting revenues (slot machines)	18.7	(21.5)	(2.8)
Interest earnings	3.0	0.0	3.0
Total 2012-13 funds available	1,399.9	(21.5)	1,378.4
FUNDS AVAILABLE 2013-14			
Balance forward from 2012-13	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,203.0	0.0	1,203.0
Revenues from slot machine activity	199.0	0.0	199.0
Measures affecting revenues (slot machines)	19.1	0.0	19.1
Interest earnings	3.0	0.0	3.0
Total 2013-14 funds available	1,424.1	0.0	1,424.1

**EDUCATIONAL ENHANCEMENT TRUST FUND
FINANCIAL OUTLOOK STATEMENT**

including results of the February 8, 2010 Revenue Estimating Conference
FY 2009-10 through FY 2013-14
(\$ MILLIONS)

DATE: 12-Feb-10
TIME: 9:00 AM

	<u>RECURRING</u>	<u>NON- RECURRING</u>	<u>TOTAL</u>
FUNDS AVAILABLE 2009-10			
Balance forward from 2008-09	0.0	111.1	111.1
Revenues from Lottery ticket sales	1,166.3	(0.8)	1,165.5
Revenues from slot machine activity	189.4	(59.8)	129.6
Transfer from DOL Administrative TF	7.9	0.0	7.9
Interest earnings	3.0	0.0	3.0
Total 2009-10 funds available (A)	<u>1,366.6</u>	<u>50.5</u>	<u>1,417.1</u>
APPROPRIATIONS 2009-10			
Public Schools	295.3	33.5	328.8
Workforce Education	3.8	0.0	3.8
State University System	201.2	0.0	201.2
Community Colleges	117.0	0.0	117.0
Bright Futures	418.9	0.0	418.9
Student Financial Assistance	35.3	0.0	35.3
SMART Schools/Classrooms First	167.0	0.0	167.0
Class Size Reduction/Debt Service	154.3	(2.4)	151.9
Total 09-10 appropriations	<u>1,392.8</u>	<u>31.1</u>	<u>1,423.9</u>
AVAILABLE RESERVES	(26.2)	19.4	(6.8)
FUNDS AVAILABLE 2010-11			
Balance forward from 2009-10	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,157.5	0.0	1,157.5
Revenues from slot machine activity	189.4	(22.7)	166.7
Interest earnings	3.0	0.0	3.0
Total 2010-11 funds available (A)	<u>1,349.9</u>	<u>(22.7)</u>	<u>1,327.2</u>
FUNDS AVAILABLE 2011-12			
Balance forward from 2010-11	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,169.8	0.0	1,169.8
Revenues from slot machine activity	189.4	0.0	189.4
Interest earnings	3.0	0.0	3.0
Total 2011-12 funds available (A)	<u>1,362.2</u>	<u>0.0</u>	<u>1,362.2</u>
FUNDS AVAILABLE 2012-13			
Balance forward from 2011-12	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,184.4	0.0	1,184.4
Revenues from slot machine activity	193.8	0.0	193.8
Interest earnings	3.0	0.0	3.0
Total 2012-13 funds available (A)	<u>1,381.2</u>	<u>0.0</u>	<u>1,381.2</u>
FUNDS AVAILABLE 2013-14			
Balance forward from 2012-13	0.0	0.0	0.0
Revenues from Lottery ticket sales	1,203.0	0.0	1,203.0
Revenues from slot machine activity	199.0	0.0	199.0
Interest earnings	3.0	0.0	3.0
Total 2013-14 funds available (A)	<u>1,405.0</u>	<u>0.0</u>	<u>1,405.0</u>

(A) Senate Bill 788 authorizes the ratification of an Indian Gaming Compact by the Florida Legislature after execution by the Governor. Revenue from the ratification which would be available for appropriation from the Educational Enhancement Trust Fund (EETF) is not included here. The bill also authorizes the transfer of any Indian Gaming revenues already received by the state to the EETF once the U.S. Department of Interior approves the ratification; those contingent receipts also are not shown at this time.