Revenue Estimating Conference<br>Indian Gaming Revenues

February 12, 2013
Executive Summary
The Revenue Estimating Conference on Indian Gaming revenues met on February 12, 2013 and adopted updated estimates for revenues from Indian Gaming operations for fiscal years 2012-13 through 2017-18.

The estimates of total receipts were unchanged from the November 2012 forecast for fiscal years 2012-13 through 2014-15. Generally, the Conference used growth rates derived from pari-mutuel slots activity in Florida to estimate the Net Win for Tribal facilities. Due to the slowdown expected in pari-mutuel slots activity, the Conference anticipated that Tribal Net Win will not exceed the amount necessary to generate the Guaranteed Minimum Payment through fiscal year 2014-15—meaning a true-up Revenue Share payment is no longer expected in fiscal year 2015-16. As a result of the lower underlying forecast and the loss of the true-up payment, the total distribution to General Revenue in 2015-16 is expected to be only $\$ 109.5$ million which is $\$ 6.2$ million less than the previous estimate. Finally, the Conference estimated that General Revenue will receive $\$ 105.3$ million in 2016-17 and $\$ 107.4$ million in 2017-18.

| Indian Gaming Revenues |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions of \$ |  |  |  |  |  |  |  |  |  |
|  | Receipts |  |  | Local Distribution |  |  | Net General Revenue |  |  |
|  | $\begin{gathered} \hline \text { Nov } \\ 2012 \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \end{gathered}$ | Difference | $\begin{gathered} \hline \text { Nov } \\ 2012 \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \end{gathered}$ | Difference | $\begin{gathered} \hline \text { Nov } \\ 2012 \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \\ \hline \end{gathered}$ | Difference |
| 2011-12 | 150.0 | 150.0 | 0.0 | 3.8 | 3.8 | 0.0 | 146.2 | 146.2 | 0.0 |
| 2012-13 | 226.1 | 226.1 | 0.0 | 4.5 | 4.5 | 0.0 | 221.6 | 221.6 | 0.0 |
| 2013-14 | 233.0 | 233.0 | 0.0 | 7.0 | 7.0 | 0.0 | 226.0 | 226.0 | 0.0 |
| 2014-15 | 233.9 | 233.9 | 0.0 | 7.0 | 7.0 | 0.0 | 226.9 | 226.9 | 0.0 |
| 2015-16 | 122.8 | 116.5 | -6.3 | 7.2 | 7.0 | -0.2 | 115.7 | 109.5 | -6.2 |
| 2016-17 | 109.8 | 108.5 | -1.3 | 3.0 | 3.2 | 0.2 | 106.8 | 105.3 | -1.5 |
| 2017-18 | 112.0 | 110.7 | -1.3 | 3.3 | 3.3 | 0.0 | 108.7 | 107.4 | -1.3 |

Distributions may not sum to the totals due to rounding.

NOTE: This estimate anticipates that the operation of slot machines will remain limited to eight pari-mutuel facilities in Miami-Dade and Broward counties. If additional slot machine operations or other casino-style gaming are authorized in other locations in Miami-Dade or Broward counties or in locations elsewhere in the state, payments to the state under the Gaming Compact Between the Seminole Tribe of Florida and the State of Florida may be reduced.

| Indian Gaming Revenues |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Millions of \$ |  |  |  |  |  |  |  |  |  |
|  | Receipts |  |  | Local Distribution |  |  | Net General Revenue |  |  |
|  | $\begin{gathered} \hline \text { Nov } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \end{gathered}$ | Difference | $\begin{gathered} \hline \text { Nov } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \end{gathered}$ | Difference | $\begin{gathered} \hline \text { Nov } \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Feb } \\ 2013 \\ \hline \end{gathered}$ | Difference |
| 2011-12 | 150.0 | 150.0 | 0.0 | 3.8 | 3.8 | 0.0 | 146.2 | 146.2 | 0.0 |
| 2012-13 | 226.1 | 226.1 | 0.0 | 4.5 | 4.5 | 0.0 | 221.6 | 221.6 | 0.0 |
| 2013-14 | 233.0 | 233.0 | 0.0 | 7.0 | 7.0 | 0.0 | 226.0 | 226.0 | 0.0 |
| 2014-15 | 233.9 | 233.9 | 0.0 | 7.0 | 7.0 | 0.0 | 226.9 | 226.9 | 0.0 |
| 2015-16 | 122.8 | 116.5 | -6.3 | 7.2 | 7.0 | -0.2 | 115.7 | 109.5 | -6.2 |
| 2016-17 | 109.8 | 108.5 | -1.3 | 3.0 | 3.2 | 0.2 | 106.8 | 105.3 | -1.5 |
| 2017-18 | 112.0 | 110.7 | -1.3 | 3.3 | 3.3 | 0.0 | 108.7 | 107.4 | -1.3 |

Distributions may not sum to the totals due to rounding.

## Revenue Estimating Conference <br> Indian Gaming Revenues <br> February 2013 Forecast



| 2012-13 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Nov 12 |  | Feb 13 |  |
|  | Receipts | Local Distribution | Receipts | Local Distribution |
| Jul-12 | 12.50 |  | 12.50 |  |
| Aug-12 | 19.42 |  | 19.42 |  |
| Sep-12 | 19.42 |  | 19.42 |  |
| Oct-12 | 19.42 |  | 19.42 |  |
| Nov-12 | 19.42 |  | 19.42 |  |
| Dec-12 | 19.42 |  | 19.42 |  |
| Jan-13 | 19.42 |  | 19.42 |  |
| Feb-13 | 19.42 |  | 19.42 |  |
| Mar-13 | 19.42 | 4.5 | 19.42 | 4.5 |
| Apr-13 | 19.42 |  | 19.42 |  |
| May-13 | 19.42 |  | 19.42 |  |
| Jun-13 | 19.42 |  | 19.42 |  |
| 2012-13 | 226.08 | 4.5 | 226.08 | 4.5 |
| Net GR |  | 221.6 |  | 221.6 |


| 2014-15 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nov 12 |  |  | Feb 13 |  |  |
|  | Receipts | Local Distribution | True-up Payment | Receipts | Local <br> Distribution | True-up Payment |
| Jul-14 | 19.42 | 7.0 |  | 19.42 | 7.0 |  |
| Aug-14 | 19.50 |  |  | 19.50 |  |  |
| Sep-14 | 19.50 |  |  | 19.50 |  |  |
| Oct-14 | 19.50 |  |  | 19.50 |  |  |
| Nov-14 | 19.50 |  |  | 19.50 |  |  |
| Dec-14 | 19.50 |  |  | 19.50 |  |  |
| Jan-15 | 19.50 |  |  | 19.50 |  |  |
| Feb-15 | 19.50 |  |  | 19.50 |  |  |
| Mar-15 | 19.50 |  |  | 19.50 |  |  |
| Apr-15 | 19.50 |  |  | 19.50 |  |  |
| May-15 | 19.50 |  |  | 19.50 |  |  |
| Jun-15 | 19.50 |  |  | 19.50 |  |  |
| 2014-15 | 233.92 | 7.0 |  | 233.92 | 7.0 |  |
| Total Reciepts | 233.92 |  |  | 233.92 |  |  |
| Net GR |  | 226.9 |  |  | 226.9 |  |


| 2016-17 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nov 12 |  |  |  |  |  |
|  | Receipts | Local Distribution | True-up Payment | Receipts | Local Distribution | True-up Payment |
| Jul-14 | 8.98 |  |  | 8.82 |  |  |
| Aug-14 | 9.16 |  |  | 9.06 |  |  |
| Sep-14 | 9.16 |  |  | 9.06 |  |  |
| Oct-14 | 9.16 |  |  | 9.06 |  |  |
| Nov-14 | 9.16 |  |  | 9.06 |  |  |
| Dec-14 | 9.16 |  |  | 9.06 |  |  |
| Jan-15 | 9.16 |  |  | 9.06 |  |  |
| Feb-15 | 9.16 |  |  | 9.06 |  |  |
| Mar-15 | 9.16 | 3.0 |  | 9.06 | 3.2 |  |
| Apr-15 | 9.16 |  |  | 9.06 |  |  |
| May-15 | 9.16 |  |  | 9.06 |  |  |
| Jun-15 | 9.16 |  |  | 9.06 |  |  |
| 2016-17 | 109.78 | 3.0 |  | 108.48 | 3.2 |  |
| Total Reciepts | 109.78 |  |  | 108.48 |  |  |
| Net GR |  | 106.8 |  |  | 105.3 |  |



| 2013-14 |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
|  | Nov 12 |  | Feb 13 |  |  |  |
|  | Receipts | Local <br> Distribution | Receipts | Local <br> Distribution |  |  |
| Jul-13 | 19.42 |  | 19.42 |  |  |  |
| Aug-13 | 19.42 |  | 19.42 |  |  |  |
| Sep-13 | 19.42 |  | 19.42 |  |  |  |
| Oct-13 | 19.42 |  | 19.42 |  |  |  |
| Nov-13 | 19.42 |  | 19.42 |  |  |  |
| Dec-13 | 19.42 |  | 19.42 |  |  |  |
| Jan-14 | 19.42 |  | 19.42 |  |  |  |
| Feb-14 | 19.42 |  | 19.42 |  |  |  |
| Mar-14 | 19.42 |  | 7.0 | 19.42 |  |  |
|  |  |  |  |  |  |  |
| Apr-14 | 19.42 |  | 19.42 |  |  |  |
| May-14 | 19.42 |  | 19.42 |  |  |  |
| Jun-14 | 19.42 |  | 19.42 |  |  |  |
| 2013-14 | 233.00 |  | 7.0 | 233.00 |  |  |
| Net GR |  |  |  |  |  |  |


| 2015-16 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nov 12 |  |  | Feb 13 |  |  |
|  | Receipts | Local Distribution | True-up Payment | Receipts | Local Distribution | True-up Payment |
| Jul-15 | 19.50 |  |  | 19.50 |  |  |
| Aug-15 | 8.98 |  |  | 8.82 |  |  |
| Sep-15 | 8.98 |  |  | 8.82 |  |  |
| Oct-15 | 8.98 |  |  | 8.82 |  |  |
| Nov-15 | 8.98 |  |  | 8.82 |  |  |
| Dec-15 | 8.98 |  |  | 8.82 |  |  |
| Jan-16 | 8.98 |  |  | 8.82 |  |  |
| Feb-16 | 8.98 |  |  | 8.82 |  |  |
| Mar-16 | 8.98 | 7.2 | 4.5 | 8.82 | 7.0 | 0.0 |
| Apr-16 | 8.98 |  |  | 8.82 |  |  |
| May-16 | 8.98 |  |  | 8.82 |  |  |
| Jun-16 | 8.98 |  |  | 8.82 |  |  |
| 2015-16 | 118.32 | 7.2 | 4.5 | 116.54 | 7.0 | 0.0 |
| Total Reciepts | 122.82 |  |  | 116.54 |  |  |
| Net GR |  | 115.7 |  |  | 109.5 |  |


| 2017-18 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nov 12 |  |  | Receipts |  |  |
|  | Receipts | Local Distribution | True-up Payment |  | Local Distributior | True-up Payment |
| Jul-15 | 9.16 | 3.3 |  | 9.06 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 <br> 9.24 | 3.3 |  |
| Aug-15 | 9.35 |  |  |  |  |  |
| Sep-15 | 9.35 |  |  |  |  |  |
| Oct-15 | 9.35 |  |  |  |  |  |
| Nov-15 | 9.35 |  |  |  |  |  |
| Dec-15 | 9.35 |  |  |  |  |  |
| Jan-16 | 9.35 |  |  |  |  |  |
| Feb-16 | 9.35 |  |  |  |  |  |
| Mar-16 | 9.35 |  |  |  |  |  |
| Apr-16 | 9.35 |  |  |  |  |  |
| May-16 | 9.35 |  |  |  |  |  |
| Jun-16 | 9.35 |  |  |  |  |  |
| 2017-18 | 111.98 | 3.3 | 0.0 | 110.71 | 3.3 | 0.0 |
| Total Reciepts | 111.98 |  |  | 110.71 |  |  |
| Net GR |  | 108.7 |  |  | 107.4 |  |

NOTE: The True-up payment is based on prior year's activity.

NOTE: This estimate anticipates that the operation of slot machines will remain limited to eight pari-mutuel facilities in Miami-Dade and Broward counties. If additional slot machine operations or other casino-style gaming are authorized in other locations in Miami-Dade or Broward counties or in locations elsewhere in the state, payments to the state under the Gaming Compact Between the Seminole Tribe of Florida and the State of Florida may be reduced.

| Indian Gaming Revenues |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Fiscal } \\ \text { Year } \\ \hline \end{gathered}$ | Net Win | \% change | Revenue Share with Table Games | Loss From Broward $48.2 \%$ | Remainder | \% of remainder from table games | \$ loss from table games | $\qquad$ | Revenues Collected | Minimum Payment | True-up Payment |
| $\begin{aligned} & \hline 2010-11 \\ & 2011-12 \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |
| 2012-13 | 1,849.5 |  | 233.0 |  | 233.0 |  |  | 233.0 | 226.1 | 233.0 | 0.0 |
| 2013-14 | 1,893.1 | 2.36\% | 233.0 |  | 233.0 |  |  | 233.0 | 233.0 | 233.0 | 0.0 |
| 2014-15 | 1,941.5 | 2.56\% | 234.0 |  | 234.0 |  |  | 234.0 | 233.9 | 234.0 | 0.0 |
| 2015-16 | 2,023.1 | 4.20\% | 242.8 | -117.1 | 125.7 | 15.8\% | 19.8 | 105.9 | 116.5 |  |  |
| 2016-17 | 2,077.7 | 2.70\% | 249.3 | -120.2 | 129.1 | 15.8\% | 20.4 | 108.7 | 108.5 |  |  |
| 2017-18 | 2,119.2 | 2.00\% | 254.3 | -122.6 | 131.7 | 15.8\% | 20.8 | 110.9 | 110.7 |  |  |
| 2018-19 | 2,161.6 | 2.00\% | 259.4 | -125.1 | 134.3 | 15.8\% | 21.2 | 113.1 | 112.9 |  |  |
| 2019-20 | 2,204.8 | 2.00\% | 264.6 | -127.6 | 137.0 | 15.8\% | 21.6 | 115.4 | 115.2 |  |  |
| 2020-21 | 2,248.9 | 2.00\% | 269.9 | -130.1 | 139.7 | 15.8\% | 22.1 | 117.7 | 117.5 |  |  |
| 2021-22 | 2,293.9 | 2.00\% | 275.3 | -132.7 | 142.5 | 15.8\% | 22.5 | 120.0 | 119.8 |  |  |

NOTE: Revenues collected are lagged by a month

[^0]
[^0]:    Assumptions: From FY 2012-13, net win growth rate is at minimum, at the same level as Florida slot facilities
    True-up payment from a given FY is received in the 3rd quarter in the following state FY
    Beginning in July of 2015-16, table games are no longer authorized
    Lose all of Broward County Revenues (48.2\% of total)
    Lose table game revenues ( $15.8 \%$ of total) for non-Broward facilties

