

**Revenue Estimating Conference  
Indian Gaming Revenues  
Executive Summary**

**August 10, 2017**

The Revenue Estimating Conference met on August 10, 2017, to adopt new estimates for Indian Gaming revenues. The forecast was increased in each year due solely to the recognition of Indian Gaming revenue share payments associated with banked card games.

In addition to adopting an estimate of future revenue amounts, the Conference took two actions that affect the treatment of past and future receipts. First, based on the Settlement Agreement and Stipulation entered into between the Seminole Tribe of Florida and the State of Florida in July 2017, the payments associated with banked card games that the state has held in reserve (\$233.8 million) have been released.<sup>1</sup> Of the total, \$226.8 million belongs exclusively to the State; the remainder will be distributed to local governments pursuant to s. 285.710, Florida Statutes. This reserve release is shown on the General Revenue Outlook dated August 15, 2017, and is not directly a part of this forecast. Second, all future revenue share payments, including those formerly placed in reserve, have been treated as nonrecurring revenues because the continuation of these payments depends on actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty.

The projected total net win for FY 2016-17 is expected to fall below the FY 2015-16 level by \$19.8 million for a decline of -0.85%. Going forward, the Conference continues to project growth in net win; however, the long term growth rates were revised down from 1.2% to 1.1%. Since net win is the base for calculating the State's revenue share, this exerts downward pressure on the revenue forecast, but that affect is masked by the recognition of the banked card games. That recognition alone accounts for the net increase in the forecast.

The following table compares the August 2017 and March 2017 forecasts, showing the increases in projected revenues by year.

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<sup>1</sup> The 2010 Compact provides that if the authorization for banking or banked card games (including baccarat, chemin de fer, and blackjack) expires, revenue share payments from all banked card games and all Broward activity shall end. It also provides that the Tribe has 90 days to cease operation of the banked card games. The Conference had previously assumed that the authorization for banked card games expired on July 31, 2015, and that the grace period ended October 31, 2015. Beginning in November 2015 and running through July 2017, revenue sharing associated with table games was not included in the forecast. The Settlement Agreement and Stipulation removed the need for this treatment.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Mar 2017	Aug 2017	Difference	Mar 2017	Aug 2017	Difference	Mar 2017	Aug 2017	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	117.2	276.0	158.8	3.5	3.5	0.0	113.7	272.5	158.8
2018-19	118.5	288.6	170.2	3.5	8.6	5.1	115.0	280.1	165.1
2019-20	119.9	292.5	172.6	3.6	8.7	5.1	116.3	283.8	167.5
2020-21	121.3	296.3	175.0	3.6	8.8	5.2	117.7	287.6	169.9
2021-22	122.8	300.3	177.5	3.6	8.9	5.2	119.1	291.4	172.3
2022-23	124.3	304.2	180.0	3.7	9.0	5.3	120.6	295.2	174.6
2023-24	125.7	308.2	182.5	3.8	9.1	5.4	122.0	299.1	177.1
2024-25	127.3	312.3	185.0	3.8	9.2	5.5	123.5	303.0	179.5
2025-26	128.8	316.4	187.6	3.9	9.4	5.5	124.9	307.0	182.1

Distributions may not sum to the totals due to rounding.

FY15-16 includes revenues from banked card games during the 90-day grace period.

In addition to adopting an estimate of future revenue amounts, the conference took two actions that affect the treatment of past and future receipts.

First, based on the Settlement Agreement and Stipulation entered into between the Seminole Tribe of Florida and the State of Florida in July 2017, the payments associated with banked card games that the state has held in reserve (\$233.8m) will be released and future payments will not be placed in reserve. That release will be recognized in the next General Revenue Financial Outlook Statement (expected to be adopted on August 15, 2017).

Second, the anticipated annual payments shown above will be treated as nonrecurring revenues because the continuation of these payments depends on future actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty at this time.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Mar 2017	Aug 2017	Difference	Mar 2017	Aug 2017	Difference	Mar 2017	Aug 2017	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	117.2	276.0	158.8	3.5	3.5	0.0	113.7	272.5	158.8
2018-19	118.5	288.6	170.2	3.5	8.6	5.1	115.0	280.1	165.1
2019-20	119.9	292.5	172.6	3.6	8.7	5.1	116.3	283.8	167.5
2020-21	121.3	296.3	175.0	3.6	8.8	5.2	117.7	287.6	169.9
2021-22	122.8	300.3	177.5	3.6	8.9	5.2	119.1	291.4	172.3
2022-23	124.3	304.2	180.0	3.7	9.0	5.3	120.6	295.2	174.6
2023-24	125.7	308.2	182.5	3.8	9.1	5.4	122.0	299.1	177.1
2024-25	127.3	312.3	185.0	3.8	9.2	5.5	123.5	303.0	179.5
2025-26	128.8	316.4	187.6	3.9	9.4	5.5	124.9	307.0	182.1

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First, based on the Settlement Agreement and Stipulation entered into between the Seminole Tribe of Florida and the State of Florida in July 2017, the payments associated with banked card games that the state has held in reserve (\$233.8m) will be released and future payments will not be placed in reserve. That release will be recognized in the next General Revenue Financial Outlook Statement (expected to be adopted on August 15, 2017).

Second, the anticipated annual payments shown above will be treated as nonrecurring revenues because the continuation of these payments depends on future actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty at this time.

**Indian Gaming Revenue Estimating Conference  
August 2017 Forecast**

2010-11				
	Mar 17		Aug 17	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-10	0.00		0.00	
Aug-10	12.50		12.50	
Sep-10	12.50		12.50	
Oct-10	12.50		12.50	
Nov-10	12.50		12.50	
Dec-10	15.42		15.42	
Jan-11	12.50		12.50	
Feb-11	12.50		12.50	
Mar-11	12.50	0.8	12.50	0.8
Apr-11	12.50		12.50	
May-11	12.50		12.50	
Jun-11	12.50		12.50	
2010-11	140.42	0.8	140.42	0.8
Net GR		139.7		139.7

December 2010 includes a \$2.917m payment due from pre-compact activity

2011-12				
	Mar 17		Aug 17	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-11	12.50		12.50	
Aug-11	12.50		12.50	
Sep-11	12.50		12.50	
Oct-11	12.50		12.50	
Nov-11	12.50		12.50	
Dec-11	12.50		12.50	
Jan-12	12.50		12.50	
Feb-12	12.50		12.50	
Mar-12	12.50	3.8	12.50	3.8
Apr-12	12.50		12.50	
May-12	12.50		12.50	
Jun-12	12.50		12.50	
2011-12	150.00	3.8	150.00	3.8
Net GR		146.2		146.2

2012-13				
	Mar 17		Aug 17	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-12	12.50		12.50	
Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR		221.6		221.6

2013-14						
	Mar 17			Aug 17		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-13	19.42			19.42		
Aug-13	19.42		4.3	19.42		4.3
Sep-13	19.42			19.42		
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
Total Receipts	237.3			237.3		
Net GR		230.3			230.3	

2014-15						
	Mar 17			Aug 17		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-14	19.42			19.42		
Aug-14	19.50		21.7	19.50		21.7
Sep-14	19.50			19.50		
Oct-14	19.50			19.50		
Nov-14	19.50			19.50		
Dec-14	19.50	7.1		19.50	7.1	
Jan-15	19.50			19.50		
Feb-15	19.50			19.50		
Mar-15	19.50			19.50		
Apr-15	19.50			19.50		
May-15	19.50			19.50		
Jun-15	19.50			19.50		
2014-15	233.92	7.1	21.7	233.92	7.1	21.7
Total Receipts	255.61			255.61		
Net GR		248.5			248.5	

2015-16						
	Mar 17			Aug 17		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-15	19.50			19.50		
Aug-15	14.28		38.8	14.28		38.8
Sep-15	14.28			14.28		
Oct-15	14.28			14.28		
Nov-15	14.28	7.7		14.28	7.7	
Dec-15	14.28			14.28		
Jan-16	14.28			14.28		
Feb-16	14.28			14.28		
Mar-16	14.28			14.28		
Apr-16	14.28			14.28		
May-16	14.28			14.28		
Jun-16	14.28			14.28		
2015-16	176.58	7.7	38.8	176.58	7.7	38.8
Total Receipts	215.42			215.42		
Net GR		207.7			207.7	

NOTE: True-up payments are based on prior year's activity.

2016-17						
	Mar 17			Aug 17		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-16	14.28			14.30		
Aug-16	9.70		1.4	10.40		1.4
Sep-16	9.70			10.40		
Oct-16	9.70			10.40		
Nov-16	9.70			10.40		
Dec-16	9.70			10.40		
Jan-17	9.70			10.40		
Feb-17	9.70			10.40		
Mar-17	9.70	6.3		10.40		
Apr-17	9.70			7.80		
May-17	9.70			7.80	6.3	
Jun-17	9.70			7.80		
2016-17	120.94	6.3	1.4	120.90	6.3	1.4
Total Receipts	122.34			122.30		
Net GR		116.0			116.0	

2017-18					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-17	9.70		9.70		
Aug-17	9.77		19.50		51.8
Sep-17	9.77		19.50		
Oct-17	9.77		19.50		
Nov-17	9.77		19.50		
Dec-17	9.77		19.50		
Jan-18	9.77		19.50		
Feb-18	9.77		19.50		
Mar-18	9.77	3.5	19.50	3.5	
Apr-18	9.77		19.50		
May-18	9.77		19.50		
Jun-18	9.77		19.50		
2017-18	117.21	3.5	224.20	3.5	51.8
Total Receipts	117.21		276.00		
Net GR		113.7		272.5	

2018-19					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-18	9.77		19.50		
Aug-18	9.88		19.50		54.6
Sep-18	9.88		19.50		
Oct-18	9.88		19.50		
Nov-18	9.88		19.50		
Dec-18	9.88		19.50		
Jan-19	9.88		19.50		
Feb-19	9.88		19.50		
Mar-19	9.88	3.5	19.50	8.6	
Apr-19	9.88		19.50		
May-19	9.88		19.50		
Jun-19	9.88		19.50		
2018-19	118.47	3.5	234.00	8.6	54.6
Total Receipts	118.47		288.63		
Net GR		115.0		280.1	

2019-20					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-19	9.88		19.50		
Aug-19	10.00		19.50		58.5
Sep-19	10.00		19.50		
Oct-19	10.00		19.50		
Nov-19	10.00		19.50		
Dec-19	10.00		19.50		
Jan-20	10.00		19.50		
Feb-20	10.00		19.50		
Mar-20	10.00	3.6	19.50	8.7	
Apr-20	10.00		19.50		
May-20	10.00		19.50		
Jun-20	10.00		19.50		
2019-20	119.88	3.6	234.00	8.7	58.5
Total Receipts	119.88		292.47		
Net GR		116.3		283.8	

2020-21					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-20	10.00		19.50		
Aug-20	10.12		19.50		62.3
Sep-20	10.12		19.50		
Oct-20	10.12		19.50		
Nov-20	10.12		19.50		
Dec-20	10.12		19.50		
Jan-21	10.12		19.50		
Feb-21	10.12		19.50		
Mar-21	10.12	3.6	19.50	8.8	
Apr-21	10.12		19.50		
May-21	10.12		19.50		
Jun-21	10.12		19.50		
2020-21	121.32	3.6	234.00	8.8	62.3
Total Receipts	121.32		296.34		
Net GR		117.7		287.6	

2021-22					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-21	10.12		19.50		
Aug-21	10.24		19.50		66.3
Sep-21	10.24		19.50		
Oct-21	10.24		19.50		
Nov-21	10.24		19.50		
Dec-21	10.24		19.50		
Jan-22	10.24		19.50		
Feb-22	10.24		19.50		
Mar-22	10.24	3.6	19.50	8.9	
Apr-22	10.24		19.50		
May-22	10.24		19.50		
Jun-22	10.24		19.50		
2021-22	122.78	3.6	234.00	8.9	66.3
Total Receipts	122.78		300.26		
Net GR		119.1		291.4	

2022-23					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-22	10.24		19.50		
Aug-22	10.36		19.50		70.2
Sep-22	10.36		19.50		
Oct-22	10.36		19.50		
Nov-22	10.36		19.50		
Dec-22	10.36		19.50		
Jan-23	10.36		19.50		
Feb-23	10.36		19.50		
Mar-23	10.36	3.7	19.50	9.0	
Apr-23	10.36		19.50		
May-23	10.36		19.50		
Jun-23	10.36		19.50		
2022-23	124.25	3.7	234.00	9.0	70.2
Total Receipts	124.25		304.23		
Net GR		120.6		295.2	

2023-24					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-22	10.36		19.50		
Aug-22	10.49		19.50		74.2
Sep-22	10.49		19.50		
Oct-22	10.49		19.50		
Nov-22	10.49		19.50		
Dec-22	10.49		19.50		
Jan-23	10.49		19.50		
Feb-23	10.49		19.50		
Mar-23	10.49	3.8	19.50	9.1	
Apr-23	10.49		19.50		
May-23	10.49		19.50		
Jun-23	10.49		19.50		
2023-24	125.74	3.8	234.00	9.1	74.2
Total Receipts	125.74		308.23		
Net GR		122.0		299.1	

2024-25					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-22	10.49		19.50		
Aug-22	10.61		19.50		78.3
Sep-22	10.61		19.50		
Oct-22	10.61		19.50		
Nov-22	10.61		19.50		
Dec-22	10.61		19.50		
Jan-23	10.61		19.50		
Feb-23	10.61		19.50		
Mar-23	10.61	3.8	19.50	9.2	
Apr-23	10.61		19.50		
May-23	10.61		19.50		
Jun-23	10.61		19.50		
2024-25	127.25	3.8	234.00	9.2	78.3
Total Receipts	127.25		312.28		
Net GR		123.5		303.0	

2025-26					
	Mar 17		Aug 17		
	Receipts	Local Distribution	Receipts	Local Distribution	True-up Payment
Jul-22	10.61		19.50		
Aug-22	10.74		19.50		82.4
Sep-22	10.74		19.50		
Oct-22	10.74		19.50		
Nov-22	10.74		19.50		
Dec-22	10.74		19.50		
Jan-23	10.74		19.50		
Feb-23	10.74		19.50		
Mar-23	10.74	3.9	19.50	9.4	
Apr-23	10.74		19.50		
May-23	10.74		19.50		
Jun-23	10.74		19.50		
2025-26	128.78	3.9	234.00	9.4	82.4
Total Receipts	128.78		316.38		
Net GR		124.9		307.0	

Indian Gaming Revenues									
Fiscal Year	Net Win	% change	Loss From Broward 49.11%	Loss from other table games 8.63%	Remaining Net Win	Net Revenues	Revenues Collected	Minimum Payment	True-up Payment
2010-11									
2011-12									
2012-13	1,977.6				1,977.6	237.3	226.1	233.0	4.3
2013-14	2,098.0	6.09%			2,098.0	254.7	237.3	233.0	21.7
2014-15	2,218.9	5.77%			2,218.9	272.8	255.6	234.0	38.8
2015-16	2,325.6	4.81%			1,418.4	170.2	215.4		1.4
2016-17	2,305.8	-0.85%	(1,132.5)	(198.9)	974.4	116.9	122.3		51.8
2017-18	2,324.2	0.80%	0.0	0.0	2,324.2	288.6	276.0		54.6
2018-19	2,349.8	1.10%	0.0	0.0	2,349.8	292.5	288.6		58.5
2019-20	2,375.6	1.10%	0.0	0.0	2,375.6	296.3	292.5		62.3
2020-21	2,401.8	1.10%	0.0	0.0	2,401.8	300.3	296.3		66.3
2021-22	2,428.2	1.10%	0.0	0.0	2,428.2	304.2	300.3		70.2
2022-23	2,454.9	1.10%	0.0	0.0	2,454.9	308.2	304.2		74.2
2023-24	2,481.9	1.10%	0.0	0.0	2,481.9	312.3	308.2		78.3
2024-25	2,509.2	1.10%	0.0	0.0	2,509.2	316.4	312.3		82.4
2025-26	2,536.8	1.10%	0.0	0.0	2,536.8	320.5	316.4		86.5

**NOTE:** Revenues collected are lagged by one month

Assumptions: Beginning in November 2015 and running through July 2017, revenue sharing associated with table games was not included in the forecast. For FY 2016-17, this resulted in:

- A loss of Broward County Revenues (49.11% of net win, source: financial reports for the quarter ending March 31, 2017)
- A loss of table game revenues for non-Broward facilities (8.63% of net win, source: financial reports for the quarter ending March 31, 2017)

True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages
12% of net win up to \$2 billion
15% of net win between \$2 billion and \$3 billion
17.5% of net win between \$3 billion and \$3.5 billion
20% of net win between \$3.5 billion and \$4 billion
22.5% of net win between \$4 billion and \$4.5 billion
25% of net win over \$4.5 billion

**Liability: Settlement Agreement Calculations Assuming 9 Months of Activity...**

	Combined State & Local			State Only					
			Total	97% State	Month	Banked	Remaining Owed	In Reserve thru July	Diff
FY 2016-17 Liability									
Net Win	2000	305.8	2305.8						
Revenue Share	240	45.87	285.87	277.2939	23.107825	112.9	164.4	114.169	50.2
FY 2017-18 Liability									
Net Win	2000	324.2	2324.2						
Revenue Share	240	48.63	288.63	279.9711	23.330925				

<b>Display #1</b>			
FY 2017-18	STATE	LOCAL	TOTAL
Total State Reserve for 2015-16	112.617	3.483	116.1
Total State Reserve 2016-17	114.169	3.531	117.7
August True-Up for State 2016-17	50.217	1.553	51.8
Nine Months of Total State 2017-18	209.978	6.494	216.5
	486.98	15.06	502.0

<b>233.80</b>	<b>Total July 2017 Reserve</b>
226.786	State Share
7.014	Local Share

<b>Display #2</b>			
	State	Local	TOTAL
2017-18 Receipts Minus Reserve Release	260.2	8.0	268.2
Reserve to GR Outlook	226.8	7.0	233.8
			502.0

<b>2017-18 Forecast Adjustments</b>
268.2 2017-18 Receipts Minus Reserve Release
9.7 July Payment for FY 2016-17
278.0 New forecast
-117.2 Old forecast
160.8 Difference

<b>Display #3</b>			Owed
2016-17 Liability	285.87		
Total in Reserve	-117.70	Rec'd	
Total Previously Banked	-116.40	Rec'd	
True-Up Payment	51.8		51.8
2017-18 Liability	216.47		216.5
9 Monthly Payments of 19.5	-175.50		
True-Up Payment	41.0		
Outlook: Total Release from Reserve to GR	233.8		233.8
			502.0

<b>2017-18 Walk of Liability to FY Cash Difference in Forecast</b>
87.6 Positive from Full Recognized Monthly Payment Relative to Old Slots Only
-19.5 Lose 2 mos of slots only payments
51.8 Gain due to recognized true-up from 2016-17 (banked card games no longer to reserve)
41.0 Early True-Up from 2017-18
160.8
233.8 Release of Total July 2017 Reserve to GR Outlook
-117.2 Old Forecast for 2017-18
278.0 New Forecast for 2017-18
394.6 Combined Net Gain